# Elmbridge Borough Council

Local Plan & Potential CIL Review Scoping Viability Assessment (DSP19624)

**Appendix IId:** 

**Pre-final Residential Results** 

- 20% Profit





# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4a: 1 House (20% Profit on GDV)

Development Cooperio	1
Development Scenario	House
Typical Site Type	Garden Land
Net Land Area (ha)	0.03
Gross Land Area (ha)	0.04
Site Density (dph)	30
Profit Level (GDV)	20.00%

1 House	Value Levels £/m <sup>2</sup>									
20% AHFC	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)				
£0	£23,188	£55,730	£72,001	£88,303	£105,564	£120,845	£137,147	£169,501	£201,761	
£25	£21,027	£53,609	£69,890	£86,202	£103,474	£118,764	£135,076	£167,461	£199,761	
£50	£18,867	£51,489	£67,780	£84,101	£101,384	£116,683	£133,005	£165,422	£197,762	
£75	£16,706	£49,368	£65,669	£82,001	£99,293	£114,602	£130,934	£163,383	£195,762	
£100	£14,546	£47,247	£63,558	£79,900	£97,203	£112,521	£128,863	£161,343	£193,762	
£125	£12,385	£45,126	£61,447	£77,799	£95,112	£110,440	£126,792	£159,304	£191,762	
£150	£10,225	£43,005	£59,336	£75,698	£93,022	£108,359	£124,721	£157,265	£189,762	
£175	£8,064	£40,884	£57,225	£73,597	£90,932	£106,278	£122,650	£155,225	£187,762	
£200	£5,903	£38,764	£55,114	£71,496	£88,841	£104,197	£120,579	£153,186	£185,762	
£225	£3,743	£36,643	£53,003	£69,395	£86,751	£102,116	£118,508	£151,147	£183,762	
£250	£1,582	£34,522	£50,893	£67,294	£84,661	£100,035	£116,437	£149,107	£181,762	
£275		£32,401	£48,782	£65,193	£82,570	£97,954	£114,366	£147,068	£179,762	
£300		£30,280	£46,671	£63,092	£80,480	£95,873	£112,295	£145,028	£177,762	
£325		£28,160	£44,560	£60,991	£78,390	£93,792	£110,224	£142,989	£175,762	
£350	Negative RLV	£26,039	£42,449	£58,891	£76,299	£91,711	£108,153	£140,950	£173,762	
£375		£23,918	£40,338	£56,790	£74,209	£89,630	£106,082	£138,910	£171,763	
£400		£21,797	£38,227	£54,689	£72,118	£87,549	£104,011	£136,871	£169,763	
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	'ha)	, i i i i i i i i i i i i i i i i i i i			
£0	£604,906	£1,453,832	£1,878,295	£2,303,565	£2,753,850	£3,152,490	£3,577,760	£4,421,759	£5,263,341	
£25	£548,543	£1,398,506	£1,823,229	£2,248,758	£2,699,319	£3,098,203	£3,523,733	£4,368,558	£5,211,169	
£50	£492,180	£1,343,181	£1,768,162	£2,193,952	£2,644,788	£3,043,915	£3,469,705	£4,315,358	£5,158,997	
£75	£435,817	£1,287,855	£1,713,096	£2,139,146	£2,590,257	£2,989,628	£3,415,678	£4,262,157	£5,106,825	
£100	£379,454	£1,232,529	£1,658,030	£2,084,339	£2,535,726	£2,935,340	£3,361,650	£4,208,956	£5,054,653	
£125	£323,091	£1,177,203	£1,602,963	£2,029,533	£2,481,195	£2,881,053	£3,307,623	£4,155,756	£5,002,481	
£150	£266,728	£1,121,877	£1,547,897	£1,974,726	£2,426,663	£2,826,765	£3,253,595	£4,102,555	£4,950,310	
£175	£210,365	£1,066,552	£1,492,831	£1,919,920	£2,372,132	£2,772,478	£3,199,567	£4,049,354	£4,898,138	
£200	£154,002	£1,011,226	£1,437,764	£1,865,114	£2,317,601	£2,718,191	£3,145,540	£3,996,153	£4,845,966	
£225	£97,639	£955,900	£1,382,698	£1,810,307	£2,263,070	£2,663,903	£3,091,512	£3,942,953	£4,793,794	
£250	£41,275	£900,574	£1,327,632	£1,755,501	£2,208,539	£2,609,616	£3,037,485	£3,889,752	£4,741,622	
£275		£845,248	£1,272,565	£1,700,694	£2,154,008	£2,555,328	£2,983,457	£3,836,551	£4,689,450	
£300		£789,923	£1,217,499	£1,645,888	£2,099,477	£2,501,041	£2,929,430	£3,783,350	£4,637,278	
£325		£734,597	£1,162,433	£1,591,082	£2,044,945	£2,446,753	£2,875,402	£3,730,150	£4,585,106	
£350	Negative RLV	£679,271	£1,107,366	£1,536,275	£1,990,414	£2,392,466	£2,821,375	£3,676,949	£4,532,934	
£375		£623,945	£1,052,300	£1,481,469	£1,935,883	£2,338,178	£2,767,347	£3,623,748	£4,480,762	
£400		£568,619	£997,234	£1,426,662	£1,881,352	£2,283,891	£2,713,319	£3,570,548	£4,428,591	

Key:

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

EUV+ £/ha	Notes		
£250,000	Greenfield Enhancement (Lower)		
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar		
£1,500,000	Low-grade industrial / office land values		
£3,000,000	Office PDL		
£5,000,000	Existing residential Land / upper high-density commercial values		
£7,500,000	Existing residential Land / upper high-density commercial values		

Source: Dixon Searle Partnership (2021)

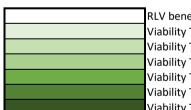


# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4b: 5 Terrace "Mews" Houses (20% Profit on GDV)

	5
Development Scenario	Terrace "Mews"
	Houses
	PDL - Various /
Typical Site Type	Residential
	Intensification
Net Land Area (ha)	0.07
Gross Land Area (ha)	0.08
Site Density (dph)	75
Profit Level (GDV)	20.00%

5 Terrace "Mews"		Value Levels £/m <sup>2</sup>							
Houses 20% AHFC	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£743,974	£926,709	£1,018,077	£1,109,619	£1,206,545	£1,292,355	£1,383,896	£1,566,632	£1,749,541
£25	£732,045	£914,780	£1,006,148	£1,097,690	£1,194,616	£1,280,426	£1,371,967	£1,554,703	£1,737,612
£50	£720,116	£902,851	£994,219	£1,085,761	£1,182,687	£1,268,497	£1,360,038	£1,542,774	£1,725,683
£75	£708,187	£890,922	£982,290	£1,073,832	£1,170,758	£1,256,568	£1,348,109	£1,530,845	£1,713,755
£100	£696,258	£878,994	£970,361	£1,061,903	£1,158,829	£1,244,639	£1,336,180	£1,518,916	£1,701,826
£125	£684,329	£867,065	£958,433	£1,049,974	£1,146,901	£1,232,710	£1,324,251	£1,506,987	£1,689,897
£150	£672,400	£855,136	£946,504	£1,038,045	£1,134,972	£1,220,781	£1,312,323	£1,495,058	£1,677,968
£175	£660,471	£843,207	£934,575	£1,026,116	£1,123,043	£1,208,852	£1,300,394	£1,483,129	£1,666,039
£200	£648,542	£831,278	£922,646	£1,014,187	£1,111,114	£1,196,923	£1,288,465	£1,471,200	£1,654,110
£225	£636,613	£819,349	£910,717	£1,002,258	£1,099,185	£1,184,994	£1,276,536	£1,459,272	£1,642,181
£250	£624,684	£807,420	£898,788	£990,329	£1,087,256	£1,173,065	£1,264,607	£1,447,343	£1,630,252
£275	£612,755	£795,491	£886,859	£978,401	£1,075,327	£1,161,136	£1,252,678	£1,435,414	£1,618,323
£300	£600,826	£783,562	£874,930	£966,472	£1,063,398	£1,149,207	£1,240,749	£1,423,485	£1,606,394
£325	£588,897	£771,633	£863,001	£954,543	£1,051,469	£1,137,278	£1,228,820	£1,411,556	£1,594,465
£350	£576,969	£759,704	£851,072	£942,614	£1,039,540	£1,125,350	£1,216,891	£1,399,627	£1,582,536
£375	£565,040	£747,775	£839,143	£930,685	£1,027,611	£1,113,421	£1,204,962	£1,387,698	£1,570,607
£400	£553,111	£735,846	£827,214	£918,756	£1,015,682	£1,101,492	£1,193,033	£1,375,769	£1,558,679
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	′ha)			
£0	£9,704,002	£12,087,512	£13,279,267	£14,473,288	£15,737,545	£16,856,798	£18,050,819	£20,434,329	£22,820,104
£25	£9,548,408	£11,931,918	£13,123,673	£14,317,693	£15,581,951	£16,701,203	£17,895,224	£20,278,734	£22,664,510
£50	£9,392,813	£11,776,323	£12,968,078	£14,162,099	£15,426,356	£16,545,609	£17,739,629	£20,123,139	£22,508,915
£75	£9,237,218	£11,620,728	£12,812,483	£14,006,504	£15,270,761	£16,390,014	£17,584,035	£19,967,545	£22,353,320
£100	£9,081,624	£11,465,134	£12,656,889	£13,850,909	£15,115,166	£16,234,419	£17,428,440	£19,811,950	£22,197,726
£125	£8,926,029	£11,309,539	£12,501,294	£13,695,315	£14,959,572	£16,078,825	£17,272,845	£19,656,355	£22,042,131
£150	£8,770,434	£11,153,944	£12,345,699	£13,539,720	£14,803,977	£15,923,230	£17,117,251	£19,500,761	£21,886,536
£175	£8,614,839	£10,998,349	£12,190,105	£13,384,125	£14,648,382	£15,767,635	£16,961,656	£19,345,166	£21,730,942
£200	£8,459,245	£10,842,755	£12,034,510	£13,228,531	£14,492,788	£15,612,041	£16,806,061	£19,189,571	£21,575,347
£225	£8,303,650	£10,687,160	£11,878,915	£13,072,936	£14,337,193	£15,456,446	£16,650,467	£19,033,977	£21,419,752
£250	£8,148,055	£10,531,565	£11,723,320	£12,917,341	£14,181,598	£15,300,851	£16,494,872	£18,878,382	£21,264,158
£275	£7,992,461	£10,375,971	£11,567,726	£12,761,746	£14,026,004	£15,145,257	£16,339,277	£18,722,787	£21,108,563
£300	£7,836,866	£10,220,376	£11,412,131	£12,606,152	£13,870,409	£14,989,662	£16,183,682	£18,567,193	£20,952,968
£325	£7,681,271	£10,064,781	£11,256,536	£12,450,557	£13,714,814	£14,834,067	£16,028,088	£18,411,598	£20,797,374
£350	£7,525,677	£9,909,187	£11,100,942	£12,294,962	£13,559,220	£14,678,472	£15,872,493	£18,256,003	£20,641,779
£375	£7,370,082	£9,753,592	£10,945,347	£12,139,368	£13,403,625	£14,522,878	£15,716,898	£18,100,409	£20,486,184
£400	£7,214,487	£9,597,997	£10,789,752	£11,983,773	£13,248,030	£14,367,283	£15,561,304	£17,944,814	£20,330,590

Key:



RLV beneath Viability Test 1 (RLV <£250,000/ha) Viability Test 2 (RLV £250,000 to £500,000/ha) Viability Test 3 (RLV £500,000 to £1,500,000/ha) Viability Test 4 (RLV £1,500,000 to £3,000,000/ha) Viability Test 5 (RLV £3,000,000 to £5,000,000/ha) Viability Test 6 (RLV £5,000,000 to £7,500,000/ha) Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

DEV NOLES.	
EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	L'Asting residential Land / upper high-density commercial values

Source: Dixon Searle Partnership (2021)



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4c: 10 Houses (20% Profit on GDV)

Development Scenario	10
Development Scenario	Houses
Typical Site Type	PDL
Net Land Area (ha)	0.20
Gross Land Area (ha)	0.23
Site Density (dph)	50
Profit Level (GDV)	20.00%

10 Houses		Value Levels £/m <sup>2</sup>							
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£982,266	£1,229,589	£1,353,251	£1,477,148	£1,608,333	£1,724,472	£1,848,369	£2,095,692	£2,343,251
£25	£967,509	£1,214,833	£1,338,495	£1,462,391	£1,593,576	£1,709,715	£1,833,612	£2,080,936	£2,328,495
£50	£952,752	£1,200,076	£1,323,738	£1,447,635	£1,578,820	£1,694,959	£1,818,856	£2,066,179	£2,313,738
£75	£937,996	£1,185,320	£1,308,981	£1,432,878	£1,564,063	£1,680,202	£1,804,099	£2,051,423	£2,298,982
£100	£923,239	£1,170,563	£1,294,225	£1,418,122	£1,549,307	£1,665,446	£1,789,343	£2,036,666	£2,284,225
£125	£908,483	£1,155,807	£1,279,468	£1,403,365	£1,534,550	£1,650,689	£1,774,586	£2,021,910	£2,269,469
£150	£893,726	£1,141,050	£1,264,712	£1,388,609	£1,519,794	£1,635,933	£1,759,830	£2,007,153	£2,254,712
£175	£878,970	£1,126,294	£1,249,955	£1,373,852	£1,505,037	£1,621,176	£1,745,073	£1,992,397	£2,239,955
£200	£864,213	£1,111,537	£1,235,199	£1,359,096	£1,490,281	£1,606,420	£1,730,316	£1,977,640	£2,225,199
£225	£849,457	£1,096,780	£1,220,442	£1,344,339	£1,475,524	£1,591,663	£1,715,560	£1,962,884	£2,210,442
£250	£834,700	£1,082,024	£1,205,686	£1,329,583	£1,460,768	£1,576,906	£1,700,803	£1,948,127	£2,195,686
£275	£819,944	£1,067,267	£1,190,929	£1,314,826	£1,446,011	£1,562,150	£1,686,047	£1,933,371	£2,180,929
£300	£805,187	£1,052,511	£1,176,173	£1,300,070	£1,431,255	£1,547,393	£1,671,290	£1,918,614	£2,166,173
£325	£790,431	£1,037,754	£1,161,416	£1,285,313	£1,416,498	£1,532,637	£1,656,534	£1,903,858	£2,151,416
£350	£775,674	£1,022,998	£1,146,660	£1,270,557	£1,401,742	£1,517,880	£1,641,777	£1,889,101	£2,136,660
£375	£760,918	£1,008,241	£1,131,903	£1,255,800	£1,386,985	£1,503,124	£1,627,021	£1,874,345	£2,121,903
£400	£746,161	£993,485	£1,117,147	£1,241,044	£1,372,229	£1,488,367	£1,612,264	£1,859,588	£2,107,147
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
£0	£4,270,720	£5,346,040	£5,883,700	£6,422,383	£6,992,752	£7,497,703	£8,036,385	£9,111,706	£10,188,048
£25	£4,206,561	£5,281,881	£5,819,541	£6,358,224	£6,928,593	£7,433,544	£7,972,227	£9,047,547	£10,123,890
£50	£4,142,402	£5,217,722	£5,755,383	£6,294,065	£6,864,435	£7,369,385	£7,908,068	£8,983,388	£10,059,731
£75	£4,078,243	£5,153,564	£5,691,224	£6,229,906	£6,800,276	£7,305,227	£7,843,909	£8,919,229	£9,995,572
£100	£4,014,084	£5,089,405	£5,627,065	£6,165,747	£6,736,117	£7,241,068	£7,779,750	£8,855,071	£9,931,413
£125	£3,949,926	£5,025,246	£5,562,906	£6,101,589	£6,671,958	£7,176,909	£7,715,591	£8,790,912	£9,867,254
£150	£3,885,767	£4,961,087	£5,498,747	£6,037,430	£6,607,799	£7,112,750	£7,651,433	£8,726,753	£9,803,096
£175	£3,821,608	£4,896,928	£5,434,589	£5,973,271	£6,543,641	£7,048,591	£7,587,274	£8,662,594	£9,738,937
£200	£3,757,449	£4,832,770	£5,370,430	£5,909,112	£6,479,482	£6,984,433	£7,523,115	£8,598,435	£9,674,778
£225	£3,693,290	£4,768,611	£5,306,271	£5,844,953	£6,415,323	£6,920,274	£7,458,956	£8,534,277	£9,610,619
£250	£3,629,132	£4,704,452	£5,242,112	£5,780,795	£6,351,164	£6,856,115	£7,394,797	£8,470,118	£9,546,461
£275	£3,564,973	£4,640,293	£5,177,953	£5,716,636	£6,287,005	£6,791,956	£7,330,639	£8,405,959	£9,482,302
£300	£3,500,814	£4,576,134	£5,113,795	£5,652,477	£6,222,847	£6,727,798	£7,266,480	£8,341,800	£9,418,143
£325	£3,436,655	£4,511,976	£5,049,636	£5,588,318	£6,158,688	£6,663,639	£7,202,321	£8,277,642	£9,353,984
£350	£3,372,496	£4,447,817	£4,985,477	£5,524,160	£6,094,529	£6,599,480	£7,138,162	£8,213,483	£9,289,825
£375	£3,308,338	£4,383,658	£4,921,318	£5,460,001	£6,030,370	£6,535,321	£7,074,004	£8,149,324	£9,225,667
£400	£3,244,179	£4,319,499	£4,857,160	£5,395,842	£5,966,212	£6,471,162	£7,009,845	£8,085,165	£9,161,508

10 Houses		Value Levels £/m <sup>2</sup>							
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£871,745	£1,091,317	£1,201,103	£1,311,098	£1,427,563	£1,530,670	£1,640,665	£1,860,237	£2,080,018
£25	£858,833	£1,078,405	£1,188,191	£1,298,186	£1,414,651	£1,517,758	£1,627,753	£1,847,325	£2,067,106
£50	£845,921	£1,065,493	£1,175,279	£1,285,274	£1,401,739	£1,504,846	£1,614,841	£1,834,413	£2,054,194
£75	£833,009	£1,052,581	£1,162,367	£1,272,362	£1,388,827	£1,491,934	£1,601,929	£1,821,501	£2,041,282
£100	£820,097	£1,039,669	£1,149,455	£1,259,450	£1,375,915	£1,479,022	£1,589,017	£1,808,589	£2,028,370
£125	£807,185	£1,026,757	£1,136,543	£1,246,538	£1,363,003	£1,466,110	£1,576,105	£1,795,677	£2,015,458
£150	£794,273	£1,013,845	£1,123,631	£1,233,626	£1,350,091	£1,453,198	£1,563,193	£1,782,766	£2,002,547
£175	£781,361	£1,000,933	£1,110,719	£1,220,714	£1,337,179	£1,440,286	£1,550,281	£1,769,854	£1,989,635
£200	£768,449	£988,021	£1,097,807	£1,207,802	£1,324,267	£1,427,374	£1,537,369	£1,756,942	£1,976,723
£225	£755,537	£975,109	£1,084,895	£1,194,890	£1,311,355	£1,414,463	£1,524,457	£1,744,030	£1,963,811
£250	£742,625	£962,197	£1,071,983	£1,181,978	£1,298,443	£1,401,551	£1,511,545	£1,731,118	£1,950,899
£275	£729,713	£949,285	£1,059,071	£1,169,066	£1,285,531	£1,388,639	£1,498,633	£1,718,206	£1,937,987
£300	£716,801	£936,373	£1,046,160	£1,156,154	£1,272,620	£1,375,727	£1,485,722	£1,705,294	£1,925,075
£325	£703,889	£923,461	£1,033,248	£1,143,242	£1,259,708	£1,362,815	£1,472,810	£1,692,382	£1,912,163
£350	£690,977	£910,549	£1,020,336	£1,130,330	£1,246,796	£1,349,903	£1,459,898	£1,679,470	£1,899,251
£375	£678,065	£897,638	£1,007,424	£1,117,419	£1,233,884	£1,336,991	£1,446,986	£1,666,558	£1,886,339
£400	£665,153	£884,726	£994,512	£1,104,507	£1,220,972	£1,324,079	£1,434,074	£1,653,646	£1,873,427
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£3,790,194	£4,744,856	£5,222,187	£5,700,425	£6,206,796	£6,655,088	£7,133,326	£8,087,988	£9,043,558
£25	£3,734,055	£4,688,717	£5,166,048	£5,644,287	£6,150,657	£6,598,949	£7,077,187	£8,031,849	£8,987,419
£50	£3,677,916	£4,632,578	£5,109,909	£5,588,148	£6,094,518	£6,542,810	£7,021,048	£7,975,710	£8,931,280
£75	£3,621,777	£4,576,439	£5,053,770	£5,532,009	£6,038,379	£6,486,671	£6,964,909	£7,919,571	£8,875,141
£100	£3,565,638	£4,520,300	£4,997,631	£5,475,870	£5,982,240	£6,430,532	£6,908,770	£7,863,432	£8,819,002
£125	£3,509,499	£4,464,161	£4,941,492	£5,419,731	£5,926,101	£6,374,393	£6,852,631	£7,807,293	£8,762,863
£150	£3,453,360	£4,408,022	£4,885,353	£5,363,592	£5,869,962	£6,318,254	£6,796,492	£7,751,155	£8,706,724
£175	£3,397,221	£4,351,883	£4,829,214	£5,307,453	£5,813,823	£6,262,115	£6,740,353	£7,695,016	£8,650,585
£200	£3,341,082	£4,295,744	£4,773,075	£5,251,314	£5,757,684	£6,205,976	£6,684,215	£7,638,877	£8,594,446
£225	£3,284,943	£4,239,605	£4,716,936	£5,195,175	£5,701,545	£6,149,837	£6,628,076	£7,582,738	£8,538,307
£250	£3,228,804	£4,183,467	£4,660,798	£5,139,036	£5,645,406	£6,093,698	£6,571,937	£7,526,599	£8,482,168
£275	£3,172,665	£4,127,328	£4,604,659	£5,082,897	£5,589,267	£6,037,559	£6,515,798	£7,470,460	£8,426,029
£300	£3,116,527	£4,071,189	£4,548,520	£5,026,758	£5,533,128	£5,981,420	£6,459,659	£7,414,321	£8,369,890
£325	£3,060,388	£4,015,050	£4,492,381	£4,970,619	£5,476,989	£5,925,281	£6,403,520	£7,358,182	£8,313,751
£350	£3,004,249	£3,958,911	£4,436,242	£4,914,480	£5,420,850	£5,869,142	£6,347,381	£7,302,043	£8,257,613
£375	£2,948,110	£3,902,772	£4,380,103	£4,858,341	£5,364,712	£5,813,003	£6,291,242	£7,245,904	£8,201,474
£400	£2,891,971	£3,846,633	£4,323,964	£4,802,202	£5,308,573	£5,756,864	£6,235,103	£7,189,765	£8,145,335



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4c: 10 Houses (20% Profit on GDV)

10 Houses					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£761,224	£953,045	£1,048,955	£1,145,048	£1,246,793	£1,336,869	£1,432,961	£1,624,782	£1,816,785
£25	£750,156	£941,977	£1,037,888	£1,133,980	£1,235,726	£1,325,801	£1,421,894	£1,613,715	£1,805,718
£50	£739,089	£930,910	£1,026,820	£1,122,913	£1,224,658	£1,314,734	£1,410,827	£1,602,647	£1,794,651
£75	£728,022	£919,842	£1,015,753	£1,111,846	£1,213,591	£1,303,666	£1,399,759	£1,591,580	£1,783,583
£100	£716,954	£908,775	£1,004,685	£1,100,778	£1,202,523	£1,292,599	£1,388,692	£1,580,513	£1,772,516
£125	£705,887	£897,708	£993,618	£1,089,711	£1,191,456	£1,281,532	£1,377,624	£1,569,445	£1,761,448
£150	£694,819	£886,640	£982,551	£1,078,643	£1,180,389	£1,270,464	£1,366,557	£1,558,378	£1,750,381
£175	£683,752	£875,573	£971,483	£1,067,576	£1,169,321	£1,259,397	£1,355,490	£1,547,310	£1,739,314
£200	£672,685	£864,505	£960,416	£1,056,509	£1,158,254	£1,248,329	£1,344,422	£1,536,243	£1,728,246
£225	£661,617	£853,438	£949,348	£1,045,441	£1,147,186	£1,237,262	£1,333,355	£1,525,176	£1,717,179
£250	£650,550	£842,371	£938,281	£1,034,374	£1,136,119	£1,226,195	£1,322,287	£1,514,108	£1,706,111
£275	£639,482	£831,303	£927,214	£1,023,306	£1,125,052	£1,215,127	£1,311,220	£1,503,041	£1,695,044
£300	£628,415	£820,236	£916,146	£1,012,239	£1,113,984	£1,204,060	£1,300,153	£1,491,974	£1,683,977
£325	£617,348	£809,168	£905,079	£1,001,172	£1,102,917	£1,192,992	£1,289,085	£1,480,906	£1,672,909
£350	£606,280	£798,101	£894,011	£990,104	£1,091,850	£1,181,925	£1,278,018	£1,469,839	£1,661,842
£375	£595,213	£787,034	£882,944	£979,037	£1,080,782	£1,170,858	£1,266,950	£1,458,771	£1,650,775
£400	£584,145	£775,966	£871,877	£967,969	£1,069,715	£1,159,790	£1,255,883	£1,447,704	£1,639,707
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£3,309,669	£4,143,672	£4,560,674	£4,978,468	£5,420,839	£5,812,472	£6,230,267	£7,064,270	£7,899,067
£25	£3,261,550	£4,095,553	£4,512,555	£4,930,349	£5,372,720	£5,764,353	£6,182,148	£7,016,151	£7,850,948
£50	£3,213,430	£4,047,434	£4,464,436	£4,882,230	£5,324,601	£5,716,234	£6,134,029	£6,968,032	£7,802,829
£75	£3,165,311	£3,999,315	£4,416,317	£4,834,111	£5,276,482	£5,668,115	£6,085,909	£6,919,913	£7,754,710
£100	£3,117,192	£3,951,196	£4,368,197	£4,785,992	£5,228,363	£5,619,996	£6,037,790	£6,871,794	£7,706,591
£125	£3,069,073	£3,903,077	£4,320,078	£4,737,873	£5,180,244	£5,571,877	£5,989,671	£6,823,675	£7,658,471
£150	£3,020,954	£3,854,958	£4,271,959	£4,689,754	£5,132,125	£5,523,758	£5,941,552	£6,775,556	£7,610,352
£175	£2,972,835	£3,806,838	£4,223,840	£4,641,635	£5,084,006	£5,475,638	£5,893,433	£6,727,437	£7,562,233
£200	£2,924,716	£3,758,719	£4,175,721	£4,593,516	£5,035,886	£5,427,519	£5,845,314	£6,679,318	£7,514,114
£225	£2,876,597	£3,710,600	£4,127,602	£4,545,397	£4,987,767	£5,379,400	£5,797,195	£6,631,199	£7,465,995
£250	£2,828,477	£3,662,481	£4,079,483	£4,497,277	£4,939,648	£5,331,281	£5,749,076	£6,583,080	£7,417,876
£275	£2,780,358	£3,614,362	£4,031,364	£4,449,158	£4,891,529	£5,283,162	£5,700,957	£6,534,960	£7,369,757
£300	£2,732,239	£3,566,243	£3,983,245	£4,401,039	£4,843,410	£5,235,043	£5,652,838	£6,486,841	£7,321,638
£325	£2,684,120	£3,518,124	£3,935,126	£4,352,920	£4,795,291	£5,186,924	£5,604,719	£6,438,722	£7,273,519
£350	£2,636,001	£3,470,005	£3,887,006	£4,304,801	£4,747,172	£5,138,805	£5,556,599	£6,390,603	£7,225,400
£375	£2,587,882	£3,421,886	£3,838,887	£4,256,682	£4,699,053	£5,090,686	£5,508,480	£6,342,484	£7,177,281
£400	£2,539,763	£3,373,766	£3,790,768	£4,208,563	£4,650,934	£5,042,567	£5,460,361	£6,294,365	£7,129,161

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

EUV+ £/ha	s					
£250,000	Greenfield Enhancement (Lower)					
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar					
£1,500,000	Low-grade industrial / office land values					
£3,000,000	Office PDL					
£5,000,000	Existing residential Land / upper high-density commercial values					
£7,500,000	Existing residential Land 7 upper high-density commercial values					

Source: Dixon Searle Partnership (2021)



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4d: 10 Flats (20% Profit on GDV)

Doualanmant Scanaria	10
Development Scenario	Flats
Typical Site Type	PDL
Net Land Area (ha)	0.10
Gross Land Area (ha)	0.12
Site Density (dph)	100
Profit Level (GDV)	20.00%

10 Flats					Value Levels £/m <sup>2</sup>				
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£427,553	£597,960	£683,164	£768,530	£858,917	£938,937	£1,024,302	£1,194,710	£1,365,279
£25	£414,819	£585,272	£670,475	£755,841	£846,228	£926,248	£1,011,614	£1,182,021	£1,352,590
£50	£402,084	£572,583	£657,786	£743,152	£833,539	£913,559	£998,925	£1,169,332	£1,339,901
£75	£389,349	£559,894	£645,098	£730,463	£820,850	£900,870	£986,236	£1,156,643	£1,327,212
£100	£376,615	£547,205	£632,409	£717,774	£808,161	£888,181	£973,547	£1,143,954	£1,314,523
£125	£363,880	£534,516	£619,720	£705,085	£795,472	£875,493	£960,858	£1,131,265	£1,301,834
£150	£351,145	£521,827	£607,031	£692,397	£782,784	£862,804	£948,169	£1,118,576	£1,289,146
£175	£338,411	£509,139	£594,342	£679,708	£770,095	£850,115	£935,480	£1,105,888	£1,276,457
£200	£325,676	£496,450	£581,653	£667,019	£757,406	£837,426	£922,792	£1,093,199	£1,263,768
£225	£312,941	£483,761	£568,964	£654,330	£744,717	£824,737	£910,103	£1,080,510	£1,251,079
£250	£300,207	£471,072	£556,276	£641,641	£732,028	£812,048	£897,414	£1,067,821	£1,238,390
£275	£287,472	£458,383	£543,587	£628,952	£719,339	£799,360	£884,725	£1,055,132	£1,225,701
£300	£274,737	£445,694	£530,898	£616,264	£706,651	£786,671	£872,036	£1,042,443	£1,213,013
£325	£262,003	£433,006	£518,209	£603,575	£693,962	£773,982	£859,347	£1,029,755	£1,200,324
£350	£249,268	£420,317	£505,520	£590,886	£681,273	£761,293	£846,659	£1,017,066	£1,187,635
£375	£236,534	£407,628	£492,831	£578,197	£668,584	£748,604	£833,970	£1,004,377	£1,174,946
£400	£223,799	£394,939	£480,143	£565,508	£655,895	£735,915	£821,281	£991,688	£1,162,257
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
£0	£3,717,855	£5,199,656	£5,940,557	£6,682,866	£7,468,841	£8,164,668	£8,906,977	£10,388,778	£11,871,989
£25	£3,607,119	£5,089,318	£5,830,219	£6,572,528	£7,358,503	£8,054,330	£8,796,639	£10,278,441	£11,761,651
£50	£3,496,382	£4,978,981	£5,719,881	£6,462,191	£7,248,165	£7,943,992	£8,686,301	£10,168,103	£11,651,313
£75	£3,385,646	£4,868,643	£5,609,544	£6,351,853	£7,137,827	£7,833,654	£8,575,964	£10,057,765	£11,540,975
£100	£3,274,910	£4,758,305	£5,499,206	£6,241,515	£7,027,490	£7,723,317	£8,465,626	£9,947,427	£11,430,638
£125	£3,164,174	£4,647,967	£5,388,868	£6,131,177	£6,917,152	£7,612,979	£8,355,288	£9,837,090	£11,320,300
£150	£3,053,438	£4,537,630	£5,278,530	£6,020,840	£6,806,814	£7,502,641	£8,244,950	£9,726,752	£11,209,962
£175	£2,942,702	£4,427,292	£5,168,193	£5,910,502	£6,696,476	£7,392,303	£8,134,613	£9,616,414	£11,099,624
£200	£2,831,966	£4,316,954	£5,057,855	£5,800,164	£6,586,139	£7,281,966	£8,024,275	£9,506,076	£10,989,286
£225	£2,721,230	£4,206,616	£4,947,517	£5,689,826	£6,475,801	£7,171,628	£7,913,937	£9,395,739	£10,878,949
£250	£2,610,494	£4,096,279	£4,837,179	£5,579,489	£6,365,463	£7,061,290	£7,803,599	£9,285,401	£10,768,611
£275	£2,499,758	£3,985,941	£4,726,842	£5,469,151	£6,255,125	£6,950,952	£7,693,262	£9,175,063	£10,658,273
£300	£2,389,022	£3,875,603	£4,616,504	£5,358,813	£6,144,788	£6,840,615	£7,582,924	£9,064,725	£10,547,935
£325	£2,278,285	£3,765,265	£4,506,166	£5,248,475	£6,034,450	£6,730,277	£7,472,586	£8,954,388	£10,437,598
£350	£2,167,549	£3,654,928	£4,395,828	£5,138,138	£5,924,112	£6,619,939	£7,362,248	£8,844,050	£10,327,260
£375	£2,056,813	£3,544,590	£4,285,491	£5,027,800	£5,813,774	£6,509,601	£7,251,911	£8,733,712	£10,216,922
£400	£1,946,077	£3,434,252	£4,175,153	£4,917,462	£5,703,437	£6,399,264	£7,141,573	£8,623,374	£10,106,584

