# Elmbridge Borough Council

Local Plan & Potential CIL Review Scoping Viability Assessment (DSP19624)

**Appendix IIa:** 

**Residential Results – 17.5% Profit** 



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa: - Residential Results - Table 1a: 10 Houses

(17.5% Profit on GDV)

Development Scenario	10
Development Scenario	Houses
Typical Site Type	PDL
Net Land Area (ha)	0.20
Gross Land Area (ha)	0.23
Site Density (dph)	50
Profit Level (GDV)	17.50%

10 Houses					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
Indexed Rate	£581,596	£793,067	£898,802	£1,004,738	£1,116,906	£1,216,208	£1,322,145	£1,533,615	£1,745,286
£0	£677,279	£888,749	£994,485	£1,100,421	£1,212,589	£1,311,891	£1,417,827	£1,629,298	£1,840,969
£25	£664,367	£875,837	£981,573	£1,087,509	£1,199,677	£1,298,979	£1,404,915	£1,616,386	£1,828,057
£50	£651,455	£862,925	£968,661	£1,074,597	£1,186,765	£1,286,067	£1,392,003	£1,603,474	£1,815,145
£75	£638,543	£850,014	£955,749	£1,061,685	£1,173,853	£1,273,155	£1,379,092	£1,590,562	£1,802,233
£100	£625,631	£837,102	£942,837	£1,048,773	£1,160,941	£1,260,243	£1,366,180	£1,577,650	£1,789,321
£125	£612,719	£824,190	£929,925	£1,035,861	£1,148,029	£1,247,331	£1,353,268	£1,564,738	£1,776,409
£150	£599,807	£811,278	£917,013	£1,022,949	£1,135,117	£1,234,419	£1,340,356	£1,551,826	£1,763,497
£175	£586,895	£798,366	£904,101	£1,010,037	£1,122,205	£1,221,507	£1,327,444	£1,538,914	£1,750,586
£200	£573,983	£785,454	£891,189	£997,125	£1,109,293	£1,208,596	£1,314,532	£1,526,002	£1,737,674
£225	£561,071	£772,542	£878,277	£984,213	£1,096,381	£1,195,684	£1,301,620	£1,513,090	£1,724,762
£250	£548,159	£759,630	£865,365	£971,301	£1,083,469	£1,182,772	£1,288,708	£1,500,178	£1,711,850
£275	£535,247	£746,718	£852,453	£958,389	£1,070,557	£1,169,860	£1,275,796	£1,487,266	£1,698,938
£300	£522,335	£733,806	£839,541	£945,477	£1,057,645	£1,156,948	£1,262,884	£1,474,354	£1,686,026
£325	£509,424	£720,894	£826,629	£932,565	£1,044,733	£1,144,036	£1,249,972	£1,461,442	£1,673,114
£350	£496,512	£707,982	£813,717	£919,653	£1,031,821	£1,131,124	£1,237,060	£1,448,530	£1,660,202
£375	£483,600	£695,070	£800,805	£906,741	£1,018,909	£1,118,212	£1,224,148	£1,435,618	£1,647,290
£400	£470,688	£682,158	£787,893	£893,829	£1,005,997	£1,105,300	£1,211,236	£1,422,706	£1,634,378
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
Indexed Rate	£2,528,679	£3,448,116	£3,907,834	£4,368,426	£4,856,112	£5,287,863	£5,748,455	£6,667,891	£7,588,202
£0	£2,944,691	£3,864,128	£4,323,846	£4,784,438	£5,272,124	£5,703,875	£6,164,467	£7,083,903	£8,004,214
£25	£2,888,552	£3,807,989	£4,267,707	£4,728,299	£5,215,985	£5,647,736	£6,108,328	£7,027,765	£7,948,075
£50	£2,832,413	£3,751,850	£4,211,568	£4,672,160	£5,159,846	£5,591,597	£6,052,189	£6,971,626	£7,891,936
£75	£2,776,274	£3,695,711	£4,155,429	£4,616,021	£5,103,707	£5,535,458	£5,996,050	£6,915,487	£7,835,797
£100	£2,720,135	£3,639,572	£4,099,290	£4,559,882	£5,047,568	£5,479,319	£5,939,911	£6,859,348	£7,779,658
£125	£2,663,996	£3,583,433	£4,043,151	£4,503,743	£4,991,429	£5,423,180	£5,883,772	£6,803,209	£7,723,519
£150	£2,607,858	£3,527,294	£3,987,012	£4,447,605	£4,935,290	£5,367,041	£5,827,633	£6,747,070	£7,667,380
£175	£2,551,719	£3,471,155	£3,930,873	£4,391,466	£4,879,151	£5,310,902	£5,771,494	£6,690,931	£7,611,241
£200	£2,495,580	£3,415,016	£3,874,734	£4,335,327	£4,823,013	£5,254,763	£5,715,355	£6,634,792	£7,555,102
£225	£2,439,441	£3,358,877	£3,818,595	£4,279,188	£4,766,874	£5,198,624	£5,659,216	£6,578,653	£7,498,963
£250	£2,383,302	£3,302,738	£3,762,457	£4,223,049	£4,710,735	£5,142,485	£5,603,078	£6,522,514	£7,442,825
£275	£2,327,163	£3,246,599	£3,706,318	£4,166,910	£4,654,596	£5,086,346	£5,546,939	£6,466,375	£7,386,686
£300	£2,271,024	£3,190,460	£3,650,179	£4,110,771	£4,598,457	£5,030,207	£5,490,800	£6,410,236	£7,330,547
£325	£2,214,885	£3,134,321	£3,594,040	£4,054,632	£4,542,318	£4,974,068	£5,434,661	£6,354,097	£7,274,408
£350	£2,158,746	£3,078,182	£3,537,901	£3,998,493	£4,486,179	£4,917,929	£5,378,522	£6,297,958	£7,218,269
£375	£2,102,607	£3,022,044	£3,481,762	£3,942,354	£4,430,040	£4,861,791	£5,322,383	£6,241,819	£7,162,130
£400	£2,046,468	£2,965,905	£3,425,623	£3,886,215	£4,373,901	£4,805,652	£5,266,244	£6,185,680	£7,105,991

10 Houses					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£445,854	£643,880	£742,893	£842,094	£947,131	£1,040,120	£1,139,322	£1,337,348	£1,535,562
£0	£527,868	£725,894	£824,907	£924,108	£1,029,145	£1,122,134	£1,221,335	£1,419,362	£1,617,576
£25	£516,800	£714,826	£813,839	£913,041	£1,018,077	£1,111,067	£1,210,268	£1,408,294	£1,606,508
£50	£505,733	£703,759	£802,772	£901,973	£1,007,010	£1,099,999	£1,199,200	£1,397,227	£1,595,441
£75	£494,665	£692,691	£791,705	£890,906	£995,942	£1,088,932	£1,188,133	£1,386,159	£1,584,374
£100	£483,598	£681,624	£780,637	£879,838	£984,875	£1,077,865	£1,177,066	£1,375,092	£1,573,306
£125	£472,531	£670,557	£769,570	£868,771	£973,808	£1,066,797	£1,165,998	£1,364,025	£1,562,239
£150	£461,463	£659,489	£758,502	£857,704	£962,740	£1,055,730	£1,154,931	£1,352,957	£1,551,172
£175	£450,396	£648,422	£747,435	£846,636	£951,673	£1,044,662	£1,143,863	£1,341,890	£1,540,104
£200	£439,328	£637,355	£736,368	£835,569	£940,606	£1,033,595	£1,132,796	£1,330,822	£1,529,037
£225	£428,261	£626,287	£725,300	£824,501	£929,538	£1,022,528	£1,121,728	£1,319,755	£1,517,969
£250	£417,194	£615,220	£714,233	£813,434	£918,471	£1,011,460	£1,110,661	£1,308,688	£1,506,902
£275	£406,126	£604,152	£703,165	£802,367	£907,403	£1,000,393	£1,099,593	£1,297,620	£1,495,835
£300	£395,059	£593,085	£692,098	£791,299	£896,336	£989,325	£1,088,526	£1,286,553	£1,484,767
£325	£383,991	£582,018	£681,031	£780,232	£885,269	£978,258	£1,077,458	£1,275,485	£1,473,700
£350	£372,924	£570,950	£669,963	£769,165	£874,201	£967,191	£1,066,391	£1,264,418	£1,462,632
£375	£361,857	£559,883	£658,896	£758,097	£863,134	£956,123	£1,055,323	£1,253,351	£1,451,565
£400	£350,789	£548,815	£647,828	£747,030	£852,066	£945,056	£1,044,256	£1,242,283	£1,440,498
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	′ha)			
Indexed Rate	£1,938,495	£2,799,478	£3,229,969	£3,661,279	£4,117,960	£4,522,262	£4,953,572	£5,814,555	£6,676,357
£0	£2,295,076	£3,156,059	£3,586,551	£4,017,861	£4,474,542	£4,878,844	£5,310,154	£6,171,137	£7,032,939
£25	£2,246,957	£3,107,940	£3,538,432	£3,969,742	£4,426,423	£4,830,725	£5,262,035	£6,123,018	£6,984,820
£50	£2,198,838	£3,059,821	£3,490,313	£3,921,623	£4,378,304	£4,782,606	£5,213,915	£6,074,899	£6,936,700
£75	£2,150,719	£3,011,702	£3,442,194	£3,873,504	£4,330,185	£4,734,487	£5,165,796	£6,026,780	£6,888,581
£100	£2,102,600	£2,963,583	£3,394,075	£3,825,385	£4,282,066	£4,686,368	£5,117,676	£5,978,661	£6,840,462
£125	£2,054,481	£2,915,464	£3,345,955	£3,777,265	£4,233,947	£4,638,249	£5,069,557	£5,930,542	£6,792,343
£150	£2,006,362	£2,867,345	£3,297,836	£3,729,146	£4,185,827	£4,590,129	£5,021,437	£5,882,423	£6,744,224
£175	£1,958,243	£2,819,226	£3,249,717	£3,681,027	£4,137,708	£4,542,010	£4,973,318	£5,834,303	£6,696,105
£200	£1,910,123	£2,771,107	£3,201,598	£3,632,908	£4,089,589	£4,493,891	£4,925,198	£5,786,184	£6,647,986
£225	£1,862,004	£2,722,988	£3,153,479	£3,584,789	£4,041,470	£4,445,772	£4,877,079	£5,738,065	£6,599,867
£250	£1,813,885	£2,674,868	£3,105,360	£3,536,670	£3,993,351	£4,397,653	£4,828,959	£5,689,946	£6,551,748
£275	£1,765,766	£2,626,749	£3,057,241	£3,488,551	£3,945,232	£4,349,534	£4,780,840	£5,641,827	£6,503,629
£300	£1,717,647	£2,578,630	£3,009,122	£3,440,432	£3,897,113	£4,301,415	£4,732,720	£5,593,708	£6,455,510
£325	£1,669,528	£2,530,511	£2,961,003	£3,392,313	£3,848,994	£4,253,296	£4,684,601	£5,545,589	£6,407,390
£350	£1,621,409	£2,482,392	£2,912,884	£3,344,194	£3,800,875	£4,205,177	£4,636,481	£5,497,470	£6,359,271
£375	£1,573,290	£2,434,273	£2,864,764	£3,296,074	£3,752,756	£4,157,058	£4,588,362	£5,449,351	£6,311,152

£400	£1,525,171	£2,386,154	£2,816,645	£3,247,955	£3,704,637	£4,108,938	£4,540,243	£5,401,232	£6,263,033
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RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land / upper ingr-density commercial values

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa: - Residential Results - Table 1b: 10 Flats

Development Scenario	10
Development Scenario	Flats
Typical Site Type	PDL
Net Land Area (ha)	0.10
Gross Land Area (ha)	0.12
Site Density (dph)	100
Profit Level (GDV)	17.50%

10 Flats					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£248,212	£401,635	£478,321	£555,153	£636,505	£708,526	£785,358	£938,731	£1,092,249
£0	£330,538	£483,910	£637,429	£637,429	£718,780	£790,802	£867,634	£1,021,006	£1,174,525
£25	£319,260	£472,808	£626,326	£626,326	£707,677	£779,699	£856,531	£1,009,904	£1,163,422
£50	£307,983	£461,705	£615,223	£615,223	£696,575	£768,596	£845,428	£998,801	£1,152,320
£75	£296,706	£450,602	£604,121	£604,121	£685,472	£757,493	£834,326	£987,698	£1,141,217
£100	£285,428	£439,500	£593,018	£593,018	£674,369	£746,391	£823,223	£976,596	£1,130,114
£125	£274,151	£428,397	£581,915	£581,915	£663,267	£735,288	£812,120	£965,493	£1,119,011
£150	£262,874	£417,294	£570,813	£570,813	£652,164	£724,185	£801,017	£954,390	£1,107,909
£175	£251,596	£406,191	£559,710	£559,710	£641,061	£713,082	£789,915	£943,287	£1,096,806
£200	£240,319	£395,089	£548,607	£548,607	£629,958	£701,980	£778,812	£932,185	£1,085,703
£225	£229,041	£383,986	£537,504	£537,504	£618,856	£690,877	£767,709	£921,082	£1,074,600
£250	£217,764	£372,883	£526,402	£526,402	£607,753	£679,774	£756,606	£909,979	£1,063,498
£275	£206,487	£361,780	£515,299	£515,299	£596,650	£668,672	£745,504	£898,876	£1,052,395
£300	£195,209	£350,678	£504,196	£504,196	£585,548	£657,569	£734,401	£887,774	£1,041,292
£325	£183,932	£339,575	£493,093	£493,093	£574,445	£646,466	£723,298	£876,671	£1,030,189
£350	£172,655	£328,472	£481,991	£481,991	£563,342	£635,363	£712,195	£865,568	£1,019,087
£375	£161,377	£317,369	£470,888	£470,888	£552,240	£624,261	£701,093	£854,465	£1,007,984
£400	£150,100	£306,267	£459,785	£459,785	£541,137	£613,158	£689,990	£843,363	£996,881
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
Indexed Rate	£2,158,365	£3,492,476	£4,159,314	£4,827,419	£5,534,825	£6,161,095	£6,829,201	£8,162,876	£9,497,820
£0	£2,874,241	£4,207,917	£5,542,860	£5,542,860	£6,250,262	£6,876,536	£7,544,642	£8,878,317	£10,213,261
£25	£2,776,177	£4,111,372	£5,446,315	£5,446,315	£6,153,716	£6,779,991	£7,448,096	£8,781,772	£10,116,715
£50	£2,678,113	£4,014,826	£5,349,769	£5,349,769	£6,057,171	£6,683,445	£7,351,551	£8,685,226	£10,020,170
£75	£2,580,049	£3,918,280	£5,253,224	£5,253,224	£5,960,626	£6,586,900	£7,255,005	£8,588,681	£9,923,624
£100	£2,481,985	£3,821,735	£5,156,678	£5,156,678	£5,864,081	£6,490,354	£7,158,459	£8,492,135	£9,827,079
£125	£2,383,921	£3,725,189	£5,060,133	£5,060,133	£5,767,535	£6,393,808	£7,061,914	£8,395,590	£9,730,533
£150	£2,285,857	£3,628,644	£4,963,587	£4,963,587	£5,670,990	£6,297,263	£6,965,368	£8,299,044	£9,633,987
£175	£2,187,793	£3,532,098	£4,867,042	£4,867,042	£5,574,445	£6,200,717	£6,868,823	£8,202,499	£9,537,442
£200	£2,089,729	£3,435,553	£4,770,496	£4,770,496	£5,477,900	£6,104,172	£6,772,277	£8,105,953	£9,440,896
£225	£1,991,665	£3,339,007	£4,673,951	£4,673,951	£5,381,354	£6,007,626	£6,675,732	£8,009,407	£9,344,351
£250	£1,893,601	£3,242,462	£4,577,405	£4,577,405	£5,284,809	£5,911,081	£6,579,186	£7,912,862	£9,247,805
£275	£1,795,537	£3,145,916	£4,480,860	£4,480,860	£5,188,264	£5,814,535	£6,482,641	£7,816,316	£9,151,260
£300	£1,697,473	£3,049,371	£4,384,314	£4,384,314	£5,091,719	£5,717,990	£6,386,095	£7,719,771	£9,054,714
£325	£1,599,408	£2,952,825	£4,287,768	£4,287,768	£4,995,173	£5,621,444	£6,289,550	£7,623,225	£8,958,169
£350	£1,501,344	£2,856,280	£4,191,223	£4,191,223	£4,898,628	£5,524,899	£6,193,004	£7,526,680	£8,861,623
£375	£1,403,280	£2,759,734	£4,094,677	£4,094,677	£4,802,083	£5,428,353	£6,096,459	£7,430,134	£8,765,078
£400	£1,305,216	£2,663,189	£3,998,132	£3,998,132	£4,705,538	£5,331,808	£5,999,913	£7,333,589	£8,668,532

10 Flats					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£213,390	£361,762	£435,437	£509,251	£587,407	£656,599	£730,413	£877,762	£1,025,250
£0	£284,936	£432,284	£579,773	£579,773	£657,929	£727,121	£800,935	£948,284	£1,095,772
£25	£275,196	£422,768	£570,256	£570,256	£648,412	£717,605	£791,419	£938,767	£1,086,256
£50	£265,456	£413,251	£560,740	£560,740	£638,896	£708,088	£781,902	£929,250	£1,076,739
£75	£255,716	£403,735	£551,223	£551,223	£629,379	£698,571	£772,386	£919,734	£1,067,222
£100	£245,975	£394,218	£541,706	£541,706	£619,863	£689,055	£762,869	£910,217	£1,057,706
£125	£236,235	£384,701	£532,190	£532,190	£610,346	£679,538	£753,352	£900,701	£1,048,189
£150	£226,495	£375,185	£522,673	£522,673	£600,829	£670,021	£743,836	£891,184	£1,038,672
£175	£216,755	£365,668	£513,156	£513,156	£591,313	£660,505	£734,319	£881,667	£1,029,156
£200	£207,015	£356,151	£503,640	£503,640	£581,796	£650,988	£724,802	£872,151	£1,019,639
£225	£197,274	£346,635	£494,123	£494,123	£572,279	£641,471	£715,286	£862,634	£1,010,122
£250	£187,534	£337,118	£484,607	£484,607	£562,763	£631,955	£705,769	£853,117	£1,000,606
£275	£177,794	£327,601	£475,090	£475,090	£553,246	£622,438	£696,252	£843,601	£991,089
£300	£168,054	£318,085	£465,573	£465,573	£543,730	£612,922	£686,736	£834,084	£981,573
£325	£158,314	£308,568	£456,057	£456,057	£534,213	£603,405	£677,219	£824,568	£972,056
£350	£148,573	£299,052	£446,540	£446,540	£524,696	£593,888	£667,703	£815,051	£962,539
£375	£138,833	£289,535	£437,023	£437,023	£515,180	£584,372	£658,186	£805,534	£953,023
£400	£129,093	£280,018	£427,507	£427,507	£505,663	£574,855	£648,669	£796,018	£943,506
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	ˈha)			
Indexed Rate	£1,855,565	£3,145,760	£3,786,405	£4,428,268	£5,107,887	£5,709,558	£6,351,421	£7,632,710	£8,915,218
£0	£2,477,705	£3,758,995	£5,041,503	£5,041,503	£5,721,123	£6,322,793	£6,964,656	£8,245,946	£9,528,453
£25	£2,393,008	£3,676,242	£4,958,750	£4,958,750	£5,638,369	£6,240,040	£6,881,902	£8,163,192	£9,445,700
£50	£2,308,311	£3,593,489	£4,875,996	£4,875,996	£5,555,616	£6,157,286	£6,799,149	£8,080,439	£9,362,947
£75	£2,223,613	£3,510,735	£4,793,243	£4,793,243	£5,472,863	£6,074,533	£6,716,396	£7,997,686	£9,280,193
£100	£2,138,916	£3,427,982	£4,710,490	£4,710,490	£5,390,109	£5,991,780	£6,633,642	£7,914,932	£9,197,440
£125	£2,054,219	£3,345,229	£4,627,736	£4,627,736	£5,307,356	£5,909,026	£6,550,889	£7,832,179	£9,114,687
£150	£1,969,521	£3,262,475	£4,544,983	£4,544,983	£5,224,603	£5,826,273	£6,468,136	£7,749,426	£9,031,934
£175	£1,884,824	£3,179,722	£4,462,230	£4,462,230	£5,141,849	£5,743,520	£6,385,383	£7,666,672	£8,949,180
£200	£1,800,127	£3,096,969	£4,379,476	£4,379,476	£5,059,096	£5,660,766	£6,302,629	£7,583,919	£8,866,427
£225	£1,715,429	£3,014,215	£4,296,723	£4,296,723	£4,976,343	£5,578,013	£6,219,876	£7,501,166	£8,783,674
£250	£1,630,732	£2,931,462	£4,213,970	£4,213,970	£4,893,589	£5,495,260	£6,137,123	£7,418,412	£8,700,920
£275	£1,546,035	£2,848,709	£4,131,217	£4,131,217	£4,810,836	£5,412,506	£6,054,369	£7,335,659	£8,618,167
£300	£1,461,337	£2,765,955	£4,048,463	£4,048,463	£4,728,083	£5,329,753	£5,971,616	£7,252,906	£8,535,414
£325	£1,376,640	£2,683,202	£3,965,710	£3,965,710	£4,645,329	£5,247,000	£5,888,863	£7,170,152	£8,452,660
£350	£1,291,943	£2,600,449	£3,882,957	£3,882,957	£4,562,576	£5,164,246	£5,806,109	£7,087,399	£8,369,907
£375	£1,207,245	£2,517,695	£3,800,203	£3,800,203	£4,479,823	£5,081,493	£5,723,356	£7,004,646	£8,287,154
£400	£1,122,548	£2,434,942	£3,717,450	£3,717,450	£4,397,069	£4,998,740	£5,640,603	£6,921,893	£8,204,400