10 Flats					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£381,043	£531,915	£607,352	£682,931	£762,957	£833,804	£909,383	£1,060,255	£1,211,271
£25	£369,857	£520,813	£596,249	£671,828	£751,854	£822,701	£898,280	£1,049,153	£1,200,169
£50	£358,670	£509,710	£585,146	£660,726	£740,751	£811,598	£887,178	£1,038,050	£1,189,066
£75	£347,483	£498,607	£574,043	£649,623	£729,648	£800,495	£876,075	£1,026,947	£1,177,963
£100	£336,297	£487,504	£562,941	£638,520	£718,546	£789,393	£864,972	£1,015,845	£1,166,860
£125	£325,110	£476,402	£551,838	£627,417	£707,443	£778,290	£853,869	£1,004,742	£1,155,758
£150	£313,924	£465,299	£540,735	£616,315	£696,340	£767,187	£842,767	£993,639	£1,144,655
£175	£302,737	£454,196	£529,632	£605,212	£685,237	£756,084	£831,664	£982,536	£1,133,552
£200	£291,551	£443,094	£518,530	£594,109	£674,135	£744,982	£820,561	£971,434	£1,122,449
£225	£280,364	£431,991	£507,427	£583,007	£663,032	£733,879	£809,458	£960,331	£1,111,347
£250	£269,178	£420,888	£496,324	£571,904	£651,929	£722,776	£798,356	£949,228	£1,100,244
£275	£257,991	£409,785	£485,221	£560,801	£640,827	£711,673	£787,253	£938,125	£1,089,141
£300	£246,804	£398,683	£474,119	£549,698	£629,724	£700,571	£776,150	£927,023	£1,078,038
£325	£235,618	£387,580	£463,016	£538,596	£618,621	£689,468	£765,048	£915,920	£1,066,936
£350	£224,431	£376,477	£451,913	£527,493	£607,518	£678,365	£753,945	£904,817	£1,055,833
£375	£213,245	£365,374	£440,811	£516,390	£596,416	£667,262	£742,842	£893,714	£1,044,730
£400	£202,058	£354,272	£429,708	£505,287	£585,313	£656,160	£731,739	£882,612	£1,033,627
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)			
£0	£3,313,418	£4,625,351	£5,281,318	£5,938,532	£6,634,405	£7,250,465	£7,907,679	£9,219,613	£10,532,793
£25	£3,216,143	£4,528,806	£5,184,773	£5,841,986	£6,537,860	£7,153,920	£7,811,134	£9,123,067	£10,436,248
£50	£3,118,869	£4,432,260	£5,088,227	£5,745,441	£6,441,314	£7,057,374	£7,714,588	£9,026,522	£10,339,702
£75	£3,021,595	£4,335,715	£4,991,681	£5,648,895	£6,344,769	£6,960,829	£7,618,043	£8,929,976	£10,243,157
£100	£2,924,320	£4,239,169	£4,895,136	£5,552,350	£6,248,223	£6,864,283	£7,521,497	£8,833,431	£10,146,611
£125	£2,827,046	£4,142,624	£4,798,590	£5,455,804	£6,151,678	£6,767,738	£7,424,952	£8,736,885	£10,050,066
£150	£2,729,772	£4,046,078	£4,702,045	£5,359,259	£6,055,132	£6,671,192	£7,328,406	£8,640,340	£9,953,520
£175	£2,632,497	£3,949,533	£4,605,499	£5,262,713	£5,958,587	£6,574,647	£7,231,861	£8,543,794	£9,856,975
£200	£2,535,223	£3,852,987	£4,508,954	£5,166,168	£5,862,041	£6,478,101	£7,135,315	£8,447,249	£9,760,429
£225	£2,437,948	£3,756,442	£4,412,408	£5,069,622	£5,765,496	£6,381,556	£7,038,769	£8,350,703	£9,663,884
£250	£2,340,674	£3,659,896	£4,315,863	£4,973,077	£5,668,950	£6,285,010	£6,942,224	£8,254,157	£9,567,338
£275	£2,243,400	£3,563,350	£4,219,317	£4,876,531	£5,572,405	£6,188,465	£6,845,678	£8,157,612	£9,470,793
£300	£2,146,125	£3,466,805	£4,122,772	£4,779,986	£5,475,859	£6,091,919	£6,749,133	£8,061,066	£9,374,247
£325	£2,048,851	£3,370,259	£4,026,226	£4,683,440	£5,379,313	£5,995,374	£6,652,587	£7,964,521	£9,277,701
£350	£1,951,577	£3,273,714	£3,929,681	£4,586,894	£5,282,768	£5,898,828	£6,556,042	£7,867,975	£9,181,156
£375	£1,854,302	£3,177,168	£3,833,135	£4,490,349	£5,186,222	£5,802,282	£6,459,496	£7,771,430	£9,084,610
£400	£1,757,028	£3,080,623	£3,736,590	£4,393,803	£5,089,677	£5,705,737	£6,362,951	£7,674,884	£8,988,065



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4d: 10 Flats (20% Profit on GDV)

10 Flats					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£334,533	£465,870	£531,539	£597,333	£666,997	£728,670	£794,464	£925,801	£1,057,264
£25	£324,894	£456,354	£522,023	£587,816	£657,480	£719,154	£784,947	£916,285	£1,047,747
£50	£315,256	£446,837	£512,506	£578,299	£647,963	£709,637	£775,431	£906,768	£1,038,231
£75	£305,617	£437,320	£502,989	£568,783	£638,447	£700,120	£765,914	£897,252	£1,028,714
£100	£295,979	£427,804	£493,473	£559,266	£628,930	£690,604	£756,397	£887,735	£1,019,197
£125	£286,341	£418,287	£483,956	£549,750	£619,413	£681,087	£746,881	£878,218	£1,009,681
£150	£276,702	£408,771	£474,439	£540,233	£609,897	£671,570	£737,364	£868,702	£1,000,164
£175	£267,064	£399,254	£464,923	£530,716	£600,380	£662,054	£727,847	£859,185	£990,647
£200	£257,425	£389,737	£455,406	£521,200	£590,864	£652,537	£718,331	£849,668	£981,131
£225	£247,787	£380,221	£445,889	£511,683	£581,347	£643,021	£708,814	£840,152	£971,614
£250	£238,148	£370,704	£436,373	£502,166	£571,830	£633,504	£699,298	£830,635	£962,097
£275	£228,510	£361,187	£426,856	£492,650	£562,314	£623,987	£689,781	£821,118	£952,581
£300	£218,871	£351,671	£417,340	£483,133	£552,797	£614,471	£680,264	£811,602	£943,064
£325	£209,233	£342,154	£407,823	£473,617	£543,280	£604,954	£670,748	£802,085	£933,548
£350	£199,594	£332,638	£398,306	£464,100	£533,764	£595,437	£661,231	£792,569	£924,031
£375	£189,956	£323,121	£388,790	£454,583	£524,247	£585,921	£651,714	£783,052	£914,514
£400	£180,318	£313,604	£379,273	£445,067	£514,730	£576,404	£642,198	£773,535	£904,998
Trial CIL Rate £/m <sup>2</sup>					idual Land Value (£/	'ha)			
£0	£2,908,981	£4,051,047	£4,622,079	£5,194,198	£5,799,970	£6,336,263	£6,908,382	£8,050,447	£9,193,598
£25	£2,825,169	£3,968,293	£4,539,326	£5,111,444	£5,717,217	£6,253,510	£6,825,628	£7,967,694	£9,110,845
£50	£2,741,356	£3,885,540	£4,456,573	£5,028,691	£5,634,464	£6,170,757	£6,742,875	£7,884,941	£9,028,092
£75	£2,657,543	£3,802,787	£4,373,819	£4,945,938	£5,551,710	£6,088,003	£6,660,122	£7,802,187	£8,945,338
£100	£2,573,731	£3,720,033	£4,291,066	£4,863,184	£5,468,957	£6,005,250	£6,577,368	£7,719,434	£8,862,585
£125	£2,489,918	£3,637,280	£4,208,313	£4,780,431	£5,386,204	£5,922,497	£6,494,615	£7,636,681	£8,779,832
£150	£2,406,105	£3,554,527	£4,125,559	£4,697,678	£5,303,450	£5,839,743	£6,411,862	£7,553,927	£8,697,078
£175	£2,322,293	£3,471,773	£4,042,806	£4,614,925	£5,220,697	£5,756,990	£6,329,108	£7,471,174	£8,614,325
£200	£2,238,480	£3,389,020	£3,960,053	£4,532,171	£5,137,944	£5,674,237	£6,246,355	£7,388,421	£8,531,572
£225	£2,154,667	£3,306,267	£3,877,300	£4,449,418	£5,055,190	£5,591,483	£6,163,602	£7,305,667	£8,448,818
£250	£2,070,855	£3,223,513	£3,794,546	£4,366,665	£4,972,437	£5,508,730	£6,080,849	£7,222,914	£8,366,065
£275	£1,987,042	£3,140,760	£3,711,793	£4,283,911	£4,889,684	£5,425,977	£5,998,095	£7,140,161	£8,283,312
£300	£1,903,229	£3,058,007	£3,629,040	£4,201,158	£4,806,930	£5,343,224	£5,915,342	£7,057,407	£8,200,559
£325	£1,819,417	£2,975,254	£3,546,286	£4,118,405	£4,724,177	£5,260,470	£5,832,589	£6,974,654	£8,117,805
£350	£1,735,604	£2,892,500	£3,463,533	£4,035,651	£4,641,424	£5,177,717	£5,749,835	£6,891,901	£8,035,052
£375	£1,651,791	£2,809,747	£3,380,780	£3,952,898	£4,558,670	£5,094,964	£5,667,082	£6,809,147	£7,952,299
£400	£1,567,979	£2,726,994	£3,298,026	£3,870,145	£4,475,917	£5,012,210	£5,584,329	£6,726,394	£7,869,545

 RLV beneath Viability Test 1 (RLV <£250,000/ha)</td>

 Viability Test 2 (RLV £250,000 to £500,000/ha)

 Viability Test 3 (RLV £500,000 to £1,500,000/ha)

 Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)

 Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)

 Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)

 Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)

 Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential cand / upper ingr-density confinencial values

Source: Dixon Searle Partnership (2021)



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4e: 30 Mixed (20% Profit on GDV)

Doualanment Sconaria	30
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	0.50
Gross Land Area (ha)	0.58
Site Density (dph)	60
Profit Level (GDV)	20.00%

30 Mixed		-		-	Value Levels £/m <sup>2</sup>	-	-	-	
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£2,421,468	£3,094,855	£3,431,549	£3,768,886	£4,126,060	£4,442,270	£4,779,604	£5,452,991	£6,127,019
£25	£2,378,418	£3,051,805	£3,388,499	£3,725,835	£4,083,010	£4,399,220	£4,736,554	£5,409,942	£6,083,969
£50	£2,335,368	£3,008,755	£3,345,449	£3,682,785	£4,039,959	£4,356,170	£4,693,504	£5,366,892	£6,040,918
£75	£2,292,317	£2,965,705	£3,302,399	£3,639,735	£3,996,909	£4,313,120	£4,650,453	£5,323,842	£5,997,868
£100	£2,249,267	£2,922,655	£3,259,348	£3,596,684	£3,953,859	£4,270,070	£4,607,403	£5,280,792	£5,954,818
£125	£2,206,217	£2,879,604	£3,216,298	£3,553,634	£3,910,809	£4,227,019	£4,564,353	£5,237,742	£5,911,768
£150	£2,163,167	£2,836,554	£3,173,248	£3,510,584	£3,867,759	£4,183,969	£4,521,303	£5,194,692	£5,868,718
£175	£2,120,117	£2,793,504	£3,130,198	£3,467,533	£3,824,709	£4,140,919	£4,478,253	£5,151,643	£5,825,668
£200	£2,077,067	£2,750,454	£3,087,148	£3,424,483	£3,781,658	£4,097,869	£4,435,203	£5,108,593	£5,782,618
£225	£2,034,017	£2,707,404	£3,044,098	£3,381,433	£3,738,608	£4,054,819	£4,392,153	£5,065,543	£5,739,567
£250	£1,990,966	£2,664,354	£3,001,047	£3,338,382	£3,695,558	£4,011,769	£4,349,102	£5,022,493	£5,696,517
£275	£1,947,916	£2,621,303	£2,957,997	£3,295,332	£3,652,508	£3,968,718	£4,306,052	£4,979,443	£5,653,467
£300	£1,904,866	£2,578,253	£2,914,947	£3,252,282	£3,609,458	£3,925,668	£4,263,002	£4,936,394	£5,610,417
£325	£1,861,816	£2,535,203	£2,871,897	£3,209,231	£3,566,408	£3,882,618	£4,219,952	£4,893,344	£5,567,367
£350	£1,818,766	£2,492,153	£2,828,847	£3,166,181	£3,523,357	£3,839,568	£4,176,902	£4,850,294	£5,524,317
£375	£1,775,716	£2,449,103	£2,785,797	£3,123,131	£3,480,307	£3,796,518	£4,133,852	£4,807,244	£5,481,266
£400	£1,732,666	£2,406,053	£2,742,746	£3,080,080	£3,437,257	£3,753,468	£4,090,801	£4,764,194	£5,438,216
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
£0	£4,211,248	£5,382,357	£5,967,911	£6,554,584	£7,175,756	£7,725,687	£8,312,355	£9,483,463	£10,655,685
£25	£4,136,379	£5,307,487	£5,893,041	£6,479,714	£7,100,886	£7,650,817	£8,237,485	£9,408,594	£10,580,815
£50	£4,061,509	£5,232,617	£5,818,172	£6,404,843	£7,026,016	£7,575,948	£8,162,615	£9,333,725	£10,505,945
£75	£3,986,639	£5,157,747	£5,743,302	£6,329,973	£6,951,147	£7,501,078	£8,087,745	£9,258,855	£10,431,075
£100	£3,911,769	£5,082,878	£5,668,432	£6,255,103	£6,876,277	£7,426,208	£8,012,875	£9,183,986	£10,356,206
£125	£3,836,899	£5,008,008	£5,593,562	£6,180,233	£6,801,407	£7,351,338	£7,938,005	£9,109,117	£10,281,336
£150	£3,762,030	£4,933,138	£5,518,692	£6,105,363	£6,726,537	£7,276,468	£7,863,136	£9,034,248	£10,206,466
£175	£3,687,160	£4,858,268	£5,443,822	£6,030,493	£6,651,667	£7,201,598	£7,788,266	£8,959,379	£10,131,596
£200	£3,612,290	£4,783,398	£5,368,952	£5,955,622	£6,576,797	£7,126,728	£7,713,396	£8,884,509	£10,056,726
£225	£3,537,420	£4,708,528	£5,294,083	£5,880,752	£6,501,927	£7,051,859	£7,638,526	£8,809,640	£9,981,856
£250	£3,462,550	£4,633,659	£5,219,213	£5,805,882	£6,427,058	£6,976,989	£7,563,656	£8,734,771	£9,906,986
£275	£3,387,681	£4,558,789	£5,144,343	£5,731,012	£6,352,188	£6,902,119	£7,488,786	£8,659,902	£9,832,117
£300	£3,312,811	£4,483,919	£5,069,473	£5,656,142	£6,277,318	£6,827,249	£7,413,917	£8,585,032	£9,757,247
£325	£3,237,941	£4,409,049	£4,994,603	£5,581,272	£6,202,448	£6,752,379	£7,339,047	£8,510,163	£9,682,377
£350	£3,163,071	£4,334,179	£4,919,733	£5,506,401	£6,127,578	£6,677,509	£7,264,177	£8,435,294	£9,607,507
£375	£3,088,201	£4,259,309	£4,844,863	£5,431,531	£6,052,708	£6,602,640	£7,189,307	£8,360,425	£9,532,637
£400	£3,013,332	£4,184,439	£4,769,994	£5,356,661	£5,977,838	£6,527,770	£7,114,437	£8,285,555	£9,457,767

30 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£2,135,345	£2,733,436	£3,032,482	£3,332,096	£3,649,334	£3,930,186	£4,229,801	£4,827,891	£5,426,551
£25	£2,097,676	£2,695,767	£2,994,813	£3,294,427	£3,611,665	£3,892,518	£4,192,132	£4,790,223	£5,388,882
£50	£2,060,007	£2,658,098	£2,957,144	£3,256,758	£3,573,996	£3,854,849	£4,154,463	£4,752,554	£5,351,213
£75	£2,022,338	£2,620,429	£2,919,475	£3,219,089	£3,536,327	£3,817,180	£4,116,794	£4,714,885	£5,313,544
£100	£1,984,670	£2,582,760	£2,881,806	£3,181,420	£3,498,658	£3,779,511	£4,079,125	£4,677,216	£5,275,875
£125	£1,947,001	£2,545,092	£2,844,137	£3,143,751	£3,460,989	£3,741,842	£4,041,456	£4,639,547	£5,238,207
£150	£1,909,332	£2,507,423	£2,806,468	£3,106,082	£3,423,321	£3,704,173	£4,003,787	£4,601,878	£5,200,538
£175	£1,871,663	£2,469,754	£2,768,799	£3,068,413	£3,385,652	£3,666,504	£3,966,118	£4,564,209	£5,162,869
£200	£1,833,994	£2,432,085	£2,731,130	£3,030,744	£3,347,983	£3,628,835	£3,928,449	£4,526,540	£5,125,200
£225	£1,796,325	£2,394,416	£2,693,462	£2,993,076	£3,310,314	£3,591,166	£3,890,780	£4,488,871	£5,087,531
£250	£1,758,656	£2,356,747	£2,655,793	£2,955,407	£3,272,645	£3,553,498	£3,853,112	£4,451,203	£5,049,862
£275	£1,720,987	£2,319,078	£2,618,124	£2,917,738	£3,234,976	£3,515,829	£3,815,443	£4,413,534	£5,012,193
£300	£1,683,318	£2,281,409	£2,580,455	£2,880,069	£3,197,307	£3,478,160	£3,777,774	£4,375,865	£4,974,524
£325	£1,645,650	£2,243,740	£2,542,786	£2,842,400	£3,159,638	£3,440,491	£3,740,105	£4,338,196	£4,936,855
£350	£1,607,981	£2,206,072	£2,505,117	£2,804,731	£3,121,969	£3,402,822	£3,702,436	£4,300,527	£4,899,186
£375	£1,570,312	£2,168,403	£2,467,448	£2,767,062	£3,084,301	£3,365,153	£3,664,767	£4,262,858	£4,861,518
£400	£1,532,643	£2,130,734	£2,429,779	£2,729,393	£3,046,632	£3,327,484	£3,627,098	£4,225,189	£4,823,849
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£3,713,644	£4,753,802	£5,273,881	£5,794,949	£6,346,668	£6,835,107	£7,356,175	£8,396,333	£9,437,480
£25	£3,648,133	£4,688,291	£5,208,370	£5,729,438	£6,281,157	£6,769,596	£7,290,664	£8,330,822	£9,371,969
£50	£3,582,621	£4,622,780	£5,142,859	£5,663,927	£6,215,645	£6,704,085	£7,225,153	£8,265,311	£9,306,458
£75	£3,517,110	£4,557,268	£5,077,348	£5,598,415	£6,150,134	£6,638,574	£7,159,641	£8,199,800	£9,240,947
£100	£3,451,599	£4,491,757	£5,011,836	£5,532,904	£6,084,623	£6,573,062	£7,094,130	£8,134,289	£9,175,436
£125	£3,386,088	£4,426,246	£4,946,325	£5,467,393	£6,019,112	£6,507,551	£7,028,619	£8,068,777	£9,109,924
£150	£3,320,577	£4,360,735	£4,880,814	£5,401,882	£5,953,601	£6,442,040	£6,963,108	£8,003,266	£9,044,413
£175	£3,255,066	£4,295,224	£4,815,303	£5,336,371	£5,888,090	£6,376,529	£6,897,597	£7,937,755	£8,978,902
£200	£3,189,555	£4,229,713	£4,749,792	£5,270,860	£5,822,579	£6,311,018	£6,832,086	£7,872,244	£8,913,391
£225	£3,124,044	£4,164,202	£4,684,281	£5,205,349	£5,757,068	£6,245,507	£6,766,575	£7,806,733	£8,847,880
£250	£3,058,533	£4,098,691	£4,618,770	£5,139,838	£5,691,557	£6,179,996	£6,701,064	£7,741,222	£8,782,369
£275	£2,993,021	£4,033,180	£4,553,259	£5,074,327	£5,626,045	£6,114,485	£6,635,553	£7,675,711	£8,716,858
£300	£2,927,510	£3,967,668	£4,487,748	£5,008,815	£5,560,534	£6,048,974	£6,570,041	£7,610,200	£8,651,347
£325	£2,861,999	£3,902,157	£4,422,236	£4,943,304	£5,495,023	£5,983,462	£6,504,530	£7,544,688	£8,585,835
£350	£2,796,488	£3,836,646	£4,356,725	£4,877,793	£5,429,512	£5,917,951	£6,439,019	£7,479,177	£8,520,324
£375	£2,730,977	£3,771,135	£4,291,214	£4,812,282	£5,364,001	£5,852,440	£6,373,508	£7,413,666	£8,454,813
£400	£2,665,466	£3,705,624	£4,225,703	£4,746,771	£5,298,490	£5,786,929	£6,307,997	£7,348,155	£8,389,302



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4e: 30 Mixed (20% Profit on GDV)

30 Mixed					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,907,798	£2,454,168	£2,727,352	£3,001,056	£3,290,861	£3,547,426	£3,821,130	£4,367,500	£4,914,389
£25	£1,875,510	£2,421,880	£2,695,065	£2,968,769	£3,258,573	£3,515,138	£3,788,842	£4,335,212	£4,882,101
£50	£1,843,223	£2,389,592	£2,662,777	£2,936,481	£3,226,286	£3,482,851	£3,756,555	£4,302,924	£4,849,813
£75	£1,810,935	£2,357,305	£2,630,489	£2,904,194	£3,193,998	£3,450,563	£3,724,267	£4,270,637	£4,817,526
£100	£1,778,648	£2,325,017	£2,598,202	£2,871,906	£3,161,710	£3,418,275	£3,691,980	£4,238,349	£4,785,238
£125	£1,746,360	£2,292,729	£2,565,914	£2,839,618	£3,129,423	£3,385,988	£3,659,692	£4,206,061	£4,752,950
£150	£1,714,072	£2,260,442	£2,533,626	£2,807,331	£3,097,135	£3,353,700	£3,627,404	£4,173,774	£4,720,663
£175	£1,681,785	£2,228,154	£2,501,339	£2,775,043	£3,064,847	£3,321,413	£3,595,117	£4,141,486	£4,688,375
£200	£1,649,497	£2,195,866	£2,469,051	£2,742,755	£3,032,560	£3,289,125	£3,562,829	£4,109,199	£4,656,087
£225	£1,617,210	£2,163,579	£2,436,764	£2,710,468	£3,000,272	£3,256,837	£3,530,541	£4,076,911	£4,623,800
£250	£1,584,922	£2,131,291	£2,404,476	£2,678,180	£2,967,984	£3,224,550	£3,498,254	£4,044,623	£4,591,512
£275	£1,552,634	£2,099,004	£2,372,188	£2,645,892	£2,935,697	£3,192,262	£3,465,966	£4,012,336	£4,559,225
£300	£1,520,347	£2,066,716	£2,339,901	£2,613,605	£2,903,409	£3,159,974	£3,433,678	£3,980,048	£4,526,937
£325	£1,488,059	£2,034,428	£2,307,613	£2,581,317	£2,871,122	£3,127,687	£3,401,391	£3,947,760	£4,494,649
£350	£1,455,772	£2,002,141	£2,275,325	£2,549,030	£2,838,834	£3,095,399	£3,369,103	£3,915,473	£4,462,362
£375	£1,423,484	£1,969,853	£2,243,038	£2,516,742	£2,806,546	£3,063,111	£3,336,816	£3,883,185	£4,430,074
£400	£1,391,196	£1,937,565	£2,210,750	£2,484,454	£2,774,259	£3,030,824	£3,304,528	£3,850,897	£4,397,786
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£3,317,910	£4,268,117	£4,743,221	£5,219,229	£5,723,236	£6,169,436	£6,645,444	£7,595,652	£8,546,763
£25	£3,261,757	£4,211,965	£4,687,069	£5,163,076	£5,667,084	£6,113,284	£6,589,291	£7,539,499	£8,490,610
£50	£3,205,605	£4,155,813	£4,630,917	£5,106,924	£5,610,931	£6,057,132	£6,533,139	£7,483,347	£8,434,458
£75	£3,149,452	£4,099,660	£4,574,764	£5,050,771	£5,554,779	£6,000,979	£6,476,986	£7,427,194	£8,378,305
£100	£3,093,300	£4,043,508	£4,518,612	£4,994,619	£5,498,627	£5,944,827	£6,420,834	£7,371,042	£8,322,153
£125	£3,037,148	£3,987,355	£4,462,459	£4,938,467	£5,442,474	£5,888,674	£6,364,682	£7,314,889	£8,266,001
£150	£2,980,995	£3,931,203	£4,406,307	£4,882,314	£5,386,322	£5,832,522	£6,308,529	£7,258,737	£8,209,848
£175	£2,924,843	£3,875,051	£4,350,155	£4,826,162	£5,330,169	£5,776,370	£6,252,377	£7,202,585	£8,153,696
£200	£2,868,691	£3,818,898	£4,294,002	£4,770,009	£5,274,017	£5,720,217	£6,196,224	£7,146,432	£8,097,543
£225	£2,812,538	£3,762,746	£4,237,850	£4,713,857	£5,217,865	£5,664,065	£6,140,072	£7,090,280	£8,041,391
£250	£2,756,386	£3,706,593	£4,181,697	£4,657,704	£5,161,712	£5,607,912	£6,083,920	£7,034,127	£7,985,239
£275	£2,700,234	£3,650,441	£4,125,545	£4,601,552	£5,105,560	£5,551,760	£6,027,767	£6,977,975	£7,929,086
£300	£2,644,081	£3,594,289	£4,069,393	£4,545,400	£5,049,407	£5,495,608	£5,971,615	£6,921,823	£7,872,934
£325	£2,587,929	£3,538,136	£4,013,240	£4,489,247	£4,993,255	£5,439,455	£5,915,462	£6,865,670	£7,816,781
£350	£2,531,777	£3,481,984	£3,957,088	£4,433,095	£4,937,102	£5,383,303	£5,859,310	£6,809,518	£7,760,629
£375	£2,475,624	£3,425,831	£3,900,935	£4,376,942	£4,880,950	£5,327,150	£5,803,158	£6,753,365	£7,704,477
£400	£2,419,472	£3,369,679	£3,844,783	£4,320,790	£4,824,798	£5,270,998	£5,747,005	£6,697,213	£7,648,324

30 Mixed					Value Levels £/m <sup>2</sup>				
50% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,680,169	£2,174,899	£2,422,223	£2,670,017	£2,932,388	£3,164,666	£3,412,460	£3,907,108	£4,402,226
£25	£1,653,262	£2,147,993	£2,395,317	£2,643,111	£2,905,481	£3,137,759	£3,385,553	£3,880,202	£4,375,320
£50	£1,626,356	£2,121,086	£2,368,410	£2,616,205	£2,878,575	£3,110,853	£3,358,647	£3,853,295	£4,348,413
£75	£1,599,449	£2,094,180	£2,341,504	£2,589,298	£2,851,669	£3,083,946	£3,331,741	£3,826,389	£4,321,507
£100	£1,572,543	£2,067,274	£2,314,598	£2,562,392	£2,824,762	£3,057,040	£3,304,834	£3,799,482	£4,294,601
£125	£1,545,637	£2,040,367	£2,287,691	£2,535,486	£2,797,856	£3,030,134	£3,277,928	£3,772,576	£4,267,694
£150	£1,518,730	£2,013,461	£2,260,785	£2,508,579	£2,770,950	£3,003,227	£3,251,022	£3,745,670	£4,240,788
£175	£1,491,824	£1,986,555	£2,233,879	£2,481,673	£2,744,043	£2,976,321	£3,224,115	£3,718,763	£4,213,882
£200	£1,464,918	£1,959,648	£2,206,972	£2,454,766	£2,717,137	£2,949,415	£3,197,209	£3,691,857	£4,186,975
£225	£1,438,011	£1,932,742	£2,180,066	£2,427,860	£2,690,230	£2,922,508	£3,170,302	£3,664,951	£4,160,069
£250	£1,411,105	£1,905,835	£2,153,159	£2,400,954	£2,663,324	£2,895,602	£3,143,396	£3,638,044	£4,133,163
£275	£1,384,199	£1,878,929	£2,126,253	£2,374,047	£2,636,418	£2,868,695	£3,116,490	£3,611,138	£4,106,256
£300	£1,357,292	£1,852,023	£2,099,347	£2,347,141	£2,609,511	£2,841,789	£3,089,583	£3,584,231	£4,079,350
£325	£1,330,386	£1,825,116	£2,072,440	£2,320,235	£2,582,605	£2,814,883	£3,062,677	£3,557,325	£4,052,443
£350	£1,303,480	£1,798,210	£2,045,534	£2,293,328	£2,555,699	£2,787,976	£3,035,771	£3,530,419	£4,025,537
£375	£1,276,573	£1,771,304	£2,018,628	£2,266,422	£2,528,792	£2,761,070	£3,008,864	£3,503,512	£3,998,631
£400	£1,249,667	£1,744,397	£1,991,721	£2,239,516	£2,501,886	£2,734,164	£2,981,958	£3,476,606	£3,971,724
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	/ha)			
£0	£2,922,032	£3,782,433	£4,212,562	£4,643,509	£5,099,805	£5,503,766	£5,934,713	£6,794,970	£7,656,046
£25	£2,875,239	£3,735,640	£4,165,768	£4,596,715	£5,053,011	£5,456,972	£5,887,919	£6,748,177	£7,609,252
£50	£2,828,445	£3,688,846	£4,118,975	£4,549,921	£5,006,218	£5,410,179	£5,841,125	£6,701,383	£7,562,458
£75	£2,781,651	£3,642,052	£4,072,181	£4,503,128	£4,959,424	£5,363,385	£5,794,332	£6,654,589	£7,515,665
£100	£2,734,858	£3,595,259	£4,025,387	£4,456,334	£4,912,630	£5,316,591	£5,747,538	£6,607,796	£7,468,871
£125	£2,688,064	£3,548,465	£3,978,594	£4,409,540	£4,865,836	£5,269,798	£5,700,744	£6,561,002	£7,422,077
£150	£2,641,270	£3,501,671	£3,931,800	£4,362,746	£4,819,043	£5,223,004	£5,653,951	£6,514,208	£7,375,283
£175	£2,594,477	£3,454,877	£3,885,006	£4,315,953	£4,772,249	£5,176,210	£5,607,157	£6,467,414	£7,328,490
£200	£2,547,683	£3,408,084	£3,838,213	£4,269,159	£4,725,455	£5,129,417	£5,560,363	£6,420,621	£7,281,696
£225	£2,500,889	£3,361,290	£3,791,419	£4,222,365	£4,678,662	£5,082,623	£5,513,570	£6,373,827	£7,234,902
£250	£2,454,096	£3,314,496	£3,744,625	£4,175,572	£4,631,868	£5,035,829	£5,466,776	£6,327,033	£7,188,109
£275	£2,407,302	£3,267,703	£3,697,832	£4,128,778	£4,585,074	£4,989,036	£5,419,982	£6,280,240	£7,141,315
£300	£2,360,508	£3,220,909	£3,651,038	£4,081,984	£4,538,281	£4,942,242	£5,373,188	£6,233,446	£7,094,521
£325	£2,313,715	£3,174,115	£3,604,244	£4,035,191	£4,491,487	£4,895,448	£5,326,395	£6,186,652	£7,047,728
£350	£2,266,921	£3,127,322	£3,557,450	£3,988,397	£4,444,693	£4,848,655	£5,279,601	£6,139,859	£7,000,934
£375	£2,220,127	£3,080,528	£3,510,657	£3,941,603	£4,397,900	£4,801,861	£5,232,807	£6,093,065	£6,954,140
£400	£2,173,334	£3,033,734	£3,463,863	£3,894,810	£4,351,106	£4,755,067	£5,186,014	£6,046,271	£6,907,347