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

**BLV Notes:** 

EUV+ £/ha	Notes	
EUV+ £/ha	notes	
£250,000	Greenfield Enhancement (Lower)	
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar	
£1,500,000	w-grade industrial / office land values	
£3,000,000	Office PDL	
£5,000,000	Existing residential Land / upper high-density commercial values	
£7,500,000	Existing residential Land / upper ingr-density confinencial values	



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1c - 30 Flats GF Retail

(17.5% Profit on GDV)

Development Scenario	30 Flats GF Retail
Typical Site Type	PDL
Net Land Area (ha)	0.20
Gross Land Area (ha)	0.23
Site Density (dph)	150
Profit Level (GDV)	17.50%

30 Flats Retail					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£814,753	£1,268,396	£1,495,217	£1,722,469	£1,963,089	£2,176,112	£2,403,364	£2,857,006	£3,311,080
£0	£1,061,580	£1,515,223	£1,742,044	£1,969,296	£2,209,917	£2,422,939	£2,650,191	£3,103,834	£3,557,907
£25	£1,028,272	£1,481,915	£1,708,736	£1,935,988	£2,176,608	£2,389,631	£2,616,883	£3,070,525	£3,524,599
£50	£994,964	£1,448,606	£1,675,428	£1,902,680	£2,143,300	£2,356,322	£2,583,575	£3,037,217	£3,491,291
£75	£961,656	£1,415,298	£1,642,119	£1,869,372	£2,109,992	£2,323,014	£2,550,267	£3,003,909	£3,457,983
£100	£928,348	£1,381,990	£1,608,811	£1,836,064	£2,076,684	£2,289,706	£2,516,958	£2,970,601	£3,424,674
£125	£895,039	£1,348,682	£1,575,503	£1,802,755	£2,043,376	£2,256,398	£2,483,650	£2,937,293	£3,391,366
£150	£861,731	£1,315,374	£1,542,195	£1,769,447	£2,010,067	£2,223,090	£2,450,342	£2,903,984	£3,358,058
£175	£828,423	£1,282,065	£1,508,887	£1,736,139	£1,976,759	£2,189,781	£2,417,034	£2,870,676	£3,324,750
£200	£795,115	£1,248,757	£1,475,578	£1,702,831	£1,943,451	£2,156,473	£2,383,726	£2,837,368	£3,291,442
£225	£761,807	£1,215,449	£1,442,270	£1,669,523	£1,910,143	£2,123,165	£2,350,417	£2,804,060	£3,258,133
£250	£728,498	£1,182,141	£1,408,962	£1,636,214	£1,876,835	£2,089,857	£2,317,109	£2,770,752	£3,224,825
£275	£695,190	£1,148,832	£1,375,654	£1,602,906	£1,843,526	£2,056,548	£2,283,801	£2,737,443	£3,191,517
£300	£661,882	£1,115,524	£1,342,345	£1,569,598	£1,810,218	£2,023,240	£2,250,493	£2,704,135	£3,158,209
£325	£628,574	£1,082,216	£1,309,037	£1,536,290	£1,776,910	£1,989,932	£2,217,184	£2,670,827	£3,124,900
£350	£595,265	£1,048,908	£1,275,729	£1,502,981	£1,743,602	£1,956,624	£2,183,876	£2,637,519	£3,091,592
£375	£561,957	£1,015,600	£1,242,421	£1,469,673	£1,710,293	£1,923,316	£2,150,568	£2,604,210	£3,058,284
£400	£528,649	£982,291	£1,209,113	£1,436,365	£1,676,985	£1,890,007	£2,117,260	£2,570,902	£3,024,976
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
Indexed Rate	£3,542,405	£5,514,764	£6,500,943	£7,488,997	£8,535,171	£9,461,355	£10,449,409	£12,421,767	£14,396,000
£0	£4,615,567	£6,587,925	£7,574,104	£8,562,158	£9,608,333	£10,534,516	£11,522,570	£13,494,929	£15,469,162
£25	£4,470,749	£6,443,107	£7,429,286	£8,417,340	£9,463,515	£10,389,698	£11,377,752	£13,350,111	£15,324,344
£50	£4,325,930	£6,298,289	£7,284,468	£8,272,522	£9,318,696	£10,244,880	£11,232,934	£13,205,292	£15,179,525
£75	£4,181,112	£6,153,470	£7,139,649	£8,127,703	£9,173,878	£10,100,062	£11,088,116	£13,060,474	£15,034,707
£100	£4,036,294	£6,008,652	£6,994,831	£7,982,885	£9,029,060	£9,955,243	£10,943,297	£12,915,656	£14,889,889
£125	£3,891,476	£5,863,834	£6,850,013	£7,838,067	£8,884,242	£9,810,425	£10,798,479	£12,770,837	£14,745,070
£150	£3,746,657	£5,719,015	£6,705,194	£7,693,248	£8,739,423	£9,665,607	£10,653,661	£12,626,019	£14,600,252
£175	£3,601,839	£5,574,197	£6,560,376	£7,548,430	£8,594,605	£9,520,788	£10,508,842	£12,481,201	£14,455,434
£200	£3,457,021	£5,429,379	£6,415,558	£7,403,612	£8,449,787	£9,375,970	£10,364,024	£12,336,382	£14,310,615
£225	£3,312,202	£5,284,560	£6,270,740	£7,258,794	£8,304,968	£9,231,152	£10,219,206	£12,191,564	£14,165,797
£250	£3,167,384	£5,139,742	£6,125,921	£7,113,975	£8,160,150	£9,086,333	£10,074,387	£12,046,746	£14,020,979
£275	£3,022,566	£4,994,924	£5,981,103	£6,969,157	£8,015,332	£8,941,515	£9,929,569	£11,901,927	£13,876,160
£300	£2,877,747	£4,850,106	£5,836,285	£6,824,339	£7,870,513	£8,796,697	£9,784,751	£11,757,109	£13,731,342
£325	£2,732,929	£4,705,287	£5,691,466	£6,679,520	£7,725,695	£8,651,879	£9,639,932	£11,612,291	£13,586,524
£350	£2,588,111	£4,560,469	£5,546,648	£6,534,702	£7,580,877	£8,507,060	£9,495,114	£11,467,472	£13,441,705
£375	£2,443,292	£4,415,651	£5,401,830	£6,389,884	£7,436,058	£8,362,242	£9,350,296	£11,322,654	£13,296,887
£400	£2,298,474	£4,270,832	£5,257,011	£6,245,065	£7,291,240	£8,217,424	£9,205,478	£11,177,836	£13,152,069

30 Flats Retail					Value Levels £/m <sup>2</sup>				
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£707,116	£1,128,013	£1,338,461	£1,549,309	£1,772,560	£1,970,206	£2,181,054	£2,601,951	£3,023,248
£0	£918,682	£1,339,579	£1,550,027	£1,760,875	£1,984,127	£2,181,772	£2,392,620	£2,813,517	£3,234,814
£25	£890,132	£1,311,029	£1,521,477	£1,732,325	£1,955,577	£2,153,222	£2,364,071	£2,784,967	£3,206,264
£50	£861,582	£1,282,479	£1,492,927	£1,703,776	£1,927,027	£2,124,672	£2,335,521	£2,756,417	£3,177,714
£75	£833,032	£1,253,929	£1,464,377	£1,675,226	£1,898,477	£2,096,122	£2,306,971	£2,727,867	£3,149,164
£100	£804,483	£1,225,379	£1,435,827	£1,646,676	£1,869,927	£2,067,572	£2,278,421	£2,699,317	£3,120,614
£125	£775,933	£1,196,829	£1,407,278	£1,618,126	£1,841,377	£2,039,023	£2,249,871	£2,670,768	£3,092,064
£150	£747,383	£1,168,279	£1,378,728	£1,589,576	£1,812,827	£2,010,473	£2,221,321	£2,642,218	£3,063,514
£175	£718,833	£1,139,729	£1,350,178	£1,561,026	£1,784,277	£1,981,923	£2,192,771	£2,613,668	£3,034,964
£200	£690,283	£1,111,180	£1,321,628	£1,532,476	£1,755,727	£1,953,373	£2,164,221	£2,585,118	£3,006,415
£225	£661,733	£1,082,630	£1,293,078	£1,503,926	£1,727,178	£1,924,823	£2,135,671	£2,556,568	£2,977,865
£250	£633,183	£1,054,080	£1,264,528	£1,475,376	£1,698,628	£1,896,273	£2,107,121	£2,528,018	£2,949,315
£275	£604,633	£1,025,530	£1,235,978	£1,446,827	£1,670,078	£1,867,723	£2,078,572	£2,499,468	£2,920,765
£300	£576,083	£996,980	£1,207,428	£1,418,277	£1,641,528	£1,839,173	£2,050,022	£2,470,918	£2,892,215
£325	£547,533	£968,430	£1,178,878	£1,389,727	£1,612,978	£1,810,623	£2,021,472	£2,442,368	£2,863,665
£350	£518,984	£939,880	£1,150,328	£1,361,177	£1,584,428	£1,782,073	£1,992,922	£2,413,818	£2,835,115
£375	£490,434	£911,330	£1,121,779	£1,332,627	£1,555,878	£1,753,524	£1,964,372	£2,385,269	£2,806,565
£400	£461,884	£882,780	£1,093,229	£1,304,077	£1,527,328	£1,724,974	£1,935,822	£2,356,719	£2,778,015
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	/ha)			• • •
Indexed Rate	£3,074,417	£4,904,402	£5,819,395	£6,736,127	£7,706,785	£8,566,112	£9,482,845	£11,312,830	£13,144,555
£0	£3,994,270	£5,824,255	£6,739,248	£7,655,980	£8,626,637	£9,485,965	£10,402,697	£12,232,683	£14,064,408
£25	£3,870,140	£5,700,125	£6,615,118	£7,531,850	£8,502,508	£9,361,835	£10,278,567	£12,108,553	£13,940,278
£50	£3,746,010	£5,575,995	£6,490,988	£7,407,720	£8,378,378	£9,237,705	£10,154,437	£11,984,423	£13,816,148
£75	£3,621,880	£5,451,865	£6,366,858	£7,283,590	£8,254,248	£9,113,575	£10,030,307	£11,860,293	£13,692,018
£100	£3,497,750	£5,327,735	£6,242,728	£7,159,460	£8,130,118	£8,989,445	£9,906,177	£11,736,163	£13,567,888
£125	£3,373,620	£5,203,605	£6,118,598	£7,035,330	£8,005,988	£8,865,315	£9,782,047	£11,612,033	£13,443,758
£150	£3,249,490	£5,079,475	£5,994,468	£6,911,200	£7,881,858	£8,741,185	£9,657,918	£11,487,903	£13,319,628
£175	£3,125,360	£4,955,345	£5,870,338	£6,787,070	£7,757,728	£8,617,055	£9,533,788	£11,363,773	£13,195,498
£200	£3,001,230	£4,831,215	£5,746,208	£6,662,940	£7,633,598	£8,492,925	£9,409,658	£11,239,643	£13,071,368
£225	£2,877,100	£4,707,085	£5,622,078	£6,538,810	£7,509,468	£8,368,795	£9,285,528	£11,115,513	£12,947,238
£250	£2,752,970	£4,582,955	£5,497,948	£6,414,680	£7,385,338	£8,244,665	£9,161,398	£10,991,383	£12,823,108
£275	£2,628,840	£4,458,825	£5,373,818	£6,290,550	£7,261,208	£8,120,535	£9,037,268	£10,867,253	£12,698,978
£300	£2,504,710	£4,334,695	£5,249,688	£6,166,420	£7,137,078	£7,996,405	£8,913,138	£10,743,123	£12,574,848
£325	£2,380,580	£4,210,565	£5,125,558	£6,042,290	£7,012,948	£7,872,275	£8,789,008	£10,618,993	£12,450,718
£350	£2,256,450	£4,086,436	£5,001,428	£5,918,160	£6,888,818	£7,748,145	£8,664,878	£10,494,863	£12,326,588
£375	f2 132 320	£3 962 306	£4 877 298	£5 794 030	f6 764 688	£7.624.016	£8 540 748	£10 370 733	£12 202 458

£375	£2,132,320	£3,962,306	£4,877,298	£5,794,030	£6,764,688	£7,624,016	£8,540,748	£10,370,733	£12,202,458
£400	£2,008,190	£3,838,176	£4,753,168	£5,669,900	£6,640,558	£7,499,886	£8,416,618	£10,246,603	£12,078,328

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land 7 upper Ingr-density commercial values

## Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa: - Residential Results - Table 1d: 30 Flats (sheltered) (17.5% Profit on GDV)

	30
Development Scenario	Flats (sheltered)
Typical Site Type	PDL
Net Land Area (ha)	0.24
Gross Land Area (ha)	0.28
Site Density (dph)	125
Profit Level (GDV)	17.50%

30 Sheltered		Value Le		
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>		Residual La	nd Value (£)	
Indexed Rate	£2,060,885	£2,518,659	£2,976,433	£3,434,208
£0	£2,345,183	£2,802,957	£3,260,732	£3,718,506
£25	£2,306,818	£2,764,593	£3,222,367	£3,680,141
£50	£2,268,454	£2,726,228	£3,184,002	£3,641,776
£75	£2,230,089	£2,687,863	£3,145,637	£3,603,412
£100	£2,191,724	£2,649,498	£3,107,273	£3,565,047
£125	£2,153,359	£2,611,134	£3,068,908	£3,526,682
£150	£2,114,995	£2,572,769	£3,030,543	£3,488,317
£175	£2,076,630	£2,534,404	£2,992,178	£3,449,953
£200	£2,038,265	£2,496,039	£2,953,814	£3,411,588
£225	£1,999,900	£2,457,675	£2,915,449	£3,373,223
£250	£1,961,535	£2,419,310	£2,877,084	£3,334,858
£275	£1,923,171	£2,380,945	£2,838,719	£3,296,494
£300	£1,884,806	£2,342,580	£2,800,355	£3,258,129
£325	£1,846,441	£2,304,215	£2,761,990	£3,219,764
£350	£1,808,076	£2,265,851	£2,723,625	£3,181,399
£375	£1,769,712	£2,227,486	£2,685,260	£3,143,035
£400	£1,731,347	£2,189,121	£2,646,895	£3,104,670
Trial CIL Rate £/m <sup>2</sup>			d Value (£/ha)	
Indexed Rate	£7,360,303	£8,995,211	£10,630,119	£12,265,028
£0	£8,375,654	£10,010,562	£11,645,470	£13,280,378
£25	£8,238,637	£9,873,545	£11,508,453	£13,143,361
£50	£8,101,620	£9,736,528	£11,371,436	£13,006,344
£75	£7,964,603	£9,599,511	£11,234,419	£12,869,327
£100	£7,827,586	£9,462,494	£11,097,402	£12,732,310
£125	£7,690,569	£9,325,477	£10,960,385	£12,595,293
£150	£7,553,552	£9,188,460	£10,823,368	£12,458,276
£175	£7,416,535	£9,051,443	£10,686,351	£12,321,259
£200	£7,279,518	£8,914,426	£10,549,334	£12,184,242
£225	£7,142,501	£8,777,409	£10,412,317	£12,047,225
£250	£7,005,484	£8,640,392	£10,275,300	£11,910,208
£275	£6,868,467	£8,503,375	£10,138,283	£11,773,191
£300	£6,731,450	£8,366,358	£10,001,266	£11,636,174
£325	£6,594,433	£8,229,341	£9,864,249	£11,499,157
£350	£6,457,416	£8,092,324	£9,727,232	£11,362,140
£375	£6,320,399	£7,955,307	£9,590,215	£11,225,123
£400	£6,183,382	£7,818,290	£9,453,198	£11,088,106

30 Sheltered	Value Levels £/m <sup>2</sup>					
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>		Residual La	nd Value (£)			
Indexed Rate	£1,829,357	£2,255,837	£2,682,316	£3,108,796		
£0	£2,073,041	£2,499,521	£2,926,000	£3,352,480		
£25	£2,040,157	£2,466,637	£2,893,116	£3,319,596		
£50	£2,007,273	£2,433,753	£2,860,232	£3,286,712		
£75	£1,974,389	£2,400,868	£2,827,348	£3,253,828		
£100	£1,941,505	£2,367,984	£2,794,464	£3,220,944		
£125	£1,908,621	£2,335,100	£2,761,580	£3,188,060		
£150	£1,875,737	£2,302,216	£2,728,696	£3,155,176		
£175	£1,842,852	£2,269,332	£2,695,812	£3,122,292		
£200	£1,809,968	£2,236,448	£2,662,928	£3,089,408		
£225	£1,777,084	£2,203,564	£2,630,044	£3,056,523		
£250	£1,744,200	£2,170,680	£2,597,160	£3,023,639		
£275	£1,711,316	£2,137,796	£2,564,276	£2,990,755		
£300	£1,678,432	£2,104,912	£2,531,391	£2,957,871		
£325	£1,645,548	£2,072,028	£2,498,507	£2,924,987		
£350	£1,612,664	£2,039,144	£2,465,623	£2,892,103		
£375	£1,579,780	£2,006,260	£2,432,739	£2,859,219		
£400	£1,546,896	£1,973,375	£2,399,855	£2,826,335		
Trial CIL Rate £/m <sup>2</sup>			d Value (£/ha)			
Indexed Rate	£6,533,417	£8,056,559	£9,579,701	£11,102,843		
£0	£7,403,718	£8,926,860	£10,450,002	£11,973,144		
£25	£7,286,275	£8,809,417	£10,332,559	£11,855,700		
£50	£7,168,832	£8,691,973	£10,215,115	£11,738,257		
£75	£7,051,389	£8,574,530	£10,097,672	£11,620,814		
£100	£6,933,945	£8,457,087	£9,980,229	£11,503,371		
£125	£6,816,502	£8,339,644	£9,862,786	£11,385,928		
£150	£6,699,059	£8,222,201	£9,745,343	£11,268,485		
£175	£6,581,616	£8,104,758	£9,627,900	£11,151,042		
£200	£6,464,173	£7,987,315	£9,510,456	£11,033,598		
£225	£6,346,730	£7,869,871	£9,393,013	£10,916,155		
£250	£6,229,287	£7,752,428	£9,275,570	£10,798,712		
£275	£6,111,844	£7,634,985	£9,158,127	£10,681,269		
£300	£5,994,400	£7,517,542	£9,040,684	£10,563,826		
£325	£5,876,957	£7,400,099	£8,923,241	£10,446,383		
£350	£5,759,514	£7,282,656	£8,805,798	£10,328,939		
£375	£5,642,071	£7,165,213	£8,688,354	£10,211,496		
£400	£5,524,628	£7,047,770	£8,570,911	£10,094,053		

RLV beneath Viability Test 1 (RLV <£250,000/ha)

Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential cana / appening rulessing continential values

### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results - Table 1e: 30 Mixed

Development Comparie	30
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	0.50
Gross Land Area (ha)	0.58
Site Density (dph)	60
Profit Level (GDV)	17.50%

30 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£1,525,591	£2,138,363	£2,444,749	£2,751,717	£3,076,742	£3,364,488	£3,671,457	£4,284,228	£4,897,580
£0	£1,804,733	£2,417,504	£2,723,890	£3,030,858	£3,355,884	£3,643,630	£3,950,598	£4,563,370	£5,176,723
£25	£1,767,064	£2,379,835	£2,686,221	£2,993,190	£3,318,215	£3,605,961	£3,912,929	£4,525,701	£5,139,055
£50	£1,729,395	£2,342,167	£2,648,552	£2,955,521	£3,280,546	£3,568,292	£3,875,260	£4,488,032	£5,101,386
£75	£1,691,726	£2,304,498	£2,610,883	£2,917,852	£3,242,877	£3,530,623	£3,837,591	£4,450,363	£5,063,717
£100	£1,654,057	£2,266,829	£2,573,215	£2,880,183	£3,205,208	£3,492,954	£3,799,923	£4,412,694	£5,026,048
£125	£1,616,388	£2,229,160	£2,535,546	£2,842,514	£3,167,539	£3,455,285	£3,762,254	£4,375,025	£4,988,379
£150	£1,578,719	£2,191,491	£2,497,877	£2,804,845	£3,129,870	£3,417,617	£3,724,585	£4,337,356	£4,950,710
£175	£1,541,051	£2,153,822	£2,460,208	£2,767,176	£3,092,201	£3,379,948	£3,686,916	£4,299,687	£4,913,041
£200	£1,503,382	£2,116,153	£2,422,539	£2,729,507	£3,054,532	£3,342,279	£3,649,247	£4,262,018	£4,875,372
£225	£1,465,713	£2,078,484	£2,384,870	£2,691,838	£3,016,864	£3,304,610	£3,611,578	£4,224,350	£4,837,704
£250	£1,428,044	£2,040,815	£2,347,201	£2,654,169	£2,979,195	£3,266,941	£3,573,909	£4,186,681	£4,800,035
£275	£1,390,375	£2,003,147	£2,309,532	£2,616,501	£2,941,526	£3,229,272	£3,536,240	£4,149,012	£4,762,366
£300	£1,352,706	£1,965,478	£2,271,863	£2,578,832	£2,903,857	£3,191,603	£3,498,571	£4,111,343	£4,724,697
£325	£1,315,037	£1,927,809	£2,234,194	£2,541,163	£2,866,188	£3,153,934	£3,460,903	£4,073,674	£4,687,028
£350	£1,277,368	£1,890,140	£2,196,526	£2,503,494	£2,828,519	£3,116,265	£3,423,234	£4,036,005	£4,649,359
£375	£1,239,699	£1,852,471	£2,158,857	£2,465,825	£2,790,850	£3,078,596	£3,385,565	£3,998,336	£4,611,690
£400	£1,202,031	£1,814,802	£2,121,188	£2,428,156	£2,753,181	£3,040,928	£3,347,896	£3,960,667	£4,574,021
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
Indexed Rate	£2,653,202	£3,718,892	£4,251,737	£4,785,594	£5,350,856	£5,851,284	£6,385,142	£7,450,831	£8,517,530
£0	£3,138,666	£4,204,355	£4,737,200	£5,271,058	£5,836,319	£6,336,748	£6,870,605	£7,936,295	£9,002,997
£25	£3,073,155	£4,138,844	£4,671,689	£5,205,547	£5,770,808	£6,271,237	£6,805,094	£7,870,784	£8,937,486
£50	£3,007,644	£4,073,333	£4,606,178	£5,140,036	£5,705,297	£6,205,725	£6,739,583	£7,805,273	£8,871,975
£75	£2,942,132	£4,007,822	£4,540,667	£5,074,525	£5,639,786	£6,140,214	£6,674,072	£7,739,762	£8,806,464
£100	£2,876,621	£3,942,311	£4,475,156	£5,009,014	£5,574,275	£6,074,703	£6,608,561	£7,674,251	£8,740,953
£125	£2,811,110	£3,876,800	£4,409,645	£4,943,502	£5,508,764	£6,009,192	£6,543,050	£7,608,739	£8,675,442
£150	£2,745,599	£3,811,289	£4,344,134	£4,877,991	£5,443,253	£5,943,681	£6,477,539	£7,543,228	£8,609,931
£175	£2,680,088	£3,745,778	£4,278,622	£4,812,480	£5,377,741	£5,878,170	£6,412,028	£7,477,717	£8,544,420
£200	£2,614,577	£3,680,266	£4,213,111	£4,746,969	£5,312,230	£5,812,659	£6,346,517	£7,412,206	£8,478,909
£225	£2,549,066	£3,614,755	£4,147,600	£4,681,458	£5,246,719	£5,747,148	£6,281,005	£7,346,695	£8,413,397
£250	£2,483,555	£3,549,244	£4,082,089	£4,615,947	£5,181,208	£5,681,636	£6,215,494	£7,281,184	£8,347,886
£275	£2,418,043	£3,483,733	£4,016,578	£4,550,436	£5,115,697	£5,616,125	£6,149,983	£7,215,673	£8,282,375
£300	£2,352,532	£3,418,222	£3,951,067	£4,484,925	£5,050,186	£5,550,614	£6,084,472	£7,150,162	£8,216,864
£325	£2,287,021	£3,352,711	£3,885,556	£4,419,413	£4,984,675	£5,485,103	£6,018,961	£7,084,651	£8,151,353
£350	£2,221,510	£3,287,200	£3,820,044	£4,353,902	£4,919,164	£5,419,592	£5,953,450	£7,019,139	£8,085,842
£375	£2,155,999	£3,221,689	£3,754,533	£4,288,391	£4,853,652	£5,354,081	£5,887,939	£6,953,628	£8,020,331
£400	£2,090,488	£3,156,177	£3,689,022	£4,222,880	£4,788,141	£5,288,570	£5,822,428	£6,888,117	£7,954,820

30 Mixed	Value Levels £/m <sup>2</sup>								
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£1,331,740	£1,903,264	£2,189,026	£2,475,332	£2,778,478	£3,046,856	£3,333,161	£3,904,686	£4,476,753
£0	£1,571,004	£2,142,528	£2,428,290	£2,714,596	£3,017,743	£3,286,120	£3,572,426	£4,143,950	£4,716,017
£25	£1,538,716	£2,110,240	£2,396,003	£2,682,308	£2,985,455	£3,253,833	£3,540,138	£4,111,662	£4,683,729
£50	£1,506,428	£2,077,953	£2,363,715	£2,650,021	£2,953,167	£3,221,545	£3,507,850	£4,079,374	£4,651,442
£75	£1,474,141	£2,045,665	£2,331,427	£2,617,733	£2,920,880	£3,189,257	£3,475,563	£4,047,087	£4,619,154
£100	£1,441,853	£2,013,378	£2,299,140	£2,585,445	£2,888,592	£3,156,970	£3,443,275	£4,014,799	£4,586,867
£125	£1,409,566	£1,981,090	£2,266,852	£2,553,158	£2,856,305	£3,124,682	£3,410,987	£3,982,512	£4,554,579
£150	£1,377,278	£1,948,802	£2,234,565	£2,520,870	£2,824,017	£3,092,394	£3,378,700	£3,950,224	£4,522,292
£175	£1,344,990	£1,916,515	£2,202,277	£2,488,582	£2,791,729	£3,060,107	£3,346,412	£3,917,936	£4,490,004
£200	£1,312,703	£1,884,227	£2,169,989	£2,456,295	£2,759,442	£3,027,819	£3,314,125	£3,885,649	£4,457,716
£225	£1,280,415	£1,851,939	£2,137,702	£2,424,007	£2,727,154	£2,995,531	£3,281,837	£3,853,361	£4,425,429
£250	£1,248,128	£1,819,652	£2,105,414	£2,391,719	£2,694,866	£2,963,244	£3,249,549	£3,821,074	£4,393,141
£275	£1,215,840	£1,787,364	£2,073,126	£2,359,432	£2,662,579	£2,930,956	£3,217,262	£3,788,786	£4,360,854
£300	£1,183,552	£1,755,077	£2,040,839	£2,327,144	£2,630,291	£2,898,669	£3,184,974	£3,756,498	£4,328,566
£325	£1,151,265	£1,722,789	£2,008,551	£2,294,857	£2,598,004	£2,866,381	£3,152,686	£3,724,211	£4,296,278
£350	£1,118,977	£1,690,501	£1,976,264	£2,262,569	£2,565,716	£2,834,093	£3,120,399	£3,691,923	£4,263,991
£375	£1,086,689	£1,658,214	£1,943,976	£2,230,281	£2,533,428	£2,801,806	£3,088,111	£3,659,636	£4,231,703
£400	£1,054,402	£1,625,926	£1,911,688	£2,197,994	£2,501,141	£2,769,518	£3,055,824	£3,627,348	£4,199,416
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
Indexed Rate	£2,316,069	£3,310,024	£3,807,002	£4,304,924	£4,832,137	£5,298,880	£5,796,802	£6,790,758	£7,785,658
£0	£2,732,180	£3,726,136	£4,223,114	£4,721,036	£5,248,248	£5,714,992	£6,212,914	£7,206,869	£8,201,769
£25	£2,676,028	£3,669,983	£4,166,961	£4,664,884	£5,192,096	£5,658,839	£6,156,762	£7,150,717	£8,145,617
£50	£2,619,876	£3,613,831	£4,110,809	£4,608,731	£5,135,943	£5,602,687	£6,100,609	£7,094,564	£8,089,464
£75	£2,563,723	£3,557,679	£4,054,656	£4,552,579	£5,079,791	£5,546,534	£6,044,457	£7,038,412	£8,033,312
£100	£2,507,571	£3,501,526	£3,998,504	£4,496,427	£5,023,639	£5,490,382	£5,988,304	£6,982,260	£7,977,160
£125	£2,451,418	£3,445,374	£3,942,352	£4,440,274	£4,967,486	£5,434,230	£5,932,152	£6,926,107	£7,921,007
£150	£2,395,266	£3,389,221	£3,886,199	£4,384,122	£4,911,334	£5,378,077	£5,876,000	£6,869,955	£7,864,855
£175	£2,339,114	£3,333,069	£3,830,047	£4,327,969	£4,855,181	£5,321,925	£5,819,847	£6,813,802	£7,808,703
£200	£2,282,961	£3,276,917	£3,773,894	£4,271,817	£4,799,029	£5,265,772	£5,763,695	£6,757,650	£7,752,550
£225	£2,226,809	£3,220,764	£3,717,742	£4,215,665	£4,742,877	£5,209,620	£5,707,543	£6,701,498	£7,696,398
£250	£2,170,657	£3,164,612	£3,661,590	£4,159,512	£4,686,724	£5,153,468	£5,651,390	£6,645,345	£7,640,246
£275	£2,114,504	£3,108,460	£3,605,437	£4,103,360	£4,630,572	£5,097,315	£5,595,238	£6,589,193	£7,584,093
£300	£2,058,352	£3,052,307	£3,549,285	£4,047,207	£4,574,419	£5,041,163	£5,539,085	£6,533,041	£7,527,941
£325	£2,002,199	£2,996,155	£3,493,132	£3,991,055	£4,518,267	£4,985,010	£5,482,933	£6,476,888	£7,471,789
£350	£1,946,047	£2,940,002	£3,436,980	£3,934,903	£4,462,115	£4,928,858	£5,426,781	£6,420,736	£7,415,636
£375	£1,889,895	£2,883,850	£3,380,828	£3,878,750	£4,405,962	£4,872,706	£5,370,628	£6,364,584	£7,359,484
£400	£1,833,742	£2,827,698	£3,324,675	£3,822,598	£4,349,810	£4,816,553	£5,314,476	£6,308,431	£7,303,332

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

EUV+ £/ha	tes			
£250,000	Greenfield Enhancement (Lower)			
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar			
£1,500,000	.ow-grade industrial / office land values			
£3,000,000	Office PDL			
£5,000,000	Existing residential Land / upper high-density commercial values			
£7,500,000	Existing residential cand / upper ingri-density commercial values			

#### S DixonSearle Partnership

### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1f: 50 Flats

Development Scenario	50 Flats
Typical Site Type	GF/PDL
Net Land Area (ha)	0.33
Gross Land Area (ha)	0.38
Site Density (dph)	150
Profit Level (GDV)	17.50%

50 Flats					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£1,143,940	£1,903,412	£2,283,148	£2,663,606	£3,066,444	£3,423,078	£3,803,536	£4,563,008	£5,323,201
£0	£1,555,319	£2,314,791	£2,694,527	£3,074,985	£3,477,822	£3,834,457	£4,214,914	£4,974,386	£5,734,580
£25	£1,499,805	£2,259,277	£2,639,013	£3,019,471	£3,422,309	£3,778,943	£4,159,401	£4,918,873	£5,679,066
£50	£1,444,292	£2,203,763	£2,583,499	£2,963,957	£3,366,795	£3,723,429	£4,103,887	£4,863,359	£5,623,553
£75	£1,388,778	£2,148,250	£2,527,986	£2,908,444	£3,311,281	£3,667,915	£4,048,373	£4,807,845	£5,568,039
£100	£1,333,264	£2,092,736	£2,472,472	£2,852,930	£3,255,768	£3,612,402	£3,992,860	£4,752,332	£5,512,525
£125	£1,277,751	£2,037,222	£2,416,958	£2,797,416	£3,200,254	£3,556,888	£3,937,346	£4,696,818	£5,457,012
£150	£1,222,237	£1,981,709	£2,361,445	£2,741,903	£3,144,740	£3,501,374	£3,881,832	£4,641,304	£5,401,498
£175	£1,166,723	£1,926,195	£2,305,931	£2,686,389	£3,089,227	£3,445,861	£3,826,319	£4,585,790	£5,345,984
£200	£1,111,210	£1,870,681	£2,250,417	£2,630,875	£3,033,713	£3,390,347	£3,770,805	£4,530,277	£5,290,471
£225	£1,055,696	£1,815,168	£2,194,904	£2,575,361	£2,978,199	£3,334,833	£3,715,291	£4,474,763	£5,234,957
£250	£1,000,182	£1,759,654	£2,139,390	£2,519,848	£2,922,686	£3,279,320	£3,659,778	£4,419,249	£5,179,443
£275	£944,668	£1,704,140	£2,083,876	£2,464,334	£2,867,172	£3,223,806	£3,604,264	£4,363,736	£5,123,930
£300	£889,155	£1,648,627	£2,028,363	£2,408,820	£2,811,658	£3,168,292	£3,548,750	£4,308,222	£5,068,416
£325	£833,641	£1,593,113	£1,972,849	£2,353,307	£2,756,144	£3,112,779	£3,493,236	£4,252,708	£5,012,902
£350	£778,127	£1,537,599	£1,917,335	£2,297,793	£2,700,631	£3,057,265	£3,437,723	£4,197,195	£4,957,388
£375	£722,614	£1,482,086	£1,861,822	£2,242,279	£2,645,117	£3,001,751	£3,382,209	£4,141,681	£4,901,875
£400	£667,100	£1,426,572	£1,806,308	£2,186,766	£2,589,603	£2,946,238	£3,326,695	£4,086,167	£4,846,361
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
Indexed Rate	£3,010,369	£5,008,980	£6,008,285	£7,009,490	£8,069,589	£9,008,100	£10,009,305	£12,007,915	£14,008,425
£0	£4,092,945	£6,091,555	£7,090,860	£8,092,065	£9,152,164	£10,090,675	£11,091,880	£13,090,490	£15,091,000
£25	£3,946,856	£5,945,466	£6,944,771	£7,945,976	£9,006,075	£9,944,586	£10,945,791	£12,944,402	£14,944,912
£50	£3,800,767	£5,799,378	£6,798,683	£7,799,888	£8,859,987	£9,798,498	£10,799,703	£12,798,313	£14,798,823
£75	£3,654,679	£5,653,289	£6,652,594	£7,653,799	£8,713,898	£9,652,409	£10,653,614	£12,652,224	£14,652,734
£100	£3,508,590	£5,507,200	£6,506,505	£7,507,710	£8,567,810	£9,506,320	£10,507,525	£12,506,136	£14,506,646
£125	£3,362,501	£5,361,112	£6,360,417	£7,361,622	£8,421,721	£9,360,232	£10,361,437	£12,360,047	£14,360,557
£150	£3,216,413	£5,215,023	£6,214,328	£7,215,533	£8,275,632	£9,214,143	£10,215,348	£12,213,958	£14,214,468
£175	£3,070,324	£5,068,934	£6,068,239	£7,069,444	£8,129,544	£9,068,055	£10,069,259	£12,067,870	£14,068,380
£200	£2,924,236	£4,922,846	£5,922,151	£6,923,356	£7,983,455	£8,921,966	£9,923,171	£11,921,781	£13,922,291
£225	£2,778,147	£4,776,757	£5,776,062	£6,777,267	£7,837,366	£8,775,877	£9,777,082	£11,775,692	£13,776,202
£250	£2,632,058	£4,630,668	£5,629,974	£6,631,178	£7,691,278	£8,629,789	£9,630,993	£11,629,604	£13,630,114
£275	£2,485,970	£4,484,580	£5,483,885	£6,485,090	£7,545,189	£8,483,700	£9,484,905	£11,483,515	£13,484,025
£300	£2,339,881	£4,338,491	£5,337,796	£6,339,001	£7,399,100	£8,337,611	£9,338,816	£11,337,426	£13,337,936
£325	£2,193,792	£4,192,403	£5,191,708	£6,192,912	£7,253,012	£8,191,523	£9,192,728	£11,191,338	£13,191,848
£350	£2,047,704	£4,046,314	£5,045,619	£6,046,824	£7,106,923	£8,045,434	£9,046,639	£11,045,249	£13,045,759
£375	£1,901,615	£3,900,225	£4,899,530	£5,900,735	£6,960,835	£7,899,345	£8,900,550	£10,899,160	£12,899,670
£400	£1,755,526	£3,754,137	£4,753,442	£5,754,647	£6,814,746	£7,753,257	£8,754,462	£10,753,072	£12,753,582