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

EUV+ £/ha	es						
£250,000	eenfield Enhancement (Lower)						
£500,000	enfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar						
£1,500,000	ow-grade industrial / office land values						
£3,000,000	ffice PDL						
£5,000,000	sting residential Land / upper high-density commercial values						
£7,500,000	xisting residential Land / upper high-density commercial values						

Source: Dixon Searle Partnership (2021)

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4F: 30 Flats (sheltered) (20% Profit on GDV)

	30
Development Scenario	Flats (sheltered)
Typical Site Type	PDL
Net Land Area (ha)	0.24
Gross Land Area (ha)	0.28
Site Density (dph)	125
Profit Level (GDV)	20.00%

30 Sheltered		Value Le	vels £/m²				
20% AH	VL7 £7,000	VL 8 £7,500	VL9 £8,000	VL11 £8,500			
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)						
£0	£1,771,229	£2,264,752	£2,758,274	£3,251,797			
£25	£1,727,384	£2,220,906	£2,714,429	£3,207,951			
£50	£1,683,539	£2,177,061	£2,670,583	£3,164,106			
£75	£1,639,693	£2,133,216	£2,626,738	£3,120,260			
£100	£1,595,848	£2,089,370	£2,582,893	£3,076,415			
£125	£1,552,002	£2,045,525	£2,539,047	£3,032,570			
£150	£1,508,157	£2,001,679	£2,495,202	£2,988,724			
£175	£1,464,311	£1,957,834	£2,451,356	£2,944,879			
£200	£1,420,466	£1,913,988	£2,407,511	£2,901,033			
£225	£1,376,621	£1,870,143	£2,363,665	£2,857,188			
£250	£1,332,775	£1,826,298	£2,319,820	£2,813,342			
£275	£1,288,930	£1,782,452	£2,275,975	£2,769,497			
£300	£1,245,084	£1,738,607	£2,232,129	£2,725,652			
£325	£1,201,239	£1,694,761	£2,188,284	£2,681,806			
£350	£1,157,393	£1,650,916	£2,144,438	£2,637,961			
£375	£1,113,548	£1,607,070	£2,100,593	£2,594,115			
£400	£1,069,703	£1,563,225	£2,056,747	£2,550,270			
Trial CIL Rate £/m <sup>2</sup>		Residual Lanc	d Value (£/ha)				
£0	£6,325,819	£8,088,400	£9,850,980	£11,613,560			
£25	£6,169,229	£7,931,809	£9,694,389	£11,456,969			
£50	£6,012,638	£7,775,218	£9,537,798	£11,300,378			
£75	£5,856,047	£7,618,627	£9,381,207	£11,143,787			
£100	£5,699,456	£7,462,036	£9,224,616	£10,987,196			
£125	£5,542,865	£7,305,445	£9,068,026	£10,830,606			
£150	£5,386,275	£7,148,855	£8,911,435	£10,674,015			
£175	£5,229,684	£6,992,264	£8,754,844	£10,517,424			
£200	£5,073,093	£6,835,673	£8,598,253	£10,360,833			
£225	£4,916,502	£6,679,082	£8,441,662	£10,204,242			
£250	£4,759,911	£6,522,491	£8,285,072	£10,047,652			
£275	£4,603,321	£6,365,901	£8,128,481	£9,891,061			
£300	£4,446,730	£6,209,310	£7,971,890	£9,734,470			
£325	£4,290,139	£6,052,719	£7,815,299	£9,577,879			
£350	£4,133,548	£5,896,128	£7,658,708	£9,421,288			
£375	£3,976,957	£5,739,537	£7,502,117	£9,264,698			
£400	£3,820,366	£5,582,947	£7,345,527	£9,108,107			

30 Sheltered		Value Levels £/m <sup>2</sup>							
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500					
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£1,377,023	£1,813,825	£2,250,628	£2,687,430					
£25	£1,338,658	£1,775,461	£2,212,263	£2,649,065					
£50	£1,300,294	£1,737,096	£2,173,898	£2,610,701					
£75	£1,261,929	£1,698,731	£2,135,534	£2,572,336					
£100	£1,223,564	£1,660,366	£2,097,169	£2,533,971					
£125	£1,185,199	£1,622,002	£2,058,804	£2,495,606					
£150	£1,146,835	£1,583,637	£2,020,439	£2,457,242					
£175	£1,108,470	£1,545,272	£1,982,075	£2,418,877					
£200	£1,070,105	£1,506,907	£1,943,710	£2,380,512					
£225	£1,031,740	£1,468,543	£1,905,345	£2,342,147					
£250	£993,376	£1,430,178	£1,866,980	£2,303,783					
£275	£955,011	£1,391,813	£1,828,616	£2,265,418					
£300	£916,646	£1,353,448	£1,790,251	£2,227,053					
£325	£878,281	£1,315,084	£1,751,886	£2,188,688					
£350	£839,917	£1,276,719	£1,713,521	£2,150,324					
£375	£801,552	£1,238,354	£1,675,157	£2,111,959					
£400	£763,187	£1,199,989	£1,636,792	£2,073,594					
Trial CIL Rate £/m <sup>2</sup>		Residual Lanc	l Value (£/ha)						
£0	£4,917,940	£6,477,948	£8,037,956	£9,597,965					
£25	£4,780,923	£6,340,931	£7,900,940	£9,460,948					
£50	£4,643,906	£6,203,914	£7,763,923	£9,323,931					
£75	£4,506,889	£6,066,897	£7,626,906	£9,186,914					
£100	£4,369,872	£5,929,880	£7,489,889	£9,049,897					
£125	£4,232,855	£5,792,863	£7,352,872	£8,912,880					
£150	£4,095,838	£5,655,846	£7,215,855	£8,775,863					
£175	£3,958,821	£5,518,829	£7,078,838	£8,638,846					
£200	£3,821,804	£5,381,812	£6,941,821	£8,501,829					
£225	£3,684,787	£5,244,795	£6,804,804	£8,364,812					
£250	£3,547,770	£5,107,778	£6,667,787	£8,227,795					
£275	£3,410,753	£4,970,761	£6,530,770	£8,090,778					
£300	£3,273,736	£4,833,745	£6,393,753	£7,953,761					
£325	£3,136,719	£4,696,728	£6,256,736	£7,816,744					
£350	£2,999,702	£4,559,711	£6,119,719	£7,679,727					
£375	£2,862,685	£4,422,694	£5,982,702	£7,542,711					
£400	£2,725,668	£4,285,677	£5,845,685	£7,405,694					

DixonSearle Partnership

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## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4F: 30 Flats (sheltered) (20% Profit on GDV)

30 Sheltered	Value Levels £/m <sup>2</sup>							
40% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500				
Trial CIL Rate £/m <sup>2</sup>		Residual La	and Value (£)					
£0	£1,050,154	£1,443,490	£1,836,826	£2,230,162				
£25	£1,017,270	£1,410,606	£1,803,942	£2,197,278				
£50	£984,386	£1,377,722	£1,771,058	£2,164,394				
£75	£951,502	£1,344,838	£1,738,174	£2,131,510				
£100	£918,617	£1,311,954	£1,705,290	£2,098,626				
£125	£885,733	£1,279,070	£1,672,406	£2,065,742				
£150	£852,849	£1,246,186	£1,639,522	£2,032,858				
£175	£819,965	£1,213,301	£1,606,638	£1,999,974				
£200	£787,081	£1,180,417	£1,573,754	£1,967,090				
£225	£754,197	£1,147,533	£1,540,870	£1,934,206				
£250	£721,313	£1,114,649	£1,507,986	£1,901,322				
£275	£688,429	£1,081,765	£1,475,101	£1,868,438				
£300	£655,545	£1,048,881	£1,442,217	£1,835,554				
£325	£622,661	£1,015,997	£1,409,333	£1,802,670				
£350	£589,777	£983,113	£1,376,449	£1,769,785				
£375	£556,893	£950,229	£1,343,565	£1,736,901				
£400	£524,009	£917,345	£1,310,681	£1,704,017				
Trial CIL Rate £/m <sup>2</sup>		Residual Lan	d Value (£/ha)					
£0	£3,750,549	£5,155,321	£6,560,094	£7,964,866				
£25	£3,633,106	£5,037,878	£6,442,651	£7,847,423				
£50	£3,515,663	£4,920,435	£6,325,207	£7,729,980				
£75	£3,398,220	£4,802,992	£6,207,764	£7,612,537				
£100	£3,280,777	£4,685,549	£6,090,321	£7,495,094				
£125	£3,163,333	£4,568,106	£5,972,878	£7,377,650				
£150	£3,045,890	£4,450,663	£5,855,435	£7,260,207				
£175	£2,928,447	£4,333,220	£5,737,992	£7,142,764				
£200	£2,811,004	£4,215,776	£5,620,549	£7,025,321				
£225	£2,693,561	£4,098,333	£5,503,106	£6,907,878				
£250	£2,576,118	£3,980,890	£5,385,663	£6,790,435				
£275	£2,458,675	£3,863,447	£5,268,219	£6,672,992				
£300	£2,341,232	£3,746,004	£5,150,776	£6,555,549				
£325	£2,223,789	£3,628,561	£5,033,333	£6,438,106				
£350	£2,106,346	£3,511,118	£4,915,890	£6,320,662				
£375	£1,988,902	£3,393,675	£4,798,447	£6,203,219				
£400	£1,871,459	£3,276,232	£4,681,004	£6,085,776				

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

BLV Notes:

EUV+ £/ha	Notes				
£250,000	Greenfield Enhancement (Lower)				
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar				
£1,500,000	ow-grade industrial / office land values				
£3,000,000	Office PDL				
£5,000,000	xisting residential Land / upper high-density commercial values				
£7,500,000					

Source: Dixon Searle Partnership (2021)



## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4g - 30 Flats GF Retail (20% Profit on GDV)

Development Scenario	30 Flats GF Retail
Typical Site Type	PDL
Net Land Area (ha)	0.20
Gross Land Area (ha)	0.23
Site Density (dph)	150
Profit Level (GDV)	20.00%

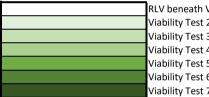
30 Flats Retail					Value Levels £/m <sup>2</sup>				
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£1,396,033	£1,884,053	£2,128,063	£2,372,537	£2,631,391	£2,860,557	£3,105,031	£3,593,050	£4,081,534
£25	£1,357,967	£1,845,986	£2,089,996	£2,334,470	£2,593,325	£2,822,490	£3,066,964	£3,554,984	£4,043,468
£50	£1,319,900	£1,807,920	£2,051,930	£2,296,404	£2,555,258	£2,784,424	£3,028,897	£3,516,917	£4,005,401
£75	£1,281,834	£1,769,853	£2,013,863	£2,258,337	£2,517,192	£2,746,357	£2,990,831	£3,478,851	£3,967,335
£100	£1,243,767	£1,731,787	£1,975,797	£2,220,271	£2,479,125	£2,708,291	£2,952,764	£3,440,784	£3,929,268
£125	£1,205,701	£1,693,720	£1,937,730	£2,182,204	£2,441,059	£2,670,224	£2,914,698	£3,402,718	£3,891,202
£150	£1,167,634	£1,655,654	£1,899,664	£2,144,138	£2,402,992	£2,632,158	£2,876,631	£3,364,651	£3,853,135
£175	£1,129,567	£1,617,587	£1,861,597	£2,106,071	£2,364,926	£2,594,091	£2,838,565	£3,326,585	£3,815,069
£200	£1,091,501	£1,579,521	£1,823,531	£2,068,005	£2,326,859	£2,556,024	£2,800,498	£3,288,518	£3,777,002
£225	£1,053,434	£1,541,454	£1,785,464	£2,029,938	£2,288,793	£2,517,958	£2,762,432	£3,250,452	£3,738,935
£250	£1,015,368	£1,503,388	£1,747,398	£1,991,872	£2,250,726	£2,479,891	£2,724,365	£3,212,385	£3,700,869
£275	£977,301	£1,465,321	£1,709,331	£1,953,805	£2,212,660	£2,441,825	£2,686,299	£3,174,319	£3,662,802
£300	£939,235	£1,427,255	£1,671,265	£1,915,738	£2,174,593	£2,403,758	£2,648,232	£3,136,252	£3,624,736
£325	£901,168	£1,389,188	£1,633,198	£1,877,672	£2,136,527	£2,365,692	£2,610,166	£3,098,186	£3,586,669
£350	£863,102	£1,351,122	£1,595,132	£1,839,605	£2,098,460	£2,327,625	£2,572,099	£3,060,119	£3,548,603
£375	£825,035	£1,313,055	£1,557,065	£1,801,539	£2,060,394	£2,289,559	£2,534,033	£3,022,053	£3,510,536
£400	£786,969	£1,274,989	£1,518,999	£1,763,472	£2,022,327	£2,251,492	£2,495,966	£2,983,986	£3,472,470
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	ha)			
£0	£6,069,709	£8,191,535	£9,252,448	£10,315,377	£11,440,832	£12,437,203	£13,500,133	£15,621,958	£17,745,801
£25	£5,904,203	£8,026,028	£9,086,941	£10,149,871	£11,275,326	£12,271,696	£13,334,626	£15,456,452	£17,580,294
£50	£5,738,696	£7,860,522	£8,921,434	£9,984,364	£11,109,819	£12,106,190	£13,169,119	£15,290,945	£17,414,788
£75	£5,573,189	£7,695,015	£8,755,928	£9,818,857	£10,944,312	£11,940,683	£13,003,613	£15,125,438	£17,249,281
£100	£5,407,683	£7,529,508	£8,590,421	£9,653,351	£10,778,806	£11,775,176	£12,838,106	£14,959,932	£17,083,774
£125	£5,242,176	£7,364,002	£8,424,914	£9,487,844	£10,613,299	£11,609,670	£12,672,600	£14,794,425	£16,918,268
£150	£5,076,669	£7,198,495	£8,259,408	£9,322,338	£10,447,793	£11,444,163	£12,507,093	£14,628,918	£16,752,761
£175	£4,911,163	£7,032,988	£8,093,901	£9,156,831	£10,282,286	£11,278,657	£12,341,586	£14,463,412	£16,587,254
£200	£4,745,656	£6,867,482	£7,928,395	£8,991,324	£10,116,779	£11,113,150	£12,176,080	£14,297,905	£16,421,748
£225	£4,580,150	£6,701,975	£7,762,888	£8,825,818	£9,951,273	£10,947,643	£12,010,573	£14,132,399	£16,256,241
£250	£4,414,643	£6,536,469	£7,597,381	£8,660,311	£9,785,766	£10,782,137	£11,845,066	£13,966,892	£16,090,734
£275	£4,249,136	£6,370,962	£7,431,875	£8,494,804	£9,620,259	£10,616,630	£11,679,560	£13,801,385	£15,925,228
£300	£4,083,630	£6,205,455	£7,266,368	£8,329,298	£9,454,753	£10,451,123	£11,514,053	£13,635,879	£15,759,721
£325	£3,918,123	£6,039,949	£7,100,861	£8,163,791	£9,289,246	£10,285,617	£11,348,546	£13,470,372	£15,594,215
£350	£3,752,616	£5,874,442	£6,935,355	£7,998,284	£9,123,740	£10,120,110	£11,183,040	£13,304,865	£15,428,708
£375	£3,587,110	£5,708,935	£6,769,848	£7,832,778	£8,958,233	£9,954,603	£11,017,533	£13,139,359	£15,263,201
£400	£3,421,603	£5,543,429	£6,604,342	£7,667,271	£8,792,726	£9,789,097	£10,852,027	£12,973,852	£15,097,695

30 Flats Retail					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,254,522	£1,686,504	£1,902,495	£2,118,896	£2,348,027	£2,550,877	£2,767,279	£3,199,260	£3,631,652
£25	£1,221,214	£1,653,196	£1,869,186	£2,085,588	£2,314,719	£2,517,569	£2,733,970	£3,165,952	£3,598,344
£50	£1,187,906	£1,619,887	£1,835,878	£2,052,279	£2,281,410	£2,484,261	£2,700,662	£3,132,644	£3,565,036
£75	£1,154,598	£1,586,579	£1,802,570	£2,018,971	£2,248,102	£2,450,953	£2,667,354	£3,099,335	£3,531,728
£100	£1,121,290	£1,553,271	£1,769,262	£1,985,663	£2,214,794	£2,417,644	£2,634,046	£3,066,027	£3,498,419
£125	£1,087,981	£1,519,963	£1,735,953	£1,952,355	£2,181,486	£2,384,336	£2,600,738	£3,032,719	£3,465,111
£150	£1,054,673	£1,486,655	£1,702,645	£1,919,047	£2,148,177	£2,351,028	£2,567,429	£2,999,411	£3,431,803
£175	£1,021,365	£1,453,346	£1,669,337	£1,885,738	£2,114,869	£2,317,720	£2,534,121	£2,966,103	£3,398,495
£200	£988,057	£1,420,038	£1,636,029	£1,852,430	£2,081,561	£2,284,412	£2,500,813	£2,932,794	£3,365,186
£225	£954,749	£1,386,730	£1,602,721	£1,819,122	£2,048,253	£2,251,103	£2,467,505	£2,899,486	£3,331,878
£250	£921,440	£1,353,422	£1,569,412	£1,785,814	£2,014,945	£2,217,795	£2,434,197	£2,866,178	£3,298,570
£275	£888,132	£1,320,114	£1,536,104	£1,752,506	£1,981,636	£2,184,487	£2,400,888	£2,832,870	£3,265,262
£300	£854,824	£1,286,805	£1,502,796	£1,719,197	£1,948,328	£2,151,179	£2,367,580	£2,799,562	£3,231,954
£325	£821,516	£1,253,497	£1,469,488	£1,685,889	£1,915,020	£2,117,871	£2,334,272	£2,766,253	£3,198,645
£350	£788,207	£1,220,189	£1,436,180	£1,652,581	£1,881,712	£2,084,562	£2,300,964	£2,732,945	£3,165,337
£375	£754,899	£1,186,881	£1,402,871	£1,619,273	£1,848,404	£2,051,254	£2,267,655	£2,699,637	£3,132,029
£400	£721,591	£1,153,572	£1,369,563	£1,585,965	£1,815,095	£2,017,946	£2,234,347	£2,666,329	£3,098,721
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£5,454,445	£7,332,625	£8,271,715	£9,212,591	£10,208,812	£11,090,771	£12,031,646	£13,909,827	£15,789,792
£25	£5,309,627	£7,187,807	£8,126,897	£9,067,773	£10,063,994	£10,945,953	£11,886,828	£13,765,008	£15,644,974
£50	£5,164,809	£7,042,989	£7,982,079	£8,922,954	£9,919,175	£10,801,134	£11,742,010	£13,620,190	£15,500,155
£75	£5,019,990	£6,898,171	£7,837,260	£8,778,136	£9,774,357	£10,656,316	£11,597,191	£13,475,372	£15,355,337
£100	£4,875,172	£6,753,352	£7,692,442	£8,633,318	£9,629,539	£10,511,498	£11,452,373	£13,330,553	£15,210,519
£125	£4,730,354	£6,608,534	£7,547,624	£8,488,499	£9,484,720	£10,366,679	£11,307,555	£13,185,735	£15,065,700
£150	£4,585,536	£6,463,716	£7,402,806	£8,343,681	£9,339,902	£10,221,861	£11,162,736	£13,040,917	£14,920,882
£175	£4,440,717	£6,318,897	£7,257,987	£8,198,863	£9,195,084	£10,077,043	£11,017,918	£12,896,098	£14,776,064
£200	£4,295,899	£6,174,079	£7,113,169	£8,054,044	£9,050,265	£9,932,224	£10,873,100	£12,751,280	£14,631,245
£225	£4,151,081	£6,029,261	£6,968,351	£7,909,226	£8,905,447	£9,787,406	£10,728,281	£12,606,462	£14,486,427
£250	£4,006,262	£5,884,442	£6,823,532	£7,764,408	£8,760,629	£9,642,588	£10,583,463	£12,461,643	£14,341,609
£275	£3,861,444	£5,739,624	£6,678,714	£7,619,589	£8,615,810	£9,497,769	£10,438,645	£12,316,825	£14,196,790
£300	£3,716,626	£5,594,806	£6,533,896	£7,474,771	£8,470,992	£9,352,951	£10,293,826	£12,172,007	£14,051,972
£325	£3,571,807	£5,449,987	£6,389,077	£7,329,953	£8,326,174	£9,208,133	£10,149,008	£12,027,188	£13,907,154
£350	£3,426,989	£5,305,169	£6,244,259	£7,185,134	£8,181,355	£9,063,315	£10,004,190	£11,882,370	£13,762,335
£375	£3,282,171	£5,160,351	£6,099,441	£7,040,316	£8,036,537	£8,918,496	£9,859,372	£11,737,552	£13,617,517
£400	£3,137,353	£5,015,533	£5,954,623	£6,895,498	£7,891,719	£8,773,678	£9,714,553	£11,592,733	£13,472,699



#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4g - 30 Flats GF Retail (20% Profit on GDV)

30 Flats Retail					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,116,249	£1,505,429	£1,700,019	£1,894,979	£2,101,407	£2,284,159	£2,479,120	£2,868,300	£3,257,850
£25	£1,087,699	£1,476,879	£1,671,469	£1,866,429	£2,072,858	£2,255,610	£2,450,570	£2,839,750	£3,229,300
£50	£1,059,149	£1,448,329	£1,642,919	£1,837,879	£2,044,308	£2,227,060	£2,422,020	£2,811,200	£3,200,750
£75	£1,030,599	£1,419,779	£1,614,369	£1,809,329	£2,015,758	£2,198,510	£2,393,470	£2,782,650	£3,172,200
£100	£1,002,049	£1,391,229	£1,585,819	£1,780,780	£1,987,208	£2,169,960	£2,364,920	£2,754,100	£3,143,651
£125	£973,499	£1,362,679	£1,557,270	£1,752,230	£1,958,658	£2,141,410	£2,336,370	£2,725,550	£3,115,101
£150	£944,949	£1,334,130	£1,528,720	£1,723,680	£1,930,108	£2,112,860	£2,307,820	£2,697,000	£3,086,551
£175	£916,399	£1,305,580	£1,500,170	£1,695,130	£1,901,558	£2,084,310	£2,279,270	£2,668,451	£3,058,001
£200	£887,849	£1,277,030	£1,471,620	£1,666,580	£1,873,008	£2,055,760	£2,250,720	£2,639,901	£3,029,451
£225	£859,300	£1,248,480	£1,443,070	£1,638,030	£1,844,458	£2,027,210	£2,222,170	£2,611,351	£3,000,901
£250	£830,750	£1,219,930	£1,414,520	£1,609,480	£1,815,908	£1,998,660	£2,193,621	£2,582,801	£2,972,351
£275	£802,200	£1,191,380	£1,385,970	£1,580,930	£1,787,359	£1,970,111	£2,165,071	£2,554,251	£2,943,801
£300	£773,650	£1,162,830	£1,357,420	£1,552,380	£1,758,809	£1,941,561	£2,136,521	£2,525,701	£2,915,251
£325	£745,100	£1,134,280	£1,328,870	£1,523,830	£1,730,259	£1,913,011	£2,107,971	£2,497,151	£2,886,701
£350	£716,550	£1,105,730	£1,300,320	£1,495,281	£1,701,709	£1,884,461	£2,079,421	£2,468,601	£2,858,152
£375	£688,000	£1,077,180	£1,271,771	£1,466,731	£1,673,159	£1,855,911	£2,050,871	£2,440,051	£2,829,602
£400	£659,450	£1,048,631	£1,243,221	£1,438,181	£1,644,609	£1,827,361	£2,022,321	£2,411,501	£2,801,052
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	ha)			
£0	£4,853,255	£6,545,343	£7,391,387	£8,239,040	£9,136,554	£9,931,128	£10,778,781	£12,470,869	£14,164,566
£25	£4,729,125	£6,421,213	£7,267,257	£8,114,910	£9,012,424	£9,806,998	£10,654,651	£12,346,739	£14,040,436
£50	£4,604,995	£6,297,083	£7,143,127	£7,990,780	£8,888,294	£9,682,868	£10,530,521	£12,222,609	£13,916,306
£75	£4,480,865	£6,172,953	£7,018,997	£7,866,650	£8,764,164	£9,558,738	£10,406,391	£12,098,479	£13,792,176
£100	£4,356,735	£6,048,823	£6,894,867	£7,742,520	£8,640,034	£9,434,608	£10,282,261	£11,974,349	£13,668,046
£125	£4,232,605	£5,924,693	£6,770,737	£7,618,390	£8,515,904	£9,310,478	£10,158,131	£11,850,219	£13,543,916
£150	£4,108,475	£5,800,563	£6,646,607	£7,494,260	£8,391,774	£9,186,348	£10,034,001	£11,726,089	£13,419,786
£175	£3,984,345	£5,676,433	£6,522,477	£7,370,130	£8,267,644	£9,062,218	£9,909,871	£11,601,959	£13,295,656
£200	£3,860,215	£5,552,303	£6,398,347	£7,246,000	£8,143,514	£8,938,088	£9,785,741	£11,477,829	£13,171,526
£225	£3,736,085	£5,428,173	£6,274,217	£7,121,870	£8,019,384	£8,813,958	£9,661,611	£11,353,699	£13,047,396
£250	£3,611,955	£5,304,043	£6,150,087	£6,997,740	£7,895,254	£8,689,828	£9,537,481	£11,229,569	£12,923,266
£275	£3,487,825	£5,179,913	£6,025,957	£6,873,610	£7,771,124	£8,565,698	£9,413,351	£11,105,439	£12,799,136
£300	£3,363,695	£5,055,783	£5,901,827	£6,749,480	£7,646,994	£8,441,568	£9,289,221	£10,981,309	£12,675,006
£325	£3,239,565	£4,931,653	£5,777,697	£6,625,350	£7,522,864	£8,317,438	£9,165,091	£10,857,179	£12,550,876
£350	£3,115,435	£4,807,523	£5,653,567	£6,501,220	£7,398,734	£8,193,308	£9,040,961	£10,733,049	£12,426,746
£375	£2,991,305	£4,683,393	£5,529,437	£6,377,090	£7,274,604	£8,069,178	£8,916,831	£10,608,919	£12,302,616
£400	£2,867,175	£4,559,263	£5,405,307	£6,252,960	£7,150,474	£7,945,048	£8,792,701	£10,484,789	£12,178,486



RLV beneath Viability Test 1 (RLV <£250,000/ha) Viability Test 2 (RLV £250,000 to £500,000/ha) Viability Test 3 (RLV £500,000 to £1,500,000/ha) Viability Test 4 (RLV £1,500,000 to £3,000,000/ha) Viability Test 5 (RLV £3,000,000 to £5,000,000/ha) Viability Test 6 (RLV £5,000,000 to £7,500,000/ha) Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

EUV+ £/ha	Notes					
£250,000	Greenfield Enhancement (Lower)					
£500,000	eenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar					
£1,500,000	.ow-grade industrial / office land values					
£3,000,000	Office PDL					
£5,000,000	ixisting residential Land / upper high-density commercial values					
£7,500,000						

Source: Dixon Searle Partnership (2021)



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4h: 50 Flats (20% Profit on GDV)

Development Scenario	50 Flats
Development Scenario	
Typical Site Type	GF/PDL
Net Land Area (ha)	0.33
Gross Land Area (ha)	0.38
Site Density (dph)	150
Profit Level (GDV)	20.00%