40% AH	Value Levels £/m <sup>2</sup>								
	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£975,104	£1,689,821	£2,047,180	£2,405,218	£2,784,317	£3,119,935	£3,477,972	£4,192,689	£4,908,08
£0	£1,327,715	£2,042,431	£2,399,790	£2,757,823	£3,136,927	£3,472,545	£3,830,583	£4,545,300	£5,260,69
£25	£1,280,131	£1,994,848	£2,352,207	£2,710,240	£3,089,344	£3,424,962	£3,783,000	£4,497,717	£5,213,11
£50	£1,232,548	£1,947,265	£2,304,624	£2,662,657	£3,041,760	£3,377,378	£3,735,416	£4,450,133	£5,165,53
£75	£1,184,965	£1,899,682	£2,257,040	£2,615,074	£2,994,177	£3,329,795	£3,687,833	£4,402,550	£5,117,94
£100	£1,137,382	£1,852,099	£2,209,457	£2,567,492	£2,946,594	£3,282,212	£3,640,250	£4,354,967	£5,070,36
£125	£1,089,799	£1,804,516	£2,161,874	£2,519,909	£2,899,011	£3,234,629	£3,592,667	£4,307,384	£5,022,78
£150	£1,042,216	£1,756,933	£2,114,291	£2,472,326	£2,851,428	£3,187,046	£3,545,084	£4,259,801	£4,975,19
£175	£994,632	£1,709,349	£2,066,708	£2,424,743	£2,803,845	£3,139,463	£3,497,501	£4,212,218	£4,927,61
£200	£947,049	£1,661,766	£2,019,125	£2,377,160	£2,756,261	£3,091,880	£3,449,917	£4,164,634	£4,880,03
£225	£899,466	£1,614,183	£1,971,542	£2,329,577	£2,708,678	£3,044,296	£3,402,334	£4,117,051	£4,832,44
£250	£851,883	£1,566,600	£1,923,958	£2,281,994	£2,661,095	£2,996,713	£3,354,751	£4,069,468	£4,784,86
£275	£804,300	£1,519,017	£1,876,375	£2,234,412	£2,613,512	£2,949,130	£3,307,168	£4,021,885	£4,737,28
£300	£756,717	£1,471,434	£1,828,792	£2,186,829	£2,565,929	£2,901,547	£3,259,585	£3,974,302	£4,689,69
£325	£709,133	£1,423,850	£1,781,209	£2,139,246	£2,518,346	£2,853,964	£3,212,002	£3,926,719	£4,642,11
£350	£661,550	£1,376,267	£1,733,626	£2,091,663	£2,470,763	£2,806,381	£3,164,418	£3,879,135	£4,594,53
£375	£613,967	£1,328,684	£1,686,043	£2,044,080	£2,423,179	£2,758,797	£3,116,835	£3,831,552	£4,546,94
£400	£566,384	£1,281,101	£1,638,459	£1,996,497	£2,375,596	£2,711,214	£3,069,252	£3,783,969	£4,499,36
Trial CIL Rate £/m <sup>2</sup>			•	Re	sidual Land Value (£/	'ha)	•		
Indexed Rate	£2,566,064	£4,446,898	£5,387,315	£6,329,520	£7,327,149	£8,210,354	£9,152,559	£11,033,393	£12,916,0
	£3,493,986	£5.374.820	£6.315.237	£7.257.429	£8.255.070	£9.138.276	£10.080.481	£11.961.315	£13.843.9
£0	£3,493,986 £3,368,767	£5,374,820 £5,249.601	£6,315,237 £6,190,018	£7,257,429 £7.132.211	£8,255,070 £8,129,852	£9,138,276 £9,013,057	£10,080,481 £9,955,262	£11,961,315 £11,836,096	
£0 £25	£3,368,767	£5,249,601	£6,190,018	£7,132,211	£8,129,852	£9,013,057	£9,955,262	£11,836,096	£13,718,71
£0	£3,368,767 £3,243,548	£5,249,601 £5,124,382	£6,190,018 £6,064,799	£7,132,211 £7,006,993	£8,129,852 £8,004,633	£9,013,057 £8,887,838	£9,955,262 £9,830,043	£11,836,096 £11,710,877	£13,718,73 £13,593,50
£0 £25 £50 £75	£3,368,767 £3,243,548 £3,118,329	£5,249,601 £5,124,382 £4,999,163	£6,190,018 £6,064,799 £5,939,580	£7,132,211 £7,006,993 £6,881,775	£8,129,852 £8,004,633 £7,879,414	£9,013,057 £8,887,838 £8,762,619	£9,955,262 £9,830,043 £9,704,824	£11,836,096 £11,710,877 £11,585,659	£13,843,93 £13,718,73 £13,593,50 £13,468,28 £13,343,00
£0 £25 £50 £75 £100	£3,368,767 £3,243,548 £3,118,329 £2,993,110	£5,249,601 £5,124,382 £4,999,163 £4,873,944	£6,190,018 £6,064,799 £5,939,580 £5,814,361	£7,132,211 £7,006,993 £6,881,775 £6,756,557	£8,129,852 £8,004,633 £7,879,414 £7,754,195	£9,013,057 £8,887,838 £8,762,619 £8,637,400	£9,955,262 £9,830,043 £9,704,824 £9,579,605	f11,836,096 f11,710,877 f11,585,659 f11,460,440	£13,718,73 £13,593,50 £13,468,28 £13,343,00
£0 £25 £50 £75 £100 £125	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387	£11,836,096 £11,710,877 £11,585,659 £11,460,440 £11,335,221	£13,718,72 £13,593,50 £13,468,22 £13,343,00 £13,217,84
£0 £25 £50 £75 £100 £125 £150	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507	f6,190,018 f6,064,799 f5,939,580 f5,814,361 f5,689,143 f5,563,924	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168	£11,836,096 £11,710,877 £11,585,659 £11,460,440 £11,335,221 £11,210,002	£13,718,7 £13,593,50 £13,468,22 £13,343,00 £13,217,8 £13,092,63
£0 £25 £50 £75 £100 £125 £150 £175	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783	£13,718,7 £13,593,50 £13,468,22 £13,343,00 £13,217,8 £13,092,6 £12,967,40
£0 £25 £50 £75 £100 £125 £150 £175 £200	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,563,924 £5,313,486	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903 £6,255,685	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564	£13,718,7 £13,593,50 £13,468,22 £13,343,00 £13,217,8 £13,092,62 £12,967,40 £12,842,18
£0 £25 £50 £75 £100 £125 £150 £175	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345	£13,718,7 £13,593,50 £13,468,21 £13,343,00 £13,217,8 £13,092,63 £12,967,40 £12,842,11 £12,842,11 £12,716,90
£0 £25 £50 £75 £100 £125 £150 £175 £200 £225	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235 £2,367,016 £2,241,797	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850 £4,122,631	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705 £5,313,486 £5,188,267 £5,063,048	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903 £6,255,685 £6,130,467 £6,005,248	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320 £7,128,101 £7,002,882	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525 £8,011,306 £7,886,087	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730 £8,953,511 £8,828,292	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345 f10,709,127	£13,718,72 £13,593,50 £13,468,24 £13,343,00 £13,217,84 £13,092,63 £12,967,40 £12,842,11 £12,716,90 £12,591,74
£0 £25 £50 £75 £100 £125 £150 £175 £200 £225 £250	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235 £2,367,016 £2,241,797 £2,116,578	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850 £4,122,631 £3,997,412	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705 £5,313,486 £5,318,267 £5,063,048 £4,937,830	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903 £6,255,685 £6,130,467 £6,005,248 £5,880,030	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320 £7,128,101 £7,002,882 £6,877,663	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525 £8,011,306 £7,886,087 £7,760,869	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730 £8,953,511 £8,828,292 £8,703,074	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345 f10,709,127 f10,583,908	£13,718,7: £13,593,50 £13,468,21 £13,343,00 £13,217,8: £13,092,61 £12,967,44 £12,842,11 £12,716,90 £12,591,74 £12,466,51
£0   £25   £50   £75   £100   £125   £150   £175   £200   £225   £250   £250   £275	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235 £2,367,016 £2,241,797	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850 £4,122,631	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705 £5,313,486 £5,188,267 £5,063,048	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903 £6,255,685 £6,130,467 £6,005,248	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320 £7,128,101 £7,002,882	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525 £8,011,306 £7,886,087	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730 £8,953,511 £8,828,292	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345 f10,709,127	£13,718,73 £13,593,50 £13,468,28 £13,343,00
£0   £25   £50   £75   £100   £125   £150   £175   £200   £225   £250   £275   £300	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235 £2,367,016 £2,241,797 £2,116,578 £1,991,360 £1,866,141	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850 £4,122,631 £3,997,412 £3,872,194 £3,746,975	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,313,486 £5,188,267 £5,063,048 £4,937,830 £4,812,611 £4,687,392	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,506,121 £6,380,903 £6,255,685 £6,130,467 £6,005,248 £5,880,030 £5,754,812	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320 £7,128,101 £7,002,882 £6,877,663 £6,877,663 £6,627,226	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525 £8,011,306 £7,886,087 £7,760,869 £7,635,650 £7,510,431	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730 £8,953,511 £8,828,292 £8,703,074 £8,577,855	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345 f10,709,127 f10,583,908 f10,458,689	£13,718,7 £13,593,50 £13,468,21 £13,468,21 £13,217,8- £13,092,61 £12,967,41 £12,842,11 £12,716,90 £12,716,90 £12,246,51 £12,446,51 £12,241,31 £12,216,00
£0   £25   £50   £75   £100   £125   £150   £150   £25   £200   £225   £250   £275   £300   £325	£3,368,767 £3,243,548 £3,118,329 £2,993,110 £2,867,891 £2,742,673 £2,617,454 £2,492,235 £2,367,016 £2,241,797 £2,116,578 £1,991,360	£5,249,601 £5,124,382 £4,999,163 £4,873,944 £4,748,726 £4,623,507 £4,498,288 £4,373,069 £4,247,850 £4,122,631 £3,997,412 £3,872,194	£6,190,018 £6,064,799 £5,939,580 £5,814,361 £5,689,143 £5,563,924 £5,438,705 £5,313,486 £5,188,267 £5,063,048 £4,937,830 £4,812,611	£7,132,211 £7,006,993 £6,881,775 £6,756,557 £6,631,339 £6,556,121 £6,380,903 £6,255,685 £6,130,467 £6,005,248 £5,880,030 £5,754,812 £5,629,594	£8,129,852 £8,004,633 £7,879,414 £7,754,195 £7,628,976 £7,503,757 £7,378,539 £7,253,320 £7,128,101 £7,002,882 £6,877,663 £6,752,444	£9,013,057 £8,887,838 £8,762,619 £8,637,400 £8,512,182 £8,386,963 £8,261,744 £8,136,525 £8,011,306 £7,866,087 £7,760,869 £7,760,869 £7,635,650	£9,955,262 £9,830,043 £9,704,824 £9,579,605 £9,454,387 £9,329,168 £9,203,949 £9,078,730 £8,953,511 £8,828,292 £8,703,074 £8,577,855 £8,452,636	f11,836,096 f11,710,877 f11,585,659 f11,460,440 f11,335,221 f11,210,002 f11,084,783 f10,959,564 f10,834,345 f10,709,127 f10,583,908 f10,458,689 f10,458,689 f10,333,470	£13,718,7: £13,593,50 £13,468,21 £13,343,00 £13,217,84 £13,092,65 £12,967,40 £12,842,11 £12,716,90 £12,591,74 £12,466,55 £12,341,33

#### **BLV Notes:**

EUV+ £/ha	tes			
£250,000	Greenfield Enhancement (Lower)			
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar			
£1,500,000	Low-grade industrial / office land values			
£3,000,000	Office PDL			
£5,000,000	Existing residential Land / upper high-density commercial values			
£7,500,000	Existing residential Land 7 upper high-density commercial values			



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1g: 50 Flats BCP (17.5% Profit on GDV)

	50 Flats
Development Scenario	Basement Parking
Typical Site Type	PDL
Net Land Area (ha)	0.29
Gross Land Area (ha)	0.33
Site Density (dph)	175
Profit Level (GDV)	17.50%

50 Flats BCP					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	E)			
Indexed Rate	-£84,762	£689,460	£1,069,196	£1,449,654	£1,852,492	£2,209,126	£2,589,584	£3,349,056	£4,109,249
£0	£341,367	£1,100,839	£1,480,575	£1,861,033	£2,263,870	£2,620,505	£3,000,962	£3,760,434	£4,520,628
£25	£281,704	£1,045,258	£1,425,061	£1,805,519	£2,208,357	£2,564,991	£2,945,449	£3,704,921	£4,465,114
£50	£222,042	£989,677	£1,369,547	£1,750,005	£2,152,843	£2,509,477	£2,889,935	£3,649,407	£4,409,601
£75	£162,379	£934,096	£1,314,034	£1,694,492	£2,097,329	£2,453,963	£2,834,421	£3,593,893	£4,354,087
£100	£102,717	£878,515	£1,258,520	£1,638,978	£2,041,816	£2,398,450	£2,778,908	£3,538,380	£4,298,573
£125	£43,054	£822,934	£1,203,006	£1,583,464	£1,986,302	£2,342,936	£2,723,394	£3,482,866	£4,243,060
£150	-£16,608	£767,353	£1,147,493	£1,527,951	£1,930,788	£2,287,422	£2,667,880	£3,427,352	£4,187,546
£175	-£76,271	£711,772	£1,091,979	£1,472,437	£1,875,275	£2,231,909	£2,612,367	£3,371,838	£4,132,032
£200	-£135,933	£656,192	£1,036,465	£1,416,923	£1,819,761	£2,176,395	£2,556,853	£3,316,325	£4,076,519
£225	-£195,596	£600,611	£980,952	£1,361,410	£1,764,247	£2,120,881	£2,501,339	£3,260,811	£4,021,005
£250	-£255,259	£545,030	£925,438	£1,305,896	£1,708,734	£2,065,368	£2,445,826	£3,205,297	£3,965,491
£275	-£314,921	£489,449	£869,924	£1,250,382	£1,653,220	£2,009,854	£2,390,312	£3,149,784	£3,909,978
£300	-£374,584	£433,868	£814,411	£1,194,868	£1,597,706	£1,954,340	£2,334,798	£3,094,270	£3,854,464
£325	-£434,246	£378,287	£758,897	£1,139,355	£1,542,193	£1,898,827	£2,279,285	£3,038,756	£3,798,950
£350	-£493,909	£322,706	£703,383	£1,083,841	£1,486,679	£1,843,313	£2,223,771	£2,983,243	£3,743,436
£375	-£553,571	£267,125	£647,870	£1,028,327	£1,431,165	£1,787,799	£2,168,257	£2,927,729	£3,687,923
£400	-£613,234	£211,544	£592,356	£972,814	£1,375,651	£1,732,286	£2,112,743	£2,872,215	£3,632,409
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	ha)			
Indexed Rate	-£256,856	£2,089,274	£3,239,988	£4,392,891	£5,613,612	£6,694,321	£7,847,224	£10,148,653	£12,452,271
£0	£1,034,445	£3,335,875	£4,486,590	£5,639,493	£6,860,213	£7,940,923	£9,093,825	£11,395,255	£13,698,873
£25	£853,650	£3,167,448	£4,318,367	£5,471,270	£6,691,990	£7,772,700	£8,925,602	£11,227,032	£13,530,650
£50	£672,854	£2,999,021	£4,150,144	£5,303,046	£6,523,767	£7,604,476	£8,757,379	£11,058,809	£13,362,426
£75	£492,059	£2,830,594	£3,981,920	£5,134,823	£6,355,543	£7,436,253	£8,589,156	£10,890,585	£13,194,203
£100	£311,263	£2,662,167	£3,813,697	£4,966,600	£6,187,320	£7,268,030	£8,420,932	£10,722,362	£13,025,980
£125	£130,467	£2,493,740	£3,645,474	£4,798,377	£6,019,097	£7,099,806	£8,252,709	£10,554,139	£12,857,756
£150	-£50,328	£2,325,313	£3,477,251	£4,630,153	£5,850,874	£6,931,583	£8,084,486	£10,385,916	£12,689,533
£175	-£231,124	£2,156,886	£3,309,027	£4,461,930	£5,682,650	£6,763,360	£7,916,262	£10,217,692	£12,521,310
£200	-£411,920	£1,988,459	£3,140,804	£4,293,707	£5,514,427	£6,595,137	£7,748,039	£10,049,469	£12,353,087
£225	-£592,715	£1,820,032	£2,972,581	£4,125,483	£5,346,204	£6,426,913	£7,579,816	£9,881,246	£12,184,863
£250	-£773,511	£1,651,605	£2,804,357	£3,957,260	£5,177,980	£6,258,690	£7,411,593	£9,713,022	£12,016,640
£275	-£954,306	£1,483,178	£2,636,134	£3,789,037	£5,009,757	£6,090,467	£7,243,369	£9,544,799	£11,848,417
£300	-£1,135,102	£1,314,751	£2,467,911	£3,620,814	£4,841,534	£5,922,243	£7,075,146	£9,376,576	£11,680,193
£325	-£1,315,898	£1,146,324	£2,299,688	£3,452,590	£4,673,311	£5,754,020	£6,906,923	£9,208,353	£11,511,970
£350	-£1,496,693	£977,897	£2,131,464	£3,284,367	£4,505,087	£5,585,797	£6,738,699	£9,040,129	£11,343,747
£375	-£1,677,489	£809,470	£1,963,241	£3,116,144	£4,336,864	£5,417,574	£6,570,476	£8,871,906	£11,175,524
£400	-£1,858,285	£641,043	£1,795,018	£2,947,920	£4,168,641	£5,249,350	£6,402,253	£8,703,683	£11,007,300

50 Flats BCP					Value Levels £/m <sup>2</sup>				-
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)							
Indexed Rate	-£270,804	£475,869	£833,228	£1,191,266	£1,570,365	£1,905,983	£2,264,020	£2,978,737	£3,694,134
£0	£109,453	£828,480	£1,185,838	£1,543,876	£1,922,975	£2,258,593	£2,616,631	£3,331,348	£4,046,744
£25	£57,244	£780,514	£1,138,255	£1,496,293	£1,875,392	£2,211,010	£2,569,048	£3,283,764	£3,999,161
£50	£5,035	£732,549	£1,090,672	£1,448,710	£1,827,808	£2,163,426	£2,521,464	£3,236,181	£3,951,578
£75	-£47,174	£684,583	£1,043,089	£1,401,126	£1,780,225	£2,115,843	£2,473,881	£3,188,598	£3,903,994
£100	-£99,383	£636,618	£995,505	£1,353,543	£1,732,642	£2,068,260	£2,426,298	£3,141,015	£3,856,411
£125	-£151,591	£588,653	£947,922	£1,305,960	£1,685,059	£2,020,677	£2,378,715	£3,093,432	£3,808,828
£150	-£203,800	£540,687	£900,339	£1,258,377	£1,637,476	£1,973,094	£2,331,132	£3,045,849	£3,761,245
£175	-£256,009	£492,722	£852,756	£1,210,794	£1,589,893	£1,925,511	£2,283,549	£2,998,266	£3,713,662
£200	-£308,218	£444,757	£805,173	£1,163,211	£1,542,309	£1,877,928	£2,235,965	£2,950,682	£3,666,079
£225	-£360,427	£396,791	£757,590	£1,115,627	£1,494,726	£1,830,344	£2,188,382	£2,903,099	£3,618,496
£250	-£412,636	£348,826	£710,006	£1,068,044	£1,447,143	£1,782,761	£2,140,799	£2,855,516	£3,570,912
£275	-£464,845	£300,860	£662,423	£1,020,461	£1,399,560	£1,735,178	£2,093,216	£2,807,933	£3,523,329
£300	-£517,054	£252,895	£614,840	£972,878	£1,351,977	£1,687,595	£2,045,633	£2,760,350	£3,475,746
£325	-£569,263	£204,930	£567,257	£925,295	£1,304,394	£1,640,012	£1,998,050	£2,712,767	£3,428,163
£350	-£621,472	£156,964	£519,674	£877,712	£1,256,811	£1,592,429	£1,950,466	£2,665,183	£3,380,580
£375	-£673,681	£108,999	£472,091	£830,128	£1,209,227	£1,544,845	£1,902,883	£2,617,600	£3,332,997
£400	-£725,889	£61,034	£424,507	£782,545	£1,161,644	£1,497,262	£1,855,300	£2,570,017	£3,285,413
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£,	/ha)			
Indexed Rate	-£820,617	£1,442,028	£2,524,933	£3,609,896	£4,758,680	£5,775,705	£6,860,668	£9,026,477	£11,194,345
£0	£331,676	£2,510,544	£3,593,448	£4,678,412	£5,827,196	£6,844,221	£7,929,184	£10,094,993	£12,262,860
£25	£173,467	£2,365,194	£3,449,257	£4,534,220	£5,683,005	£6,700,029	£7,784,992	£9,950,801	£12,118,669
£50	£15,258	£2,219,845	£3,305,066	£4,390,029	£5,538,813	£6,555,838	£7,640,801	£9,806,610	£11,974,478
£75	-£142,950	£2,074,495	£3,160,874	£4,245,837	£5,394,622	£6,411,646	£7,496,610	£9,662,419	£11,830,286
£100	-£301,159	£1,929,146	£3,016,683	£4,101,646	£5,250,431	£6,267,455	£7,352,418	£9,518,227	£11,686,095
£125	-£459,368	£1,783,796	£2,872,491	£3,957,455	£5,106,239	£6,123,264	£7,208,227	£9,374,036	£11,541,904
£150	-£617,577	£1,638,446	£2,728,300	£3,813,263	£4,962,048	£5,979,072	£7,064,036	£9,229,844	£11,397,712
£175	-£775,786	£1,493,097	£2,584,109	£3,669,072	£4,817,857	£5,834,881	£6,919,844	£9,085,653	£11,253,521
£200	-£933,995	£1,347,747	£2,439,917	£3,524,881	£4,673,665	£5,690,690	£6,775,653	£8,941,462	£11,109,329
£225	-£1,092,203	£1,202,398	£2,295,726	£3,380,689	£4,529,474	£5,546,498	£6,631,461	£8,797,270	£10,965,138
£250	-£1,250,412	£1,057,048	£2,151,535	£3,236,498	£4,385,282	£5,402,307	£6,487,270	£8,653,079	£10,820,947
£275	-£1,408,621	£911,698	£2,007,343	£3,092,306	£4,241,091	£5,258,115	£6,343,079	£8,508,888	£10,676,755
£300	-£1,566,830	£766,349	£1,863,152	£2,948,115	£4,096,900	£5,113,924	£6,198,887	£8,364,696	£10,532,564
£325	-£1,725,039	£620,999	£1,718,960	£2,803,924	£3,952,708	£4,969,733	£6,054,696	£8,220,505	£10,388,372
£350	-£1,883,248	£475,650	£1,574,769	£2,659,732	£3,808,517	£4,825,541	£5,910,504	£8,076,313	£10,244,181
£375	-£2,041,456	£330,300	£1,430,578	£2,515,541	£3,664,325	£4,681,350	£5,766,313	£7,932,122	£10,099,990
£400	-£2,199,665	£184,950	£1,286,386	£2,371,349	£3,520,134	£4,537,158	£5,622,122	£7.787.931	£9.955.798

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RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes					
£250,000	Greenfield Enhancement (Lower)					
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar					
£1,500,000	-grade industrial / office land values					
£3,000,000	Office PDL					
£5,000,000	Existing residential Land / upper high-density commercial values					
£7,500,000	xisting residential Land / upper nigh-density commercial values					



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1h: 50 Flats UCP (17.5% Profit on GDV)

Development Scenario	50 Flats UCP
Typical Site Type	PDL
Net Land Area (ha)	0.29
Gross Land Area (ha)	0.33
Site Density (dph)	175
Profit Level (GDV)	17.50%

50 Flats UCP					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£922,166	£1,681,637	£2,061,373	£2,441,831	£2,844,669	£3,201,303	£3,581,761	£4,341,233	£5,101,427
£0	£1,333,544	£2,093,016	£2,472,752	£2,853,210	£3,256,048	£3,612,682	£3,993,140	£4,752,611	£5,512,805
£25	£1,278,030	£2,037,502	£2,417,238	£2,797,696	£3,200,534	£3,557,168	£3,937,626	£4,697,098	£5,457,292
£50	£1,222,517	£1,981,989	£2,361,725	£2,742,182	£3,145,020	£3,501,654	£3,882,112	£4,641,584	£5,401,778
£75	£1,167,003	£1,926,475	£2,306,211	£2,686,669	£3,089,506	£3,446,141	£3,826,598	£4,586,070	£5,346,264
£100	£1,111,489	£1,870,961	£2,250,697	£2,631,155	£3,033,993	£3,390,627	£3,771,085	£4,530,557	£5,290,751
£125	£1,055,976	£1,815,448	£2,195,184	£2,575,641	£2,978,479	£3,335,113	£3,715,571	£4,475,043	£5,235,237
£150	£1,000,462	£1,759,934	£2,139,670	£2,520,128	£2,922,965	£3,279,600	£3,660,057	£4,419,529	£5,179,723
£175	£944,948	£1,704,420	£2,084,156	£2,464,614	£2,867,452	£3,224,086	£3,604,544	£4,364,016	£5,124,209
£200	£889,435	£1,648,907	£2,028,642	£2,409,100	£2,811,938	£3,168,572	£3,549,030	£4,308,502	£5,068,696
£225	£833,921	£1,593,393	£1,973,129	£2,353,587	£2,756,424	£3,113,059	£3,493,516	£4,252,988	£5,013,182
£250	£778,407	£1,537,879	£1,917,615	£2,298,073	£2,700,911	£3,057,545	£3,438,003	£4,197,475	£4,957,668
£275	£722,894	£1,482,365	£1,862,101	£2,242,559	£2,645,397	£3,002,031	£3,382,489	£4,141,961	£4,902,155
£300	£667,380	£1,426,852	£1,806,588	£2,187,046	£2,589,883	£2,946,517	£3,326,975	£4,086,447	£4,846,641
£325	£611,866	£1,371,338	£1,751,074	£2,131,532	£2,534,370	£2,891,004	£3,271,462	£4,030,933	£4,791,127
£350	£556,353	£1,315,824	£1,695,560	£2,076,018	£2,478,856	£2,835,490	£3,215,948	£3,975,420	£4,735,614
£375	£500,839	£1,260,311	£1,640,047	£2,020,505	£2,423,342	£2,779,976	£3,160,434	£3,919,906	£4,680,100
£400	£445,325	£1,204,797	£1,584,533	£1,964,991	£2,367,829	£2,724,463	£3,104,921	£3,864,392	£4,624,586
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
Indexed Rate	£2,794,441	£5,095,871	£6,246,586	£7,399,488	£8,620,209	£9,700,918	£10,853,821	£13,155,251	£15,458,868
£0	£4,041,043	£6,342,473	£7,493,188	£8,646,090	£9,866,811	£10,947,520	£12,100,423	£14,401,853	£16,705,471
£25	£3,872,820	£6,174,249	£7,324,964	£8,477,867	£9,698,587	£10,779,297	£11,932,199	£14,233,629	£16,537,247
£50	£3,704,596	£6,006,026	£7,156,741	£8,309,644	£9,530,364	£10,611,074	£11,763,976	£14,065,406	£16,369,024
£75	£3,536,373	£5,837,803	£6,988,518	£8,141,420	£9,362,141	£10,442,850	£11,595,753	£13,897,183	£16,200,801
£100	£3,368,150	£5,669,580	£6,820,295	£7,973,197	£9,193,918	£10,274,627	£11,427,530	£13,728,960	£16,032,577
£125	£3,199,926	£5,501,356	£6,652,071	£7,804,974	£9,025,694	£10,106,404	£11,259,306	£13,560,736	£15,864,354
£150	£3,031,703	£5,333,133	£6,483,848	£7,636,751	£8,857,471	£9,938,180	£11,091,083	£13,392,513	£15,696,131
£175	£2,863,480	£5,164,910	£6,315,625	£7,468,527	£8,689,248	£9,769,957	£10,922,860	£13,224,290	£15,527,907
£200	£2,695,257	£4,996,686	£6,147,401	£7,300,304	£8,521,024	£9,601,734	£10,754,637	£13,056,066	£15,359,684
£225	£2,527,033	£4,828,463	£5,979,178	£7,132,081	£8,352,801	£9,433,511	£10,586,413	£12,887,843	£15,191,461
£250	£2,358,810	£4,660,240	£5,810,955	£6,963,857	£8,184,578	£9,265,287	£10,418,190	£12,719,620	£15,023,237
£275	£2,190,587	£4,492,017	£5,642,732	£6,795,634	£8,016,355	£9,097,064	£10,249,967	£12,551,397	£14,855,014
£300	£2,022,363	£4,323,793	£5,474,508	£6,627,411	£7,848,131	£8,928,841	£10,081,743	£12,383,173	£14,686,791
£325	£1,854,140	£4,155,570	£5,306,285	£6,459,188	£7,679,908	£8,760,617	£9,913,520	£12,214,950	£14,518,568
£350	£1,685,917	£3,987,347	£5,138,062	£6,290,964	£7,511,685	£8,592,394	£9,745,297	£12,046,727	£14,350,344
£375	£1,517,694	£3,819,123	£4,969,838	£6,122,741	£7,343,461	£8,424,171	£9,577,074	£11,878,503	£14,182,121
£400	£1,349,470	£3,650,900	£4,801,615	£5,954,518	£7,175,238	£8,255,948	£9,408,850	£11,710,280	£14,013,898

50 Flats UCP	Value Levels £/m <sup>2</sup>									
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)									
Indexed Rate	£753,329	£1,468,046	£1,825,405	£2,183,443	£2,562,542	£2,898,155	£3,256,198	£3,970,915	£4,686,311	
£0	£1,105,940	£1,820,657	£2,178,015	£2,536,053	£2,915,152	£3,250,770	£3,608,808	£4,323,525	£5,038,921	
£25	£1,058,357	£1,773,073	£2,130,432	£2,488,470	£2,867,569	£3,203,187	£3,561,225	£4,275,942	£4,991,338	
£50	£1,010,773	£1,725,490	£2,082,849	£2,440,887	£2,819,986	£3,155,604	£3,513,642	£4,228,359	£4,943,755	
£75	£963,190	£1,677,907	£2,035,266	£2,393,303	£2,772,402	£3,108,020	£3,466,058	£4,180,775	£4,896,172	
£100	£915,607	£1,630,324	£1,987,682	£2,345,720	£2,724,819	£3,060,437	£3,418,475	£4,133,192	£4,848,589	
£125	£868,024	£1,582,741	£1,940,099	£2,298,137	£2,677,236	£3,012,854	£3,370,892	£4,085,609	£4,801,005	
£150	£820,441	£1,535,158	£1,892,516	£2,250,554	£2,629,653	£2,965,271	£3,323,309	£4,038,026	£4,753,422	
£175	£772,858	£1,487,575	£1,844,933	£2,202,971	£2,582,070	£2,917,688	£3,275,726	£3,990,443	£4,705,839	
£200	£725,274	£1,439,991	£1,797,350	£2,155,388	£2,534,487	£2,870,105	£3,228,143	£3,942,860	£4,658,256	
£225	£677,691	£1,392,408	£1,749,767	£2,107,805	£2,486,903	£2,822,522	£3,180,559	£3,895,276	£4,610,673	
£250	£630,108	£1,344,825	£1,702,184	£2,060,221	£2,439,320	£2,774,938	£3,132,976	£3,847,693	£4,563,090	
£275	£582,525	£1,297,242	£1,654,600	£2,012,638	£2,391,737	£2,727,355	£3,085,393	£3,800,110	£4,515,506	
£300	£534,942	£1,249,659	£1,607,017	£1,965,055	£2,344,154	£2,679,772	£3,037,810	£3,752,527	£4,467,923	
£325	£487,359	£1,202,076	£1,559,434	£1,917,472	£2,296,571	£2,632,189	£2,990,227	£3,704,944	£4,420,340	
£350	£439,775	£1,154,492	£1,511,851	£1,869,889	£2,248,988	£2,584,606	£2,942,644	£3,657,361	£4,372,757	
£375	£392,192	£1,106,909	£1,464,268	£1,822,306	£2,201,405	£2,537,023	£2,895,060	£3,609,777	£4,325,174	
£400	£344,609	£1,059,326	£1,416,685	£1,774,722	£2,153,821	£2,489,439	£2,847,477	£3,562,194	£4,277,591	
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£,	′ha)				
Indexed Rate	£2,282,817	£4,448,625	£5,531,530	£6,616,493	£7,765,278	£8,782,288	£9,867,265	£12,033,074	£14,200,942	
£0	£3,351,332	£5,517,141	£6,600,046	£7,685,009	£8,833,794	£9,850,818	£10,935,781	£13,101,590	£15,269,458	
£25	£3,207,141	£5,372,950	£6,455,854	£7,540,818	£8,689,602	£9,706,627	£10,791,590	£12,957,399	£15,125,267	
£50	£3,062,950	£5,228,759	£6,311,663	£7,396,626	£8,545,411	£9,562,435	£10,647,398	£12,813,208	£14,981,076	
£75	£2,918,758	£5,084,567	£6,167,472	£7,252,435	£8,401,219	£9,418,244	£10,503,207	£12,669,016	£14,836,884	
£100	£2,774,567	£4,940,376	£6,023,280	£7,108,243	£8,257,028	£9,274,052	£10,359,016	£12,524,825	£14,692,693	
£125	£2,630,375	£4,796,184	£5,879,089	£6,964,052	£8,112,837	£9,129,861	£10,214,824	£12,380,633	£14,548,501	
£150	£2,486,184	£4,651,993	£5,734,897	£6,819,861	£7,968,645	£8,985,670	£10,070,633	£12,236,442	£14,404,310	
£175	£2,341,993	£4,507,802	£5,590,706	£6,675,669	£7,824,454	£8,841,478	£9,926,442	£12,092,251	£14,260,119	
£200	£2,197,801	£4,363,610	£5,446,515	£6,531,478	£7,680,263	£8,697,287	£9,782,250	£11,948,059	£14,115,927	
£225	£2,053,610	£4,219,419	£5,302,323	£6,387,287	£7,536,071	£8,553,095	£9,638,059	£11,803,868	£13,971,736	
£250	£1,909,419	£4,075,227	£5,158,132	£6,243,095	£7,391,880	£8,408,904	£9,493,867	£11,659,676	£13,827,544	
£275	£1,765,227	£3,931,036	£5,013,941	£6,098,904	£7,247,688	£8,264,713	£9,349,676	£11,515,485	£13,683,353	
£300	£1,621,036	£3,786,845	£4,869,749	£5,954,712	£7,103,497	£8,120,521	£9,205,485	£11,371,294	£13,539,161	
£325	£1,476,844	£3,642,653	£4,725,558	£5,810,521	£6,959,306	£7,976,330	£9,061,293	£11,227,102	£13,394,970	
£350	£1,332,653	£3,498,462	£4,581,366	£5,666,330	£6,815,114	£7,832,139	£8,917,102	£11,082,911	£13,250,779	
£375	£1,188,462	£3,354,271	£4,437,175	£5,522,138	£6,670,923	£7,687,947	£8,772,910	£10,938,719	£13,106,587	
£400	£1,044,270	£3,210,079	£4,292,984	£5,377,947	£6,526,731	£7,543,756	£8,628,719	£10,794,528	£12,962,396	

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes				
£250,000	Greenfield Enhancement (Lower)				
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar				
£1,500,000	r-grade industrial / office land values				
£3,000,000	Office PDL				
£5,000,000	Existing residential Land / upper high-density commercial values				
£7,500,000	xisting residential Land / upper high-density commercial values				



# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1i: 50 Mixed

### (17.5% Profit on GDV)

Development Scenario	50
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	0.83
Gross Land Area (ha)	0.96
Site Density (dph)	60
Profit Level (GDV)	17.50%

50 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£2,554,026	£3,575,829	£4,086,730	£4,598,603	£5,140,586	£5,620,406	£6,132,279	£7,154,082	£8,176,856
£0	£3,019,262	£4,041,065	£4,551,966	£5,063,839	£5,605,822	£6,085,642	£6,597,515	£7,619,320	£8,642,091
£25	£2,956,480	£3,978,283	£4,489,185	£5,001,057	£5,543,040	£6,022,860	£6,534,733	£7,556,538	£8,579,310
£50	£2,893,699	£3,915,502	£4,426,403	£4,938,275	£5,480,259	£5,960,079	£6,471,952	£7,493,757	£8,516,529
£75	£2,830,917	£3,852,720	£4,363,622	£4,875,494	£5,417,477	£5,897,297	£6,409,170	£7,430,975	£8,453,747
£100	£2,768,136	£3,789,939	£4,300,840	£4,812,712	£5,354,696	£5,834,516	£6,346,389	£7,368,194	£8,390,966
£125	£2,705,354	£3,727,157	£4,238,059	£4,749,930	£5,291,914	£5,771,734	£6,283,607	£7,305,412	£8,328,184
£150	£2,642,573	£3,664,376	£4,175,277	£4,687,148	£5,229,133	£5,708,953	£6,220,826	£7,242,630	£8,265,403
£175	£2,579,791	£3,601,594	£4,112,496	£4,624,367	£5,166,351	£5,646,171	£6,158,044	£7,179,849	£8,202,621
£200	£2,517,010	£3,538,813	£4,049,714	£4,561,585	£5,103,570	£5,583,390	£6,095,263	£7,117,067	£8,139,840
£225	£2,454,228	£3,476,031	£3,986,933	£4,498,803	£5,040,788	£5,520,608	£6,032,481	£7,054,285	£8,077,058
£250	£2,391,447	£3,413,250	£3,924,151	£4,436,021	£4,978,007	£5,457,827	£5,969,700	£6,991,504	£8,014,277
£275	£2,328,665	£3,350,468	£3,861,370	£4,373,240	£4,915,225	£5,395,045	£5,906,918	£6,928,722	£7,951,495
£300	£2,265,884	£3,287,687	£3,798,588	£4,310,458	£4,852,444	£5,332,264	£5,844,137	£6,865,940	£7,888,714
£325	£2,203,102	£3,224,905	£3,735,807	£4,247,676	£4,789,662	£5,269,482	£5,781,355	£6,803,159	£7,825,932
£350	£2,140,321	£3,162,124	£3,673,025	£4,184,894	£4,726,881	£5,206,701	£5,718,574	£6,740,377	£7,763,151
£375	£2,077,539	£3,099,342	£3,610,244	£4,122,113	£4,664,099	£5,143,919	£5,655,792	£6,677,595	£7,700,370
£400	£2,014,758	£3,036,561	£3,547,462	£4,059,331	£4,601,318	£5,081,138	£5,593,011	£6,614,814	£7,637,588
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£,	/ha)			
Indexed Rate	£2,660,443	£3,724,822	£4,257,011	£4,790,211	£5,354,777	£5,854,590	£6,387,790	£7,452,168	£8,517,558
£0	£3,145,064	£4,209,442	£4,741,631	£5,274,832	£5,839,398	£6,339,210	£6,872,411	£7,936,792	£9,002,179
£25	£3,079,667	£4,144,045	£4,676,234	£5,209,435	£5,774,000	£6,273,813	£6,807,014	£7,871,394	£8,936,781
£50	£3,014,269	£4,078,648	£4,610,837	£5,144,037	£5,708,603	£6,208,416	£6,741,616	£7,805,997	£8,871,384
£75	£2,948,872	£4,013,250	£4,545,439	£5,078,639	£5,643,206	£6,143,018	£6,676,219	£7,740,599	£8,805,987
£100	£2,883,475	£3,947,853	£4,480,042	£5,013,242	£5,577,808	£6,077,621	£6,610,822	£7,675,202	£8,740,589
£125	£2,818,077	£3,882,455	£4,414,644	£4,947,844	£5,512,411	£6,012,223	£6,545,424	£7,609,804	£8,675,192
£150	£2,752,680	£3,817,058	£4,349,247	£4,882,446	£5,447,013	£5,946,826	£6,480,027	£7,544,407	£8,609,794
£175	£2,687,283	£3,751,661	£4,283,850	£4,817,049	£5,381,616	£5,881,429	£6,414,629	£7,479,009	£8,544,397
£200	£2,621,885	£3,686,263	£4,218,452	£4,751,651	£5,316,219	£5,816,031	£6,349,232	£7,413,611	£8,479,000
£225	£2,556,488	£3,620,866	£4,153,055	£4,686,253	£5,250,821	£5,750,634	£6,283,835	£7,348,214	£8,413,602
£250	£2,491,090	£3,555,468	£4,087,658	£4,620,856	£5,185,424	£5,685,236	£6,218,437	£7,282,816	£8,348,205
£275	£2,425,693	£3,490,071	£4,022,260	£4,555,458	£5,120,026	£5,619,839	£6,153,040	£7,217,419	£8,282,808
£300	£2,360,296	£3,424,674	£3,956,863	£4,490,060	£5,054,629	£5,554,442	£6,087,642	£7,152,021	£8,217,410
£325	£2,294,898	£3,359,276	£3,891,465	£4,424,663	£4,989,232	£5,489,044	£6,022,245	£7,086,624	£8,152,013
£350	£2,229,501	£3,293,879	£3,826,068	£4,359,265	£4,923,834	£5,423,647	£5,956,848	£7,021,226	£8,086,616
£375	£2,164,103	£3,228,482	£3,760,671	£4,293,867	£4,858,437	£5,358,249	£5,891,450	£6,955,829	£8,021,218
£400	£2,098,706	£3,163,084	£3,695,273	£4,228,470	£4,793,040	£5,292,852	£5,826,053	£6,890,431	£7,955,821