					Value Levels £/m <sup>2</sup>							
50 Flats 20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500			
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)										
£0	£2,050,461	£2,863,784	£3,270,446	£3,677,881	£4,109,283	£4,491,205	£4,898,640	£5,711,964	£6,526,060			
£25	£1,987,016	£2,800,340	£3,207,002	£3,614,437	£4,045,839	£4,427,761	£4,835,196	£5,648,520	£6,462,616			
£50	£1,923,572	£2,736,896	£3,143,558	£3,550,993	£3,982,395	£4,364,317	£4,771,752	£5,585,075	£6,399,172			
£75	£1,860,128	£2,673,452	£3,080,114	£3,487,549	£3,918,950	£4,300,872	£4,708,308	£5,521,631	£6,335,728			
£100	£1,796,684	£2,610,008	£3,016,669	£3,424,104	£3,855,506	£4,237,428	£4,644,863	£5,458,187	£6,272,283			
£125	£1,733,239	£2,546,563	£2,953,225	£3,360,660	£3,792,062	£4,173,984	£4,581,419	£5,394,743	£6,208,839			
£150	£1,669,795	£2,483,119	£2,889,781	£3,297,216	£3,728,618	£4,110,540	£4,517,975	£5,331,298	£6,145,395			
£175	£1,606,351	£2,419,675	£2,826,337	£3,233,772	£3,665,173	£4,047,095	£4,454,531	£5,267,854	£6,081,951			
£200	£1,542,907	£2,356,231	£2,762,892	£3,170,328	£3,601,729	£3,983,651	£4,391,086	£5,204,410	£6,018,507			
£225	£1,479,462	£2,292,786	£2,699,448	£3,106,883	£3,538,285	£3,920,207	£4,327,642	£5,140,966	£5,955,063			
£250	£1,416,018	£2,229,342	£2,636,004	£3,043,439	£3,474,841	£3,856,763	£4,264,198	£5,077,522	£5,891,618			
£275	£1,352,574	£2,165,898	£2,572,560	£2,979,995	£3,411,397	£3,793,319	£4,200,754	£5,014,077	£5,828,174			
£300	£1,289,130	£2,102,454	£2,509,116	£2,916,551	£3,347,952	£3,729,874	£4,137,310	£4,950,633	£5,764,730			
£325	£1,225,686	£2,039,009	£2,445,671	£2,853,106	£3,284,508	£3,666,430	£4,073,865	£4,887,189	£5,701,286			
£350	£1,162,241	£1,975,565	£2,382,227	£2,789,662	£3,221,064	£3,602,986	£4,010,421	£4,823,745	£5,637,842			
£375	£1,098,797	£1,912,121	£2,318,783	£2,726,218	£3,157,620	£3,539,542	£3,946,977	£4,760,300	£5,574,398			
£400	£1,035,353	£1,848,677	£2,255,339	£2,662,774	£3,094,176	£3,476,097	£3,883,533	£4,696,856	£5,510,953			
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)						
£0	£5,395,949	£7,536,275	£8,606,438	£9,678,635	£10,813,903	£11,818,961	£12,891,159	£15,031,484	£17,173,843			
£25	£5,228,990	£7,369,316	£8,439,479	£9,511,677	£10,646,944	£11,652,002	£12,724,200	£14,864,525	£17,006,884			
£50	£5,062,032	£7,202,358	£8,272,521	£9,344,718	£10,479,986	£11,485,044	£12,557,242	£14,697,567	£16,839,926			
£75	£4,895,073	£7,035,399	£8,105,562	£9,177,760	£10,313,027	£11,318,085	£12,390,283	£14,530,608	£16,672,968			
£100	£4,728,115	£6,868,441	£7,938,604	£9,010,801	£10,146,069	£11,151,127	£12,223,325	£14,363,650	£16,506,009			
£125	£4,561,156	£6,701,482	£7,771,645	£8,843,843	£9,979,110	£10,984,168	£12,056,366	£14,196,691	£16,339,051			
£150	£4,394,198	£6,534,524	£7,604,687	£8,676,884	£9,812,152	£10,817,210	£11,889,408	£14,029,733	£16,172,092			
£175	£4,227,239	£6,367,565	£7,437,728	£8,509,926	£9,645,193	£10,650,251	£11,722,449	£13,862,774	£16,005,134			
£200	£4,060,281	£6,200,607	£7,270,770	£8,342,967	£9,478,235	£10,483,293	£11,555,491	£13,695,816	£15,838,176			
£225	£3,893,322	£6,033,648	£7,103,811	£8,176,009	£9,311,277	£10,316,334	£11,388,532	£13,528,857	£15,671,217			
£250	£3,726,364	£5,866,690	£6,936,853	£8,009,050	£9,144,318	£10,149,376	£11,221,574	£13,361,899	£15,504,259			
£275	£3,559,405	£5,699,731	£6,769,894	£7,842,092	£8,977,360	£9,982,417	£11,054,615	£13,194,940	£15,337,301			
£300	£3,392,447	£5,532,773	£6,602,936	£7,675,133	£8,810,401	£9,815,459	£10,887,657	£13,027,982	£15,170,342			
£325	£3,225,488	£5,365,814	£6,435,977	£7,508,175	£8,643,443	£9,648,500	£10,720,698	£12,861,023	£15,003,384			
£350	£3,058,530	£5,198,856	£6,269,019	£7,341,216	£8,476,484	£9,481,542	£10,553,740	£12,694,065	£14,836,426			
£375	£2,891,571	£5,031,897	£6,102,060	£7,174,258	£8,309,526	£9,314,583	£10,386,781	£12,527,106	£14,669,467			
£400	£2,724,613	£4,864,939	£5,935,102	£7,007,299	£8,142,567	£9,147,625	£10,219,823	£12,360,148	£14,502,509			

50 Flats					Value Levels £/m <sup>2</sup>						
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)										
£0	£1,814,831	£2,534,800	£2,894,784	£3,255,453	£3,637,338	£3,975,422	£4,336,091	£5,056,038	£5,776,658		
£25	£1,759,317	£2,479,286	£2,839,271	£3,199,939	£3,581,824	£3,919,908	£4,280,577	£5,000,525	£5,721,144		
£50	£1,703,803	£2,423,772	£2,783,757	£3,144,426	£3,526,310	£3,864,395	£4,225,064	£4,945,011	£5,665,630		
£75	£1,648,290	£2,368,259	£2,728,243	£3,088,912	£3,470,797	£3,808,881	£4,169,550	£4,889,497	£5,610,117		
£100	£1,592,776	£2,312,745	£2,672,730	£3,033,398	£3,415,283	£3,753,367	£4,114,036	£4,833,984	£5,554,603		
£125	£1,537,262	£2,257,231	£2,617,216	£2,977,885	£3,359,769	£3,697,854	£4,058,523	£4,778,470	£5,499,089		
£150	£1,481,749	£2,201,718	£2,561,702	£2,922,371	£3,304,256	£3,642,340	£4,003,009	£4,722,956	£5,443,576		
£175	£1,426,235	£2,146,204	£2,506,188	£2,866,857	£3,248,742	£3,586,826	£3,947,495	£4,667,443	£5,388,062		
£200	£1,370,721	£2,090,690	£2,450,675	£2,811,344	£3,193,228	£3,531,313	£3,891,982	£4,611,929	£5,332,548		
£225	£1,315,208	£2,035,177	£2,395,161	£2,755,830	£3,137,715	£3,475,799	£3,836,468	£4,556,415	£5,277,035		
£250	£1,259,694	£1,979,663	£2,339,647	£2,700,316	£3,082,201	£3,420,285	£3,780,954	£4,500,902	£5,221,521		
£275	£1,204,180	£1,924,149	£2,284,134	£2,644,803	£3,026,687	£3,364,772	£3,725,441	£4,445,388	£5,166,007		
£300	£1,148,667	£1,868,636	£2,228,620	£2,589,289	£2,971,174	£3,309,258	£3,669,927	£4,389,874	£5,110,494		
£325	£1,093,153	£1,813,122	£2,173,106	£2,533,775	£2,915,660	£3,253,744	£3,614,413	£4,334,361	£5,054,980		
£350	£1,037,639	£1,757,608	£2,117,593	£2,478,262	£2,860,146	£3,198,231	£3,558,899	£4,278,847	£4,999,466		
£375	£982,125	£1,702,094	£2,062,079	£2,422,748	£2,804,633	£3,142,717	£3,503,386	£4,223,333	£4,943,952		
£400	£926,612	£1,646,581	£2,006,565	£2,367,234	£2,749,119	£3,087,203	£3,447,872	£4,167,820	£4,888,439		
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£	/ha)					
£0	£4,775,870	£6,670,526	£7,617,853	£8,566,982	£9,571,942	£10,461,637	£11,410,766	£13,305,364	£15,201,731		
£25	£4,629,782	£6,524,437	£7,471,765	£8,420,893	£9,425,853	£10,315,549	£11,264,677	£13,159,276	£15,055,642		
£50	£4,483,693	£6,378,348	£7,325,676	£8,274,805	£9,279,764	£10,169,460	£11,118,589	£13,013,187	£14,909,554		
£75	£4,337,604	£6,232,260	£7,179,587	£8,128,716	£9,133,676	£10,023,371	£10,972,500	£12,867,098	£14,763,465		
£100	£4,191,516	£6,086,171	£7,033,499	£7,982,627	£8,987,587	£9,877,283	£10,826,411	£12,721,010	£14,617,376		
£125	£4,045,427	£5,940,082	£6,887,410	£7,836,539	£8,841,498	£9,731,194	£10,680,323	£12,574,921	£14,471,288		
£150	£3,899,339	£5,793,994	£6,741,321	£7,690,450	£8,695,410	£9,585,105	£10,534,234	£12,428,833	£14,325,199		
£175	£3,753,250	£5,647,905	£6,595,233	£7,544,361	£8,549,321	£9,439,017	£10,388,145	£12,282,744	£14,179,110		
£200	£3,607,161	£5,501,817	£6,449,144	£7,398,273	£8,403,233	£9,292,928	£10,242,057	£12,136,655	£14,033,022		
£225	£3,461,073	£5,355,728	£6,303,056	£7,252,184	£8,257,144	£9,146,839	£10,095,968	£11,990,567	£13,886,933		
£250	£3,314,984	£5,209,639	£6,156,967	£7,106,096	£8,111,055	£9,000,751	£9,949,879	£11,844,478	£13,740,844		
£275	£3,168,895	£5,063,551	£6,010,878	£6,960,007	£7,964,967	£8,854,662	£9,803,791	£11,698,390	£13,594,756		
£300	£3,022,807	£4,917,462	£5,864,790	£6,813,918	£7,818,878	£8,708,574	£9,657,702	£11,552,301	£13,448,667		
£325	£2,876,718	£4,771,373	£5,718,701	£6,667,830	£7,672,789	£8,562,485	£9,511,614	£11,406,212	£13,302,578		
£350	£2,730,629	£4,625,285	£5,572,612	£6,521,741	£7,526,701	£8,416,396	£9,365,525	£11,260,124	£13,156,490		
£375	£2,584,541	£4,479,196	£5,426,524	£6,375,652	£7,380,612	£8,270,308	£9,219,436	£11,114,035	£13,010,401		
£400	£2,438,452	£4,333,107	£5,280,435	£6,229,564	£7,234,523	£8,124,219	£9,073,348	£10,967,947	£12,864,312		



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4h: 50 Flats (20% Profit on GDV)

50 Flats					Value Levels £/m <sup>2</sup>						
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)									
£0	£1,582,216	£2,222,025	£2,541,930	£2,862,442	£3,201,809	£3,502,251	£3,822,764	£4,462,573	£5,102,990		
£25	£1,534,633	£2,174,442	£2,494,347	£2,814,859	£3,154,226	£3,454,668	£3,775,181	£4,414,990	£5,055,407		
£50	£1,487,050	£2,126,859	£2,446,763	£2,767,276	£3,106,642	£3,407,085	£3,727,598	£4,367,406	£5,007,824		
£75	£1,439,467	£2,079,276	£2,399,180	£2,719,693	£3,059,059	£3,359,502	£3,680,014	£4,319,823	£4,960,240		
£100	£1,391,884	£2,031,693	£2,351,597	£2,672,110	£3,011,476	£3,311,919	£3,632,431	£4,272,240	£4,912,657		
£125	£1,344,301	£1,984,110	£2,304,014	£2,624,527	£2,963,893	£3,264,335	£3,584,848	£4,224,657	£4,865,074		
£150	£1,296,718	£1,936,526	£2,256,431	£2,576,943	£2,916,310	£3,216,752	£3,537,265	£4,177,074	£4,817,491		
£175	£1,249,134	£1,888,943	£2,208,848	£2,529,360	£2,868,727	£3,169,169	£3,489,682	£4,129,491	£4,769,908		
£200	£1,201,551	£1,841,360	£2,161,265	£2,481,777	£2,821,143	£3,121,586	£3,442,099	£4,081,907	£4,722,325		
£225	£1,153,968	£1,793,777	£2,113,681	£2,434,194	£2,773,560	£3,074,003	£3,394,515	£4,034,324	£4,674,741		
£250	£1,106,385	£1,746,194	£2,066,098	£2,386,611	£2,725,977	£3,026,420	£3,346,932	£3,986,741	£4,627,158		
£275	£1,058,802	£1,698,611	£2,018,515	£2,339,028	£2,678,394	£2,978,837	£3,299,349	£3,939,158	£4,579,575		
£300	£1,011,219	£1,651,027	£1,970,932	£2,291,445	£2,630,811	£2,931,253	£3,251,766	£3,891,575	£4,531,992		
£325	£963,635	£1,603,444	£1,923,349	£2,243,861	£2,583,228	£2,883,670	£3,204,183	£3,843,992	£4,484,409		
£350	£916,052	£1,555,861	£1,875,766	£2,196,278	£2,535,644	£2,836,087	£3,156,600	£3,796,409	£4,436,826		
£375	£868,469	£1,508,278	£1,828,182	£2,148,695	£2,488,061	£2,788,504	£3,109,017	£3,748,825	£4,389,242		
£400	£820,886	£1,460,695	£1,780,599	£2,101,112	£2,440,478	£2,740,921	£3,061,433	£3,701,242	£4,341,659		
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	ha)					
£0	£4,163,728	£5,847,435	£6,689,289	£7,532,743	£8,425,812	£9,216,451	£10,059,905	£11,743,613	£13,428,921		
£25	£4,038,509	£5,722,216	£6,564,070	£7,407,524	£8,300,594	£9,091,232	£9,934,686	£11,618,394	£13,303,702		
£50	£3,913,290	£5,596,997	£6,438,851	£7,282,305	£8,175,375	£8,966,013	£9,809,467	£11,493,175	£13,178,483		
£75	£3,788,071	£5,471,779	£6,313,632	£7,157,087	£8,050,156	£8,840,794	£9,684,248	£11,367,956	£13,053,264		
£100	£3,662,852	£5,346,560	£6,188,414	£7,031,868	£7,924,937	£8,715,575	£9,559,030	£11,242,737	£12,928,045		
£125	£3,537,633	£5,221,341	£6,063,195	£6,906,649	£7,799,718	£8,590,357	£9,433,811	£11,117,518	£12,802,826		
£150	£3,412,415	£5,096,122	£5,937,976	£6,781,430	£7,674,499	£8,465,138	£9,308,592	£10,992,299	£12,677,608		
£175	£3,287,196	£4,970,903	£5,812,757	£6,656,211	£7,549,281	£8,339,919	£9,183,373	£10,867,081	£12,552,389		
£200	£3,161,977	£4,845,684	£5,687,538	£6,530,992	£7,424,062	£8,214,700	£9,058,154	£10,741,862	£12,427,170		
£225	£3,036,758	£4,720,466	£5,562,319	£6,405,774	£7,298,843	£8,089,481	£8,932,935	£10,616,643	£12,301,951		
£250	£2,911,539	£4,595,247	£5,437,101	£6,280,555	£7,173,624	£7,964,262	£8,807,717	£10,491,424	£12,176,732		
£275	£2,786,320	£4,470,028	£5,311,882	£6,155,336	£7,048,405	£7,839,044	£8,682,498	£10,366,205	£12,051,513		
£300	£2,661,102	£4,344,809	£5,186,663	£6,030,117	£6,923,186	£7,713,825	£8,557,279	£10,240,986	£11,926,295		
£325	£2,535,883	£4,219,590	£5,061,444	£5,904,898	£6,797,967	£7,588,606	£8,432,060	£10,115,768	£11,801,076		
£350	£2,410,664	£4,094,371	£4,936,225	£5,779,679	£6,672,749	£7,463,387	£8,306,841	£9,990,549	£11,675,857		
£375	£2,285,445	£3,969,153	£4,811,006	£5,654,461	£6,547,530	£7,338,168	£8,181,622	£9,865,330	£11,550,638		
£400	£2,160,226	£3,843,934	£4,685,788	£5,529,242	£6,422,311	£7,212,949	£8,056,404	£9,740,111	£11,425,419		

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

 BLV Notes:

 EUV+ £/ha
 Notes

 £250,000
 Greenfield Enhancement (Lower)

 £500,000
 Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar

 £1,500,000
 Low-grade industrial / office land values

 £3,000,000
 Office PDL

 £5,000,000
 Existing residential Land / upper high-density commercial values

Source: Dixon Searle Partnership (2021)



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4i: 50 Flats BCP (20% Profit on GDV)

	50 Flats			
Development Scenario	Basement Parking			
Typical Site Type	PDL			
Net Land Area (ha)	0.29			
Gross Land Area (ha)	0.33			
Site Density (dph)	175			
Profit Level (GDV)	20.00%			

50 Flats BCP					Value Levels £/m <sup>2</sup>						
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)										
£0	£974,638	£1,787,962	£2,194,624	£2,602,059	£3,033,461	£3,415,383	£3,822,818	£4,636,141	£5,450,238		
£25	£910,433	£1,724,518	£2,131,180	£2,538,615	£2,970,016	£3,351,939	£3,759,373	£4,572,697	£5,386,794		
£50	£846,227	£1,661,073	£2,067,735	£2,475,170	£2,906,572	£3,288,494	£3,695,929	£4,509,253	£5,323,350		
£75	£782,022	£1,597,629	£2,004,291	£2,411,726	£2,843,128	£3,225,050	£3,632,485	£4,445,809	£5,259,906		
£100	£717,816	£1,534,185	£1,940,847	£2,348,282	£2,779,684	£3,161,606	£3,569,041	£4,382,364	£5,196,462		
£125	£653,611	£1,470,741	£1,877,403	£2,284,838	£2,716,240	£3,098,162	£3,505,597	£4,318,920	£5,133,017		
£150	£589,406	£1,407,297	£1,813,958	£2,221,393	£2,652,795	£3,034,717	£3,442,152	£4,255,476	£5,069,573		
£175	£525,200	£1,343,852	£1,750,514	£2,157,949	£2,589,351	£2,971,273	£3,378,708	£4,192,032	£5,006,129		
£200	£460,995	£1,280,408	£1,687,070	£2,094,505	£2,525,907	£2,907,829	£3,315,264	£4,128,588	£4,942,685		
£225	£396,790	£1,216,964	£1,623,626	£2,031,061	£2,462,463	£2,844,385	£3,251,820	£4,065,143	£4,879,240		
£250	£332,584	£1,153,520	£1,560,182	£1,967,617	£2,399,018	£2,780,940	£3,188,376	£4,001,699	£4,815,796		
£275	£268,379	£1,090,075	£1,496,737	£1,904,172	£2,335,574	£2,717,496	£3,124,931	£3,938,255	£4,752,352		
£300	£204,174	£1,026,631	£1,433,293	£1,840,728	£2,272,130	£2,654,052	£3,061,487	£3,874,811	£4,688,908		
£325	£139,968	£963,187	£1,369,849	£1,777,284	£2,208,686	£2,590,608	£2,998,043	£3,811,367	£4,625,464		
£350	£75,763	£899,743	£1,306,405	£1,713,840	£2,145,242	£2,527,164	£2,934,599	£3,747,922	£4,562,019		
£375	£11,558	£836,299	£1,242,960	£1,650,395	£2,081,797	£2,463,719	£2,871,154	£3,684,478	£4,498,575		
£400	Negative RLV	£772,854	£1,179,516	£1,586,951	£2,018,353	£2,400,275	£2,807,710	£3,621,034	£4,435,131		
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	′ha)					
£0	£2,953,448	£5,418,066	£6,650,375	£7,885,027	£9,192,305	£10,349,645	£11,584,296	£14,048,913	£16,515,874		
£25	£2,758,887	£5,225,811	£6,458,120	£7,692,771	£9,000,050	£10,157,390	£11,392,041	£13,856,658	£16,323,619		
£50	£2,564,325	£5,033,556	£6,265,865	£7,500,516	£8,807,795	£9,965,134	£11,199,786	£13,664,403	£16,131,364		
£75	£2,369,763	£4,841,301	£6,073,609	£7,308,261	£8,615,539	£9,772,879	£11,007,530	£13,472,148	£15,939,108		
£100	£2,175,201	£4,649,045	£5,881,354	£7,116,006	£8,423,284	£9,580,624	£10,815,275	£13,279,892	£15,746,853		
£125	£1,980,640	£4,456,790	£5,689,099	£6,923,750	£8,231,029	£9,388,369	£10,623,020	£13,087,637	£15,554,598		
£150	£1,786,078	£4,264,535	£5,496,844	£6,731,495	£8,038,774	£9,196,113	£10,430,765	£12,895,382	£15,362,343		
£175	£1,591,516	£4,072,280	£5,304,589	£6,539,240	£7,846,518	£9,003,858	£10,238,510	£12,703,127	£15,170,088		
£200	£1,396,955	£3,880,025	£5,112,333	£6,346,985	£7,654,263	£8,811,603	£10,046,254	£12,510,872	£14,977,832		
£225	£1,202,393	£3,687,769	£4,920,078	£6,154,730	£7,462,008	£8,619,348	£9,853,999	£12,318,617	£14,785,577		
£250	£1,007,831	£3,495,514	£4,727,823	£5,962,474	£7,269,753	£8,427,092	£9,661,744	£12,126,361	£14,593,322		
£275	£813,270	£3,303,259	£4,535,568	£5,770,219	£7,077,498	£8,234,837	£9,469,489	£11,934,106	£14,401,067		
£300	£618,708	£3,111,004	£4,343,312	£5,577,964	£6,885,242	£8,042,582	£9,277,234	£11,741,851	£14,208,811		
£325	£424,146	£2,918,748	£4,151,057	£5,385,709	£6,692,987	£7,850,327	£9,084,978	£11,549,596	£14,016,556		
£350	£229,585	£2,726,493	£3,958,802	£5,193,453	£6,500,732	£7,658,071	£8,892,723	£11,357,341	£13,824,301		
£375	£35,023	£2,534,238	£3,766,547	£5,001,198	£6,308,477	£7,465,816	£8,700,468	£11,165,086	£13,632,046		
£400	Negative RLV	£2,341,983	£3,574,291	£4,808,943	£6,116,221	£7,273,561	£8,508,213	£10,972,830	£13,439,791		

50 Flats BCP				-	Value Levels £/m <sup>2</sup>		-			
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)									
£0	£739,009	£1,458,978	£1,818,962	£2,179,631	£2,561,516	£2,899,600	£3,260,269	£3,980,216	£4,700,835	
£25	£682,120	£1,403,464	£1,763,448	£2,124,117	£2,506,002	£2,844,086	£3,204,755	£3,924,703	£4,645,322	
£50	£625,231	£1,347,950	£1,707,935	£2,068,604	£2,450,488	£2,788,573	£3,149,241	£3,869,189	£4,589,808	
£75	£568,343	£1,292,436	£1,652,421	£2,013,090	£2,394,975	£2,733,059	£3,093,728	£3,813,675	£4,534,294	
£100	£511,454	£1,236,923	£1,596,907	£1,957,576	£2,339,461	£2,677,545	£3,038,214	£3,758,161	£4,478,781	
£125	£454,566	£1,181,409	£1,541,394	£1,902,062	£2,283,947	£2,622,031	£2,982,700	£3,702,648	£4,423,267	
£150	£397,677	£1,125,895	£1,485,880	£1,846,549	£2,228,433	£2,566,518	£2,927,187	£3,647,134	£4,367,753	
£175	£340,789	£1,070,382	£1,430,366	£1,791,035	£2,172,920	£2,511,004	£2,871,673	£3,591,620	£4,312,240	
£200	£283,900	£1,014,868	£1,374,853	£1,735,521	£2,117,406	£2,455,490	£2,816,159	£3,536,107	£4,256,726	
£225	£227,012	£959,354	£1,319,339	£1,680,008	£2,061,892	£2,399,977	£2,760,646	£3,480,593	£4,201,212	
£250	£170,123	£903,841	£1,263,825	£1,624,494	£2,006,379	£2,344,463	£2,705,132	£3,425,079	£4,145,699	
£275	£113,235	£848,327	£1,208,311	£1,568,980	£1,950,865	£2,288,949	£2,649,618	£3,369,566	£4,090,185	
£300	£56,346	£792,813	£1,152,798	£1,513,467	£1,895,351	£2,233,436	£2,594,105	£3,314,052	£4,034,671	
£325		£737,300	£1,097,284	£1,457,953	£1,839,838	£2,177,922	£2,538,591	£3,258,538	£3,979,157	
£350	Negative RLV	£681,786	£1,041,770	£1,402,439	£1,784,324	£2,122,408	£2,483,077	£3,203,024	£3,923,644	
£375	Negative KLV	£626,272	£986,257	£1,346,926	£1,728,810	£2,066,895	£2,427,564	£3,147,511	£3,868,130	
£400		£570,759	£930,743	£1,291,412	£1,673,297	£2,011,381	£2,372,050	£3,091,997	£3,812,616	
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	'ha)				
£0	£2,239,420	£4,421,144	£5,512,006	£6,604,942	£7,762,168	£8,786,666	£9,879,602	£12,061,261	£14,244,955	
£25	£2,067,030	£4,252,921	£5,343,783	£6,436,719	£7,593,945	£8,618,443	£9,711,379	£11,893,038	£14,076,732	
£50	£1,894,641	£4,084,697	£5,175,560	£6,268,496	£7,425,722	£8,450,220	£9,543,156	£11,724,815	£13,908,509	
£75	£1,722,251	£3,916,474	£5,007,336	£6,100,272	£7,257,499	£8,281,997	£9,374,933	£11,556,591	£13,740,286	
£100	£1,549,862	£3,748,251	£4,839,113	£5,932,049	£7,089,275	£8,113,773	£9,206,709	£11,388,368	£13,572,062	
£125	£1,377,473	£3,580,028	£4,670,890	£5,763,826	£6,921,052	£7,945,550	£9,038,486	£11,220,145	£13,403,839	
£150	£1,205,083	£3,411,804	£4,502,666	£5,595,602	£6,752,829	£7,777,327	£8,870,263	£11,051,921	£13,235,616	
£175	£1,032,694	£3,243,581	£4,334,443	£5,427,379	£6,584,605	£7,609,103	£8,702,039	£10,883,698	£13,067,393	
£200	£860,304	£3,075,358	£4,166,220	£5,259,156	£6,416,382	£7,440,880	£8,533,816	£10,715,475	£12,899,169	
£225	£687,915	£2,907,134	£3,997,997	£5,090,933	£6,248,159	£7,272,657	£8,365,593	£10,547,251	£12,730,946	
£250	£515,525	£2,738,911	£3,829,773	£4,922,709	£6,079,936	£7,104,434	£8,197,370	£10,379,028	£12,562,723	
£275	£343,136	£2,570,688	£3,661,550	£4,754,486	£5,911,712	£6,936,210	£8,029,146	£10,210,805	£12,394,500	
£300	£170,747	£2,402,465	£3,493,327	£4,586,263	£5,743,489	£6,767,987	£7,860,923	£10,042,581	£12,226,276	
£325		£2,234,241	£3,325,103	£4,418,039	£5,575,266	£6,599,764	£7,692,700	£9,874,358	£12,058,053	
£350	Negative RLV	£2,066,018	£3,156,880	£4,249,816	£5,407,042	£6,431,540	£7,524,476	£9,706,135	£11,889,830	
£375		£1,897,795	£2,988,657	£4,081,593	£5,238,819	£6,263,317	£7,356,253	£9,537,911	£11,721,606	
£400		£1,729,571	£2,820,434	£3,913,370	£5,070,596	£6,095,094	£7,188,030	£9,369,688	£11,553,383	



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4i: 50 Flats BCP (20% Profit on GDV)

50 Flats BCP					Value Levels £/m <sup>2</sup>						
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)									
£0	£506,394	£1,146,203	£1,466,108	£1,786,620	£2,125,986	£2,426,429	£2,746,942	£3,386,751	£4,027,168		
£25	£456,732	£1,099,246	£1,420,128	£1,741,620	£2,082,024	£2,383,385	£2,704,877	£3,346,641	£3,989,015		
£50	£407,070	£1,052,289	£1,374,149	£1,696,621	£2,038,061	£2,340,340	£2,662,812	£3,306,532	£3,950,863		
£75	£357,408	£1,005,332	£1,328,170	£1,651,621	£1,994,099	£2,297,296	£2,620,747	£3,266,422	£3,912,711		
£100	£307,746	£958,375	£1,282,190	£1,606,621	£1,950,136	£2,254,252	£2,578,682	£3,226,313	£3,874,559		
£125	£258,085	£911,418	£1,236,211	£1,561,621	£1,906,174	£2,211,207	£2,536,618	£3,186,204	£3,836,407		
£150	£208,423	£864,461	£1,190,232	£1,516,622	£1,862,211	£2,168,163	£2,494,553	£3,146,094	£3,798,255		
£175	£158,761	£817,504	£1,144,252	£1,471,622	£1,818,248	£2,125,119	£2,452,488	£3,105,985	£3,760,103		
£200	£109,099	£770,547	£1,098,273	£1,426,622	£1,774,286	£2,082,074	£2,410,423	£3,065,875	£3,721,951		
£225	£59,437	£723,590	£1,052,294	£1,381,622	£1,730,323	£2,039,030	£2,368,359	£3,025,766	£3,683,799		
£250	£9,775	£676,633	£1,006,314	£1,336,623	£1,686,361	£1,995,986	£2,326,294	£2,985,657	£3,645,646		
£275		£629,676	£960,335	£1,291,623	£1,642,398	£1,952,941	£2,284,229	£2,945,547	£3,607,494		
£300		£582,719	£914,356	£1,246,623	£1,598,436	£1,909,897	£2,242,164	£2,905,438	£3,569,342		
£325		£535,762	£868,376	£1,201,623	£1,554,473	£1,866,852	£2,200,099	£2,865,329	£3,531,190		
£350	Negative RLV	£488,805	£822,397	£1,156,624	£1,510,510	£1,823,808	£2,158,035	£2,825,219	£3,493,038		
£375		£441,848	£776,418	£1,111,624	£1,466,548	£1,780,764	£2,115,970	£2,785,110	£3,454,886		
£400		£394,891	£730,438	£1,066,624	£1,422,585	£1,737,719	£2,073,905	£2,745,000	£3,416,734		
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)					
£0	£1,534,528	£3,473,343	£4,442,750	£5,414,000	£6,442,383	£7,352,815	£8,324,066	£10,262,880	£12,203,538		
£25	£1,384,037	£3,331,049	£4,303,419	£5,277,638	£6,309,163	£7,222,378	£8,196,597	£10,141,337	£12,087,926		
£50	£1,233,547	£3,188,755	£4,164,088	£5,141,275	£6,175,943	£7,091,940	£8,069,127	£10,019,793	£11,972,313		
£75	£1,083,056	£3,046,461	£4,024,756	£5,004,912	£6,042,723	£6,961,503	£7,941,658	£9,898,250	£11,856,701		
£100	£932,565	£2,904,167	£3,885,425	£4,868,549	£5,909,504	£6,831,066	£7,814,189	£9,776,706	£11,741,088		
£125	£782,074	£2,761,873	£3,746,094	£4,732,186	£5,776,284	£6,700,628	£7,686,720	£9,655,162	£11,625,476		
£150	£631,584	£2,619,579	£3,606,763	£4,595,823	£5,643,064	£6,570,191	£7,559,251	£9,533,619	£11,509,863		
£175	£481,093	£2,477,285	£3,467,431	£4,459,460	£5,509,844	£6,439,753	£7,431,782	£9,412,075	£11,394,251		
£200	£330,602	£2,334,991	£3,328,100	£4,323,097	£5,376,624	£6,309,316	£7,304,313	£9,290,532	£11,278,638		
£225	£180,112	£2,192,697	£3,188,769	£4,186,734	£5,243,404	£6,178,878	£7,176,844	£9,168,988	£11,163,026		
£250	£29,621	£2,050,403	£3,049,437	£4,050,371	£5,110,184	£6,048,441	£7,049,375	£9,047,444	£11,047,413		
£275		£1,908,109	£2,910,106	£3,914,009	£4,976,964	£5,918,004	£6,921,906	£8,925,901	£10,931,801		
£300	1	£1,765,815	£2,770,775	£3,777,646	£4,843,744	£5,787,566	£6,794,437	£8,804,357	£10,816,188		
£325	North Rive	£1,623,521	£2,631,444	£3,641,283	£4,710,524	£5,657,129	£6,666,968	£8,682,814	£10,700,576		
£350	Negative RLV	£1,481,227	£2,492,112	£3,504,920	£4,577,304	£5,526,691	£6,539,499	£8,561,270	£10,584,963		
£375	1	£1,338,933	£2,352,781	£3,368,557	£4,444,084	£5,396,254	£6,412,030	£8,439,727	£10,469,351		
£400	1	£1,196,639	£2,213,450	£3,232,194	£4,310,864	£5,265,816	£6,284,561	£8,318,183	£10,353,738		