50 Mixed		Value Levels £/m <sup>2</sup>									
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)									
Indexed Rate	£2,296,692	£3,272,719	£3,760,732	£4,249,673	£4,767,376	£5,225,700	£5,714,641	£6,690,667	£7,667,621		
£0	£2,695,466	£3,671,493	£4,159,504	£4,648,447	£5,166,149	£5,624,473	£6,113,414	£7,089,441	£8,066,395		
£25	£2,641,653	£3,617,680	£4,105,691	£4,594,634	£5,112,337	£5,570,661	£6,059,602	£7,035,628	£8,012,582		
£50	£2,587,841	£3,563,867	£4,051,879	£4,540,822	£5,058,524	£5,516,848	£6,005,789	£6,981,815	£7,958,769		
£75	£2,534,028	£3,510,054	£3,998,066	£4,487,009	£5,004,711	£5,463,035	£5,951,976	£6,928,003	£7,904,957		
£100	£2,480,215	£3,456,242	£3,944,253	£4,433,196	£4,950,898	£5,409,223	£5,898,164	£6,874,190	£7,851,144		
£125	£2,426,402	£3,402,429	£3,890,441	£4,379,383	£4,897,086	£5,355,410	£5,844,351	£6,820,377	£7,797,331		
£150	£2,372,590	£3,348,616	£3,836,628	£4,325,571	£4,843,273	£5,301,597	£5,790,538	£6,766,565	£7,743,519		
£175	£2,318,777	£3,294,804	£3,782,816	£4,271,758	£4,789,460	£5,247,785	£5,736,726	£6,712,752	£7,689,706		
£200	£2,264,964	£3,240,991	£3,729,003	£4,217,945	£4,735,648	£5,193,972	£5,682,913	£6,658,939	£7,635,893		
£225	£2,211,152	£3,187,178	£3,675,191	£4,164,133	£4,681,835	£5,140,159	£5,629,100	£6,605,127	£7,582,081		
£250	£2,157,339	£3,133,365	£3,621,378	£4,110,320	£4,628,022	£5,086,346	£5,575,287	£6,551,314	£7,528,268		
£275	£2,103,526	£3,079,553	£3,567,565	£4,056,507	£4,574,209	£5,032,534	£5,521,475	£6,497,501	£7,474,455		
£300	£2,049,714	£3,025,740	£3,513,753	£4,002,694	£4,520,397	£4,978,721	£5,467,662	£6,443,689	£7,420,643		
£325	£1,995,901	£2,971,927	£3,459,940	£3,948,882	£4,466,584	£4,924,908	£5,413,849	£6,389,876	£7,366,830		
£350	£1,942,088	£2,918,115	£3,406,128	£3,895,069	£4,412,771	£4,871,096	£5,360,037	£6,336,063	£7,313,018		
£375	£1,888,275	£2,864,302	£3,352,315	£3,841,256	£4,358,959	£4,817,283	£5,306,224	£6,282,251	£7,259,205		
£400	£1,834,463	£2,810,489	£3,298,503	£3,787,444	£4,305,146	£4,763,470	£5,252,411	£6,228,438	£7,205,392		
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£,	/ha)					
Indexed Rate	£2,392,388	£3,409,082	£3,917,429	£4,426,743	£4,966,016	£5,443,437	£5,952,751	£6,969,445	£7,987,106		
£0	£2,807,777	£3,824,471	£4,332,816	£4,842,132	£5,381,406	£5,858,827	£6,368,140	£7,384,834	£8,402,494		
£25	£2,751,722	£3,768,417	£4,276,762	£4,786,077	£5,325,351	£5,802,772	£6,312,085	£7,328,779	£8,346,440		
£50	£2,695,667	£3,712,362	£4,220,707	£4,730,022	£5,269,296	£5,746,717	£6,256,030	£7,272,724	£8,290,385		
£75	£2,639,612	£3,656,307	£4,164,652	£4,673,968	£5,213,241	£5,690,662	£6,199,975	£7,216,670	£8,234,330		
£100	£2,583,557	£3,600,252	£4,108,597	£4,617,913	£5,157,186	£5,634,607	£6,143,920	£7,160,615	£8,178,275		
£125	£2,527,503	£3,544,197	£4,052,543	£4,561,858	£5,101,131	£5,578,552	£6,087,866	£7,104,560	£8,122,220		
£150	£2,471,448	£3,488,142	£3,996,488	£4,505,803	£5,045,076	£5,522,497	£6,031,811	£7,048,505	£8,066,165		
£175	£2,415,393	£3,432,087	£3,940,433	£4,449,748	£4,989,021	£5,466,442	£5,975,756	£6,992,450	£8,010,111		
£200	£2,359,338	£3,376,032	£3,884,378	£4,393,693	£4,932,966	£5,410,387	£5,919,701	£6,936,395	£7,954,056		
£225	£2,303,283	£3,319,977	£3,828,324	£4,337,638	£4,876,911	£5,354,332	£5,863,646	£6,880,340	£7,898,001		
£250	£2,247,228	£3,263,922	£3,772,269	£4,281,583	£4,820,856	£5,298,278	£5,807,591	£6,824,285	£7,841,946		
£275	£2,191,173	£3,207,867	£3,716,214	£4,225,528	£4,764,802	£5,242,223	£5,751,536	£6,768,231	£7,785,891		
£300	£2,135,118	£3,151,813	£3,660,159	£4,169,473	£4,708,747	£5,186,168	£5,695,481	£6,712,176	£7,729,836		
£325	£2,079,063	£3,095,758	£3,604,104	£4,113,418	£4,652,692	£5,130,113	£5,639,426	£6,656,121	£7,673,781		
£350	£2,023,008	£3,039,703	£3,548,050	£4,057,364	£4,596,637	£5,074,058	£5,583,372	£6,600,066	£7,617,727		
£375	£1.966.954	£2.983.648	£3.491.995	£4.001.309	£4,540,582	£5.018.003	£5.527.317	£6.544.011	£7.561.672		

£400	£1,910,899	£2,927,593	£3,435,940	£3,945,254	£4,484,527	£4,961,948	£5,471,262	£6,487,956	£7,505,617
£375	£1,966,954	£2,983,648	£3,491,995	£4,001,309	£4,540,582	£5,018,003	£5,527,317	£6,544,011	£7,561,672

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes					
£250,000	Greenfield Enhancement (Lower)					
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar					
£1,500,000	v-grade industrial / office land values					
£3,000,000	Office PDL					
£5,000,000	Existing residential Land / upper high-density commercial values					
£7,500,000	xisting residential Land / upper high-density commercial values					

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results - Table 1j: 60 Flats (Extra Care) (17.5% Profit on GDV)

	60
Development Scenario	Flats (Extra Care)
Typical Site Type	PDL
Net Land Area (ha)	0.48
Gross Land Area (ha)	0.55
Site Density (dph)	125
Profit Level (GDV)	17.50%

60 Extra Care	Value Levels £/m <sup>2</sup>								
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500					
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£1,657,107	£2,415,524	£3,173,941	£3,932,358					
£0	£2,225,703	£2,984,120	£3,742,537	£4,500,955					
£25	£2,148,974	£2,907,391	£3,665,808	£4,424,225					
£50	£2,072,244	£2,830,661	£3,589,078	£4,347,496					
£75	£1,995,515	£2,753,932	£3,512,349	£4,270,766					
£100	£1,918,785	£2,677,202	£3,435,619	£4,194,037					
£125	£1,842,056	£2,600,473	£3,358,890	£4,117,307					
£150	£1,765,326	£2,523,743	£3,282,160	£4,040,578					
£175	£1,688,596	£2,447,014	£3,205,431	£3,963,848					
£200	£1,611,867	£2,370,284	£3,128,701	£3,887,118					
£225	£1,535,137	£2,293,555	£3,051,972	£3,810,389					
£250	£1,458,408	£2,216,825	£2,975,242	£3,733,659					
£275	£1,381,678	£2,140,096	£2,898,513	£3,656,930					
£300	£1,304,949	£2,063,366	£2,821,783	£3,580,200					
£325	£1,228,219	£1,986,636	£2,745,054	£3,503,471					
£350	£1,151,490	£1,909,907	£2,668,324	£3,426,741					
£375	£1,074,760	£1,833,177	£2,591,595	£3,350,012					
£400	£998,031	£1,756,448	£2,514,865	£3,273,282					
Trial CIL Rate £/m <sup>2</sup>		Residual Land	l Value (£/ha)						
Indexed Rate	£3,012,921	£4,391,862	£5,770,802	£7,149,742					
£0	£4,046,733	£5,425,673	£6,804,613	£8,183,554					
£25	£3,907,225	£5,286,165	£6,665,105	£8,044,046					
£50	£3,767,717	£5,146,657	£6,525,597	£7,904,537					
£75	£3,628,208	£5,007,148	£6,386,089	£7,765,029					
£100	£3,488,700	£4,867,640	£6,246,581	£7,625,521					
£125	£3,349,192	£4,728,132	£6,107,072	£7,486,013					
£150	£3,209,684	£4,588,624	£5,967,564	£7,346,505					
£175	£3,070,175	£4,449,116	£5,828,056	£7,206,996					
£200	£2,930,667	£4,309,607	£5,688,548	£7,067,488					
£225	£2,791,159	£4,170,099	£5,549,040	£6,927,980					
£250	£2,651,651	£4,030,591	£5,409,532	£6,788,472					
£275	£2,512,142	£3,891,083	£5,270,023	£6,648,964					
£300	£2,372,634	£3,751,575	£5,130,515	£6,509,455					
£325	£2,233,126	£3,612,066	£4,991,007	£6,369,947					
£350	£2,093,618	£3,472,558	£4,851,499	£6,230,439					
£375	£1,954,110	£3,333,050	£4,711,991	£6,090,931					
£400	£1,814,601	£3,193,542	£4,572,482	£5,951,422					

60 Extra Care		Value Levels £/m <sup>2</sup>							
30% AH	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500					
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)								
Indexed Rate	£1,252,293	£1,959,361	£2,666,428	£3,373,496					
£0	£1,739,661	£2,446,729	£3,153,797	£3,860,865					
£25	£1,673,893	£2,380,961	£3,088,029	£3,795,096					
£50	£1,608,125	£2,315,193	£3,022,261	£3,729,328					
£75	£1,542,357	£2,249,425	£2,956,492	£3,663,560					
£100	£1,476,589	£2,183,656	£2,890,724	£3,597,792					
£125	£1,410,821	£2,117,888	£2,824,956	£3,532,024					
£150	£1,345,053	£2,052,120	£2,759,188	£3,466,256					
£175	£1,279,284	£1,986,352	£2,693,420	£3,400,487					
£200	£1,213,516	£1,920,584	£2,627,652	£3,334,719					
£225	£1,147,748	£1,854,816	£2,561,883	£3,268,951					
£250	£1,081,980	£1,789,048	£2,496,115	£3,203,183					
£275	£1,016,212	£1,723,279	£2,430,347	£3,137,415					
£300	£950,444	£1,657,511	£2,364,579	£3,071,647					
£325	£884,676	£1,591,743	£2,298,811	£3,005,878					
£350	£818,907	£1,525,975	£2,233,043	£2,940,110					
£375	£753,139	£1,460,207	£2,167,275	£2,874,342					
£400	£687,371	£1,394,439	£2,101,506	£2,808,574					
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£/ha)							
Indexed Rate	£2,276,897	£3,562,474	£4,848,052	£6,133,629					
£0	£3,163,021	£4,448,598	£5,734,176	£7,019,754					
£25	£3,043,442	£4,329,020	£5,614,598	£6,900,175					
£50	£2,923,864	£4,209,441	£5,495,019	£6,780,597					
£75	£2,804,286	£4,089,863	£5,375,441	£6,661,018					
£100	£2,684,707	£3,970,285	£5,255,862	£6,541,440					
£125	£2,565,129	£3,850,706	£5,136,284	£6,421,861					
£150	£2,445,550	£3,731,128	£5,016,705	£6,302,283					
£175	£2,325,972	£3,611,549	£4,897,127	£6,182,704					
£200	£2,206,393	£3,491,971	£4,777,548	£6,063,126					
£225	£2,086,815	£3,372,392	£4,657,970	£5,943,547					
£250	£1,967,236	£3,252,814	£4,538,391	£5,823,969					
£275	£1,847,658	£3,133,235	£4,418,813	£5,704,391					
£300	£1,728,080	£3,013,657	£4,299,235	£5,584,812					
£325	£1,608,501	£2,894,079	£4,179,656	£5,465,234					
£350	£1,488,923	£2,774,500	£4,060,078	£5,345,655					
£375	£1,369,344	£2,654,922	£3,940,499	£5,226,077					
£400	£1,249,766	£2,535,343	£3,820,921	£5,106,498					

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land / upper ingri-density commercial values

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1k: 100 Flats GF Retail

(17.5% Profit on GDV)

	100
Development Scenario	Flats GF Retail
Typical Site Type	PDL
Net Land Area (ha)	0.50
Gross Land Area (ha)	0.58
Site Density (dph)	200
Profit Level (GDV)	17.50%

		Value Levels £/m <sup>2</sup>										
100 Flats GF Retail												
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500			
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)										
Indexed Rate	£70,532	£1,553,806	£2,292,562	£3,032,723	£3,816,423	£4,510,236	£5,250,397	£6,727,910	£8,206,828			
£0	£899,050	£2,376,563	£3,115,320	£3,855,481	£4,639,180	£5,332,993	£6,073,154	£7,550,668	£9,029,585			
£25	£781,769	£2,265,536	£3,004,292	£3,744,453	£4,528,153	£5,221,966	£5,962,127	£7,439,640	£8,918,558			
£50	£664,488	£2,154,508	£2,893,265	£3,633,426	£4,417,126	£5,110,939	£5,851,100	£7,328,613	£8,807,530			
£75	£547,207	£2,043,481	£2,782,238	£3,522,398	£4,306,098	£4,999,911	£5,740,072	£7,217,585	£8,696,503			
£100	£429,926	£1,932,454	£2,671,210	£3,411,371	£4,195,071	£4,888,884	£5,629,045	£7,106,558	£8,585,476			
£125	£312,644	£1,821,426	£2,560,183	£3,300,344	£4,084,044	£4,777,857	£5,518,018	£6,995,531	£8,474,448			
£150	£195,363	£1,710,399	£2,449,155	£3,189,316	£3,973,016	£4,666,829	£5,406,990	£6,884,503	£8,363,421			
£175	£78,082	£1,599,372	£2,338,128	£3,078,289	£3,861,989	£4,555,802	£5,295,963	£6,773,476	£8,252,394			
£200	-£39,199	£1,488,344	£2,227,101	£2,967,262	£3,750,961	£4,444,775	£5,184,936	£6,662,449	£8,141,366			
£225	-£156,480	£1,377,317	£2,116,073	£2,856,234	£3,639,934	£4,333,747	£5,073,908	£6,551,421	£8,030,339			
£250	-£273,761	£1,266,289	£2,005,046	£2,745,207	£3,528,907	£4,222,720	£4,962,881	£6,440,394	£7,919,311			
£275	-£391,042	£1,155,262	£1,894,019	£2,634,180	£3,417,879	£4,111,692	£4,851,853	£6,329,366	£7,808,284			
£300	-£508,324	£1,044,235	£1,782,991	£2,523,152	£3,306,852	£4,000,665	£4,740,826	£6,218,339	£7,697,257			
£325	-£625,605	£933,207	£1,671,964	£2,412,125	£3,195,825	£3,889,638	£4,629,799	£6,107,312	£7,586,229			
£350	-£742,886	£822,180	£1,560,936	£2,301,097	£3,084,797	£3,778,610	£4,518,771	£5,996,284	£7,475,202			
£375	-£860,167	£711,153	£1,449,909	£2,190,070	£2,973,770	£3,667,583	£4,407,744	£5,885,257	£7,364,174			
£400	-£977,448	£600,125	£1,338,882	£2,079,043	£2,862,742	£3,556,556	£4,296,717	£5,774,229	£7,253,147			
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)						
Indexed Rate	£121,607	£2,678,976	£3,952,694	£5,228,833	£6,580,040	£7,776,269	£9,052,409	£11,599,845	£14,149,703			
£0	£1,550,087	£4,097,523	£5,371,241	£6,647,380	£7,998,587	£9,194,816	£10,470,956	£13,018,392	£15,568,250			
£25	£1,347,878	£3,906,096	£5,179,814	£6,455,954	£7,807,160	£9,003,390	£10,279,530	£12,826,966	£15,376,824			
£50	£1,145,669	£3,714,670	£4,988,388	£6,264,527	£7,615,734	£8,811,963	£10,088,103	£12,635,539	£15,185,397			
£75	£943,460	£3,523,243	£4,796,961	£6,073,101	£7,424,307	£8,620,537	£9,896,677	£12,444,113	£14,993,971			
£100	£741,251	£3,331,817	£4,605,535	£5,881,674	£7,232,881	£8,429,110	£9,705,250	£12,252,686	£14,802,544			
£125	£539,042	£3,140,390	£4,414,108	£5,690,248	£7,041,454	£8,237,684	£9,513,823	£12,061,260	£14,611,118			
£150	£336,833	£2,948,964	£4,222,682	£5,498,821	£6,850,028	£8,046,257	£9,322,397	£11,869,833	£14,419,691			
£175	£134,624	£2,757,537	£4,031,255	£5,307,395	£6,658,601	£7,854,831	£9,130,970	£11,678,407	£14,228,265			
£200	-£67,584	£2,566,111	£3,839,829	£5,115,968	£6,467,175	£7,663,404	£8,939,544	£11,486,980	£14,036,838			
£225	-£269,793	£2,374,684	£3,648,402	£4,924,542	£6,275,748	£7,471,978	£8,748,117	£11,295,554	£13,845,412			
£250	-£472,002	£2,183,258	£3,456,976	£4,733,115	£6,084,322	£7,280,551	£8,556,691	£11,104,127	£13,653,985			
£275	-£674,211	£1,991,831	£3,265,549	£4,541,689	£5,892,895	£7,089,125	£8,365,264	£10,912,701	£13,462,559			
£300	-£876,420	£1,800,405	£3,074,123	£4,350,262	£5,701,469	£6,897,698	£8,173,838	£10,721,274	£13,271,132			
£325	-£1,078,629	£1,608,978	£2,882,696	£4,158,836	£5,510,042	£6,706,272	£7,982,411	£10,529,848	£13,079,705			
£350	-£1,280,838	£1,417,552	£2,691,270	£3,967,409	£5,318,616	£6,514,845	£7,790,985	£10,338,421	£12,888,279			
£375	-£1,483,047	£1,226,125	£2,499,843	£3,775,983	£5,127,189	£6,323,419	£7,599,558	£10,146,995	£12,696,852			
£400	-£1,685,256	£1,034,699	£2,308,417	£3,584,556	£4,935,763	£6,131,992	£7,408,132	£9,955,568	£12,505,426			

		Value Levels £/m <sup>2</sup>							
100 Flats GF Retail 40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	Residual Land Value (	E)			
Indexed Rate	-£389,254	£1,006,777	£1,684,107	£2,362,724	£3,081,261	£3,717,384	£4,396,002	£5,750,662	£7,106,610
£0	£357,337	£1,711,997	£2,389,327	£3,067,945	£3,786,481	£4,422,605	£5,101,223	£6,455,883	£7,811,831
£25	£253,791	£1,616,722	£2,294,161	£2,972,779	£3,691,315	£4,327,439	£5,006,056	£6,360,716	£7,716,664
£50	£150,245	£1,521,446	£2,198,995	£2,877,612	£3,596,149	£4,232,272	£4,910,890	£6,265,550	£7,621,498
£75	£46,699	£1,426,171	£2,103,828	£2,782,446	£3,500,982	£4,137,106	£4,815,724	£6,170,384	£7,526,332
£100	-£56,848	£1,330,895	£2,008,662	£2,687,280	£3,405,816	£4,041,940	£4,720,557	£6,075,217	£7,431,165
£125	-£160,394	£1,235,620	£1,913,496	£2,592,113	£3,310,650	£3,946,773	£4,625,391	£5,980,051	£7,335,999
£150	-£263,940	£1,140,345	£1,818,329	£2,496,947	£3,215,483	£3,851,607	£4,530,225	£5,884,885	£7,240,833
£175	-£367,486	£1,045,069	£1,723,163	£2,401,781	£3,120,317	£3,756,441	£4,435,058	£5,789,718	£7,145,666
£200	-£471,033	£949,794	£1,627,997	£2,306,614	£3,025,151	£3,661,274	£4,339,892	£5,694,552	£7,050,500
£225	-£574,579	£854,518	£1,532,830	£2,211,448	£2,929,984	£3,566,108	£4,244,726	£5,599,386	£6,955,334
£250	-£678,125	£759,243	£1,437,664	£2,116,282	£2,834,818	£3,470,942	£4,149,559	£5,504,219	£6,860,167
£275	-£781,671	£663,968	£1,342,498	£2,021,115	£2,739,652	£3,375,775	£4,054,393	£5,409,053	£6,765,001
£300	-£885,217	£568,692	£1,247,331	£1,925,949	£2,644,485	£3,280,609	£3,959,227	£5,313,887	£6,669,835
£325	-£988,764	£473,417	£1,152,165	£1,830,783	£2,549,319	£3,185,443	£3,864,060	£5,218,720	£6,574,668
£350	-£1,092,310	£378,141	£1,056,999	£1,735,616	£2,454,153	£3,090,276	£3,768,894	£5,123,554	£6,479,502
£375	-£1,195,856	£282,866	£961,832	£1,640,450	£2,358,987	£2,995,110	£3,673,728	£5,028,388	£6,384,336
£400	-£1,299,402	£187,590	£866,666	£1,545,284	£2,263,820	£2,899,944	£3,578,561	£4,933,221	£6,289,169
Trial CIL Rate £/m <sup>2</sup>				Re	sidual Land Value (£/	ha)			
Indexed Rate	-£671,128	£1,735,822	£2,903,632	£4,073,663	£5,312,519	£6,409,283	£7,579,314	£9,914,935	£12,252,776
£0	£616,099	£2,951,719	£4,119,530	£5,289,560	£6,528,416	£7,625,181	£8,795,211	£11,130,832	£13,468,673
£25	£437,571	£2,787,451	£3,955,450	£5,125,480	£6,364,336	£7,461,101	£8,631,131	£10,966,752	£13,304,594
£50	£259,043	£2,623,183	£3,791,370	£4,961,400	£6,200,256	£7,297,021	£8,467,052	£10,802,672	£13,140,514
£75	£80,515	£2,458,915	£3,627,290	£4,797,321	£6,036,176	£7,132,941	£8,302,972	£10,638,593	£12,976,434
£100	-£98,013	£2,294,647	£3,463,210	£4,633,241	£5,872,097	£6,968,861	£8,138,892	£10,474,513	£12,812,354
£125	-£276,541	£2,130,379	£3,299,130	£4,469,161	£5,708,017	£6,804,781	£7,974,812	£10,310,433	£12,648,274
£150	-£455,069	£1,966,111	£3,135,051	£4,305,081	£5,543,937	£6,640,702	£7,810,732	£10,146,353	£12,484,194
£175	-£633,597	£1,801,843	£2,970,971	£4,141,001	£5,379,857	£6,476,622	£7,646,652	£9,982,273	£12,320,114
£200	-£812,125	£1,637,576	£2,806,891	£3,976,921	£5,215,777	£6,312,542	£7,482,572	£9,818,193	£12,156,034
£225	-£990,653	£1,473,308	£2,642,811	£3,812,841	£5,051,697	£6,148,462	£7,318,493	£9,654,113	£11,991,954
£250	-£1,169,181	£1,309,040	£2,478,731	£3,648,762	£4,887,617	£5,984,382	£7,154,413	£9,490,034	£11,827,875
£275	-£1,347,709	£1,144,772	£2,314,651	£3,484,682	£4,723,538	£5,820,302	£6,990,333	£9,325,954	£11,663,795
£300	-£1,526,237	£980,504	£2,150,571	£3,320,602	£4,559,458	£5,656,223	£6,826,253	£9,161,874	£11,499,715
£325	-£1,704,765	£816,236	£1,986,492	£3,156,522	£4,395,378	£5,492,143	£6,662,173	£8,997,794	£11,335,635

£350	-£1,883,293	£651,968	£1,822,412	£2,992,442	£4,231,298	£5,328,063	£6,498,093	£8,833,714	£11,171,555
£375	-£2,061,821	£487,700	£1,658,332	£2,828,362	£4,067,218	£5,163,983	£6,334,013	£8,669,634	£11,007,475
£400	-£2,240,349	£323,432	£1,494,252	£2,664,282	£3,903,138	£4,999,903	£6,169,934	£8,505,554	£10,843,395

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

BET HOLES		
EUV+ £/ha	Notes	
£250,000	Greenfield Enhancement (Lower)	
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar	
£1,500,000	r-grade industrial / office land values	
£3,000,000	Office PDL	
£5,000,000	ting residential Land / upper high-density commercial values	
£7,500,000	Ensuing residential Early / upper high-density confine can values	



### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1I: 100 Mixed (17.5% Profit on GDV)

	100
Development Scenario	Mixed
Typical Site Type	GF/PDL
Net Land Area (ha)	1.67
Gross Land Area (ha)	2.17
Site Density (dph)	60
Profit Level (GDV)	17.50%

100 Mixed					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£5,096,098	£7,162,302	£8,195,404	£9,230,470	£10,326,422	£11,296,674	£12,331,740	£14,397,943	£16,466,109
£0	£6,026,570	£8,092,774	£9,125,876	£10,160,942	£11,256,894	£12,227,145	£13,262,211	£15,328,412	£17,396,580
£25	£5,901,007	£7,967,211	£9,000,312	£10,035,379	£11,131,331	£12,101,582	£13,136,648	£15,202,849	£17,271,017
£50	£5,775,444	£7,841,648	£8,874,749	£9,909,816	£11,005,768	£11,976,019	£13,011,085	£15,077,287	£17,145,454
£75	£5,649,881	£7,716,085	£8,749,185	£9,784,253	£10,880,205	£11,850,456	£12,885,522	£14,951,724	£17,019,891
£100	£5,524,318	£7,590,522	£8,623,622	£9,658,690	£10,754,642	£11,724,893	£12,759,959	£14,826,161	£16,894,328
£125	£5,398,755	£7,464,959	£8,498,058	£9,533,127	£10,629,079	£11,599,330	£12,634,396	£14,700,598	£16,768,766
£150	£5,273,192	£7,339,396	£8,372,495	£9,407,564	£10,503,516	£11,473,767	£12,508,833	£14,575,036	£16,643,203
£175	£5,147,629	£7,213,833	£8,246,931	£9,282,001	£10,377,953	£11,348,204	£12,383,271	£14,449,473	£16,517,640
£200	£5,022,066	£7,088,270	£8,121,367	£9,156,438	£10,252,390	£11,222,642	£12,257,708	£14,323,910	£16,392,077
£225	£4,896,503	£6,962,707	£7,995,804	£9,030,875	£10,126,827	£11,097,079	£12,132,145	£14,198,347	£16,266,515
£250	£4,770,940	£6,837,144	£7,870,240	£8,905,312	£10,001,264	£10,971,516	£12,006,582	£14,072,785	£16,140,952
£275	£4,645,377	£6,711,581	£7,744,677	£8,779,749	£9,875,701	£10,845,953	£11,881,019	£13,947,222	£16,015,389
£300	£4,519,814	£6,586,018	£7,619,113	£8,654,186	£9,750,139	£10,720,390	£11,755,456	£13,821,659	£15,889,826
£325	£4,394,251	£6,460,455	£7,493,549	£8,528,623	£9,624,576	£10,594,827	£11,629,893	£13,696,096	£15,764,264
£350	£4,268,688	£6,334,892	£7,367,986	£8,403,060	£9,499,013	£10,469,264	£11,504,330	£13,570,533	£15,638,701
£375	£4,143,125	£6,209,329	£7,242,422	£8,277,497	£9,373,450	£10,343,701	£11,378,768	£13,444,971	£15,513,138
£400	£4,017,562	£6,083,766	£7,116,859	£8,151,934	£9,247,887	£10,218,138	£11,253,205	£13,319,408	£15,387,575
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	/ha)			
Indexed Rate	£2,348,432	£3,300,600	£3,776,684	£4,253,673	£4,758,720	£5,205,841	£5,682,829	£6,634,997	£7,588,069
£0	£2,777,221	£3,729,389	£4,205,473	£4,682,462	£5,187,509	£5,634,629	£6,111,618	£7,063,784	£8,016,857
£25	£2,719,358	£3,671,526	£4,147,609	£4,624,599	£5,129,645	£5,576,766	£6,053,755	£7,005,921	£7,958,994
£50	£2,661,495	£3,613,663	£4,089,746	£4,566,735	£5,071,782	£5,518,903	£5,995,892	£6,948,058	£7,901,131
£75	£2,603,632	£3,555,800	£4,031,883	£4,508,872	£5,013,919	£5,461,040	£5,938,029	£6,890,195	£7,843,268
£100	£2,545,769	£3,497,937	£3,974,019	£4,451,009	£4,956,056	£5,403,177	£5,880,166	£6,832,332	£7,785,405
£125	£2,487,906	£3,440,073	£3,916,156	£4,393,146	£4,898,193	£5,345,313	£5,822,302	£6,774,469	£7,727,542
£150	£2,430,042	£3,382,210	£3,858,292	£4,335,283	£4,840,330	£5,287,450	£5,764,439	£6,716,606	£7,669,679
£175	£2,372,179	£3,324,347	£3,800,429	£4,277,420	£4,782,467	£5,229,587	£5,706,576	£6,658,743	£7,611,816
£200	£2,314,316	£3,266,484	£3,742,566	£4,219,557	£4,724,604	£5,171,724	£5,648,713	£6,600,880	£7,553,953
£225	£2,256,453	£3,208,621	£3,684,702	£4,161,694	£4,666,741	£5,113,861	£5,590,850	£6,543,017	£7,496,090
£250	£2,198,590	£3,150,758	£3,626,839	£4,103,831	£4,608,878	£5,055,998	£5,532,987	£6,485,154	£7,438,227
£275	£2,140,727	£3,092,895	£3,568,975	£4,045,967	£4,551,015	£4,998,135	£5,475,124	£6,427,291	£7,380,364
£300	£2,082,864	£3,035,031	£3,511,112	£3,988,104	£4,493,151	£4,940,272	£5,417,261	£6,369,428	£7,322,501
£325	£2,025,001	£2,977,168	£3,453,249	£3,930,241	£4,435,288	£4,882,409	£5,359,398	£6,311,565	£7,264,638
£350	£1,967,137	£2,919,305	£3,395,385	£3,872,378	£4,377,425	£4,824,546	£5,301,535	£6,253,702	£7,206,775
£375	£1,909,274	£2,861,442	£3,337,522	£3,814,515	£4,319,562	£4,766,683	£5,243,672	£6,195,839	£7,148,912
£400	£1,851,411	£2,803,579	£3,279,658	£3,756,652	£4,261,699	£4,708,820	£5,185,809	£6,137,976	£7,091,049

100 Mixed					Value Levels £/m <sup>2</sup>					
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)								
Indexed Rate	£4,313,880	£6,221,176	£7,174,824	£8,130,285	£9,141,949	£10,037,581	£10,993,041	£12,900,336	£14,809,442	
£0	£5,111,420	£7,018,723	£7,972,371	£8,927,832	£9,939,506	£10,835,127	£11,790,585	£13,697,877	£15,606,984	
£25	£5,003,795	£6,911,098	£7,864,746	£8,820,207	£9,831,880	£10,727,501	£11,682,960	£13,590,252	£15,499,359	
£50	£4,896,170	£6,803,472	£7,757,120	£8,712,581	£9,724,254	£10,619,876	£11,575,335	£13,482,627	£15,391,734	
£75	£4,788,545	£6,695,847	£7,649,495	£8,604,956	£9,616,628	£10,512,251	£11,467,710	£13,375,002	£15,284,110	
£100	£4,680,920	£6,588,221	£7,541,870	£8,497,330	£9,509,002	£10,404,625	£11,360,085	£13,267,377	£15,176,485	
£125	£4,573,295	£6,480,596	£7,434,244	£8,389,705	£9,401,376	£10,297,000	£11,252,459	£13,159,752	£15,068,860	
£150	£4,465,670	£6,372,971	£7,326,619	£8,282,080	£9,293,750	£10,189,375	£11,144,834	£13,052,128	£14,961,235	
£175	£4,358,045	£6,265,345	£7,218,993	£8,174,454	£9,186,124	£10,081,749	£11,037,209	£12,944,503	£14,853,610	
£200	£4,250,420	£6,157,720	£7,111,368	£8,066,829	£9,078,498	£9,974,124	£10,929,584	£12,836,878	£14,745,985	
£225	£4,142,795	£6,050,094	£7,003,742	£7,959,203	£8,970,872	£9,866,499	£10,821,959	£12,729,253	£14,638,360	
£250	£4,035,170	£5,942,469	£6,896,117	£7,851,578	£8,863,246	£9,758,873	£10,714,334	£12,621,628	£14,530,735	
£275	£3,927,546	£5,834,844	£6,788,492	£7,743,952	£8,755,620	£9,651,248	£10,606,708	£12,514,003	£14,423,110	
£300	£3,819,921	£5,727,218	£6,680,866	£7,636,327	£8,647,994	£9,543,623	£10,499,083	£12,406,378	£14,315,486	
£325	£3,712,296	£5,619,593	£6,573,241	£7,528,702	£8,540,368	£9,435,997	£10,391,458	£12,298,753	£14,207,861	
£350	£3,604,671	£5,511,967	£6,465,615	£7,421,076	£8,432,742	£9,328,372	£10,283,833	£12,191,128	£14,100,236	
£375	£3,497,046	£5,404,342	£6,357,990	£7,313,451	£8,325,116	£9,220,747	£10,176,208	£12,083,503	£13,992,611	
£400	£3,389,421	£5,296,716	£6,250,364	£7,205,825	£8,217,490	£9,113,121	£10,068,582	£11,975,878	£13,884,986	
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	'ha)				
Indexed Rate	£1,987,963	£2,866,901	£3,306,370	£3,746,675	£4,212,880	£4,625,613	£5,065,918	£5,944,855	£6,824,627	
£0	£2,355,493	£3,234,435	£3,673,904	£4,114,208	£4,580,417	£4,993,146	£5,433,449	£6,312,386	£7,192,159	
£25	£2,305,896	£3,184,838	£3,624,307	£4,064,611	£4,530,820	£4,943,549	£5,383,853	£6,262,789	£7,142,562	
£50	£2,256,300	£3,135,241	£3,574,710	£4,015,014	£4,481,223	£4,893,952	£5,334,256	£6,213,192	£7,092,965	
£75	£2,206,703	£3,085,644	£3,525,113	£3,965,417	£4,431,626	£4,844,355	£5,284,659	£6,163,596	£7,043,368	
£100	£2,157,106	£3,036,047	£3,475,516	£3,915,820	£4,382,028	£4,794,758	£5,235,062	£6,113,999	£6,993,772	
£125	£2,107,509	£2,986,450	£3,425,919	£3,866,224	£4,332,431	£4,745,161	£5,185,465	£6,064,402	£6,944,175	
£150	£2,057,913	£2,936,853	£3,376,322	£3,816,627	£4,282,834	£4,695,564	£5,135,868	£6,014,805	£6,894,578	
£175	£2,008,316	£2,887,256	£3,326,725	£3,767,030	£4,233,237	£4,645,967	£5,086,271	£5,965,209	£6,844,982	
£200	£1,958,719	£2,837,659	£3,277,128	£3,717,433	£4,183,640	£4,596,371	£5,036,675	£5,915,612	£6,795,385	
£225	£1,909,122	£2,788,062	£3,227,531	£3,667,836	£4,134,042	£4,546,774	£4,987,078	£5,866,015	£6,745,788	
£250	£1,859,526	£2,738,465	£3,177,934	£3,618,239	£4,084,445	£4,497,177	£4,937,481	£5,816,418	£6,696,191	
£275	£1,809,929	£2,688,868	£3,128,337	£3,568,642	£4,034,848	£4,447,580	£4,887,884	£5,766,822	£6,646,595	
£300	£1,760,332	£2,639,271	£3,078,740	£3,519,045	£3,985,251	£4,397,983	£4,838,287	£5,717,225	£6,596,998	
£325	£1,710,735	£2,589,674	£3,029,143	£3,469,448	£3,935,653	£4,348,386	£4,788,690	£5,667,628	£6,547,401	
£350	£1,661,139	£2,540,077	£2,979,546	£3,419,851	£3,886,056	£4,298,789	£4,739,093	£5,618,031	£6,497,805	
£375	£1,611,542	£2,490,480	£2,929,949	£3,370,254	£3,836,459	£4,249,192	£4,689,497	£5,568,435	£6,448,208	
£400	£1,561,945	£2,440,883	£2,880,352	£3,320,657	£3,786,862	£4,199,595	£4,639,900	£5,518,838	£6,398,611	

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Existing residential Land / upper ingreachsizy commercial values

# Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1m: 150 Houses

(17.5% Profit on GDV)

Development Scenario	150
Development Scenario	Houses
Typical Site Type	GF/PDL
Net Land Area (ha)	2.50
Gross Land Area (ha)	3.25
Site Density (dph)	60
Profit Level (GDV)	17.50%

150 Houses					Value Levels £/m <sup>2</sup>				
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500
Trial CIL Rate £/m <sup>2</sup>				R	esidual Land Value (	£)			
Indexed Rate	£9,189,400	£12,475,824	£14,119,037	£15,765,372	£17,508,552	£19,051,796	£20,698,132	£23,984,557	£27,274,103
£0	£10,624,640	£13,911,064	£15,554,275	£17,200,612	£18,943,791	£20,487,036	£22,133,373	£25,419,794	£28,709,342
£25	£10,430,961	£13,717,385	£15,360,596	£17,006,933	£18,750,112	£20,293,357	£21,939,693	£25,226,115	£28,515,663
£50	£10,237,281	£13,523,706	£15,166,917	£16,813,253	£18,556,433	£20,099,678	£21,746,014	£25,032,436	£28,321,984
£75	£10,043,602	£13,330,027	£14,973,238	£16,619,574	£18,362,754	£19,905,999	£21,552,335	£24,838,757	£28,128,305
£100	£9,849,923	£13,136,347	£14,779,559	£16,425,895	£18,169,075	£19,712,320	£21,358,656	£24,645,078	£27,934,626
£125	£9,656,244	£12,942,668	£14,585,880	£16,232,216	£17,975,396	£19,518,641	£21,164,977	£24,451,399	£27,740,947
£150	£9,462,564	£12,748,989	£14,392,201	£16,038,537	£17,781,717	£19,324,961	£20,971,298	£24,257,720	£27,547,268
£175	£9,268,885	£12,555,310	£14,198,522	£15,844,858	£17,588,037	£19,131,282	£20,777,619	£24,064,041	£27,353,589
£200	£9,075,206	£12,361,631	£14,004,843	£15,651,179	£17,394,358	£18,937,603	£20,583,940	£23,870,362	£27,159,911
£225	£8,881,526	£12,167,951	£13,811,164	£15,457,500	£17,200,679	£18,743,924	£20,390,260	£23,676,683	£26,966,232
£250	£8,687,847	£11,974,272	£13,617,485	£15,263,821	£17,007,000	£18,550,245	£20,196,581	£23,483,004	£26,772,553
£275	£8,494,168	£11,780,593	£13,423,806	£15,070,141	£16,813,321	£18,356,566	£20,002,902	£23,289,325	£26,578,874
£300	£8,300,489	£11,586,914	£13,230,127	£14,876,462	£16,619,642	£18,162,886	£19,809,223	£23,095,646	£26,385,195
£325	£8,106,809	£11,393,235	£13,036,448	£14,682,783	£16,425,963	£17,969,207	£19,615,544	£22,901,967	£26,191,516
£350	£7,913,130	£11,199,555	£12,842,769	£14,489,104	£16,232,284	£17,775,528	£19,421,865	£22,708,288	£25,997,837
£375	£7,719,451	£11,005,876	£12,649,090	£14,295,425	£16,038,604	£17,581,849	£19,228,186	£22,514,609	£25,804,158
£400	£7,525,771	£10,812,197	£12,455,411	£14,101,746	£15,844,925	£17,388,170	£19,034,506	£22,320,930	£25,610,479
Trial CIL Rate £/m <sup>2</sup>				Res	idual Land Value (£/	′ha)			
Indexed Rate	£2,827,508	£3,838,715	£4,344,319	£4,850,884	£5,387,247	£5,862,091	£6,368,656	£7,379,864	£8,392,032
£0	£3,269,120	£4,280,327	£4,785,931	£5,292,496	£5,828,859	£6,303,703	£6,810,268	£7,821,475	£8,833,644
£25	£3,209,526	£4,220,734	£4,726,337	£5,232,902	£5,769,265	£6,244,110	£6,750,675	£7,761,882	£8,774,050
£50	£3,149,933	£4,161,140	£4,666,744	£5,173,309	£5,709,672	£6,184,516	£6,691,081	£7,702,288	£8,714,457
£75	£3,090,339	£4,101,547	£4,607,150	£5,113,715	£5,650,078	£6,124,923	£6,631,488	£7,642,694	£8,654,863
£100	£3,030,746	£4,041,953	£4,547,557	£5,054,122	£5,590,485	£6,065,329	£6,571,894	£7,583,101	£8,595,270
£125	£2,971,152	£3,982,359	£4,487,963	£4,994,528	£5,530,891	£6,005,736	£6,512,301	£7,523,507	£8,535,676
£150	£2,911,558	£3,922,766	£4,428,370	£4,934,934	£5,471,297	£5,946,142	£6,452,707	£7,463,914	£8,476,083
£175	£2,851,965	£3,863,172	£4,368,776	£4,875,341	£5,411,704	£5,886,548	£6,393,113	£7,404,320	£8,416,489
£200	£2,792,371	£3,803,579	£4,309,183	£4,815,747	£5,352,110	£5,826,955	£6,333,520	£7,344,727	£8,356,896
£225	£2,732,777	£3,743,985	£4,249,589	£4,756,154	£5,292,517	£5,767,361	£6,273,926	£7,285,133	£8,297,302
£250	£2,673,184	£3,684,391	£4,189,995	£4,696,560	£5,232,923	£5,707,768	£6,214,333	£7,225,540	£8,237,709
£275	£2,613,590	£3,624,798	£4,130,402	£4,636,967	£5,173,330	£5,648,174	£6,154,739	£7,165,946	£8,178,115
£300	£2,553,996	£3,565,204	£4,070,808	£4,577,373	£5,113,736	£5,588,580	£6,095,146	£7,106,353	£8,118,522
£325	£2,494,403	£3,505,611	£4,011,215	£4,517,779	£5,054,142	£5,528,987	£6,035,552	£7,046,759	£8,058,928
£350	£2,434,809	£3,446,017	£3,951,621	£4,458,186	£4,994,549	£5,469,393	£5,975,958	£6,987,166	£7,999,335
£375	£2,375,216	£3,386,423	£3,892,028	£4,398,592	£4,934,955	£5,409,800	£5,916,365	£6,927,572	£7,939,741
£400	£2,315,622	£3,326,830	£3,832,434	£4,338,999	£4,875,362	£5,350,206	£5,856,771	£6,867,979	£7,880,148