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

BLV Notes:	
EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land 7 upper high-density confinencial values

Source: Dixon Searle Partnership (2021)

#### **DixonSearle** Partnership

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4j: 50 Flats UCP

Development Scenario	50 Flats UCP
Typical Site Type	PDL
Net Land Area (ha)	0.29
Gross Land Area (ha)	0.33
Site Density (dph)	175
Profit Level (GDV)	20.00%

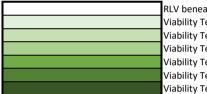
50 flats UCP					Value Levels £/m <sup>2</sup>				
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,835,296	£2,648,620	£3,055,282	£3,462,717	£3,894,119	£4,276,041	£4,683,476	£5,496,799	£6,310,896
£25	£1,771,852	£2,585,176	£2,991,838	£3,399,273	£3,830,675	£4,212,596	£4,620,031	£5,433,355	£6,247,452
£50	£1,708,408	£2,521,731	£2,928,393	£3,335,828	£3,767,230	£4,149,152	£4,556,587	£5,369,911	£6,184,008
£75	£1,644,963	£2,458,287	£2,864,949	£3,272,384	£3,703,786	£4,085,708	£4,493,143	£5,306,467	£6,120,564
£100	£1,581,519	£2,394,843	£2,801,505	£3,208,940	£3,640,342	£4,022,264	£4,429,699	£5,243,022	£6,057,119
£125	£1,518,075	£2,331,399	£2,738,061	£3,145,496	£3,576,898	£3,958,819	£4,366,255	£5,179,578	£5,993,675
£150	£1,454,631	£2,267,955	£2,674,617	£3,082,052	£3,513,453	£3,895,375	£4,302,810	£5,116,134	£5,930,231
£175	£1,391,186	£2,204,510	£2,611,172	£3,018,607	£3,450,009	£3,831,931	£4,239,366	£5,052,690	£5,866,787
£200	£1,327,742	£2,141,066	£2,547,728	£2,955,163	£3,386,565	£3,768,487	£4,175,922	£4,989,246	£5,803,343
£225	£1,264,298	£2,077,622	£2,484,284	£2,891,719	£3,323,121	£3,705,043	£4,112,478	£4,925,801	£5,739,898
£250	£1,200,854	£2,014,178	£2,420,840	£2,828,275	£3,259,676	£3,641,598	£4,049,033	£4,862,357	£5,676,454
£275	£1,137,409	£1,950,733	£2,357,395	£2,764,830	£3,196,232	£3,578,154	£3,985,589	£4,798,913	£5,613,010
£300	£1,073,965	£1,887,289	£2,293,951	£2,701,386	£3,132,788	£3,514,710	£3,922,145	£4,735,469	£5,549,566
£325	£1,010,521	£1,823,845	£2,230,507	£2,637,942	£3,069,344	£3,451,266	£3,858,701	£4,672,025	£5,486,121
£350	£947,077	£1,760,401	£2,167,063	£2,574,498	£3,005,899	£3,387,822	£3,795,256	£4,608,580	£5,422,677
£375	£883,633	£1,696,956	£2,103,618	£2,511,054	£2,942,455	£3,324,377	£3,731,812	£4,545,136	£5,359,233
£400	£820,188	£1,633,512	£2,040,174	£2,447,609	£2,879,011	£3,260,933	£3,668,368	£4,481,692	£5,295,789
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)			
£0	£5,561,503	£8,026,121	£9,258,430	£10,493,081	£11,800,360	£12,957,699	£14,192,350	£16,656,967	£19,123,928
£25	£5,369,248	£7,833,866	£9,066,175	£10,300,826	£11,608,105	£12,765,443	£14,000,095	£16,464,712	£18,931,673
£50	£5,176,993	£7,641,610	£8,873,920	£10,108,571	£11,415,849	£12,573,188	£13,807,840	£16,272,457	£18,739,418
£75	£4,984,737	£7,449,355	£8,681,664	£9,916,316	£11,223,594	£12,380,933	£13,615,585	£16,080,202	£18,547,163
£100	£4,792,482	£7,257,100	£8,489,409	£9,724,060	£11,031,339	£12,188,678	£13,423,330	£15,887,947	£18,354,907
£125	£4,600,227	£7,064,845	£8,297,154	£9,531,805	£10,839,084	£11,996,423	£13,231,074	£15,695,691	£18,162,652
£150	£4,407,972	£6,872,590	£8,104,899	£9,339,550	£10,646,828	£11,804,167	£13,038,819	£15,503,436	£17,970,397
£175	£4,215,716	£6,680,334	£7,912,643	£9,147,295	£10,454,573	£11,611,912	£12,846,564	£15,311,181	£17,778,142
£200	£4,023,461	£6,488,079	£7,720,388	£8,955,040	£10,262,318	£11,419,657	£12,654,309	£15,118,926	£17,585,886
£225	£3,831,206	£6,295,824	£7,528,133	£8,762,784	£10,070,063	£11,227,402	£12,462,053	£14,926,671	£17,393,631
£250	£3,638,951	£6,103,569	£7,335,877	£8,570,529	£9,877,807	£11,035,147	£12,269,798	£14,734,416	£17,201,376
£275	£3,446,695	£5,911,313	£7,143,622	£8,378,274	£9,685,552	£10,842,892	£12,077,543	£14,542,161	£17,009,121
£300	£3,254,440	£5,719,058	£6,951,367	£8,186,019	£9,493,297	£10,650,636	£11,885,288	£14,349,906	£16,816,866
£325	£3,062,185	£5,526,803	£6,759,112	£7,993,764	£9,301,042	£10,458,381	£11,693,032	£14,157,650	£16,624,610
£350	£2,869,930	£5,334,548	£6,566,856	£7,801,508	£9,108,786	£10,266,126	£11,500,777	£13,965,395	£16,432,355
£375	£2,677,675	£5,142,292	£6,374,601	£7,609,253	£8,916,531	£10,073,871	£11,308,522	£13,773,140	£16,240,100
£400	£2,485,419	£4,950,037	£6,182,346	£7,416,998	£8,724,276	£9,881,616	£11,116,267	£13,580,885	£16,047,845

50 Flats UCP					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,599,666	£2,319,635	£2,679,620	£3,040,289	£3,422,173	£3,760,258	£4,120,927	£4,840,874	£5,561,493
£25	£1,544,153	£2,264,122	£2,624,106	£2,984,775	£3,366,660	£3,704,744	£4,065,413	£4,785,361	£5,505,980
£50	£1,488,639	£2,208,608	£2,568,592	£2,929,261	£3,311,146	£3,649,230	£4,009,899	£4,729,847	£5,450,466
£75	£1,433,125	£2,153,094	£2,513,079	£2,873,748	£3,255,632	£3,593,717	£3,954,386	£4,674,333	£5,394,952
£100	£1,377,612	£2,097,581	£2,457,565	£2,818,234	£3,200,119	£3,538,203	£3,898,872	£4,618,819	£5,339,438
£125	£1,322,098	£2,042,067	£2,402,051	£2,762,720	£3,144,605	£3,482,689	£3,843,358	£4,563,306	£5,283,925
£150	£1,266,584	£1,986,553	£2,346,538	£2,707,207	£3,089,091	£3,427,176	£3,787,844	£4,507,792	£5,228,411
£175	£1,211,071	£1,931,040	£2,291,024	£2,651,693	£3,033,578	£3,371,662	£3,732,331	£4,452,278	£5,172,897
£200	£1,155,557	£1,875,526	£2,235,510	£2,596,179	£2,978,064	£3,316,148	£3,676,817	£4,396,765	£5,117,384
£225	£1,100,043	£1,820,012	£2,179,997	£2,540,666	£2,922,550	£3,260,635	£3,621,303	£4,341,251	£5,061,870
£250	£1,044,529	£1,764,498	£2,124,483	£2,485,152	£2,867,037	£3,205,121	£3,565,790	£4,285,737	£5,006,356
£275	£989,016	£1,708,985	£2,068,969	£2,429,638	£2,811,523	£3,149,607	£3,510,276	£4,230,224	£4,950,843
£300	£933,502	£1,653,471	£2,013,456	£2,374,124	£2,756,009	£3,094,093	£3,454,762	£4,174,710	£4,895,329
£325	£877,988	£1,597,957	£1,957,942	£2,318,611	£2,700,495	£3,038,580	£3,399,249	£4,119,196	£4,839,815
£350	£822,475	£1,542,444	£1,902,428	£2,263,097	£2,644,982	£2,983,066	£3,343,735	£4,063,682	£4,784,302
£375	£766,961	£1,486,930	£1,846,915	£2,207,583	£2,589,468	£2,927,552	£3,288,221	£4,008,169	£4,728,788
£400	£711,447	£1,431,416	£1,791,401	£2,152,070	£2,533,954	£2,872,039	£3,232,708	£3,952,655	£4,673,274
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
£0	£4,847,474	£7,029,198	£8,120,060	£9,212,996	£10,370,222	£11,394,720	£12,487,656	£14,669,316	£16,853,010
£25	£4,679,250	£6,860,975	£7,951,837	£9,044,773	£10,201,999	£11,226,497	£12,319,433	£14,501,093	£16,684,786
£50	£4,511,027	£6,692,751	£7,783,613	£8,876,549	£10,033,776	£11,058,274	£12,151,210	£14,332,869	£16,516,563
£75	£4,342,804	£6,524,528	£7,615,390	£8,708,326	£9,865,553	£10,890,050	£11,982,986	£14,164,646	£16,348,340
£100	£4,174,581	£6,356,305	£7,447,167	£8,540,103	£9,697,329	£10,721,827	£11,814,763	£13,996,423	£16,180,116
£125	£4,006,357	£6,188,081	£7,278,944	£8,371,880	£9,529,106	£10,553,604	£11,646,540	£13,828,199	£16,011,893
£150	£3,838,134	£6,019,858	£7,110,720	£8,203,656	£9,360,883	£10,385,381	£11,478,317	£13,659,976	£15,843,670
£175	£3,669,911	£5,851,635	£6,942,497	£8,035,433	£9,192,659	£10,217,157	£11,310,093	£13,491,753	£15,675,447
£200	£3,501,687	£5,683,412	£6,774,274	£7,867,210	£9,024,436	£10,048,934	£11,141,870	£13,323,529	£15,507,223
£225	£3,333,464	£5,515,188	£6,606,050	£7,698,986	£8,856,213	£9,880,711	£10,973,647	£13,155,306	£15,339,000
£250	£3,165,241	£5,346,965	£6,437,827	£7,530,763	£8,687,990	£9,712,487	£10,805,423	£12,987,083	£15,170,777
£275	£2,997,018	£5,178,742	£6,269,604	£7,362,540	£8,519,766	£9,544,264	£10,637,200	£12,818,859	£15,002,553
£300	£2,828,794	£5,010,518	£6,101,381	£7,194,317	£8,351,543	£9,376,041	£10,468,977	£12,650,636	£14,834,330
£325	£2,660,571	£4,842,295	£5,933,157	£7,026,093	£8,183,320	£9,207,818	£10,300,754	£12,482,413	£14,666,107
£350	£2,492,348	£4,674,072	£5,764,934	£6,857,870	£8,015,096	£9,039,594	£10,132,530	£12,314,189	£14,497,883
£375	£2,324,124	£4,505,849	£5,596,711	£6,689,647	£7,846,873	£8,871,371	£9,964,307	£12,145,966	£14,329,660
£400	£2,155,901	£4,337,625	£5,428,487	£6,521,423	£7,678,650	£8,703,148	£9,796,084	£11,977,743	£14,161,437



#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4j: 50 Flats UCP

50 Flats UCP					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£1,367,048	£2,006,861	£2,326,765	£2,647,278	£2,986,644	£3,287,087	£3,607,599	£4,247,408	£4,887,825
£25	£1,319,465	£1,959,278	£2,279,182	£2,599,695	£2,939,061	£3,239,504	£3,560,016	£4,199,825	£4,840,242
£50	£1,271,882	£1,911,695	£2,231,599	£2,552,112	£2,891,478	£3,191,921	£3,512,433	£4,152,242	£4,792,659
£75	£1,224,299	£1,864,111	£2,184,016	£2,504,528	£2,843,895	£3,144,337	£3,464,850	£4,104,659	£4,745,076
£100	£1,176,716	£1,816,528	£2,136,433	£2,456,945	£2,796,312	£3,096,754	£3,417,267	£4,057,076	£4,697,493
£125	£1,129,133	£1,768,945	£2,088,850	£2,409,362	£2,748,728	£3,049,171	£3,369,684	£4,009,493	£4,649,910
£150	£1,081,550	£1,721,362	£2,041,266	£2,361,779	£2,701,145	£3,001,588	£3,322,100	£3,961,909	£4,602,326
£175	£1,033,968	£1,673,779	£1,993,683	£2,314,196	£2,653,562	£2,954,005	£3,274,517	£3,914,326	£4,554,743
£200	£986,385	£1,626,196	£1,946,100	£2,266,613	£2,605,979	£2,906,422	£3,226,934	£3,866,743	£4,507,160
£225	£938,802	£1,578,612	£1,898,517	£2,219,030	£2,558,396	£2,858,838	£3,179,351	£3,819,160	£4,459,577
£250	£891,219	£1,531,029	£1,850,934	£2,171,446	£2,510,813	£2,811,255	£3,131,768	£3,771,577	£4,411,994
£275	£843,636	£1,483,446	£1,803,351	£2,123,863	£2,463,230	£2,763,672	£3,084,185	£3,723,994	£4,364,411
£300	£796,053	£1,435,863	£1,755,767	£2,076,280	£2,415,646	£2,716,089	£3,036,602	£3,676,410	£4,316,827
£325	£748,470	£1,388,280	£1,708,184	£2,028,697	£2,368,063	£2,668,506	£2,989,018	£3,628,827	£4,269,244
£350	£700,887	£1,340,697	£1,660,601	£1,981,114	£2,320,480	£2,620,923	£2,941,435	£3,581,244	£4,221,661
£375	£653,304	£1,293,114	£1,613,018	£1,933,531	£2,272,897	£2,573,339	£2,893,852	£3,533,661	£4,174,078
£400	£605,722	£1,245,530	£1,565,435	£1,885,947	£2,225,314	£2,525,756	£2,846,269	£3,486,078	£4,126,495
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
£0	£4,142,569	£6,081,397	£7,050,804	£8,022,054	£9,050,437	£9,960,869	£10,932,119	£12,870,934	£14,811,592
£25	£3,998,378	£5,937,205	£6,906,613	£7,877,863	£8,906,246	£9,816,678	£10,787,928	£12,726,743	£14,667,401
£50	£3,854,188	£5,793,014	£6,762,421	£7,733,672	£8,762,054	£9,672,486	£10,643,737	£12,582,551	£14,523,209
£75	£3,709,997	£5,648,822	£6,618,230	£7,589,480	£8,617,863	£9,528,295	£10,499,545	£12,438,360	£14,379,018
£100	£3,565,807	£5,504,631	£6,474,038	£7,445,289	£8,473,672	£9,384,104	£10,355,354	£12,294,169	£14,234,826
£125	£3,421,616	£5,360,440	£6,329,847	£7,301,097	£8,329,480	£9,239,912	£10,211,163	£12,149,977	£14,090,635
£150	£3,277,425	£5,216,248	£6,185,656	£7,156,906	£8,185,289	£9,095,721	£10,066,971	£12,005,786	£13,946,444
£175	£3,133,235	£5,072,057	£6,041,464	£7,012,715	£8,041,097	£8,951,529	£9,922,780	£11,861,595	£13,802,252
£200	£2,989,044	£4,927,866	£5,897,273	£6,868,523	£7,896,906	£8,807,338	£9,778,588	£11,717,403	£13,658,061
£225	£2,844,854	£4,783,674	£5,753,082	£6,724,332	£7,752,715	£8,663,147	£9,634,397	£11,573,212	£13,513,869
£250	£2,700,663	£4,639,483	£5,608,890	£6,580,141	£7,608,523	£8,518,955	£9,490,206	£11,429,020	£13,369,678
£275	£2,556,473	£4,495,291	£5,464,699	£6,435,949	£7,464,332	£8,374,764	£9,346,014	£11,284,829	£13,225,487
£300	£2,412,282	£4,351,100	£5,320,507	£6,291,758	£7,320,140	£8,230,573	£9,201,823	£11,140,638	£13,081,295
£325	£2,268,091	£4,206,909	£5,176,316	£6,147,566	£7,175,949	£8,086,381	£9,057,631	£10,996,446	£12,937,104
£350	£2,123,901	£4,062,717	£5,032,125	£6,003,375	£7,031,758	£7,942,190	£8,913,440	£10,852,255	£12,792,913
£375	£1,979,710	£3,918,526	£4,887,933	£5,859,184	£6,887,566	£7,797,998	£8,769,249	£10,708,063	£12,648,721
£400	£1,835,520	£3,774,334	£4,743,742	£5,714,992	£6,743,375	£7,653,807	£8,625,057	£10,563,872	£12,504,530



RLV beneath Viability Test 1 (RLV <£250,000/ha) Viability Test 2 (RLV £250,000 to £500,000/ha) Viability Test 3 (RLV £500,000 to £1,500,000/ha) Viability Test 4 (RLV £1,500,000 to £3,000,000/ha) Viability Test 5 (RLV £3,000,000 to £5,000,000/ha) Viability Test 6 (RLV £5,000,000 to £7,500,000/ha) Viability Test 7 (RLV>£7,500,000/ha)

BLV Notes:				
EUV+ £/ha	Notes			
£250,000	Greenfield Enhancement (Lower)			
£500,000	ield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar			
£1,500,000	Low-grade industrial / office land values			
£3,000,000	Office PDL			
£5,000,000	Existing residential Land / upper high-density commercial values			
£7,500,000	Existing residential Land / upper ingr-density commercial values			

Source: Dixon Searle Partnership (2021)

## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4k: 50 Mixed (20% Profit on GDV)

Development Scenario	50
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	0.83
Gross Land Area (ha)	0.96
Site Density (dph)	60
Profit Level (GDV)	20.00%

50 Mixed					Value Levels £/m <sup>2</sup>				
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)							
£0	£4,037,175	£5,159,487	£5,720,643	£6,282,874	£6,878,161	£7,405,179	£7,967,402	£9,089,714	£10,213,093
£25	£3,965,425	£5,087,737	£5,648,893	£6,211,123	£6,806,411	£7,333,428	£7,895,651	£9,017,964	£10,141,343
£50	£3,893,674	£5,015,987	£5,577,143	£6,139,373	£6,734,661	£7,261,678	£7,823,901	£8,946,213	£10,069,593
£75	£3,821,924	£4,944,236	£5,505,393	£6,067,622	£6,662,910	£7,189,928	£7,752,151	£8,874,463	£9,997,842
£100	£3,750,174	£4,872,486	£5,433,642	£5,995,871	£6,591,160	£7,118,178	£7,680,401	£8,802,713	£9,926,092
£125	£3,678,424	£4,800,736	£5,361,892	£5,924,120	£6,519,410	£7,046,427	£7,608,650	£8,730,963	£9,854,342
£150	£3,606,673	£4,728,986	£5,290,142	£5,852,370	£6,447,660	£6,974,677	£7,536,900	£8,659,212	£9,782,591
£175	£3,534,923	£4,657,235	£5,218,391	£5,780,619	£6,375,909	£6,902,927	£7,465,150	£8,587,462	£9,710,841
£200	£3,463,173	£4,585,485	£5,146,641	£5,708,868	£6,304,159	£6,831,176	£7,393,399	£8,515,712	£9,639,091
£225	£3,391,423	£4,513,735	£5,074,891	£5,637,117	£6,232,409	£6,759,426	£7,321,649	£8,443,962	£9,567,341
£250	£3,319,672	£4,441,984	£5,003,141	£5,565,367	£6,160,659	£6,687,676	£7,249,899	£8,372,211	£9,495,590
£275	£3,247,922	£4,370,234	£4,931,390	£5,493,616	£6,088,908	£6,615,926	£7,178,149	£8,300,461	£9,423,840
£300	£3,176,172	£4,298,484	£4,859,640	£5,421,865	£6,017,158	£6,544,175	£7,106,398	£8,228,711	£9,352,090
£325	£3,104,422	£4,226,734	£4,787,890	£5,350,114	£5,945,408	£6,472,425	£7,034,648	£8,156,960	£9,280,340
£350	£3,032,672	£4,154,983	£4,716,140	£5,278,364	£5,873,657	£6,400,675	£6,962,898	£8,085,210	£9,208,589
£375	£2,960,921	£4,083,233	£4,644,389	£5,206,613	£5,801,907	£6,328,925	£6,891,148	£8,013,460	£9,136,839
£400	£2,889,171	£4,011,483	£4,572,639	£5,134,862	£5,730,157	£6,257,174	£6,819,397	£7,941,710	£9,065,089
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	′ha)			
£0	£4,205,390	£5,374,466	£5,959,004	£6,544,661	£7,164,751	£7,713,728	£8,299,377	£9,468,452	£10,638,639
£25	£4,130,651	£5,299,726	£5,884,264	£6,469,920	£7,090,011	£7,638,988	£8,224,637	£9,393,712	£10,563,899
£50	£4,055,911	£5,224,986	£5,809,524	£6,395,180	£7,015,272	£7,564,248	£8,149,897	£9,318,972	£10,489,159
£75	£3,981,171	£5,150,246	£5,734,784	£6,320,440	£6,940,532	£7,489,508	£8,075,157	£9,244,232	£10,414,419
£100	£3,906,431	£5,075,506	£5,660,044	£6,245,699	£6,865,792	£7,414,768	£8,000,417	£9,169,493	£10,339,679
£125	£3,831,691	£5,000,767	£5,585,304	£6,170,959	£6,791,052	£7,340,028	£7,925,677	£9,094,753	£10,264,939
£150	£3,756,951	£4,926,027	£5,510,564	£6,096,218	£6,716,312	£7,265,289	£7,850,938	£9,020,013	£10,190,199
£175	£3,682,212	£4,851,287	£5,435,824	£6,021,478	£6,641,572	£7,190,549	£7,776,198	£8,945,273	£10,115,460
£200	£3,607,472	£4,776,547	£5,361,085	£5,946,738	£6,566,832	£7,115,809	£7,701,458	£8,870,533	£10,040,720
£225	£3,532,732	£4,701,807	£5,286,345	£5,871,997	£6,492,093	£7,041,069	£7,626,718	£8,795,793	£9,965,980
£250	£3,457,992	£4,627,067	£5,211,605	£5,797,257	£6,417,353	£6,966,329	£7,551,978	£8,721,053	£9,891,240
£275	£3,383,252	£4,552,327	£5,136,865	£5,722,516	£6,342,613	£6,891,589	£7,477,238	£8,646,314	£9,816,500
£300	£3,308,512	£4,477,587	£5,062,125	£5,647,776	£6,267,873	£6,816,849	£7,402,498	£8,571,574	£9,741,760
£325	£3,233,773	£4,402,848	£4,987,385	£5,573,036	£6,193,133	£6,742,110	£7,327,759	£8,496,834	£9,667,020
£350	£3,159,033	£4,328,108	£4,912,645	£5,498,295	£6,118,393	£6,667,370	£7,253,019	£8,422,094	£9,592,281
£375	£3,084,293	£4,253,368	£4,837,905	£5,423,555	£6,043,653	£6,592,630	£7,178,279	£8,347,354	£9,517,541
£400	£3,009,553	£4,178,628	£4,763,166	£5,348,815	£5,968,913	£6,517,890	£7,103,539	£8,272,614	£9,442,801

50 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£3,560,307	£4,557,125	£5,055,534	£5,554,891	£6,083,621	£6,551,709	£7,051,066	£8,047,884	£9,045,650
£25	£3,497,525	£4,494,343	£4,992,753	£5,492,109	£6,020,840	£6,488,928	£6,988,284	£7,985,102	£8,982,868
£50	£3,434,744	£4,431,562	£4,929,971	£5,429,328	£5,958,058	£6,426,146	£6,925,503	£7,922,321	£8,920,087
£75	£3,371,962	£4,368,780	£4,867,190	£5,366,546	£5,895,277	£6,363,365	£6,862,721	£7,859,540	£8,857,305
£100	£3,309,181	£4,305,999	£4,804,408	£5,303,765	£5,832,495	£6,300,583	£6,799,940	£7,796,758	£8,794,524
£125	£3,246,399	£4,243,218	£4,741,627	£5,240,983	£5,769,714	£6,237,802	£6,737,158	£7,733,977	£8,731,742
£150	£3,183,618	£4,180,436	£4,678,845	£5,178,202	£5,706,932	£6,175,020	£6,674,377	£7,671,195	£8,668,961
£175	£3,120,836	£4,117,655	£4,616,064	£5,115,420	£5,644,151	£6,112,239	£6,611,595	£7,608,414	£8,606,179
£200	£3,058,055	£4,054,873	£4,553,282	£5,052,639	£5,581,369	£6,049,457	£6,548,814	£7,545,632	£8,543,398
£225	£2,995,273	£3,992,092	£4,490,501	£4,989,857	£5,518,588	£5,986,676	£6,486,032	£7,482,851	£8,480,616
£250	£2,932,492	£3,929,310	£4,427,719	£4,927,076	£5,455,806	£5,923,894	£6,423,251	£7,420,069	£8,417,835
£275	£2,869,710	£3,866,529	£4,364,938	£4,864,294	£5,393,025	£5,861,113	£6,360,469	£7,357,288	£8,355,053
£300	£2,806,929	£3,803,747	£4,302,156	£4,801,513	£5,330,244	£5,798,331	£6,297,688	£7,294,506	£8,292,272
£325	£2,744,147	£3,740,966	£4,239,375	£4,738,731	£5,267,462	£5,735,550	£6,234,906	£7,231,725	£8,229,490
£350	£2,681,366	£3,678,184	£4,176,593	£4,675,950	£5,204,681	£5,672,768	£6,172,125	£7,168,943	£8,166,709
£375	£2,618,584	£3,615,403	£4,113,812	£4,613,169	£5,141,899	£5,609,987	£6,109,343	£7,106,162	£8,103,927
£400	£2,555,803	£3,552,621	£4,051,030	£4,550,387	£5,079,118	£5,547,205	£6,046,562	£7,043,380	£8,041,146
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	'ha)			
£0	£3,708,653	£4,747,005	£5,266,181	£5,786,344	£6,337,106	£6,824,697	£7,344,860	£8,383,212	£9,422,552
£25	£3,643,255	£4,681,608	£5,200,784	£5,720,947	£6,271,708	£6,759,299	£7,279,463	£8,317,815	£9,357,154
£50	£3,577,858	£4,616,210	£5,135,387	£5,655,550	£6,206,311	£6,693,902	£7,214,065	£8,252,418	£9,291,757
£75	£3,512,461	£4,550,813	£5,069,989	£5,590,152	£6,140,913	£6,628,505	£7,148,668	£8,187,020	£9,226,360
£100	£3,447,063	£4,485,416	£5,004,592	£5,524,755	£6,075,516	£6,563,107	£7,083,271	£8,121,623	£9,160,962
£125	£3,381,666	£4,420,018	£4,939,194	£5,459,358	£6,010,119	£6,497,710	£7,017,873	£8,056,226	£9,095,565
£150	£3,316,269	£4,354,621	£4,873,797	£5,393,960	£5,944,721	£6,432,313	£6,952,476	£7,990,828	£9,030,168
£175	£3,250,871	£4,289,223	£4,808,400	£5,328,563	£5,879,324	£6,366,915	£6,887,078	£7,925,431	£8,964,770
£200	£3,185,474	£4,223,826	£4,743,002	£5,263,165	£5,813,927	£6,301,518	£6,821,681	£7,860,033	£8,899,373
£225	£3,120,076	£4,158,429	£4,677,605	£5,197,768	£5,748,529	£6,236,120	£6,756,284	£7,794,636	£8,833,975
£250	£3,054,679	£4,093,031	£4,612,208	£5,132,371	£5,683,132	£6,170,723	£6,690,886	£7,729,239	£8,768,578
£275	£2,989,282	£4,027,634	£4,546,810	£5,066,973	£5,617,734	£6,105,326	£6,625,489	£7,663,841	£8,703,181
£300	£2,923,884	£3,962,237	£4,481,413	£5,001,576	£5,552,337	£6,039,928	£6,560,092	£7,598,444	£8,637,783
£325	£2,858,487	£3,896,839	£4,416,015	£4,936,179	£5,486,940	£5,974,531	£6,494,694	£7,533,047	£8,572,386
£350	£2,793,089	£3,831,442	£4,350,618	£4,870,781	£5,421,542	£5,909,134	£6,429,297	£7,467,649	£8,506,989
£375	£2,727,692	£3,766,044	£4,285,221	£4,805,384	£5,356,145	£5,843,736	£6,363,899	£7,402,252	£8,441,591
£400	£2,662,295	£3,700,647	£4,219,823	£4,739,986	£5,290,748	£5,778,339	£6,298,502	£7,336,854	£8,376,194

## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4k: 50 Mixed (20% Profit on GDV)

50 Mixed					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£3,141,949	£4,036,829	£4,484,269	£4,932,559	£5,407,220	£5,827,439	£6,275,729	£7,170,609	£8,066,340
£25	£3,088,136	£3,983,016	£4,430,456	£4,878,746	£5,353,407	£5,773,626	£6,221,917	£7,116,797	£8,012,527
£50	£3,034,323	£3,929,203	£4,376,643	£4,824,934	£5,299,594	£5,719,813	£6,168,104	£7,062,984	£7,958,714
£75	£2,980,511	£3,875,390	£4,322,830	£4,771,121	£5,245,782	£5,666,001	£6,114,291	£7,009,171	£7,904,902
£100	£2,926,698	£3,821,578	£4,269,018	£4,717,308	£5,191,969	£5,612,188	£6,060,479	£6,955,358	£7,851,089
£125	£2,872,885	£3,767,765	£4,215,205	£4,663,495	£5,138,156	£5,558,375	£6,006,666	£6,901,546	£7,797,276
£150	£2,819,073	£3,713,952	£4,161,392	£4,609,683	£5,084,343	£5,504,563	£5,952,853	£6,847,733	£7,743,463
£175	£2,765,260	£3,660,140	£4,107,579	£4,555,870	£5,030,531	£5,450,750	£5,899,040	£6,793,920	£7,689,651
£200	£2,711,447	£3,606,327	£4,053,767	£4,502,057	£4,976,718	£5,396,937	£5,845,228	£6,740,108	£7,635,838
£225	£2,657,635	£3,552,514	£3,999,954	£4,448,245	£4,922,905	£5,343,124	£5,791,415	£6,686,295	£7,582,025
£250	£2,603,822	£3,498,702	£3,946,141	£4,394,432	£4,869,092	£5,289,312	£5,737,602	£6,632,482	£7,528,213
£275	£2,550,009	£3,444,889	£3,892,329	£4,340,619	£4,815,280	£5,235,499	£5,683,790	£6,578,669	£7,474,400
£300	£2,496,197	£3,391,076	£3,838,516	£4,286,806	£4,761,467	£5,181,686	£5,629,977	£6,524,857	£7,420,587
£325	£2,442,384	£3,337,263	£3,784,703	£4,232,994	£4,707,654	£5,127,874	£5,576,164	£6,471,044	£7,366,774
£350	£2,388,571	£3,283,451	£3,730,890	£4,179,181	£4,653,842	£5,074,061	£5,522,351	£6,417,231	£7,312,962
£375	£2,334,759	£3,229,638	£3,677,078	£4,125,368	£4,600,029	£5,020,248	£5,468,539	£6,363,418	£7,259,149
£400	£2,280,946	£3,175,825	£3,623,265	£4,071,556	£4,546,216	£4,966,435	£5,414,726	£6,309,606	£7,205,336
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	'ha)			
£0	£3,272,863	£4,205,030	£4,671,113	£5,138,082	£5,632,520	£6,070,249	£6,537,218	£7,469,385	£8,402,437
£25	£3,216,808	£4,148,975	£4,615,058	£5,082,027	£5,576,466	£6,014,194	£6,481,163	£7,413,330	£8,346,382
£50	£3,160,754	£4,092,920	£4,559,003	£5,025,973	£5,520,411	£5,958,139	£6,425,108	£7,357,275	£8,290,327
£75	£3,104,699	£4,036,865	£4,502,948	£4,969,918	£5,464,356	£5,902,084	£6,369,053	£7,301,220	£8,234,272
£100	£3,048,644	£3,980,810	£4,446,893	£4,913,863	£5,408,301	£5,846,029	£6,312,999	£7,245,165	£8,178,218
£125	£2,992,589	£3,924,755	£4,390,838	£4,857,808	£5,352,246	£5,789,974	£6,256,944	£7,189,110	£8,122,163
£150	£2,936,534	£3,868,700	£4,334,784	£4,801,753	£5,296,191	£5,733,919	£6,200,889	£7,133,055	£8,066,108
£175	£2,880,479	£3,812,645	£4,278,729	£4,745,698	£5,240,136	£5,677,864	£6,144,834	£7,077,000	£8,010,053
£200	£2,824,424	£3,756,591	£4,222,674	£4,689,643	£5,184,081	£5,621,810	£6,088,779	£7,020,945	£7,953,998
£225	£2,768,369	£3,700,536	£4,166,619	£4,633,588	£5,128,026	£5,565,755	£6,032,724	£6,964,890	£7,897,943
£250	£2,712,315	£3,644,481	£4,110,564	£4,577,533	£5,071,971	£5,509,700	£5,976,669	£6,908,835	£7,841,888
£275	£2,656,260	£3,588,426	£4,054,509	£4,521,478	£5,015,916	£5,453,645	£5,920,614	£6,852,781	£7,785,833
£300	£2,600,205	£3,532,371	£3,998,454	£4,465,423	£4,959,861	£5,397,590	£5,864,559	£6,796,726	£7,729,778
£325	£2,544,150	£3,476,316	£3,942,399	£4,409,368	£4,903,807	£5,341,535	£5,808,504	£6,740,671	£7,673,723
£350	£2,488,095	£3,420,261	£3,886,344	£4,353,314	£4,847,752	£5,285,480	£5,752,449	£6,684,616	£7,617,668
£375	£2,432,040	£3,364,206	£3,830,289	£4,297,259	£4,791,697	£5,229,425	£5,696,394	£6,628,561	£7,561,613
£400	£2,375,985	£3,308,151	£3,774,234	£4,241,204	£4,735,642	£5,173,370	£5,640,339	£6,572,506	£7,505,559

50 Mixed					Value Levels £/m <sup>2</sup>				
50% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£2,782,137	£3,598,806	£4,007,078	£4,416,127	£4,849,238	£5,232,673	£5,641,722	£6,458,267	£7,275,589
£25	£2,737,293	£3,553,962	£3,962,234	£4,371,283	£4,804,394	£5,187,829	£5,596,878	£6,413,423	£7,230,745
£50	£2,692,449	£3,509,118	£3,917,390	£4,326,439	£4,759,550	£5,142,985	£5,552,034	£6,368,579	£7,185,901
£75	£2,647,605	£3,464,274	£3,872,546	£4,281,595	£4,714,706	£5,098,141	£5,507,190	£6,323,735	£7,141,057
£100	£2,602,761	£3,419,430	£3,827,703	£4,236,751	£4,669,862	£5,053,297	£5,462,346	£6,278,891	£7,096,213
£125	£2,557,917	£3,374,586	£3,782,859	£4,191,908	£4,625,018	£5,008,453	£5,417,502	£6,234,047	£7,051,369
£150	£2,513,073	£3,329,742	£3,738,015	£4,147,064	£4,580,174	£4,963,609	£5,372,658	£6,189,203	£7,006,525
£175	£2,468,229	£3,284,898	£3,693,171	£4,102,220	£4,535,330	£4,918,765	£5,327,814	£6,144,360	£6,961,681
£200	£2,423,386	£3,240,054	£3,648,327	£4,057,376	£4,490,486	£4,873,921	£5,282,970	£6,099,516	£6,916,837
£225	£2,378,542	£3,195,210	£3,603,483	£4,012,532	£4,445,642	£4,829,077	£5,238,126	£6,054,672	£6,871,993
£250	£2,333,698	£3,150,366	£3,558,639	£3,967,688	£4,400,798	£4,784,233	£5,193,282	£6,009,828	£6,827,149
£275	£2,288,854	£3,105,522	£3,513,795	£3,922,844	£4,355,954	£4,739,389	£5,148,438	£5,964,984	£6,782,305
£300	£2,244,010	£3,060,678	£3,468,951	£3,878,000	£4,311,111	£4,694,545	£5,103,594	£5,920,140	£6,737,461
£325	£2,199,166	£3,015,834	£3,424,107	£3,833,156	£4,266,267	£4,649,701	£5,058,750	£5,875,296	£6,692,618
£350	£2,154,322	£2,970,990	£3,379,263	£3,788,312	£4,221,423	£4,604,857	£5,013,906	£5,830,452	£6,647,774
£375	£2,109,478	£2,926,146	£3,334,419	£3,743,468	£4,176,579	£4,560,014	£4,969,062	£5,785,608	£6,602,930
£400	£2,064,634	£2,881,302	£3,289,575	£3,698,624	£4,131,735	£4,515,170	£4,924,219	£5,740,764	£6,558,086
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)			
£0	£2,898,059	£3,748,756	£4,174,040	£4,600,133	£5,051,289	£5,450,701	£5,876,793	£6,727,362	£7,578,738
£25	£2,851,347	£3,702,043	£4,127,327	£4,553,420	£5,004,577	£5,403,988	£5,830,081	£6,680,649	£7,532,026
£50	£2,804,634	£3,655,331	£4,080,615	£4,506,708	£4,957,865	£5,357,276	£5,783,369	£6,633,937	£7,485,313
£75	£2,757,922	£3,608,618	£4,033,903	£4,459,995	£4,911,152	£5,310,563	£5,736,656	£6,587,224	£7,438,601
£100	£2,711,210	£3,561,906	£3,987,190	£4,413,283	£4,864,440	£5,263,851	£5,689,944	£6,540,512	£7,391,889
£125	£2,664,497	£3,515,194	£3,940,478	£4,366,570	£4,817,727	£5,217,139	£5,643,231	£6,493,799	£7,345,176
£150	£2,617,785	£3,468,481	£3,893,765	£4,319,858	£4,771,015	£5,170,426	£5,596,519	£6,447,087	£7,298,464
£175	£2,571,072	£3,421,769	£3,847,053	£4,273,145	£4,724,302	£5,123,714	£5,549,806	£6,400,375	£7,251,751
£200	£2,524,360	£3,375,056	£3,800,340	£4,226,433	£4,677,590	£5,077,001	£5,503,094	£6,353,662	£7,205,039
£225	£2,477,647	£3,328,344	£3,753,628	£4,179,721	£4,630,877	£5,030,289	£5,456,381	£6,306,950	£7,158,326
£250	£2,430,935	£3,281,631	£3,706,915	£4,133,008	£4,584,165	£4,983,576	£5,409,669	£6,260,237	£7,111,614
£275	£2,384,223	£3,234,919	£3,660,203	£4,086,296	£4,537,453	£4,936,864	£5,362,957	£6,213,525	£7,064,901
£300	£2,337,510	£3,188,207	£3,613,491	£4,039,583	£4,490,740	£4,890,151	£5,316,244	£6,166,812	£7,018,189
£325	£2,290,798	£3,141,494	£3,566,778	£3,992,871	£4,444,028	£4,843,439	£5,269,532	£6,120,100	£6,971,477
£350	£2,244,085	£3,094,782	£3,520,066	£3,946,158	£4,397,315	£4,796,727	£5,222,819	£6,073,387	£6,924,764
£375	£2,197,373	£3,048,069	£3,473,353	£3,899,446	£4,350,603	£4,750,014	£5,176,107	£6,026,675	£6,878,052
£400	£2,150,661	£3,001,357	£3,426,641	£3,852,733	£4,303,890	£4,703,302	£5,129,394	£5,979,963	£6,831,339
1400	12,100,001	10,001,007	10,420,041	10,002,700	21,000,000	1,700,002	20,220,004	20,010,000	10,001,000

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

BET HOLES:		
EUV+ £/ha	Notes	
£250,000	Greenfield Enhancement (Lower)	
£500,000	eld Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar	
£1,500,000	Low-grade industrial / office land values	
£3,000,000	Office PDL	
£5,000,000	Existing residential Land / upper high-density commercial values	
£7,500,000		

Source: Dixon Searle Partnership (2021)

#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results - Table 4L: 60 Flats (Extra Care)

(20% Profit on GDV)

	60
Development Scenario	Flats (Extra Care)
Typical Site Type	PDL
Net Land Area (ha)	0.48
Gross Land Area (ha)	0.55
Site Density (dph)	125
Profit Level (GDV)	20.00%

60 Sheltered		Value Lev	ls £/m <sup>2</sup>							
20% AH	VL7 £7,000	VL 8 £7,500	VL9 £8,000	VL11 £8,500						
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)								
£0	£1,205,741	£2,187,725	£3,169,708	£4,151,692						
£25	£1,096,843	£2,083,308	£3,068,293	£4,053,278						
£50	£987,945	£1,978,891	£2,966,878	£3,954,864						
£75	£879,047	£1,874,475	£2,865,462	£3,856,449						
£100	£770,149	£1,770,058	£2,764,047	£3,758,035						
£125	£661,251	£1,665,642	£2,662,631	£3,659,621						
£150	£552,353	£1,561,225	£2,561,216	£3,561,207						
£175	£443,455	£1,456,809	£2,459,800	£3,462,792						
£200	£334,557	£1,352,392	£2,358,385	£3,364,378						
£225	£225,659	£1,247,975	£2,256,970	£3,265,964						
£250	£116,761	£1,143,559	£2,155,554	£3,167,550						
£275	£7,863	£1,039,142	£2,054,139	£3,069,135						
£300		£934,726	£1,952,723	£2,970,721						
£325		£830,309	£1,851,308	£2,872,307						
£350	Negative RLV	£725,893	£1,749,893	£2,773,893						
£375		£621,476	£1,648,477	£2,675,478						
£400		£517,059	£1,547,062	£2,577,064						
Trial CIL Rate £/m <sup>2</sup>		Residual Land	i Value (£/ha)							
£0	£2,192,256	£3,977,681	£5,763,106	£7,548,531						
£25	£1,994,260	£3,787,833	£5,578,714	£7,369,596						
£50	£1,796,264	£3,597,984	£5,394,323	£7,190,661						
£75	£1,598,267	£3,408,136	£5,209,931	£7,011,726						
£100	£1,400,271	£3,218,288	£5,025,539	£6,832,791						
£125	£1,202,274	£3,028,439	£4,841,148	£6,653,856						
£150	£1,004,278	£2,838,591	£4,656,756	£6,474,921						
£175	£806,282	£2,648,743	£4,472,364	£6,295,986						
£200	£608,285	£2,458,895	£4,287,973	£6,117,051						
£225	£410,289	£2,269,046	£4,103,581	£5,938,116						
£250	£212,292	£2,079,198	£3,919,190	£5,759,181						
£275	£14,296	£1,889,350	£3,734,798	£5,580,246						
£300		£1,699,501	£3,550,406	£5,401,311						
£325		£1,509,653	£3,366,015	£5,222,376						
£350	Negative RLV	£1,319,805	£3,181,623	£5,043,441						
£375		£1,129,956	£2,997,231	£4,864,506						
£400		£940,108	£2,812,840	£4,685,571						

60 Sheltered	Value Levels £/m <sup>2</sup>							
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500				
Trial CIL Rate £/m <sup>2</sup>		Residual La	nd Value (£)					
£0	£430,832	£1,299,556	£2,168,280	£3,037,005				
£25	£331,064	£1,205,840	£2,077,623	£2,949,003				
£50	£231,297	£1,112,124	£1,986,966	£2,861,001				
£75	£131,530	£1,018,409	£1,896,309	£2,772,999				
£100	£31,763	£924,693	£1,805,653	£2,684,997				
£125		£830,978	£1,714,996	£2,596,995				
£150		£737,262	£1,624,339	£2,508,994				
£175		£643,546	£1,533,682	£2,420,992				
£200		£549,831	£1,443,025	£2,332,990				
£225		£456,115	£1,352,368	£2,244,988				
£250	Negative RLV	£362,399	£1,261,711	£2,156,986				
£275	Negative RLV	£268,684	£1,171,054	£2,068,984				
£300		£174,968	£1,080,397	£1,980,982				
£325		£81,253	£989,740	£1,892,980				
£350		Negative RLV	£899,083	£1,804,978				
£375			£808,426	£1,716,976				
£400			£717,769	£1,628,975				
Trial CIL Rate £/m <sup>2</sup>		Residual Land	d Value (£/ha)					
£0	£783,330	£2,362,829	£3,942,328	£5,521,827				
£25	£601,935	£2,192,437	£3,777,497	£5,361,824				
£50	£420,540	£2,022,045	£3,612,666	£5,201,820				
£75	£239,145	£1,851,652	£3,447,835	£5,041,817				
£100	£57,750	£1,681,260	£3,283,005	£4,881,813				
£125		£1,510,868	£3,118,174	£4,721,810				
£150		£1,340,476	£2,953,343	£4,561,806				
£175		£1,170,084	£2,788,512	£4,401,803				
£200		£999,692	£2,623,681	£4,241,799				
£225		£829,300	£2,458,851	£4,081,796				
£250	Negative RLV	£658,908	£2,294,020	£3,921,793				
£275	Negative RLV	£488,516	£2,129,189	£3,761,789				
£300		£318,124	£1,964,358	£3,601,786				
£325		£147,732	£1,799,527	£3,441,782				
£350			£1,634,697	£3,281,779				
£375		Negative RLV	£1,469,866	£3,121,775				
£400			£1,305,035	£2,961,772				

#### **DixonSearle** Partnership

#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results - Table 4L: 60 Flats (Extra Care) (20% Profit on GDV)

60 Sheltered		Value	Levels £/m <sup>2</sup>						
40% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500					
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0		£504,979	£1,310,416	£2,115,852					
£25		£419,415	£1,227,479	£2,032,938					
£50		£333,850	£1,144,541	£1,950,024					
£75		£248,286	£1,061,604	£1,867,109					
£100		£162,721	£978,667	£1,784,195					
£125		£77,157	£895,729	£1,701,280					
£150			£812,792	£1,618,366					
£175			£729,855	£1,535,451					
£200	Negative RLV		£646,918	£1,452,537					
£225			£563,980	£1,369,622					
£250			£481,043	£1,286,708					
£275		Negative RLV	£398,106	£1,203,793					
£300			£315,168	£1,120,879					
£325			£232,231	£1,037,964					
£350			£149,294	£955,050					
£375			£66,356	£872,135					
£400			Negative RLV	£789,221					
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£/ha)							
£0		£918,144	£2,382,574	£3,847,005					
£25		£762,572	£2,231,779	£3,696,251					
£50		£607,000	£2,080,984	£3,545,497					
£75		£451,428	£1,930,189	£3,394,744					
£100		£295,857	£1,779,394	£3,243,990					
£125		£140,285	£1,628,599	£3,093,236					
£150			£1,477,804	£2,942,483					
£175			£1,327,009	£2,791,729					
£200	Negative RLV		£1,176,214	£2,640,976					
£225			£1,025,419	£2,490,222					
£250	1		£874,624	£2,339,468					
£275	1	Negative RLV	£723,828	£2,188,715					
£300			£573,033	£2,037,961					
£325			£422,238	£1,887,208					
£350			£271,443	£1,736,454					
£375			£120,648	£1,585,700					
1373			Negative RLV	£1,434,947					

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

BLV Notes:	
EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	cascing residential cand / upper ingineerial values

Source: Dixon Searle Partnership (2021)



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4m: 100 Flats GF Retail (20% Profit on GDV)

	100
Development Scenario	Flats GF Retail
Typical Site Type	PDL
Net Land Area (ha)	0.50
Gross Land Area (ha)	0.58
Site Density (dph)	200
Profit Level (GDV)	20.00%

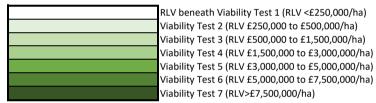
					Value Levels £/m <sup>2</sup>				
100 Flats GF Retail 20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>					esidual Land Value (	£)			
£0	£3,985,063	£5,542,272	£6,320,877	£7,100,962	£7,926,934	£8,658,171	£9,438,256	£10,995,465	£12,554,154
£25	£3,858,174	£5,415,384	£6,193,988	£6,974,073	£7,800,045	£8,531,282	£9,311,367	£10,868,577	£12,427,266
£50	£3,731,286	£5,288,495	£6,067,100	£6,847,185	£7,673,157	£8,404,394	£9,184,479	£10,741,688	£12,300,377
£75	£3,604,397	£5,161,607	£5,940,211	£6,720,296	£7,546,269	£8,277,506	£9,057,591	£10,614,800	£12,173,489
£100	£3,477,509	£5,034,718	£5,813,323	£6,593,408	£7,419,380	£8,150,617	£8,930,702	£10,487,911	£12,046,601
£125	£3,350,621	£4,907,830	£5,686,434	£6,466,519	£7,292,492	£8,023,729	£8,803,814	£10,361,023	£11,919,712
£150	£3,223,732	£4,780,941	£5,559,546	£6,339,631	£7,165,603	£7,896,840	£8,676,925	£10,234,134	£11,792,824
£175	£3,096,844	£4,654,053	£5,432,658	£6,212,742	£7,038,715	£7,769,952	£8,550,037	£10,107,246	£11,665,935
£200	£2,969,955	£4,527,165	£5,305,769	£6,085,854	£6,911,826	£7,643,063	£8,423,148	£9,980,358	£11,539,047
£225	£2,843,067	£4,400,276	£5,178,881	£5,958,966	£6,784,938	£7,516,175	£8,296,260	£9,853,469	£11,412,158
£250	£2,716,179	£4,273,388	£5,051,992	£5,832,077	£6,658,049	£7,389,286	£8,169,371	£9,726,581	£11,285,270
£275	£2,589,290	£4,146,499	£4,925,104	£5,705,189	£6,531,161	£7,262,398	£8,042,483	£9,599,692	£11,158,382
£300	£2,462,402	£4,019,611	£4,798,215	£5,578,300	£6,404,272	£7,135,510	£7,915,594	£9,472,804	£11,031,493
£325	£2,335,513	£3,892,722	£4,671,327	£5,451,412	£6,277,384	£7,008,621	£7,788,706	£9,345,915	£10,904,605
£350	£2,208,625	£3,765,834	£4,544,438	£5,324,523	£6,150,496	£6,881,733	£7,661,818	£9,219,027	£10,777,716
£375	£2,081,736	£3,638,946	£4,417,550	£5,197,635	£6,023,607	£6,754,844	£7,534,929	£9,092,138	£10,650,828
£400	£1,954,848	£3,512,057	£4,290,662	£5,070,746	£5,896,719	£6,627,956	£7,408,041	£8,965,250	£10,523,940
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	ha)			
£0	£6,870,798	£9,555,641	£10,898,063	£12,243,037	£13,667,127	£14,927,881	£16,272,855	£18,957,698	£21,645,094
£25	£6,652,025	£9,336,868	£10,679,290	£12,024,264	£13,448,354	£14,709,108	£16,054,082	£18,738,925	£21,426,320
£50	£6,433,252	£9,118,095	£10,460,517	£11,805,491	£13,229,581	£14,490,335	£15,835,309	£18,520,152	£21,207,547
£75	£6,214,478	£8,899,322	£10,241,744	£11,586,718	£13,010,808	£14,271,561	£15,616,535	£18,301,379	£20,988,774
£100	£5,995,705	£8,680,549	£10,022,971	£11,367,945	£12,792,035	£14,052,788	£15,397,762	£18,082,606	£20,770,001
£125	£5,776,932	£8,461,776	£9,804,197	£11,149,171	£12,573,261	£13,834,015	£15,178,989	£17,863,833	£20,551,228
£150	£5,558,159	£8,243,002	£9,585,424	£10,930,398	£12,354,488	£13,615,242	£14,960,216	£17,645,059	£20,332,455
£175	£5,339,386	£8,024,229	£9,366,651	£10,711,625	£12,135,715	£13,396,469	£14,741,443	£17,426,286	£20,113,682
£200	£5,120,613	£7,805,456	£9,147,878	£10,492,852	£11,916,942	£13,177,695	£14,522,669	£17,207,513	£19,894,908
£225	£4,901,840	£7,586,683	£8,929,105	£10,274,079	£11,698,169	£12,958,922	£14,303,896	£16,988,740	£19,676,135
£250	£4,683,066	£7,367,910	£8,710,332	£10,055,305	£11,479,395	£12,740,149	£14,085,123	£16,769,967	£19,457,362
£275	£4,464,293	£7,149,137	£8,491,558	£9,836,532	£11,260,622	£12,521,376	£13,866,350	£16,551,193	£19,238,589
£300	£4,245,520	£6,930,363	£8,272,785	£9,617,759	£11,041,849	£12,302,603	£13,647,577	£16,332,420	£19,019,816
£325	£4,026,747	£6,711,590	£8,054,012	£9,398,986	£10,823,076	£12,083,829	£13,428,803	£16,113,647	£18,801,043
£350	£3,807,974	£6,492,817	£7,835,239	£9,180,213	£10,604,303	£11,865,056	£13,210,030	£15,894,874	£18,582,270
£375	£3,589,201	£6,274,044	£7,616,466	£8,961,439	£10,385,529	£11,646,283	£12,991,257	£15,676,101	£18,363,496
£400	£3,370,428	£6,055,271	£7,397,692	£8,742,666	£10,166,756	£11,427,510	£12,772,484	£15,457,328	£18,144,723

					Value Levels £/m <sup>2</sup>				
100 Flats GF Retail	N#4 64 750	N#2 CE 250	N# 2 CE E00	N# 4 CE 750	N# 5 66 000	N// C CC 250	N# 7 66 500	N# 0 67 000	N/10 67 500
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	ε)			
£0	£3,553,497	£4,932,112	£5,621,419	£6,312,037	£7,043,280	£7,690,652	£8,381,270	£9,759,885	£11,139,810
£25	£3,442,470	£4,821,085	£5,510,392	£6,201,010	£6,932,253	£7,579,625	£8,270,243	£9,648,858	£11,028,783
£50	£3,331,443	£4,710,057	£5,399,365	£6,089,983	£6,821,225	£7,468,598	£8,159,216	£9,537,830	£10,917,756
£75	£3,220,415	£4,599,030	£5,288,337	£5,978,955	£6,710,198	£7,357,570	£8,048,188	£9,426,803	£10,806,728
£100	£3,109,388	£4,488,002	£5,177,310	£5,867,928	£6,599,170	£7,246,543	£7,937,161	£9,315,776	£10,695,701
£125	£2,998,361	£4,376,975	£5,066,283	£5,756,900	£6,488,143	£7,135,515	£7,826,133	£9,204,748	£10,584,673
£150	£2,887,333	£4,265,948	£4,955,255	£5,645,873	£6,377,116	£7,024,488	£7,715,106	£9,093,721	£10,473,646
£175	£2,776,306	£4,154,920	£4,844,228	£5,534,846	£6,266,088	£6,913,461	£7,604,078	£8,982,693	£10,362,619
£200	£2,665,278	£4,043,893	£4,733,200	£5,423,818	£6,155,061	£6,802,433	£7,493,051	£8,871,666	£10,251,591
£225	£2,554,251	£3,932,866	£4,622,173	£5,312,791	£6,044,033	£6,691,406	£7,382,024	£8,760,639	£10,140,564
£250	£2,443,224	£3,821,838	£4,511,146	£5,201,763	£5,933,006	£6,580,378	£7,270,996	£8,649,611	£10,029,536
£275	£2,332,196	£3,710,811	£4,400,118	£5,090,736	£5,821,979	£6,469,351	£7,159,969	£8,538,584	£9,918,509
£300	£2,221,169	£3,599,784	£4,289,091	£4,979,709	£5,710,951	£6,358,324	£7,048,941	£8,427,556	£9,807,482
£325	£2,110,142	£3,488,756	£4,178,063	£4,868,681	£5,599,924	£6,247,296	£6,937,914	£8,316,529	£9,696,454
£350	£1,999,114	£3,377,729	£4,067,036	£4,757,654	£5,488,896	£6,136,269	£6,826,887	£8,205,502	£9,585,427
£375	£1,888,087	£3,266,701	£3,956,009	£4,646,627	£5,377,869	£6,025,241	£6,715,859	£8,094,474	£9,474,400
£400	£1,777,059	£3,155,674	£3,844,981	£4,535,599	£5,266,842	£5,914,214	£6,604,832	£7,983,447	£9,363,372
Trial CIL Rate £/m <sup>2</sup>				Re	idual Land Value (£/	ha)			
£0	£6,126,720	£8,503,641	£9,692,102	£10,882,823	£12,143,586	£13,259,745	£14,450,466	£16,827,388	£19,206,569
£25	£5,935,293	£8,312,215	£9,500,676	£10,691,397	£11,952,160	£13,068,319	£14,259,039	£16,635,962	£19,015,143
£50	£5,743,867	£8,120,788	£9,309,249	£10,499,970	£11,760,733	£12,876,892	£14,067,613	£16,444,535	£18,823,716
£75	£5,552,440	£7,929,362	£9,117,823	£10,308,543	£11,569,306	£12,685,466	£13,876,186	£16,253,109	£18,632,290
£100	£5,361,014	£7,737,935	£8,926,396	£10,117,117	£11,377,880	£12,494,039	£13,684,760	£16,061,682	£18,440,863
£125	£5,169,587	£7,546,509	£8,734,970	£9,925,690	£11,186,453	£12,302,613	£13,493,333	£15,870,255	£18,249,437
£150	£4,978,161	£7,355,082	£8,543,543	£9,734,264	£10,995,027	£12,111,186	£13,301,907	£15,678,829	£18,058,010
£175	£4,786,734	£7,163,656	£8,352,117	£9,542,837	£10,803,600	£11,919,760	£13,110,480	£15,487,402	£17,866,584
£200	£4,595,308	£6,972,229	£8,160,690	£9,351,411	£10,612,174	£11,728,333	£12,919,054	£15,295,976	£17,675,157
£225	£4,403,881	£6,780,803	£7,969,264	£9,159,984	£10,420,747	£11,536,906	£12,727,627	£15,104,549	£17,483,731
£250	£4,212,455	£6,589,376	£7,777,837	£8,968,558	£10,229,321	£11,345,480	£12,536,200	£14,913,123	£17,292,304
£275	£4,021,028	£6,397,950	£7,586,411	£8,777,131	£10,037,894	£11,154,053	£12,344,774	£14,721,696	£17,100,878
£300	£3,829,602	£6,206,523	£7,394,984	£8,585,705	£9,846,467	£10,962,627	£12,153,347	£14,530,270	£16,909,451
£325	£3,638,175	£6,015,097	£7,203,558	£8,394,278	£9,655,041	£10,771,200	£11,961,921	£14,338,843	£16,718,025
£350	£3,446,749	£5,823,670	£7,012,131	£8,202,852	£9,463,614	£10,579,774	£11,770,494	£14,147,416	£16,526,598
£375	£3,255,322	£5,632,244	£6,820,705	£8,011,425	£9,272,188	£10,388,347	£11,579,068	£13,955,990	£16,335,172
£400	£3,063,896	£5,440,817	£6,629,278	£7,819,998	£9,080,761	£10,196,921	£11,387,641	£13,764,563	£16,143,745



#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4m: 100 Flats GF Retail (20% Profit on GDV)

					Value Levels £/m <sup>2</sup>				
100 Flats GF Retail 40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£3,128,460	£4,354,209	£4,967,064	£5,581,085	£6,231,224	£6,806,795	£7,420,815	£8,646,526	£9,873,402
£25	£3,033,293	£4,259,043	£4,871,898	£5,485,918	£6,136,057	£6,711,629	£7,325,649	£8,551,360	£9,778,236
£50	£2,938,127	£4,163,876	£4,776,731	£5,390,752	£6,040,891	£6,616,462	£7,230,483	£8,456,193	£9,683,070
£75	£2,842,961	£4,068,710	£4,681,565	£5,295,585	£5,945,725	£6,521,296	£7,135,316	£8,361,027	£9,587,903
£100	£2,747,795	£3,973,544	£4,586,399	£5,200,419	£5,850,558	£6,426,130	£7,040,150	£8,265,861	£9,492,737
£125	£2,652,628	£3,878,377	£4,491,232	£5,105,253	£5,755,392	£6,330,963	£6,944,984	£8,170,694	£9,397,571
£150	£2,557,462	£3,783,211	£4,396,066	£5,010,086	£5,660,226	£6,235,797	£6,849,817	£8,075,528	£9,302,404
£175	£2,462,296	£3,688,044	£4,300,900	£4,914,920	£5,565,059	£6,140,631	£6,754,651	£7,980,362	£9,207,238
£200	£2,367,129	£3,592,878	£4,205,733	£4,819,754	£5,469,893	£6,045,464	£6,659,485	£7,885,195	£9,112,072
£225	£2,271,963	£3,497,712	£4,110,567	£4,724,587	£5,374,726	£5,950,298	£6,564,318	£7,790,029	£9,016,905
£250	£2,176,797	£3,402,545	£4,015,400	£4,629,421	£5,279,560	£5,855,131	£6,469,152	£7,694,863	£8,921,739
£275	£2,081,630	£3,307,379	£3,920,234	£4,534,254	£5,184,394	£5,759,965	£6,373,985	£7,599,696	£8,826,572
£300	£1,986,464	£3,212,213	£3,825,068	£4,439,088	£5,089,227	£5,664,799	£6,278,819	£7,504,530	£8,731,406
£325	£1,891,298	£3,117,046	£3,729,901	£4,343,922	£4,994,061	£5,569,632	£6,183,653	£7,409,363	£8,636,240
£350	£1,796,131	£3,021,880	£3,634,735	£4,248,755	£4,898,895	£5,474,466	£6,088,486	£7,314,197	£8,541,073
£375	£1,700,965	£2,926,714	£3,539,569	£4,153,589	£4,803,728	£5,379,300	£5,993,320	£7,219,031	£8,445,907
£400	£1,605,799	£2,831,547	£3,444,402	£4,058,423	£4,708,562	£5,284,133	£5,898,154	£7,123,864	£8,350,741
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)			
£0	£5,393,896	£7,507,257	£8,563,904	£9,622,560	£10,743,489	£11,735,854	£12,794,509	£14,907,804	£17,023,107
£25	£5,229,816	£7,343,177	£8,399,824	£9,458,480	£10,579,409	£11,571,774	£12,630,429	£14,743,724	£16,859,028
£50	£5,065,736	£7,179,097	£8,235,744	£9,294,400	£10,415,329	£11,407,694	£12,466,349	£14,579,644	£16,694,948
£75	£4,901,657	£7,015,017	£8,071,664	£9,130,320	£10,251,250	£11,243,614	£12,302,270	£14,415,564	£16,530,868
£100	£4,737,577	£6,850,937	£7,907,584	£8,966,240	£10,087,170	£11,079,534	£12,138,190	£14,251,484	£16,366,788
£125	£4,573,497	£6,686,857	£7,743,504	£8,802,160	£9,923,090	£10,915,454	£11,974,110	£14,087,404	£16,202,708
£150	£4,409,417	£6,522,777	£7,579,424	£8,638,080	£9,759,010	£10,751,374	£11,810,030	£13,923,324	£16,038,628
£175	£4,245,337	£6,358,697	£7,415,344	£8,474,000	£9,594,930	£10,587,294	£11,645,950	£13,759,244	£15,874,548
£200	£4,081,257	£6,194,617	£7,251,264	£8,309,920	£9,430,850	£10,423,214	£11,481,870	£13,595,164	£15,710,468
£225	£3,917,177	£6,030,537	£7,087,184	£8,145,840	£9,266,770	£10,259,134	£11,317,790	£13,431,084	£15,546,388
£250	£3,753,098	£5,866,457	£6,923,104	£7,981,760	£9,102,690	£10,095,054	£11,153,710	£13,267,004	£15,382,308
£275	£3,589,018	£5,702,378	£6,759,024	£7,817,680	£8,938,610	£9,930,974	£10,989,630	£13,102,924	£15,218,228
£300	£3,424,938	£5,538,298	£6,594,944	£7,653,600	£8,774,530	£9,766,894	£10,825,550	£12,938,845	£15,054,148
£325	£3,260,858	£5,374,218	£6,430,864	£7,489,520	£8,610,450	£9,602,814	£10,661,470	£12,774,765	£14,890,069
£350	£3,096,778	£5,210,138	£6,266,784	£7,325,440	£8,446,370	£9,438,734	£10,497,390	£12,610,685	£14,725,989
£375	£2,932,698	£5,046,058	£6,102,704	£7,161,360	£8,282,290	£9,274,654	£10,333,310	£12,446,605	£14,561,909
£400	£2,768,618	£4,881,978	£5,938,624	£6,997,280	£8,118,210	£9,110,574	£10,169,230	£12,282,525	£14,397,829