150 Houses					Value Levels £/m <sup>2</sup>							
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500			
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)										
Indexed Rate	£7,556,946	£10,557,818	£12,058,253	£13,561,542	£15,153,258	£16,562,413	£18,065,700	£21,066,572	£24,070,297			
£0	£8,787,152	£11,788,023	£13,288,458	£14,791,746	£16,383,463	£17,792,618	£19,295,906	£22,296,777	£25,300,500			
£25	£8,621,141	£11,622,012	£13,122,447	£14,625,735	£16,217,452	£17,626,607	£19,129,895	£22,130,767	£25,134,490			
£50	£8,455,130	£11,456,002	£12,956,437	£14,459,725	£16,051,442	£17,460,596	£18,963,885	£21,964,756	£24,968,479			
£75	£8,289,119	£11,289,991	£12,790,426	£14,293,714	£15,885,431	£17,294,586	£18,797,874	£21,798,746	£24,802,469			
£100	£8,123,109	£11,123,980	£12,624,415	£14,127,704	£15,719,421	£17,128,575	£18,631,864	£21,632,735	£24,636,458			
£125	£7,957,098	£10,957,969	£12,458,405	£13,961,693	£15,553,410	£16,962,565	£18,465,853	£21,466,724	£24,470,448			
£150	£7,791,087	£10,791,959	£12,292,394	£13,795,682	£15,387,400	£16,796,554	£18,299,843	£21,300,714	£24,304,437			
£175	£7,625,076	£10,625,948	£12,126,383	£13,629,672	£15,221,389	£16,630,543	£18,133,832	£21,134,703	£24,138,426			
£200	£7,459,065	£10,459,937	£11,960,373	£13,463,661	£15,055,378	£16,464,533	£17,967,821	£20,968,693	£23,972,416			
£225	£7,293,055	£10,293,927	£11,794,362	£13,297,651	£14,889,368	£16,298,522	£17,801,811	£20,802,682	£23,806,405			
£250	£7,127,044	£10,127,916	£11,628,352	£13,131,640	£14,723,357	£16,132,512	£17,635,800	£20,636,672	£23,640,395			
£275	£6,961,033	£9,961,905	£11,462,341	£12,965,630	£14,557,347	£15,966,501	£17,469,790	£20,470,661	£23,474,384			
£300	£6,795,022	£9,795,894	£11,296,330	£12,799,619	£14,391,336	£15,800,490	£17,303,779	£20,304,650	£23,308,374			
£325	£6,629,011	£9,629,884	£11,130,320	£12,633,608	£14,225,325	£15,634,480	£17,137,769	£20,138,640	£23,142,363			
£350	£6,463,001	£9,463,873	£10,964,309	£12,467,598	£14,059,315	£15,468,469	£16,971,758	£19,972,629	£22,976,353			
£375	£6,296,990	£9,297,862	£10,798,299	£12,301,587	£13,893,304	£15,302,459	£16,805,747	£19,806,619	£22,810,342			
£400	£6,130,979	£9,131,852	£10,632,288	£12,135,577	£13,727,294	£15,136,448	£16,639,737	£19,640,608	£22,644,331			
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	/ha)						
Indexed Rate	£2,325,214	£3,248,559	£3,710,232	£4,172,782	£4,662,541	£5,096,127	£5,558,677	£6,482,022	£7,406,245			
£0	£2,703,739	£3,627,084	£4,088,756	£4,551,306	£5,041,066	£5,474,652	£5,937,202	£6,860,547	£7,784,769			
£25	£2,652,659	£3,576,004	£4,037,676	£4,500,226	£4,989,985	£5,423,571	£5,886,122	£6,809,467	£7,733,689			
£50	£2,601,579	£3,524,924	£3,986,596	£4,449,146	£4,938,905	£5,372,491	£5,835,041	£6,758,387	£7,682,609			
£75	£2,550,498	£3,473,843	£3,935,516	£4,398,066	£4,887,825	£5,321,411	£5,783,961	£6,707,306	£7,631,529			
£100	£2,499,418	£3,422,763	£3,884,435	£4,346,986	£4,836,745	£5,270,331	£5,732,881	£6,656,226	£7,580,449			
£125	£2,448,338	£3,371,683	£3,833,355	£4,295,906	£4,785,665	£5,219,251	£5,681,801	£6,605,146	£7,529,368			
£150	£2,397,258	£3,320,603	£3,782,275	£4,244,825	£4,734,584	£5,168,170	£5,630,721	£6,554,066	£7,478,288			
£175	£2,346,177	£3,269,522	£3,731,195	£4,193,745	£4,683,504	£5,117,090	£5,579,641	£6,502,986	£7,427,208			
£200	£2,295,097	£3,218,442	£3,680,115	£4,142,665	£4,632,424	£5,066,010	£5,528,560	£6,451,905	£7,376,128			
£225	£2,244,017	£3,167,362	£3,629,035	£4,091,585	£4,581,344	£5,014,930	£5,477,480	£6,400,825	£7,325,048			
£250	£2,192,937	£3,116,282	£3,577,954	£4,040,505	£4,530,264	£4,963,850	£5,426,400	£6,349,745	£7,273,968			
£275	£2,141,856	£3,065,202	£3,526,874	£3,989,424	£4,479,184	£4,912,770	£5,375,320	£6,298,665	£7,222,887			
£300	£2,090,776	£3,014,121	£3,475,794	£3,938,344	£4,428,103	£4,861,689	£5,324,240	£6,247,585	£7,171,807			
£325	£2,039,696	£2,963,041	£3,424,714	£3,887,264	£4,377,023	£4,810,609	£5,273,160	£6,196,505	£7,120,727			
£350	£1,988,616	£2,911,961	£3,373,634	£3,836,184	£4,325,943	£4,759,529	£5,222,079	£6,145,424	£7,069,647			
£375	£1.937.535	£2.860.881	£3.322.553	£3,785,104	£4.274.863	£4,708,449	£5.170.999	£6.094.344	£7.018.567			

£375	£1,937,535	£2,860,881	£3,322,553	£3,785,104	£4,274,863	£4,708,449	£5,170,999	£6,094,344	£7,018,567
£400	£1,886,455	£2,809,800	£3,271,473	£3,734,024	£4,223,783	£4,657,369	£5,119,919	£6,043,264	£6,967,487

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### BLV Notes:

EUV+ £/ha	Notes
£250,000	Greenfield Enhancement (Lower)
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar
£1,500,000	Low-grade industrial / office land values
£3,000,000	Office PDL
£5,000,000	Existing residential Land / upper high-density commercial values
£7,500,000	Externing residential Land / upper ingrifuensity commercial values

### Elmbridge Borough Council - Local Plan & Potential CIL Review Scoping Viability Assessment - Appendix IIa:- Residential Results -Table 1n: 200 Flats (17.5% Profit on GDV)

	200
Development Scenario	Flats
Typical Site Type	PDL
Net Land Area (ha)	0.54
Gross Land Area (ha)	0.62
Site Density (dph)	370/200
Profit Level (GDV)	17.50%

200 Flats					Value Levels £/m <sup>2</sup>						
30% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500		
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£)									
Indexed Rate	£1,003,600	£4,233,230	£5,848,045	£7,465,930	£9,178,985	£10,695,560	£12,313,446	£15,543,076	£18,775,776		
£0	£2,729,579	£5,959,209	£7,574,025	£9,191,910	£10,904,965	£12,421,540	£14,039,425	£17,269,056	£20,501,756		
£25	£2,493,540	£5,726,296	£7,341,111	£8,958,997	£10,672,051	£12,188,627	£13,806,512	£17,036,142	£20,268,843		
£50	£2,257,501	£5,493,383	£7,108,198	£8,726,083	£10,439,138	£11,955,714	£13,573,599	£16,803,229	£20,035,930		
£75	£2,021,461	£5,260,470	£6,875,285	£8,493,170	£10,206,225	£11,722,801	£13,340,686	£16,570,316	£19,803,016		
£100	£1,785,422	£5,027,557	£6,642,372	£8,260,257	£9,973,312	£11,489,887	£13,107,773	£16,337,403	£19,570,103		
£125	£1,549,382	£4,794,644	£6,409,459	£8,027,344	£9,740,399	£11,256,974	£12,874,859	£16,104,490	£19,337,190		
£150	£1,313,343	£4,561,731	£6,176,546	£7,794,431	£9,507,486	£11,024,061	£12,641,946	£15,871,577	£19,104,277		
£175	£1,077,304	£4,328,817	£5,943,633	£7,561,518	£9,274,573	£10,791,148	£12,409,033	£15,638,663	£18,871,364		
£200	£841,264	£4,095,904	£5,710,719	£7,328,605	£9,041,659	£10,558,235	£12,176,120	£15,405,750	£18,638,451		
£225	£605,225	£3,862,991	£5,477,806	£7,095,691	£8,808,746	£10,325,322	£11,943,207	£15,172,837	£18,405,537		
£250	£369,186	£3,630,078	£5,244,893	£6,862,778	£8,575,833	£10,092,409	£11,710,294	£14,939,924	£18,172,624		
£275	£133,146	£3,397,165	£5,011,980	£6,629,865	£8,342,920	£9,859,495	£11,477,381	£14,707,011	£17,939,711		
£300	-£102,893	£3,164,252	£4,779,067	£6,396,952	£8,110,007	£9,626,582	£11,244,467	£14,474,098	£17,706,798		
£325	-£338,932	£2,931,338	£4,546,154	£6,164,039	£7,877,094	£9,393,669	£11,011,554	£14,241,185	£17,473,885		
£350	-£574,972	£2,698,425	£4,313,240	£5,931,126	£7,644,180	£9,160,756	£10,778,641	£14,008,271	£17,240,972		
£375	-£811,011	£2,465,512	£4,080,327	£5,698,212	£7,411,267	£8,927,843	£10,545,728	£13,775,358	£17,008,058		
£400	-£1,047,050	£2,232,599	£3,847,414	£5,465,299	£7,178,354	£8,694,930	£10,312,815	£13,542,445	£16,775,145		
Trial CIL Rate £/m <sup>2</sup>				Res	sidual Land Value (£/	<sup>/</sup> ha)					
Indexed Rate	£1,618,709	£6,827,790	£9,432,331	£12,041,823	£14,804,815	£17,250,904	£19,860,396	£25,069,477	£30,283,510		
£0	£4,402,547	£9,611,628	£12,216,169	£14,825,661	£17,588,653	£20,034,742	£22,644,234	£27,853,315	£33,067,348		
£25	£4,021,838	£9,235,962	£11,840,502	£14,449,995	£17,212,986	£19,659,076	£22,268,568	£27,477,649	£32,691,682		
£50	£3,641,130	£8,860,295	£11,464,836	£14,074,328	£16,837,320	£19,283,409	£21,892,901	£27,101,983	£32,316,015		
£75	£3,260,421	£8,484,629	£11,089,170	£13,698,662	£16,461,654	£18,907,743	£21,517,235	£26,726,316	£31,940,349		
£100	£2,879,713	£8,108,963	£10,713,503	£13,322,995	£16,085,987	£18,532,077	£21,141,569	£26,350,650	£31,564,683		
£125	£2,499,004	£7,733,296	£10,337,837	£12,947,329	£15,710,321	£18,156,410	£20,765,902	£25,974,983	£31,189,016		
£150	£2,118,295	£7,357,630	£9,962,170	£12,571,663	£15,334,654	£17,780,744	£20,390,236	£25,599,317	£30,813,350		
£175	£1,737,587	£6,981,964	£9,586,504	£12,195,996	£14,958,988	£17,405,077	£20,014,570	£25,223,651	£30,437,683		
£200	£1,356,878	£6,606,297	£9,210,838	£11,820,330	£14,583,322	£17,029,411	£19,638,903	£24,847,984	£30,062,017		
£225	£976,170	£6,230,631	£8,835,171	£11,444,664	£14,207,655	£16,653,745	£19,263,237	£24,472,318	£29,686,351		
£250	£595,461	£5,854,964	£8,459,505	£11,068,997	£13,831,989	£16,278,078	£18,887,570	£24,096,652	£29,310,684		
£275	£214,752	£5,479,298	£8,083,839	£10,693,331	£13,456,322	£15,902,412	£18,511,904	£23,720,985	£28,935,018		
£300	-£165,956	£5,103,632	£7,708,172	£10,317,664	£13,080,656	£15,526,746	£18,136,238	£23,345,319	£28,559,352		
£325	-£546,665	£4,727,965	£7,332,506	£9,941,998	£12,704,990	£15,151,079	£17,760,571	£22,969,652	£28,183,685		
£350	-£927,374	£4,352,299	£6,956,839	£9,566,332	£12,329,323	£14,775,413	£17,384,905	£22,593,986	£27,808,019		
£375	-£1,308,082	£3,976,632	£6,581,173	£9,190,665	£11,953,657	£14,399,746	£17,009,239	£22,218,320	£27,432,352		
£400	-£1,688,791	£3,600,966	£6,205,507	£8,814,999	£11,577,991	£14,024,080	£16,633,572	£21,842,653	£27,056,686		

200 Flats	Value Levels £/m <sup>2</sup>									
40% AH	VL1 £4,750	VL2 £5,250	VL3 £5,500	VL4 £5,750	VL5 £6,000	VL6 £6,250	VL7 £6,500	VL8 £7,000	VL9 £7,500	
Trial CIL Rate £/m <sup>2</sup>	Residual Land Value (£)									
Indexed Rate	£38,773	£2,995,831	£4,474,360	£5,955,700	£7,524,177	£8,912,758	£10,394,098	£13,351,156	£16,311,025	
£0	£1,518,184	£4,475,242	£5,953,771	£7,435,111	£9,003,588	£10,392,169	£11,873,509	£14,830,567	£17,790,436	
£25	£1,312,825	£4,272,394	£5,746,615	£7,223,639	£8,787,546	£10,172,081	£11,649,104	£14,597,546	£17,548,791	
£50	£1,107,466	£4,069,546	£5,539,459	£7,012,166	£8,571,504	£9,951,992	£11,424,700	£14,364,526	£17,307,146	
£75	£902,107	£3,866,698	£5,332,303	£6,800,694	£8,355,461	£9,731,904	£11,200,295	£14,131,505	£17,065,501	
£100	£696,747	£3,663,850	£5,125,147	£6,589,222	£8,139,419	£9,511,815	£10,975,890	£13,898,484	£16,823,856	
£125	£491,388	£3,461,002	£4,917,991	£6,377,750	£7,923,376	£9,291,727	£10,751,486	£13,665,463	£16,582,211	
£150	£286,029	£3,258,154	£4,710,835	£6,166,277	£7,707,334	£9,071,639	£10,527,081	£13,432,442	£16,340,566	
£175	£80,670	£3,055,306	£4,503,679	£5,954,805	£7,491,292	£8,851,550	£10,302,677	£13,199,422	£16,098,920	
£200	-£124,689	£2,852,459	£4,296,523	£5,743,333	£7,275,249	£8,631,462	£10,078,272	£12,966,401	£15,857,275	
£225	-£330,048	£2,649,611	£4,089,367	£5,531,861	£7,059,207	£8,411,374	£9,853,867	£12,733,380	£15,615,630	
£250	-£535,407	£2,446,763	£3,882,211	£5,320,389	£6,843,165	£8,191,285	£9,629,463	£12,500,359	£15,373,985	
£275	-£740,766	£2,243,915	£3,675,055	£5,108,916	£6,627,122	£7,971,197	£9,405,058	£12,267,339	£15,132,340	
£300	-£946,125	£2,041,067	£3,467,899	£4,897,444	£6,411,080	£7,751,109	£9,180,653	£12,034,318	£14,890,695	
£325	-£1,151,484	£1,838,219	£3,260,743	£4,685,972	£6,195,037	£7,531,020	£8,956,249	£11,801,297	£14,649,050	
£350	-£1,356,843	£1,635,371	£3,053,587	£4,474,500	£5,978,995	£7,310,932	£8,731,844	£11,568,276	£14,407,405	
£375	-£1,562,202	£1,432,523	£2,846,431	£4,263,027	£5,762,953	£7,090,843	£8,507,440	£11,335,256	£14,165,760	
£400	-£1,767,561	£1,229,675	£2,639,275	£4,051,555	£5,546,910	£6,870,755	£8,283,035	£11,102,235	£13,924,115	
Trial CIL Rate £/m <sup>2</sup>		Residual Land Value (£/ha)								
Indexed Rate	£62,536	£4,831,985	£7,216,709	£9,605,967	£12,135,770	£14,375,416	£16,764,674	£21,534,122	£26,308,105	
£0	£2,448,683	£7,218,132	£9,602,856	£11,992,114	£14,521,917	£16,761,563	£19,150,821	£23,920,269	£28,694,252	
£25	£2,117,459	£6,890,958	£9,268,734	£11,651,030	£14,173,461	£16,406,582	£18,788,878	£23,544,429	£28,304,502	
£50	£1,786,235	£6,563,784	£8,934,611	£11,309,946	£13,825,006	£16,051,600	£18,426,935	£23,168,590	£27,914,751	
£75	£1,455,011	£6,236,610	£8,600,489	£10,968,861	£13,476,550	£15,696,619	£18,064,992	£22,792,750	£27,525,001	
£100	£1,123,786	£5,909,436	£8,266,366	£10,627,777	£13,128,095	£15,341,638	£17,703,049	£22,416,910	£27,135,251	
£125	£792,562	£5,582,262	£7,932,244	£10,286,693	£12,779,639	£14,986,657	£17,341,106	£22,041,070	£26,745,501	
£150	£461,338	£5,255,088	£7,598,121	£9,945,609	£12,431,184	£14,631,675	£16,979,163	£21,665,230	£26,355,751	
£175	£130,113	£4,927,914	£7,263,998	£9,604,525	£12,082,729	£14,276,694	£16,617,220	£21,289,390	£25,966,001	
£200	-£201,111	£4,600,740	£6,929,876	£9,263,440	£11,734,273	£13,921,713	£16,255,277	£20,913,550	£25,576,251	
£225	-£532,335	£4,273,566	£6,595,753	£8,922,356	£11,385,818	£13,566,732	£15,893,334	£20,537,710	£25,186,500	
£250	-£863,559	£3,946,392	£6,261,631	£8,581,272	£11,037,362	£13,211,750	£15,531,391	£20,161,870	£24,796,750	
£275	-£1,194,784	£3,619,218	£5,927,508	£8,240,188	£10,688,907	£12,856,769	£15,169,448	£19,786,030	£24,407,000	
£300	-£1,526,008	£3,292,044	£5,593,386	£7,899,103	£10,340,451	£12,501,788	£14,807,506	£19,410,190	£24,017,250	
£325	-£1,857,232	£2,964,869	£5,259,263	£7,558,019	£9,991,996	£12,146,807	£14,445,563	£19,034,350	£23,627,500	
£350	-£2,188,456	£2,637,695	£4,925,141	£7,216,935	£9,643,540	£11,791,826	£14,083,620	£18,658,510	£23,237,750	
£375	-£2,519,681	£2,310,521	£4,591,018	£6,875,851	£9,295,085	£11,436,844	£13,721,677	£18,282,670	£22,848,000	
£400	-£2,850,905	£1,983,347	£4,256,896	£6,534,766	£8,946,629	£11,081,863	£13,359,734	£17,906,830	£22,458,249	

RLV beneath Viability Test 1 (RLV <£250,000/ha)
Viability Test 2 (RLV £250,000 to £500,000/ha)
Viability Test 3 (RLV £500,000 to £1,500,000/ha)
Viability Test 4 (RLV £1,500,000 to £3,000,000/ha)
Viability Test 5 (RLV £3,000,000 to £5,000,000/ha)
Viability Test 6 (RLV £5,000,000 to £7,500,000/ha)
Viability Test 7 (RLV>£7,500,000/ha)

#### **BLV Notes:**

EUV+ £/ha	Notes			
£250,000	Greenfield Enhancement (Lower)			
£500,000	Greenfield Enhancement (Upper) - Potentially e.g. smaller sites, paddock land or similar			
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£3,000,000	Office PDL			
£5,000,000	Existing residential Land / upper high-density commercial values			
£7,500,000	Listing residential cand / upper high-density confinencial values			