**BLV Notes:** 

DEV NOTES.	
EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land / upper ingi-density commercial values

Source: Dixon Searle Partnership (2021)



## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4n: 100 Mixed (20% Profit on GDV)

	100
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	1.67
Gross Land Area (ha)	2.17
Site Density (dph)	60
Profit Level (GDV)	20.00%

100 Mixed					Value Levels £/m <sup>2</sup>	_				
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)								
£0	£7,922,045	£10,142,007	£11,251,988	£12,364,079	£13,541,587	£14,584,041	£15,696,132	£17,916,094	£20,138,166	
£25	£7,778,545	£9,998,507	£11,108,488	£12,220,579	£13,398,087	£14,440,541	£15,552,632	£17,772,594	£19,994,666	
£50	£7,635,044	£9,855,006	£10,964,987	£12,077,078	£13,254,587	£14,297,040	£15,409,131	£17,629,093	£19,851,165	
£75	£7,491,544	£9,711,506	£10,821,487	£11,933,578	£13,111,086	£14,153,540	£15,265,631	£17,485,593	£19,707,665	
£100	£7,348,043	£9,568,006	£10,677,986	£11,790,078	£12,967,586	£14,010,039	£15,122,131	£17,342,092	£19,564,164	
£125	£7,204,543	£9,424,505	£10,534,486	£11,646,577	£12,824,085	£13,866,539	£14,978,630	£17,198,592	£19,420,664	
£150	£7,061,042	£9,281,005	£10,390,986	£11,503,077	£12,680,585	£13,723,039	£14,835,130	£17,055,091	£19,277,164	
£175	£6,917,542	£9,137,504	£10,247,485	£11,359,577	£12,537,085	£13,579,538	£14,691,630	£16,911,591	£19,133,663	
£200	£6,774,042	£8,994,004	£10,103,985	£11,216,076	£12,393,584	£13,436,038	£14,548,129	£16,768,091	£18,990,163	
£225	£6,630,541	£8,850,504	£9,960,484	£11,072,576	£12,250,084	£13,292,538	£14,404,629	£16,624,590	£18,846,662	
£250	£6,487,041	£8,707,003	£9,816,984	£10,929,075	£12,106,584	£13,149,037	£14,261,129	£16,481,090	£18,703,162	
£275	£6,343,540	£8,563,503	£9,673,484	£10,785,575	£11,963,083	£13,005,537	£14,117,628	£16,337,589	£18,559,662	
£300	£6,200,040	£8,420,002	£9,529,983	£10,642,075	£11,819,583	£12,862,037	£13,974,128	£16,194,089	£18,416,161	
£325	£6,056,539	£8,276,502	£9,386,483	£10,498,574	£11,676,082	£12,718,536	£13,830,628	£16,050,588	£18,272,661	
£350	£5,913,039	£8,133,002	£9,242,982	£10,355,074	£11,532,582	£12,575,036	£13,687,127	£15,907,088	£18,129,160	
£375	£5,769,539	£7,989,501	£9,099,482	£10,211,574	£11,389,082	£12,431,536	£13,543,627	£15,763,588	£17,985,660	
£400	£5,626,038	£7,846,001	£8,955,982	£10,068,073	£11,245,581	£12,288,035	£13,400,127	£15,620,087	£17,842,160	
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)				
£0	£3,650,712	£4,673,736	£5,185,248	£5,697,732	£6,240,363	£6,720,756	£7,233,241	£8,256,264	£9,280,261	
£25	£3,584,583	£4,607,607	£5,119,119	£5,631,603	£6,174,234	£6,654,627	£7,167,111	£8,190,135	£9,214,132	
£50	£3,518,454	£4,541,478	£5,052,990	£5,565,474	£6,108,104	£6,588,498	£7,100,982	£8,124,006	£9,148,002	
£75	£3,452,324	£4,475,348	£4,986,860	£5,499,345	£6,041,975	£6,522,369	£7,034,853	£8,057,877	£9,081,873	
£100	£3,386,195	£4,409,219	£4,920,731	£5,433,216	£5,975,846	£6,456,239	£6,968,724	£7,991,748	£9,015,744	
£125	£3,320,066	£4,343,090	£4,854,602	£5,367,086	£5,909,717	£6,390,110	£6,902,595	£7,925,618	£8,949,615	
£150	£3,253,937	£4,276,961	£4,788,473	£5,300,957	£5,843,588	£6,323,981	£6,836,465	£7,859,489	£8,883,486	
£175	£3,187,807	£4,210,832	£4,722,343	£5,234,828	£5,777,458	£6,257,852	£6,770,336	£7,793,360	£8,817,356	
£200	£3,121,678	£4,144,702	£4,656,214	£5,168,699	£5,711,329	£6,191,723	£6,704,207	£7,727,231	£8,751,227	
£225	£3,055,549	£4,078,573	£4,590,085	£5,102,570	£5,645,200	£6,125,593	£6,638,078	£7,661,101	£8,685,098	
£250	£2,989,420	£4,012,444	£4,523,956	£5,036,440	£5,579,071	£6,059,464	£6,571,949	£7,594,972	£8,618,969	
£275	£2,923,290	£3,946,315	£4,457,827	£4,970,311	£5,512,942	£5,993,335	£6,505,820	£7,528,843	£8,552,839	
£300	£2,857,161	£3,880,185	£4,391,697	£4,904,182	£5,446,812	£5,927,206	£6,439,690	£7,462,714	£8,486,710	
£325	£2,791,032	£3,814,056	£4,325,568	£4,838,053	£5,380,683	£5,861,077	£6,373,561	£7,396,585	£8,420,581	
£350	£2,724,903	£3,747,927	£4,259,439	£4,771,924	£5,314,554	£5,794,947	£6,307,432	£7,330,455	£8,354,452	
£375	£2,658,774	£3,681,798	£4,193,310	£4,705,794	£5,248,425	£5,728,818	£6,241,303	£7,264,326	£8,288,323	
£400	£2,592,644	£3,615,669	£4,127,180	£4,639,665	£5,182,296	£5,662,689	£6,175,174	£7,198,197	£8,222,193	

100 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£7,003,298	£8,975,720	£9,961,870	£10,949,762	£11,995,766	£12,921,798	£13,909,691	£15,881,727	£17,855,638
£25	£6,877,735	£8,850,157	£9,836,307	£10,824,199	£11,870,203	£12,796,235	£13,784,128	£15,756,164	£17,730,074
£50	£6,752,172	£8,724,594	£9,710,744	£10,698,636	£11,744,640	£12,670,672	£13,658,565	£15,630,601	£17,604,511
£75	£6,626,609	£8,599,031	£9,585,181	£10,573,073	£11,619,077	£12,545,110	£13,533,002	£15,505,038	£17,478,948
£100	£6,501,046	£8,473,468	£9,459,618	£10,447,511	£11,493,514	£12,419,547	£13,407,439	£15,379,475	£17,353,385
£125	£6,375,483	£8,347,906	£9,334,055	£10,321,948	£11,367,952	£12,293,984	£13,281,876	£15,253,912	£17,227,822
£150	£6,249,920	£8,222,343	£9,208,492	£10,196,385	£11,242,389	£12,168,421	£13,156,313	£15,128,349	£17,102,259
£175	£6,124,357	£8,096,780	£9,082,929	£10,070,822	£11,116,826	£12,042,858	£13,030,750	£15,002,786	£16,976,696
£200	£5,998,795	£7,971,217	£8,957,366	£9,945,259	£10,991,263	£11,917,295	£12,905,187	£14,877,223	£16,851,133
£225	£5,873,232	£7,845,654	£8,831,803	£9,819,696	£10,865,700	£11,791,732	£12,779,624	£14,751,659	£16,725,570
£250	£5,747,669	£7,720,091	£8,706,241	£9,694,133	£10,740,137	£11,666,169	£12,654,061	£14,626,096	£16,600,007
£275	£5,622,106	£7,594,528	£8,580,678	£9,568,570	£10,614,574	£11,540,606	£12,528,498	£14,500,533	£16,474,444
£300	£5,496,543	£7,468,965	£8,455,115	£9,443,007	£10,489,011	£11,415,043	£12,402,935	£14,374,970	£16,348,881
£325	£5,370,980	£7,343,402	£8,329,552	£9,317,444	£10,363,448	£11,289,480	£12,277,371	£14,249,407	£16,223,318
£350	£5,245,417	£7,217,839	£8,203,989	£9,191,881	£10,237,885	£11,163,917	£12,151,808	£14,123,844	£16,097,755
£375	£5,119,854	£7,092,276	£8,078,426	£9,066,318	£10,112,322	£11,038,354	£12,026,245	£13,998,281	£15,972,192
£400	£4,994,291	£6,966,713	£7,952,863	£8,940,755	£9,986,759	£10,912,791	£11,900,682	£13,872,718	£15,846,629
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
£0	£3,227,326	£4,136,277	£4,590,723	£5,045,973	£5,528,003	£5,954,746	£6,409,996	£7,318,768	£8,228,404
£25	£3,169,463	£4,078,414	£4,532,860	£4,988,110	£5,470,140	£5,896,883	£6,352,133	£7,260,905	£8,170,541
£50	£3,111,600	£4,020,550	£4,474,997	£4,930,247	£5,412,277	£5,839,020	£6,294,269	£7,203,042	£8,112,678
£75	£3,053,737	£3,962,687	£4,417,134	£4,872,384	£5,354,414	£5,781,156	£6,236,406	£7,145,179	£8,054,815
£100	£2,995,874	£3,904,824	£4,359,271	£4,814,521	£5,296,550	£5,723,293	£6,178,543	£7,087,316	£7,996,952
£125	£2,938,011	£3,846,961	£4,301,408	£4,756,658	£5,238,687	£5,665,430	£6,120,680	£7,029,452	£7,939,089
£150	£2,880,148	£3,789,098	£4,243,545	£4,698,795	£5,180,824	£5,607,567	£6,062,817	£6,971,589	£7,881,225
£175	£2,822,285	£3,731,235	£4,185,682	£4,640,932	£5,122,961	£5,549,704	£6,004,954	£6,913,726	£7,823,362
£200	£2,764,421	£3,673,372	£4,127,819	£4,583,069	£5,065,098	£5,491,841	£5,947,091	£6,855,863	£7,765,499
£225	£2,706,558	£3,615,509	£4,069,956	£4,525,205	£5,007,235	£5,433,978	£5,889,227	£6,798,000	£7,707,636
£250	£2,648,695	£3,557,646	£4,012,092	£4,467,342	£4,949,372	£5,376,115	£5,831,364	£6,740,137	£7,649,773
£275	£2,590,832	£3,499,782	£3,954,229	£4,409,479	£4,891,509	£5,318,252	£5,773,501	£6,682,273	£7,591,910
£300	£2,532,969	£3,441,919	£3,896,366	£4,351,616	£4,833,646	£5,260,389	£5,715,638	£6,624,410	£7,534,046
£325	£2,475,106	£3,384,056	£3,838,503	£4,293,753	£4,775,782	£5,202,525	£5,657,775	£6,566,547	£7,476,183
£350	£2,417,243	£3,326,193	£3,780,640	£4,235,890	£4,717,919	£5,144,662	£5,599,912	£6,508,684	£7,418,320
£375	£2,359,380	£3,268,330	£3,722,777	£4,178,027	£4,660,056	£5,086,799	£5,542,049	£6,450,821	£7,360,457
£400	£2,301,517	£3,210,467	£3,664,914	£4,120,164	£4,602,193	£5,028,936	£5,484,185	£6,392,958	£7,302,594



#### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4n: 100 Mixed (20% Profit on GDV)

100 Mixed					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)							
£0	£6,201,369	£7,973,353	£8,859,213	£9,746,758	£10,686,511	£11,518,479	£12,406,024	£14,177,745	£15,951,152
£25	£6,093,744	£7,865,728	£8,751,588	£9,639,133	£10,578,886	£11,410,854	£12,298,398	£14,070,120	£15,843,526
£50	£5,986,119	£7,758,102	£8,643,962	£9,531,507	£10,471,260	£11,303,228	£12,190,773	£13,962,494	£15,735,901
£75	£5,878,493	£7,650,477	£8,536,337	£9,423,882	£10,363,635	£11,195,603	£12,083,147	£13,854,869	£15,628,275
£100	£5,770,868	£7,542,851	£8,428,711	£9,316,256	£10,256,009	£11,087,977	£11,975,522	£13,747,244	£15,520,650
£125	£5,663,243	£7,435,226	£8,321,086	£9,208,631	£10,148,384	£10,980,352	£11,867,896	£13,639,618	£15,413,025
£150	£5,555,617	£7,327,600	£8,213,461	£9,101,005	£10,040,758	£10,872,726	£11,760,271	£13,531,993	£15,305,399
£175	£5,447,992	£7,219,975	£8,105,835	£8,993,380	£9,933,133	£10,765,101	£11,652,645	£13,424,367	£15,197,774
£200	£5,340,367	£7,112,349	£7,998,210	£8,885,754	£9,825,507	£10,657,475	£11,545,020	£13,316,742	£15,090,148
£225	£5,232,741	£7,004,724	£7,890,584	£8,778,129	£9,717,882	£10,549,850	£11,437,394	£13,209,117	£14,982,523
£250	£5,125,116	£6,897,098	£7,782,959	£8,670,503	£9,610,256	£10,442,224	£11,329,769	£13,101,491	£14,874,898
£275	£5,017,490	£6,789,473	£7,675,333	£8,562,878	£9,502,631	£10,334,599	£11,222,143	£12,993,866	£14,767,272
£300	£4,909,865	£6,681,847	£7,567,708	£8,455,252	£9,395,005	£10,226,973	£11,114,518	£12,886,240	£14,659,647
£325	£4,802,240	£6,574,222	£7,460,082	£8,347,627	£9,287,380	£10,119,348	£11,006,892	£12,778,615	£14,552,021
£350	£4,694,614	£6,466,596	£7,352,457	£8,240,001	£9,179,754	£10,011,722	£10,899,267	£12,670,990	£14,444,396
£375	£4,586,989	£6,358,971	£7,244,831	£8,132,376	£9,072,129	£9,904,097	£10,791,642	£12,563,364	£14,336,771
£400	£4,479,364	£6,251,345	£7,137,206	£8,024,750	£8,964,503	£9,796,471	£10,684,016	£12,455,739	£14,229,145
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	′ha)			
£0	£2,857,774	£3,674,356	£4,082,587	£4,491,594	£4,924,660	£5,308,055	£5,717,062	£6,533,523	£7,350,761
£25	£2,808,177	£3,624,759	£4,032,990	£4,441,997	£4,875,063	£5,258,458	£5,667,465	£6,483,926	£7,301,164
£50	£2,758,580	£3,575,162	£3,983,393	£4,392,400	£4,825,466	£5,208,861	£5,617,868	£6,434,329	£7,251,567
£75	£2,708,983	£3,525,565	£3,933,796	£4,342,803	£4,775,869	£5,159,264	£5,568,271	£6,384,732	£7,201,970
£100	£2,659,386	£3,475,968	£3,884,199	£4,293,206	£4,726,272	£5,109,667	£5,518,674	£6,335,135	£7,152,373
£125	£2,609,789	£3,426,371	£3,834,602	£4,243,609	£4,676,675	£5,060,070	£5,469,077	£6,285,538	£7,102,776
£150	£2,560,192	£3,376,774	£3,785,005	£4,194,012	£4,627,078	£5,010,473	£5,419,480	£6,235,941	£7,053,179
£175	£2,510,595	£3,327,177	£3,735,408	£4,144,415	£4,577,481	£4,960,876	£5,369,883	£6,186,344	£7,003,582
£200	£2,460,998	£3,277,580	£3,685,811	£4,094,818	£4,527,884	£4,911,279	£5,320,286	£6,136,747	£6,953,985
£225	£2,411,401	£3,227,983	£3,636,214	£4,045,221	£4,478,287	£4,861,682	£5,270,689	£6,087,150	£6,904,388
£250	£2,361,805	£3,178,386	£3,586,617	£3,995,624	£4,428,690	£4,812,085	£5,221,092	£6,037,554	£6,854,792
£275	£2,312,208	£3,128,789	£3,537,020	£3,946,027	£4,379,092	£4,762,488	£5,171,495	£5,987,957	£6,805,195
£300	£2,262,611	£3,079,192	£3,487,423	£3,896,430	£4,329,495	£4,712,891	£5,121,898	£5,938,360	£6,755,598
£325	£2,213,014	£3,029,595	£3,437,826	£3,846,833	£4,279,898	£4,663,294	£5,072,301	£5,888,763	£6,706,001
£350	£2,163,417	£2,979,998	£3,388,229	£3,797,236	£4,230,301	£4,613,697	£5,022,704	£5,839,166	£6,656,404
£375	£2,113,820	£2,930,401	£3,338,632	£3,747,639	£4,180,704	£4,564,100	£4,973,107	£5,789,569	£6,606,807
£400	£2,064,223	£2,880,804	£3,289,035	£3,698,042	£4,131,107	£4,514,503	£4,923,510	£5,739,972	£6,557,210

100 Mixed					Value Levels £/m <sup>2</sup>				
50% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£5,448,986	£7,049,744	£7,848,900	£8,648,457	£9,494,636	£10,243,717	£11,042,839	£12,637,922	£14,234,105
£25	£5,359,298	£6,960,056	£7,759,212	£8,558,769	£9,404,947	£10,154,029	£10,953,151	£12,548,234	£14,144,417
£50	£5,269,611	£6,870,368	£7,669,523	£8,469,081	£9,315,259	£10,064,341	£10,863,462	£12,458,546	£14,054,729
£75	£5,179,923	£6,780,680	£7,579,835	£8,379,393	£9,225,571	£9,974,653	£10,773,774	£12,368,858	£13,965,041
£100	£5,090,235	£6,690,992	£7,490,147	£8,289,705	£9,135,883	£9,884,964	£10,684,086	£12,279,170	£13,875,353
£125	£5,000,547	£6,601,305	£7,400,458	£8,200,017	£9,046,195	£9,795,276	£10,594,398	£12,189,482	£13,785,665
£150	£4,910,859	£6,511,617	£7,310,770	£8,110,329	£8,956,507	£9,705,588	£10,504,710	£12,099,794	£13,695,977
£175	£4,821,171	£6,421,929	£7,221,082	£8,020,641	£8,866,818	£9,615,900	£10,415,022	£12,010,106	£13,606,289
£200	£4,731,483	£6,332,241	£7,131,393	£7,930,953	£8,777,130	£9,526,212	£10,325,334	£11,920,418	£13,516,601
£225	£4,641,796	£6,242,553	£7,041,705	£7,841,265	£8,687,442	£9,436,524	£10,235,646	£11,830,730	£13,426,913
£250	£4,552,108	£6,152,865	£6,952,017	£7,751,577	£8,597,754	£9,346,836	£10,145,958	£11,741,042	£13,337,225
£275	£4,462,420	£6,063,178	£6,862,329	£7,661,888	£8,508,066	£9,257,148	£10,056,270	£11,651,354	£13,247,537
£300	£4,372,732	£5,973,490	£6,772,640	£7,572,200	£8,418,378	£9,167,459	£9,966,582	£11,561,666	£13,157,849
£325	£4,283,044	£5,883,802	£6,682,952	£7,482,512	£8,328,689	£9,077,771	£9,876,894	£11,471,978	£13,068,161
£350	£4,193,356	£5,794,114	£6,593,264	£7,392,824	£8,239,001	£8,988,083	£9,787,206	£11,382,290	£12,978,473
£375	£4,103,669	£5,704,426	£6,503,575	£7,303,136	£8,149,313	£8,898,395	£9,697,518	£11,292,602	£12,888,785
£400	£4,013,981	£5,614,738	£6,413,887	£7,213,448	£8,059,625	£8,808,707	£9,607,830	£11,202,914	£12,799,097
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	/ha)			
£0	£2,511,054	£3,248,730	£3,617,005	£3,985,464	£4,375,408	£4,720,607	£5,088,866	£5,823,927	£6,559,495
£25	£2,469,723	£3,207,399	£3,575,674	£3,944,133	£4,334,077	£4,679,276	£5,047,535	£5,782,596	£6,518,164
£50	£2,428,392	£3,166,068	£3,534,343	£3,902,802	£4,292,746	£4,637,945	£5,006,204	£5,741,265	£6,476,834
£75	£2,387,061	£3,124,737	£3,493,012	£3,861,471	£4,251,415	£4,596,614	£4,964,873	£5,699,934	£6,435,503
£100	£2,345,730	£3,083,407	£3,451,681	£3,820,141	£4,210,084	£4,555,283	£4,923,542	£5,658,604	£6,394,172
£125	£2,304,400	£3,042,076	£3,410,350	£3,778,810	£4,168,753	£4,513,952	£4,882,211	£5,617,273	£6,352,841
£150	£2,263,069	£3,000,745	£3,369,018	£3,737,479	£4,127,422	£4,472,621	£4,840,880	£5,575,942	£6,311,510
£175	£2,221,738	£2,959,414	£3,327,687	£3,696,148	£4,086,091	£4,431,290	£4,799,549	£5,534,611	£6,270,179
£200	£2,180,407	£2,918,083	£3,286,356	£3,654,817	£4,044,760	£4,389,959	£4,758,219	£5,493,280	£6,228,848
£225	£2,139,076	£2,876,753	£3,245,025	£3,613,486	£4,003,430	£4,348,628	£4,716,888	£5,451,949	£6,187,517
£250	£2,097,746	£2,835,422	£3,203,694	£3,572,155	£3,962,099	£4,307,298	£4,675,557	£5,410,618	£6,146,187
£275	£2,056,415	£2,794,091	£3,162,363	£3,530,824	£3,920,768	£4,265,967	£4,634,226	£5,369,287	£6,104,856
£300	£2,015,084	£2,752,760	£3,121,032	£3,489,493	£3,879,437	£4,224,636	£4,592,895	£5,327,957	£6,063,525
£325	£1,973,753	£2,711,429	£3,079,701	£3,448,162	£3,838,106	£4,183,305	£4,551,564	£5,286,626	£6,022,194
£350	£1,932,422	£2,670,099	£3,038,370	£3,406,831	£3,796,775	£4,141,974	£4,510,233	£5,245,295	£5,980,863
£375	£1,891,092	£2,628,768	£2,997,039	£3,365,501	£3,755,444	£4,100,643	£4,468,902	£5,203,964	£5,939,532
£400	£1,849,761	£2,587,437	£2,955,708	£3,324,170	£3,714,113	£4,059,312	£4,427,571	£5,162,633	£5,898,201

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

EUV+ £/ha	Notes				
£250,000	Greenfield Enhancement (Lower)				
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar				
£1,500,000	Low-grade industrial / office land values				
£3,000,000	Office PDL				
£5,000,000	Existing residential Land / upper high-density commercial values				
£7,500,000	xisting residential Land / upper high-density commercial values				

Source: Dixon Searle Partnership (2021)

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 40: 150 Houses (20% Profit on GDV)

	150
Development Scenario	Houses
Typical Site Type	GF/PDL
Net Land Area (ha)	2.50
Gross Land Area (ha)	3.25
Site Density (dph)	60
Profit Level (GDV)	20.00%

150 Houses					Value Levels £/m <sup>2</sup>					
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)								
£0	£14,223,610	£17,839,139	£19,646,903	£21,458,104	£23,375,847	£25,073,633	£26,884,835	£30,500,363	£34,119,329	
£25	£14,002,262	£17,617,791	£19,425,556	£21,236,757	£23,154,499	£24,852,286	£26,663,487	£30,279,016	£33,897,982	
£50	£13,780,915	£17,396,444	£19,204,208	£21,015,409	£22,933,152	£24,630,938	£26,442,140	£30,057,668	£33,676,634	
£75	£13,559,567	£17,175,096	£18,982,861	£20,794,062	£22,711,804	£24,409,591	£26,220,792	£29,836,321	£33,455,287	
£100	£13,338,219	£16,953,748	£18,761,513	£20,572,714	£22,490,457	£24,188,243	£25,999,445	£29,614,973	£33,233,939	
£125	£13,116,872	£16,732,401	£18,540,166	£20,351,367	£22,269,109	£23,966,896	£25,778,097	£29,393,625	£33,012,591	
£150	£12,895,524	£16,511,053	£18,318,818	£20,130,019	£22,047,762	£23,745,548	£25,556,750	£29,172,278	£32,791,244	
£175	£12,674,177	£16,289,706	£18,097,470	£19,908,671	£21,826,414	£23,524,201	£25,335,402	£28,950,930	£32,569,896	
£200	£12,452,829	£16,068,358	£17,876,123	£19,687,324	£21,605,067	£23,302,853	£25,114,055	£28,729,583	£32,348,549	
£225	£12,231,482	£15,847,011	£17,654,775	£19,465,976	£21,383,719	£23,081,506	£24,892,707	£28,508,235	£32,127,201	
£250	£12,010,134	£15,625,663	£17,433,428	£19,244,629	£21,162,372	£22,860,158	£24,671,360	£28,286,887	£31,905,854	
£275	£11,788,786	£15,404,315	£17,212,080	£19,023,281	£20,941,024	£22,638,811	£24,450,013	£28,065,540	£31,684,506	
£300	£11,567,439	£15,182,968	£16,990,733	£18,801,934	£20,719,677	£22,417,463	£24,228,665	£27,844,192	£31,463,158	
£325	£11,346,091	£14,961,620	£16,769,385	£18,580,586	£20,498,329	£22,196,116	£24,007,318	£27,622,845	£31,241,811	
£350	£11,124,744	£14,740,273	£16,548,038	£18,359,239	£20,276,982	£21,974,769	£23,785,970	£27,401,497	£31,020,463	
£375	£10,903,396	£14,518,925	£16,326,690	£18,137,891	£20,055,634	£21,753,421	£23,564,623	£27,180,149	£30,799,116	
£400	£10,682,048	£14,297,578	£16,105,343	£17,916,544	£19,834,287	£21,532,074	£23,343,275	£26,958,802	£30,577,768	
Trial CIL Rate £/m <sup>2</sup>										
£0	£4,376,495	£5,488,966	£6,045,201	£6,602,494	£7,192,568	£7,714,964	£8,272,257	£9,384,727	£10,498,255	
£25	£4,308,388	£5,420,859	£5,977,094	£6,534,387	£7,124,461	£7,646,857	£8,204,150	£9,316,620	£10,430,148	
£50	£4,240,281	£5,352,752	£5,908,987	£6,466,280	£7,056,354	£7,578,750	£8,136,043	£9,248,513	£10,362,041	
£75	£4,172,174	£5,284,645	£5,840,880	£6,398,173	£6,988,247	£7,510,643	£8,067,936	£9,180,406	£10,293,934	
£100	£4,104,068	£5,216,538	£5,772,773	£6,330,066	£6,920,141	£7,442,536	£7,999,829	£9,112,299	£10,225,827	
£125	£4,035,961	£5,148,431	£5,704,666	£6,261,959	£6,852,034	£7,374,429	£7,931,722	£9,044,192	£10,157,720	
£150	£3,967,854	£5,080,324	£5,636,559	£6,193,852	£6,783,927	£7,306,323	£7,863,615	£8,976,086	£10,089,614	
£175	£3,899,747	£5,012,217	£5,568,452	£6,125,745	£6,715,820	£7,238,216	£7,795,508	£8,907,979	£10,021,507	
£200	£3,831,640	£4,944,110	£5,500,346	£6,057,638	£6,647,713	£7,170,109	£7,727,402	£8,839,872	£9,953,400	
£225	£3,763,533	£4,876,003	£5,432,239	£5,989,531	£6,579,606	£7,102,002	£7,659,295	£8,771,765	£9,885,293	
£250	£3,695,426	£4,807,896	£5,364,132	£5,921,424	£6,511,499	£7,033,895	£7,591,188	£8,703,658	£9,817,186	
£275	£3,627,319	£4,739,789	£5,296,025	£5,853,317	£6,443,392	£6,965,788	£7,523,081	£8,635,551	£9,749,079	
£300	£3,559,212	£4,671,682	£5,227,918	£5,785,210	£6,375,285	£6,897,681	£7,454,974	£8,567,444	£9,680,972	
£325	£3,491,105	£4,603,575	£5,159,811	£5,717,103	£6,307,178	£6,829,574	£7,386,867	£8,499,337	£9,612,865	
£350	£3,422,998	£4,535,469	£5,091,704	£5,648,996	£6,239,071	£6,761,467	£7,318,760	£8,431,230	£9,544,758	
£375	£3,354,891	£4,467,362	£5,023,597	£5,580,890	£6,170,964	£6,693,360	£7,250,653	£8,363,123	£9,476,651	
£400	£3,286,784	£4,399,255	£4,955,490	£5,512,783	£6,102,857	£6,625,253	£7,182,546	£8,295,016	£9,408,544	

150 Houses					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£12,594,792	£15,804,837	£17,409,642	£19,017,499	£20,719,935	£22,227,110	£23,834,966	£27,044,577	£30,257,240
£25	£12,401,113	£15,611,157	£17,215,963	£18,823,819	£20,526,256	£22,033,431	£23,641,287	£26,850,898	£30,063,560
£50	£12,207,434	£15,417,478	£17,022,284	£18,630,140	£20,332,576	£21,839,751	£23,447,607	£26,657,219	£29,869,881
£75	£12,013,754	£15,223,799	£16,828,604	£18,436,461	£20,138,897	£21,646,072	£23,253,928	£26,463,539	£29,676,201
£100	£11,820,075	£15,030,120	£16,634,925	£18,242,782	£19,945,218	£21,452,393	£23,060,248	£26,269,860	£29,482,522
£125	£11,626,396	£14,836,440	£16,441,246	£18,049,102	£19,751,539	£21,258,714	£22,866,569	£26,076,180	£29,288,842
£150	£11,432,717	£14,642,761	£16,247,566	£17,855,423	£19,557,860	£21,065,034	£22,672,890	£25,882,501	£29,095,163
£175	£11,239,037	£14,449,082	£16,053,887	£17,661,744	£19,364,180	£20,871,355	£22,479,210	£25,688,821	£28,901,483
£200	£11,045,358	£14,255,403	£15,860,208	£17,468,064	£19,170,501	£20,677,676	£22,285,531	£25,495,142	£28,707,804
£225	£10,851,679	£14,061,724	£15,666,529	£17,274,385	£18,976,822	£20,483,997	£22,091,851	£25,301,462	£28,514,124
£250	£10,657,999	£13,868,044	£15,472,849	£17,080,706	£18,783,143	£20,290,318	£21,898,172	£25,107,783	£28,320,445
£275	£10,464,320	£13,674,365	£15,279,170	£16,887,027	£18,589,463	£20,096,638	£21,704,492	£24,914,103	£28,126,765
£300	£10,270,641	£13,480,686	£15,085,491	£16,693,347	£18,395,784	£19,902,959	£21,510,813	£24,720,424	£27,933,086
£325	£10,076,962	£13,287,007	£14,891,811	£16,499,668	£18,202,105	£19,709,280	£21,317,134	£24,526,744	£27,739,407
£350	£9,883,282	£13,093,327	£14,698,132	£16,305,989	£18,008,426	£19,515,601	£21,123,454	£24,333,065	£27,545,727
£375	£9,689,603	£12,899,648	£14,504,453	£16,112,310	£17,814,746	£19,321,922	£20,929,775	£24,139,386	£27,352,048
£400	£9,495,924	£12,705,969	£14,310,773	£15,918,630	£17,621,067	£19,128,242	£20,736,095	£23,945,706	£27,158,368
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	'ha)			
£0	£3,875,321	£4,863,027	£5,356,813	£5,851,538	£6,375,365	£6,839,111	£7,333,836	£8,321,408	£9,309,920
£25	£3,815,727	£4,803,433	£5,297,219	£5,791,944	£6,315,771	£6,779,517	£7,274,242	£8,261,815	£9,250,326
£50	£3,756,133	£4,743,839	£5,237,626	£5,732,351	£6,256,177	£6,719,923	£7,214,648	£8,202,221	£9,190,733
£75	£3,696,540	£4,684,246	£5,178,032	£5,672,757	£6,196,584	£6,660,330	£7,155,055	£8,142,627	£9,131,139
£100	£3,636,946	£4,624,652	£5,118,438	£5,613,164	£6,136,990	£6,600,736	£7,095,461	£8,083,034	£9,071,545
£125	£3,577,353	£4,565,059	£5,058,845	£5,553,570	£6,077,397	£6,541,143	£7,035,867	£8,023,440	£9,011,951
£150	£3,517,759	£4,505,465	£4,999,251	£5,493,976	£6,017,803	£6,481,549	£6,976,274	£7,963,846	£8,952,358
£175	£3,458,165	£4,445,871	£4,939,658	£5,434,383	£5,958,209	£6,421,955	£6,916,680	£7,904,253	£8,892,764
£200	£3,398,572	£4,386,278	£4,880,064	£5,374,789	£5,898,616	£6,362,362	£6,857,086	£7,844,659	£8,833,170
£225	£3,338,978	£4,326,684	£4,820,470	£5,315,195	£5,839,022	£6,302,768	£6,797,493	£7,785,065	£8,773,577
£250	£3,279,384	£4,267,091	£4,760,877	£5,255,602	£5,779,428	£6,243,175	£6,737,899	£7,725,472	£8,713,983
£275	£3,219,791	£4,207,497	£4,701,283	£5,196,008	£5,719,835	£6,183,581	£6,678,305	£7,665,878	£8,654,389
£300	£3,160,197	£4,147,903	£4,641,689	£5,136,415	£5,660,241	£6,123,987	£6,618,712	£7,606,284	£8,594,796
£325	£3,100,604	£4,088,310	£4,582,096	£5,076,821	£5,600,648	£6,064,394	£6,559,118	£7,546,691	£8,535,202
£350	£3,041,010	£4,028,716	£4,522,502	£5,017,227	£5,541,054	£6,004,800	£6,499,524	£7,487,097	£8,475,608
£375	£2,981,416	£3,969,122	£4,462,908	£4,957,634	£5,481,460	£5,945,207	£6,439,931	£7,427,503	£8,416,015
£400	£2,921,823	£3,909,529	£4,403,315	£4,898,040	£5,421,867	£5,885,613	£6,380,337	£7,367,910	£8,356,421



150 Houses					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
£0	£11,158,715	£14,036,545	£15,475,460	£16,917,111	£18,443,565	£19,794,941	£21,236,593	£24,114,425	£26,994,784
£25	£10,992,704	£13,870,534	£15,309,449	£16,751,100	£18,277,554	£19,628,930	£21,070,582	£23,948,414	£26,828,773
£50	£10,826,693	£13,704,523	£15,143,438	£16,585,089	£18,111,543	£19,462,919	£20,904,571	£23,782,403	£26,662,762
£75	£10,660,683	£13,538,512	£14,977,427	£16,419,078	£17,945,532	£19,296,908	£20,738,560	£23,616,393	£26,496,751
£100	£10,494,672	£13,372,501	£14,811,416	£16,253,067	£17,779,521	£19,130,898	£20,572,549	£23,450,382	£26,330,740
£125	£10,328,661	£13,206,490	£14,645,405	£16,087,056	£17,613,510	£18,964,887	£20,406,538	£23,284,371	£26,164,729
£150	£10,162,650	£13,040,479	£14,479,394	£15,921,045	£17,447,499	£18,798,876	£20,240,527	£23,118,360	£25,998,718
£175	£9,996,639	£12,874,468	£14,313,383	£15,755,034	£17,281,488	£18,632,865	£20,074,517	£22,952,349	£25,832,707
£200	£9,830,628	£12,708,457	£14,147,372	£15,589,023	£17,115,477	£18,466,854	£19,908,506	£22,786,338	£25,666,696
£225	£9,664,617	£12,542,446	£13,981,361	£15,423,012	£16,949,466	£18,300,843	£19,742,495	£22,620,327	£25,500,685
£250	£9,498,606	£12,376,435	£13,815,350	£15,257,001	£16,783,455	£18,134,832	£19,576,484	£22,454,316	£25,334,674
£275	£9,332,595	£12,210,424	£13,649,339	£15,090,990	£16,617,444	£17,968,821	£19,410,473	£22,288,306	£25,168,663
£300	£9,166,584	£12,044,413	£13,483,328	£14,924,979	£16,451,433	£17,802,811	£19,244,462	£22,122,295	£25,002,652
£325	£9,000,573	£11,878,402	£13,317,317	£14,758,968	£16,285,422	£17,636,800	£19,078,452	£21,956,284	£24,836,641
£350	£8,834,562	£11,712,391	£13,151,306	£14,592,957	£16,119,411	£17,470,789	£18,912,441	£21,790,273	£24,670,630
£375	£8,668,551	£11,546,380	£12,985,295	£14,426,946	£15,953,400	£17,304,778	£18,746,430	£21,624,262	£24,504,619
£400	£8,502,540	£11,380,369	£12,819,284	£14,260,935	£15,787,389	£17,138,767	£18,580,419	£21,458,251	£24,338,608
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
£0	£3,433,451	£4,318,937	£4,761,680	£5,205,265	£5,674,943	£6,090,751	£6,534,336	£7,419,823	£8,306,087
£25	£3,382,371	£4,267,857	£4,710,600	£5,154,185	£5,623,863	£6,039,671	£6,483,256	£7,368,743	£8,255,007
£50	£3,331,290	£4,216,776	£4,659,519	£5,103,104	£5,572,782	£5,988,591	£6,432,176	£7,317,663	£8,203,927
£75	£3,280,210	£4,165,696	£4,608,439	£5,052,024	£5,521,702	£5,937,510	£6,381,095	£7,266,582	£8,152,846
£100	£3,229,130	£4,114,616	£4,557,359	£5,000,944	£5,470,622	£5,886,430	£6,330,015	£7,215,502	£8,101,766
£125	£3,178,049	£4,063,535	£4,506,279	£4,949,863	£5,419,541	£5,835,350	£6,278,935	£7,164,422	£8,050,686
£150	£3,126,969	£4,012,455	£4,455,198	£4,898,783	£5,368,461	£5,784,269	£6,227,855	£7,113,342	£7,999,606
£175	£3,075,889	£3,961,375	£4,404,118	£4,847,703	£5,317,381	£5,733,189	£6,176,774	£7,062,261	£7,948,525
£200	£3,024,809	£3,910,295	£4,353,038	£4,796,622	£5,266,301	£5,682,109	£6,125,694	£7,011,181	£7,897,445
£225	£2,973,728	£3,859,214	£4,301,957	£4,745,542	£5,215,220	£5,631,029	£6,074,614	£6,960,101	£7,846,365
£250	£2,922,648	£3,808,134	£4,250,877	£4,694,462	£5,164,140	£5,579,948	£6,023,534	£6,909,020	£7,795,284
£275	£2,871,568	£3,757,054	£4,199,797	£4,643,382	£5,113,060	£5,528,868	£5,972,453	£6,857,940	£7,744,204
£300	£2,820,487	£3,705,973	£4,148,716	£4,592,301	£5,061,979	£5,477,788	£5,921,373	£6,806,860	£7,693,124
£325	£2,769,407	£3,654,893	£4,097,636	£4,541,221	£5,010,899	£5,426,708	£5,870,293	£6,755,780	£7,642,043
£350	£2,718,327	£3,603,813	£4,046,556	£4,490,141	£4,959,819	£5,375,627	£5,819,213	£6,704,699	£7,590,963
£375	£2,667,246	£3,552,732	£3,995,475	£4,439,060	£4,908,738	£5,324,547	£5,768,132	£6,653,619	£7,539,883
£400	£2,616,166	£3,501,652	£3,944,395	£4,387,980	£4,857,658	£5,273,467	£5,717,052	£6,602,539	£7,488,803

					Value Levels £/m <sup>2</sup>				
150 Houses 50% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
£0	£9,843,683	£12,444,208	£13,742,282	£15,042,438	£16,419,075	£17,637,820	£18,937,821	£21,532,305	£24,129,255
£25	£9,705,340	£12,305,865	£13,603,939	£14,904,096	£16,280,733	£17,499,478	£18,799,478	£21,393,963	£23,990,913
£50	£9,566,998	£12,167,523	£13,465,596	£14,765,753	£16,142,390	£17,361,135	£18,661,136	£21,255,620	£23,852,570
£75	£9,428,655	£12,029,180	£13,327,253	£14,627,410	£16,004,047	£17,222,793	£18,522,793	£21,117,277	£23,714,228
£100	£9,290,313	£11,890,837	£13,188,910	£14,489,067	£15,865,705	£17,084,450	£18,384,451	£20,978,935	£23,575,885
£125	£9,151,971	£11,752,494	£13,050,567	£14,350,724	£15,727,362	£16,946,108	£18,246,108	£20,840,592	£23,437,542
£150	£9,013,628	£11,614,151	£12,912,225	£14,212,381	£15,589,019	£16,807,765	£18,107,765	£20,702,250	£23,299,200
£175	£8,875,286	£11,475,808	£12,773,882	£14,074,039	£15,450,676	£16,669,423	£17,969,423	£20,563,907	£23,160,857
£200	£8,736,943	£11,337,465	£12,635,539	£13,935,696	£15,312,334	£16,531,080	£17,831,080	£20,425,564	£23,022,515
£225	£8,598,601	£11,199,123	£12,497,196	£13,797,353	£15,173,991	£16,392,738	£17,692,737	£20,287,222	£22,884,172
£250	£8,460,259	£11,060,780	£12,358,853	£13,659,010	£15,035,648	£16,254,395	£17,554,395	£20,148,879	£22,745,829
£275	£8,321,916	£10,922,437	£12,220,510	£13,520,667	£14,897,306	£16,116,053	£17,416,052	£20,010,536	£22,607,487
£300	£8,183,574	£10,784,094	£12,082,167	£13,382,325	£14,758,963	£15,977,710	£17,277,709	£19,872,194	£22,469,144
£325	£8,045,231	£10,645,751	£11,943,825	£13,243,982	£14,620,620	£15,839,368	£17,139,367	£19,733,851	£22,330,802
£350	£7,906,889	£10,507,408	£11,805,482	£13,105,639	£14,482,278	£15,701,025	£17,001,024	£19,595,509	£22,192,459
£375	£7,768,547	£10,369,065	£11,667,139	£12,967,296	£14,343,935	£15,562,683	£16,862,682	£19,457,166	£22,054,116
£400	£7,630,204	£10,230,723	£11,528,796	£12,828,953	£14,205,592	£15,424,340	£16,724,339	£19,318,823	£21,915,774
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	ha)			
£0	£3,028,825	£3,828,987	£4,228,394	£4,628,443	£5,052,023	£5,427,022	£5,827,022	£6,625,325	£7,424,386
£25	£2,986,259	£3,786,420	£4,185,827	£4,585,876	£5,009,456	£5,384,455	£5,784,455	£6,582,758	£7,381,819
£50	£2,943,692	£3,743,853	£4,143,260	£4,543,309	£4,966,889	£5,341,888	£5,741,888	£6,540,191	£7,339,252
£75	£2,901,125	£3,701,286	£4,100,693	£4,500,742	£4,924,322	£5,299,321	£5,699,321	£6,497,624	£7,296,685
£100	£2,858,558	£3,658,719	£4,058,126	£4,458,175	£4,881,755	£5,256,754	£5,656,754	£6,455,057	£7,254,118
£125	£2,815,991	£3,616,152	£4,015,559	£4,415,607	£4,839,188	£5,214,187	£5,614,187	£6,412,490	£7,211,552
£150	£2,773,424	£3,573,585	£3,972,992	£4,373,040	£4,796,621	£5,171,620	£5,571,620	£6,369,923	£7,168,985
£175	£2,730,857	£3,531,018	£3,930,425	£4,330,473	£4,754,054	£5,129,053	£5,529,053	£6,327,356	£7,126,418
£200	£2,688,290	£3,488,451	£3,887,858	£4,287,906	£4,711,487	£5,086,486	£5,486,486	£6,284,789	£7,083,851
£225	£2,645,723	£3,445,884	£3,845,291	£4,245,339	£4,668,920	£5,043,919	£5,443,919	£6,242,222	£7,041,284
£250	£2,603,156	£3,403,317	£3,802,724	£4,202,772	£4,626,353	£5,001,352	£5,401,352	£6,199,655	£6,998,717
£275	£2,560,590	£3,360,750	£3,760,157	£4,160,205	£4,583,786	£4,958,785	£5,358,785	£6,157,088	£6,956,150
£300	£2,518,023	£3,318,183	£3,717,590	£4,117,638	£4,541,219	£4,916,219	£5,316,218	£6,114,521	£6,913,583
£325	£2,475,456	£3,275,616	£3,675,023	£4,075,071	£4,498,652	£4,873,652	£5,273,651	£6,071,954	£6,871,016
£350	£2,432,889	£3,233,049	£3,632,456	£4,032,504	£4,456,085	£4,831,085	£5,231,084	£6,029,387	£6,828,449
£375	£2,390,322	£3,190,482	£3,589,889	£3,989,937	£4,413,518	£4,788,518	£5,188,517	£5,986,820	£6,785,882
£400	£2,347,755	£3,147,915	£3,547,322	£3,947,370	£4,370,951	£4,745,951	£5,145,950	£5,944,253	£6,743,315

Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land / upper ligh-density commercial values

Source: Dixon Searle Partnership (2021)



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4p: 200 Flats

	200
Development Scenario	Flats
Typical Site Type	PDL
Net Land Area (ha)	0.54
Gross Land Area (ha)	0.62
Site Density (dph)	370/200
Profit Level (GDV)	20.00%

200 Flats	Value Levels £/m <sup>2</sup>								
20% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£3,130,983	£6,397,696	£8,031,052	£9,667,514	£11,400,238	£12,934,226	£14,570,688	£17,837,400	£21,107,219
£25	£2,861,176	£6,131,509	£7,764,866	£9,401,327	£11,134,051	£12,668,040	£14,304,501	£17,571,214	£20,841,032
£50	£2,591,369	£5,865,323	£7,498,679	£9,135,141	£10,867,865	£12,401,853	£14,038,315	£17,305,027	£20,574,846
£75	£2,321,562	£5,599,137	£7,232,493	£8,868,954	£10,601,678	£12,135,667	£13,772,128	£17,038,841	£20,308,659
£100	£2,051,755	£5,332,950	£6,966,306	£8,602,768	£10,335,492	£11,869,480	£13,505,942	£16,772,654	£20,042,473
£125	£1,781,948	£5,066,764	£6,700,120	£8,336,581	£10,069,305	£11,603,294	£13,239,755	£16,506,468	£19,776,286
£150	£1,512,141	£4,800,577	£6,433,933	£8,070,395	£9,803,119	£11,337,107	£12,973,569	£16,240,281	£19,510,100
£175	£1,242,334	£4,534,391	£6,167,747	£7,804,208	£9,536,932	£11,070,921	£12,707,382	£15,974,095	£19,243,913
£200	£972,527	£4,268,204	£5,901,560	£7,538,022	£9,270,746	£10,804,734	£12,441,196	£15,707,908	£18,977,726
£225	£702,719	£4,002,018	£5,635,374	£7,271,835	£9,004,559	£10,538,548	£12,175,009	£15,441,722	£18,711,540
£250	£432,912	£3,735,831	£5,369,188	£7,005,649	£8,738,373	£10,272,361	£11,908,823	£15,175,535	£18,445,353
£275	£163,105	£3,469,645	£5,103,001	£6,739,463	£8,472,186	£10,006,175	£11,642,636	£14,909,349	£18,179,167
£300		£3,203,458	£4,836,815	£6,473,276	£8,206,000	£9,739,989	£11,376,450	£14,643,162	£17,912,980
£325		£2,937,272	£4,570,628	£6,207,090	£7,939,813	£9,473,802	£11,110,264	£14,376,976	£17,646,794
£350	Negative RLV	£2,671,085	£4,304,442	£5,940,903	£7,673,627	£9,207,616	£10,844,077	£14,110,790	£17,380,607
£375		£2,404,899	£4,038,255	£5,674,717	£7,407,441	£8,941,429	£10,577,891	£13,844,603	£17,114,421
£400		£2,138,712	£3,772,069	£5,408,530	£7,141,254	£8,675,243	£10,311,704	£13,578,417	£16,848,234
Trial CIL Rate £/m <sup>2</sup>									
£0	£5,049,973	£10,318,864	£12,953,310	£15,592,764	£18,387,480	£20,861,655	£23,501,109	£28,770,000	£34,043,901
£25	£4,614,801	£9,889,531	£12,523,977	£15,163,431	£17,958,147	£20,432,322	£23,071,776	£28,340,667	£33,614,568
£50	£4,179,628	£9,460,198	£12,094,644	£14,734,098	£17,528,814	£20,002,989	£22,642,443	£27,911,334	£33,185,235
£75	£3,744,455	£9,030,865	£11,665,311	£14,304,765	£17,099,481	£19,573,656	£22,213,110	£27,482,001	£32,755,902
£100	£3,309,282	£8,601,532	£11,235,978	£13,875,432	£16,670,148	£19,144,323	£21,783,777	£27,052,668	£32,326,569
£125	£2,874,110	£8,172,199	£10,806,645	£13,446,099	£16,240,815	£18,714,990	£21,354,444	£26,623,335	£31,897,236
£150	£2,438,937	£7,742,866	£10,377,312	£13,016,766	£15,811,482	£18,285,657	£20,925,111	£26,194,002	£31,467,903
£175	£2,003,764	£7,313,533	£9,947,979	£12,587,433	£15,382,149	£17,856,324	£20,495,778	£25,764,669	£31,038,569
£200	£1,568,591	£6,884,200	£9,518,646	£12,158,100	£14,952,816	£17,426,991	£20,066,445	£25,335,336	£30,609,236
£225	£1,133,418	£6,454,867	£9,089,313	£11,728,767	£14,523,483	£16,997,658	£19,637,112	£24,906,003	£30,179,903
£250	£698,246	£6,025,534	£8,659,980	£11,299,434	£14,094,150	£16,568,325	£19,207,779	£24,476,670	£29,750,570
£275	£263,073	£5,596,201	£8,230,647	£10,870,101	£13,664,817	£16,138,992	£18,778,446	£24,047,337	£29,321,237
£300		£5,166,868	£7,801,314	£10,440,768	£13,235,484	£15,709,659	£18,349,113	£23,618,004	£28,891,904
£325		£4,737,535	£7,371,981	£10,011,435	£12,806,151	£15,280,326	£17,919,780	£23,188,671	£28,462,571
£350	Negative RLV	£4,308,202	£6,942,648	£9,582,102	£12,376,818	£14,850,993	£17,490,447	£22,759,338	£28,033,238
£375		£3,878,869	£6,513,315	£9,152,769	£11,947,485	£14,421,660	£17,061,114	£22,330,005	£27,603,905
£400		£3,449,536	£6,083,982	£8,723,436	£11,518,152	£13,992,327	£16,631,781	£21,900,672	£27,174,571

200 Flats	Value Levels £/m <sup>2</sup>								
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£2,130,278	£4,887,507	£6,266,122	£7,647,357	£9,109,842	£10,404,586	£11,785,822	£14,543,052	£17,302,903
£25	£1,898,261	£4,668,981	£6,051,809	£7,437,266	£8,904,220	£10,202,922	£11,588,379	£14,354,035	£17,122,321
£50	£1,666,244	£4,450,455	£5,837,497	£7,227,175	£8,698,599	£10,001,257	£11,390,936	£14,165,019	£16,941,739
£75	£1,434,228	£4,231,929	£5,623,184	£7,017,084	£8,492,977	£9,799,593	£11,193,493	£13,976,003	£16,761,158
£100	£1,202,211	£4,013,403	£5,408,871	£6,806,992	£8,287,356	£9,597,929	£10,996,050	£13,786,986	£16,580,576
£125	£970,194	£3,794,877	£5,194,559	£6,596,901	£8,081,734	£9,396,264	£10,798,607	£13,597,970	£16,399,994
£150	£738,178	£3,576,352	£4,980,246	£6,386,810	£7,876,113	£9,194,600	£10,601,164	£13,408,954	£16,219,413
£175	£506,161	£3,357,826	£4,765,934	£6,176,719	£7,670,492	£8,992,935	£10,403,721	£13,219,937	£16,038,831
£200	£274,144	£3,139,300	£4,551,621	£5,966,628	£7,464,870	£8,791,271	£10,206,278	£13,030,921	£15,858,249
£225	£42,128	£2,920,774	£4,337,309	£5,756,537	£7,259,249	£8,589,606	£10,008,835	£12,841,905	£15,677,668
£250		£2,702,248	£4,122,996	£5,546,445	£7,053,627	£8,387,942	£9,811,391	£12,652,888	£15,497,086
£275	]	£2,483,722	£3,908,684	£5,336,354	£6,848,006	£8,186,278	£9,613,948	£12,463,872	£15,316,504
£300		£2,265,196	£3,694,371	£5,126,263	£6,642,384	£7,984,613	£9,416,505	£12,274,856	£15,135,923
£325	Negative RLV	£2,046,670	£3,480,059	£4,916,172	£6,436,763	£7,782,949	£9,219,062	£12,085,839	£14,955,341
£350		£1,828,144	£3,265,746	£4,706,081	£6,231,141	£7,581,284	£9,021,619	£11,896,823	£14,774,760
£375		£1,609,618	£3,051,433	£4,495,990	£6,025,520	£7,379,620	£8,824,176	£11,707,806	£14,594,178
£400		£1,391,092	£2,837,121	£4,285,899	£5,819,898	£7,177,956	£8,626,733	£11,518,790	£14,413,596
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
£0	£3,435,932	£7,883,076	£10,106,648	£12,334,447	£14,693,293	£16,781,591	£19,009,390	£23,456,535	£27,907,907
£25	£3,061,711	£7,530,615	£9,760,982	£11,995,590	£14,361,646	£16,456,326	£18,690,934	£23,151,670	£27,616,647
£50	£2,687,491	£7,178,154	£9,415,317	£11,656,734	£14,029,998	£16,131,060	£18,372,477	£22,846,805	£27,325,386
£75	£2,313,271	£6,825,692	£9,069,652	£11,317,877	£13,698,351	£15,805,795	£18,054,021	£22,541,940	£27,034,125
£100	£1,939,050	£6,473,231	£8,723,986	£10,979,020	£13,366,703	£15,480,530	£17,735,564	£22,237,075	£26,742,864
£125	£1,564,830	£6,120,770	£8,378,321	£10,640,163	£13,035,056	£15,155,265	£17,417,108	£21,932,210	£26,451,604
£150	£1,190,609	£5,768,309	£8,032,655	£10,301,307	£12,703,408	£14,830,000	£17,098,651	£21,627,345	£26,160,343
£175	£816,389	£5,415,848	£7,686,990	£9,962,450	£12,371,761	£14,504,734	£16,780,195	£21,322,480	£25,869,082
£200	£442,168	£5,063,387	£7,341,325	£9,623,593	£12,040,113	£14,179,469	£16,461,738	£21,017,614	£25,577,822
£225	£67,948	£4,710,925	£6,995,659	£9,284,737	£11,708,465	£13,854,204	£16,143,282	£20,712,749	£25,286,561
£250		£4,358,464	£6,649,994	£8,945,880	£11,376,818	£13,528,939	£15,824,825	£20,407,884	£24,995,300
£275	Negative RLV	£4,006,003	£6,304,328	£8,607,023	£11,045,170	£13,203,674	£15,506,368	£20,103,019	£24,704,039
£300		£3,653,542	£5,958,663	£8,268,166	£10,713,523	£12,878,408	£15,187,912	£19,798,154	£24,412,779
£325		£3,301,081	£5,612,998	£7,929,310	£10,381,875	£12,553,143	£14,869,455	£19,493,289	£24,121,518
£350		£2,948,620	£5,267,332	£7,590,453	£10,050,228	£12,227,878	£14,550,999	£19,188,424	£23,830,257
£375	]	£2,596,159	£4,921,667	£7,251,596	£9,718,580	£11,902,613	£14,232,542	£18,883,559	£23,538,997
£400	<u> </u>	£2,243,697	£4,576,001	£6,912,740	£9,386,933	£11,577,348	£13,914,086	£18,578,694	£23,247,736



## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IId - Residential Results -Table 4p: 200 Flats

200 Flats	Value Levels £/m <sup>2</sup>								
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
£0	£1,288,077	£3,739,498	£4,965,209	£6,193,250	£7,493,529	£8,644,671	£9,872,713	£12,324,135	£14,777,887
£25	£1,085,280	£3,550,737	£4,780,194	£6,011,988	£7,316,241	£8,470,902	£9,702,696	£12,161,610	£14,622,862
£50	£882,482	£3,361,976	£4,595,179	£5,830,726	£7,138,953	£8,297,132	£9,532,679	£11,999,085	£14,467,836
£75	£679,685	£3,173,215	£4,410,164	£5,649,464	£6,961,665	£8,123,362	£9,362,663	£11,836,561	£14,312,811
£100	£476,888	£2,984,454	£4,225,148	£5,468,202	£6,784,377	£7,949,592	£9,192,646	£11,674,036	£14,157,785
£125	£274,090	£2,795,692	£4,040,133	£5,286,940	£6,607,089	£7,775,822	£9,022,629	£11,511,512	£14,002,760
£150		£2,606,931	£3,855,118	£5,105,678	£6,429,801	£7,602,052	£8,852,613	£11,348,987	£13,847,735
£175		£2,418,170	£3,670,103	£4,924,416	£6,252,513	£7,428,283	£8,682,596	£11,186,463	£13,692,709
£200		£2,229,409	£3,485,088	£4,743,154	£6,075,225	£7,254,513	£8,512,579	£11,023,938	£13,537,684
£225		£2,040,648	£3,300,073	£4,561,892	£5,897,937	£7,080,743	£8,342,563	£10,861,413	£13,382,659
£250		£1,851,886	£3,115,058	£4,380,630	£5,720,649	£6,906,973	£8,172,546	£10,698,889	£13,227,633
£275	Negative RLV	£1,663,125	£2,930,043	£4,199,369	£5,543,361	£6,733,203	£8,002,529	£10,536,364	£13,072,608
£300		£1,474,364	£2,745,027	£4,018,107	£5,366,073	£6,559,433	£7,832,513	£10,373,840	£12,917,582
£325		£1,285,603	£2,560,012	£3,836,845	£5,188,785	£6,385,664	£7,662,496	£10,211,315	£12,762,557
£350		£1,096,842	£2,374,997	£3,655,583	£5,011,497	£6,211,894	£7,492,479	£10,048,791	£12,607,532
£375		£908,080	£2,189,982	£3,474,321	£4,834,209	£6,038,124	£7,322,463	£9,886,266	£12,452,506
£400	1	£719,319	£2,004,967	£3,293,059	£4,656,921	£5,864,354	£7,152,446	£9,723,741	£12,297,481
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	/ha)			
£0	£2,077,543	£6,031,449	£8,008,402	£9,989,113	£12,086,337	£13,943,019	£15,923,730	£19,877,636	£23,835,301
£25	£1,750,451	£5,726,995	£7,709,990	£9,696,755	£11,800,388	£13,662,745	£15,649,510	£19,615,500	£23,585,261
£50	£1,423,358	£5,422,542	£7,411,579	£9,404,397	£11,514,440	£13,382,471	£15,375,289	£19,353,364	£23,335,220
£75	£1,096,266	£5,118,088	£7,113,167	£9,112,039	£11,228,491	£13,102,197	£15,101,069	£19,091,227	£23,085,179
£100	£769,173	£4,813,635	£6,814,756	£8,819,681	£10,942,543	£12,821,923	£14,826,848	£18,829,091	£22,835,138
£125	£442,081	£4,509,181	£6,516,344	£8,527,323	£10,656,595	£12,541,649	£14,552,628	£18,566,954	£22,585,097
£150		£4,204,728	£6,217,933	£8,234,965	£10,370,646	£12,261,375	£14,278,408	£18,304,818	£22,335,056
£175		£3,900,274	£5,919,521	£7,942,607	£10,084,698	£11,981,101	£14,004,187	£18,042,682	£22,085,015
£200		£3,595,821	£5,621,110	£7,650,249	£9,798,750	£11,700,827	£13,729,967	£17,780,545	£21,834,974
£225		£3,291,367	£5,322,698	£7,357,891	£9,512,801	£11,420,553	£13,455,746	£17,518,409	£21,584,933
£250		£2,986,914	£5,024,287	£7,065,533	£9,226,853	£11,140,279	£13,181,526	£17,256,272	£21,334,892
£275	Negative RLV	£2,682,460	£4,725,875	£6,773,175	£8,940,904	£10,860,005	£12,907,305	£16,994,136	£21,084,851
£300		£2,378,006	£4,427,464	£6,480,817	£8,654,956	£10,579,731	£12,633,085	£16,731,999	£20,834,810
£325		£2,073,553	£4,129,052	£6,188,459	£8,369,008	£10,299,457	£12,358,865	£16,469,863	£20,584,769
£350		£1,769,099	£3,830,641	£5,896,101	£8,083,059	£10,019,184	£12,084,644	£16,207,727	£20,334,728
£375		£1,464,646	£3,532,229	£5,603,743	£7,797,111	£9,738,910	£11,810,424	£15,945,590	£20,084,688
£400		£1,160,192	£3,233,818	£5,311,385	£7,511,163	£9,458,636	£11,536,203	£15,683,454	£19,834,647

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

BLV Notes:	
EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential cand / upper ingir-density commercial values

Source: Dixon Searle Partnership (2021)